

DATE: August 12, 2019 QUOTE #: 081219-001

TO: Snehasish Maity
Johnson Controls, Inc.
414.217.8774
Snehasish.Maity@jci.com

FROM: Chris Umland Pitney Bowes 248.320.6666

chris.umland@pb.com

Description	Number of Annual Transactions ("Allotment")	Contract Year	Investment
Get Travel Distance	35,000		\$2,476
Radius Search to determine included Zip Codes	200,000		\$19,334
One-time Setup Fee			\$2,500
		Year 1	\$24,310
		Year 2	\$21,810
		Year 3	\$21,810

Terms and Conditions		
All pricing and terms included in this quote are valid until 9/13/19		
Contract Term and Pricing is based on a 3 Year Term Agreement		
Purchase requires completion of OnDemand Order and Subscription Agreement		

## "Remit to" Address

Pitney Bowes Software 4200 Parliament Place #500, Lanham MD 20706