EffiHire - Bridging the Workforce Management Gap Core Purpose

EffiHire is a revolutionary workforce management platform that connects companies with verified vendors and their skilled workforce, solving the challenges of on-demand and permanent staffing needs.

Key Problems Solved:

- Workforce Verification Challenge
- Traditional hiring involves time-consuming verification processes
- Companies struggle with reliability of temporary workers
- Risk of unverified workforce affecting project quality
- Matching Inefficiency
- Difficulty in finding the right workforce for specific requirements
- Time wasted in manual matching of skills and requirements
- Geographical constraints in workforce sourcing
- 3. Management Overhead
- Complex contract management
- Payment processing complications
- Lack of real-time workforce monitoring

Core Features

1. Verified Workforce

- Thorough verification of all vendors and workers
- Background checks and qualification verification
- Quality and reliability assurance

2. Smart Matching System

- Al-powered matching of requirements with available workforce
- Skill-based compatibility assessment
- Experience and location-based matching
- Real-time availability tracking

3. Transparent Tracking

- Real-time monitoring of workforce performance
- Detailed project progress reporting
- Performance analytics and insights

4. End-to-End Support

- Contract management
- Payment processing
- Comprehensive administrative support
- Project lifecycle management

Benefits

For Companies

- 1. Reduced hiring time (up to 70% faster)
- 2. Access to pre-verified workforce

- Flexible scaling of workforce
- 4. Simplified contracts and payments
- Real-time monitoring capabilities

For Vendors

- Increased client base
- 2. Streamlined administrative processes
- 3. Enhanced visibility to potential clients
- 4. Efficient workforce management
- 5. Automated payment systems

Target Users

- 1. Companies seeking:
 - On-demand workforce solutions
 - Permanent staffing solutions
 - Verified and reliable workers
 - Simplified workforce management
- Vendors offering:
 - Skilled workforce
 - Temporary staffing solutions
 - Permanent placement services
 - Specialized worker pools

Unique Value Proposition

EffiHire combines cutting-edge technology with reliable service delivery to create a seamless connection between companies and verified vendors, revolutionizing how businesses approach workforce management in the digital age.

This description showcases EffiHire as a comprehensive solution that addresses critical pain points in workforce management while providing value to both companies and vendors through its innovative platform.

The following is the information regarding gig economy in India India's gig economy is undergoing significant expansion, reshaping the nation's employment landscape. Here are key statistics and insights from authoritative sources:

Workforce Size and Projections

- Current Workforce: As of 2020–21, approximately 7.7 million workers were engaged in the gig economy, representing 2.6% of the non-agricultural workforce and 1.5% of the total workforce in India. <u>Drishti IAS+7@EconomicTimes+7ForumIAS+7</u>
- Projected Growth: The gig workforce is expected to expand to 23.5 million by 2029–30, accounting for 6.7% of the non-agricultural workforce and 4.1% of the total livelihood in India. Wikipedia+8Drishti IAS+8ForumIAS+8

Economic Impact

- Market Valuation: India's gig economy is projected to reach a gross volume of \$455 billion by the end of 2024, growing at a compound annual growth rate (CAGR) of 17%.
 AffairsCloud+2Business Standard+2ETCFO.com+2
- GDP Contribution: The sector has the potential to contribute 1.25% to India's GDP by 2030 and create up to 90 million jobs in the long term. <u>ETCFO.com+2Business</u> <u>Standard+2AffairsCloud+2</u>

Skill Composition

- Medium-Skilled Jobs: Approximately 47% of gig work is in medium-skilled jobs. <u>AspireIAS+6The Hindu+6ForumIAS+6</u>
- High-Skilled Jobs: About 22% of gig work is in high-skilled jobs.Wikipedia+4AffairsCloud+4Moneycontrol+4
- Low-Skilled Jobs: Roughly 31% of gig work is in low-skilled jobs. The Hindu

Sectoral Distribution

- Retail Trade and Sales: In FY20, around 2.66 million gig workers were involved in retail trade and sales. Moneycontrol
- Transportation: Approximately 1.3 million gig workers were in the transportation sector.
- Manufacturing: About 620,000 gig workers were in manufacturing.
- Finance and Insurance: Roughly 630,000 gig workers were engaged in finance and insurance activities. AffairsCloud

Demographics and Inclusivity

- Gender Participation: Women constitute about 28% of India's gig workforce.
- Youth Engagement: The gig economy offers flexible work arrangements, attracting younger generations, including millennials and Gen Z, who prioritize work-life balance and autonomy. <u>Drishti IAS</u>

Policy and Social Security

- Social Security Code: The Code on Social Security (2020) expands the scope of social security benefits to encompass gig and platform workers. <u>The Hindu+3Business</u> <u>Today+3AffairsCloud+3</u>
- NITI Aayog Recommendations: The government think tank has recommended measures such as paid leave, occupational disease and work accident insurance, support during irregularity of work, and pension plans for gig workers. The Hindu

India's gig economy is poised for substantial growth, offering flexible employment opportunities across various sectors. However, challenges such as job security, income stability, and access to social benefits remain areas requiring attention.