

CONTACT

GOKUL MAHADEV GITE

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📍 A/p- Pandharewadi kharda, Tal-Jamkhed,
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in Gokul Gite



OBJECTIVE

Want to be associate with a progressive organization which can provide me with a dynamic work sphere to extract inherent Skills as a professional, use and develop the skills to build up my career, to bring benefit to the organization

EXPERIENCE

March 2021 - Till

◦ RIVULIS IRRIGATION INDIA PVT. LTD.

SENIOR OFFICER

Sales & Marketing:- Responsibilities-

- Planning and Monitoring Activities of sales and collection of Monthly, yearly and long term Business goals
- Business developments, Dealer Handling and New Dealer Appointment- **5 Dealer Appointed**
- Planning Brand building, Brand Positioning and promotional activities including intreaction with end customers
- Technicaly **Team & Client** handling like Design, installation, service and Deal closing etc..
- Carrying out market visits, industry coordination and analysis of competitor information market intelligence

EDUCATION

2020

- **MPKV RAHURI**
B.Tech (Agricultural Engineering)
77.7

2016

- **Pune University**
HSC
68.77%

2014

- **Pune University**
SSC
84.20%

PROJECTS

- **GENERATING NEW ENQUIRIES IN DIGITAL FARMING SOLUTION SYSTEM AND UNDERSTAND THE PROBLEM OF EXSISTING AUTONATION CUSTOMERS**

- **COMPARATIVE STUDY OF WATERSHED DEVELOPED VILLAGE AND DROUGHT PRONED VILLAGE**

PROFESSIONAL TRAININGS

- **M.I.T.R.A. AGRO EQUIPMENT PVT.LTD. 1.5 Month**
Practical Training on Sales and Marketing, Dealer Handling, Products - Blower, Rotavator etc..
- **NETAFIM IRRIGATION INDIA PVT.LTD. 4 MONTH**
Practical Training on Sales and Marketing, Dealer handling , Dealer Appointment
Technical knowledge of Survey, Installation, Service About Digital Farming Solution System, Drip and Sprinkler Systems
Brand Promotional Activities
- **INDIA METEOROLOGICAL DEPARTMENT, PUNE. 1 MONTH**
To learned Agri meteorological Factors
- **NORTH EASTERN REGION FARM MACHINERY TRAINING AND TESTING INSTITUTE, ASSAM . 1 MONTH**
To learned practically working and principle of Farm Machineries

SKILLS

- Public speaking
- Sales and marketing
- Microsoft office

INTERESTS

- Travelling
- Reading Self development and Biographies Books

LANGUAGES

- Marathi
- Hindi
- English

PERSONAL DETAILS

- Date of Birth : 01/12/1997
- Marital Status : Unmarried
- Nationality : Indian

DECLARATION

- I hereby declare that the information furnished above is true to the best of my knowledge

Place: Ahmednagar

Gokul M.Gite