

CHRISTY Brown

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OBJECTIVE	Seeking an entry level management consultant position utilizing my education and work experience.
EDUCATION	Bachelor of Science in Finance , Clemson University, Clemson, South Carolina Minor: Business Administration May 2002 GPA: 3.22/4.00
RELATED EXPERIENCE	First Union , Charlotte, North Carolina <i>Assistant Operations Center Manager (Internship)</i> Summer 2001 <ul style="list-style-type: none">• Coached and motivated loan officers and tellers to meet and exceed performance expectations, solving client problems and ensuring a consistent quality customer experience at the branch.• Developed and implemented action plans to achieve sales and service quality by training sales associates to achieve their full potential.• Participated in the interviewing and selection process of new tellers.• Trained all newly hired teller and loan officers. Dillard Department Stores , Chicago, Illinois <i>Assistant Area Sales Manager (Internship)</i> Fall 2000 <ul style="list-style-type: none">• Aided in training associates on customer service, sales techniques, technical responsibilities and merchandise presentation to clients and customers.• Promoted teamwork among associates to achieve common goals.• Scheduled floor coverage for five departments and aided in the supervision of the associates assigned to those departments.• Supported the interviewing and selection process of all newly hired sales associates.
OTHER EXPERIENCE	Clemson University , Clemson, South Carolina <i>Resident Assistant</i> Fall 1999 <ul style="list-style-type: none">• Counseled residents on academic and personal matters.• Planned and implemented programs to cover a diverse range of topics.• Served on Residential Life planning and advising committees.• Motivated residents to join campus organizations. Clemson University , Clemson, South Carolina <i>Summer Orientation Ambassador</i> Summer 1999 <ul style="list-style-type: none">• Assisted in the coordination and planning of greeting over 1000 freshmen to campus.• Conducted tours of the campus and assisted in giving presentations at Freshman Orientation.
COMPUTER SKILLS	Microsoft Word, PowerPoint, Lotus 1-2-3, Excel, D-Base
HONORS AND ACTIVITIES	Pan Hellenic Council, Vice President, Spring 2000; President's List 1999 and 2000 IPTAY Collegiate Club, Treasurer, Fall 1999; Women in computing, Spring 1998;