### Contact

www.linkedin.com/in/ dhruvamthaker (LinkedIn)

## Top Skills

Entrepreneurship Leadership Business Strategy

### Languages

English (Professional Working)
Kannada (Limited Working)
Hindi (Professional Working)

### Certifications

Winning Negotiations
Personal First Aid

### Honors-Awards

Silver medalist

# **Dhruvam Thaker**

Founder - The SMART Taxi | Self-Motivated | Aspire to Be a TEDx speaker

Old Ahmedabad

# Summary

A Self Motivated, ambitious and performance focused entrepreneur at The SMART Taxi, with a vision " to become India's No 1 Cab company in customer satisfaction by 2025."

The SMART Taxi is all about a unique experience. It is an image changing concept focused from providing a normal cab service to delivering a unique and the best in class cab riding experience. It is a perfect combination of Superior service quality, great hospitality and professionalism, available at right price, to achieve Customer delight.

Starting since inception with one cab, as bootstrapped venture with one cab which I was driving by my self, today The SMART Taxi has established operations in total 25 cities across India and 600+ cars connected on our platform. Our services are available in Ahmedabad, Agra, Aurangabad, Bangalore, Bhopal, Cochin, Chandigarh, Chennai, Delhi NCR, Gwalior, Hyderabad, Indore, Jaipur, Jodhpur, Kolkata, Mumbai, Nagpur, Pune, Rajkot, Udaipur, Vadodara, Vijayawada and Visakhapatnam (Vizag) and Lucknow currently. With a strong expansion plan, we are steadily and rapidly expanding our operations in major cities of India.

# Experience

The SMART Taxi
Founder
June 2016 - Present (4 years 3 months)
Ahmedabad Area, India

The SMART Taxi is a corporate car rental company, with a vision to become India's No.1 Cab company in customer satisfaction by 2025. We always work towards creating a unique cab riding experience for our clients and society, which helps them in making their business / personal travel, a memorable experience, at a right cost!

We achieve this by offering well maintained cabs which are equipped with state of the art travel friendly features, driven by well trained and extremely courteous professionals, which actually differentiate us in industry and makes us as the most professional, reliable, safe and a class apart brand!

We welcome business Inquiry on info@thesmarttaxi.in or 8238883335.

Indus Towers Limited Senior Executive-Supply Chain Management November 2013 - June 2016 (2 years 8 months)

Ahmedabad Area, India

- -Being a part of Circle SCM team, responsible for achieving monthly, quarterly & Yearly targets of Revenue by Accurate Material forecast and Maintaining SCM team KRA up to defined management guidelines.
- -Key responsible for management of IME , SME , SMS , HR & Admin expenses.
- -Effective material planning resulted into increased in project delivery by 15% compare to FY 14-15.
- -Highest Material Forecast accuracy of 76% across Indus India, for the month of Nov-14.
- -Track record of fulfilling 95% request against forecasted requirement on time.
- -Responsible for preparing and presenting MIS Report related to Demand Supply Forecast accuracy.
- -Responsible for managing VHD (Vendor help desk) & Admin Procurement.
- -Effective team management skill resulted in improving the on time payment score card from 93% to 99.3% in 1 year.
- -Key active member in execution of a P2P (Procure to Pay) value chain.
- -Responsible for BPRM (Business partner relationship management) includes execution of contract governance etc.

#### **ABB**

Executive -Planning and Purchase
July 2008 - October 2013 (5 years 4 months)
Bangalore

- -Responsible to maintain up to date information, track and completion of business target related to revenue and inventory of the year.
- -Responsible for on time material availability for project completion. Scheduling the production based on the project execution plan.
- -Bring down the price of materials according to project FCM.

- -Responsible for making Revenue report such as cost report, planned vs. actual revenue etc and present to management.
- -Preparing Inventory report, supplier OTD, Supplier quality report. Decide the future course of action to improve the weak links.
- -Lead the project of reducing the inventory ratio. Due to defined control parameters, Inventory ratio reduced from 10% as on may-11 to 5.44% as on Dec-11.
- -Analyze the past data and defining the needed area for process improvement.
- -Present the proposal with "As is" and "to be" status, in front of management. Convinced them and make roll out plan for implementing proposed changes to improve the weak areas in the chain for organization beneficiary.
- -Learnt, utilize the 4Q technique in improving the on time delivery. saved cost of 7 TINR monthly and registered in Global tracking Tool (SMT).

## Education

Sikkim Manipal University

Bachelor of Business Administration (BBA), Operations Management and Supervision  $\cdot$  (2012 - 2015)

Nirma University

Diploma, Mechanical · (2004 - 2008)