ASHOK KUMAR P

About Me

- Mechanical Engineer
- **6** September 17, 1995
- Ochennai, Tamil Nadu

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Career Objective

Obtain a Procurement Engineer position to utilize my talent and training in contributing to organizational goals and objectives

Experience:

ROLE	COMPANY NAME	EXPERIENCE
Senior Engineer	Tractors And Farm Equipment Ltd - Application Business Unit	April 2019 to present

Professional Experience:

Tractors And Farm Equipment Ltd- Application Business Unit TAFE-ABU



Duration: 03rd April 2019 to Present

Position Held - Senior Engineer - SCM-Materials

Career Skillsets:

- 1. Extensive experience in procurement, including vendor identification, development, and analytical assessment, to strengthen supply chain effectiveness.
- 2. Strong experience on procurement management and cost estimation throughout the project life cycle.
- 3. Immense ability to interpret and understand technical and non-technical supplier control documents including product drawings, contracts, and purchase orders.
- 4. Social perception and persuasion skills that make negotiating favorable terms with vendors more likely.
- 5. Strong analytical skills that make it possible to identify areas where the company can cut costs and increase productivity.

- 6. Highly organized with the ability to keep meticulous inventory records that track regular use as well as cases when usage may be higher so companies can plan accordingly.
- 7. Ability to use SAP and MS Office.

Roles and Responsibilities: -

Determine the needs of the company regarding machinery and supplies necessary for safe operation and adjust inventory accordingly.

Research and meet with potential suppliers to compare products, prices, and lease terms, and make the best decision for the company.

Negotiate sales agreements with selected vendors to get the best value, and periodically revisit and renegotiate contracts for the duration of the business relationship.

Expedite Team:

- 1. Responsible of planning and procurement of parts against the monthly plan indicated by the Sales and Commercial team
- 2. Preparing the monthly schedule based on the plan and sharing to supplier and follow-up,
- 3. MRP Planning/ RUN/ Moderation/ Publishing in Portal (Including establishing Live MRP and Portal Extension to excl. Suppliers)
- 4. Implementation of Portal & ASN Monitoring and co-ordination.
- 5. Ensuring the ASN visibility and part is getting in warded with ASN Number
- 6. Organizing the vehicle for the collection of materials from the supplier
- 7. Monitoring the delivery of parts against the schedule
- 8. Planning and procurement of parts based on SOP.
- 9. Delivery of Inhouse Products Current Products Procurement & Planning

Sourcing, NPD and Costing

- 1. Selection of suitable suppliers for new development parts considering capacity, quality, cost competitiveness.
- 2.Compute tool cost and ZBC for part, negotiate and settle with the supplier inline to the target.
- 3. Developing new part, ensuring approval of the part as per timeline by aligning internal stakeholders.
- 4. Ensuring pilot lots for production and enabling smooth transfer of the newly developed parts to regular procurement team.
- 5. Proposing cost saving, VAVE ideas and ensuring implementation of the same.

Commodity Team

- 1. ECR/ECN implementation with zero obsolescence
- 2. Co-ordinating the implementation of ECN after complete depletion of stock
- 3. Co-ordinating implementation of cost reduction proposals in the project.
- 4. Material cost reduction In-house manufacturing
- 5. New product & new variants development as per plan in-house engineered.

Spares and IMO

- 1. Arriving the category of parts (Live, ECN, Child parts) and arriving procurement plan and arriving the dispatch plan for the parts
- 2. Procuring of child parts of proprietary against the monthly indent.
- 3. Vehicle planning for the dispatch of parts (TAFE SBU)
- 4. Dispatch of IMO Parts within 48 hours of order
- 5. Overall Co-ordination for both TAFE and TMTL for both IMO and Spares

Proto Procurement - Reverse PTO

- 1. Development of parts against the PPR raised
- 2. Identification of suppliers based on requirement and development of parts ON-TIME
- 3. Ensuring the development of parts meeting both fitment and function within the time span

Inbound Logistics

- 1. Responsible for vehicle planning and providing material collection planning for milk run vehicle.
- 2. Inducting and introducing transporters in line with the TAFE contract agreement.
- 3. Monitoring of Inbound Logistics cost within the monthly provision and responsible for Inbound Logistics cost reduction.

Field Failure Machine Refurbishment

1. Rework of field failure parts to make it usable

MIS Reports

- 1. Declaration of Warehouse Inventory on weekly basis
- 2. Declaration of Set Coverage of parts on monthly basis Plant Inventory

Other Activities

- 1. SAP Tool Handling
- 2. 541 pending closures
- 3. RGP Pending closure
- 4. Invoice Pending closure
- 5. ESBR closure
- 6. Supplier Payment Reconciliation

Hobbies and Interests

In my spare time, I enjoy photography. I also like to spend time at the beach, Travel to new places.

Educational Qualifications:

COURSE	INSTITUTION	PERCENTAGE
UG - Mechanical Engineering	Sri Easwar College of Engineering Coimbatore, Tamil Nadu.	CGPA - 8.4 (2014-2018)
HSC	Daniel Thomas Matric., Hr., Sec., School Tirunelveli, Tamil Nadu.	91% (2014)
SSLC	Daniel Thomas Matric., Hr., Sec., School Tirunelveli, Tamil Nadu.	95.8% (2012)

Declaration:

I hereby declare that the facts given above are genuine to the best of my knowledge and belief.

Date: Ashok Kumar P

Place: Chennai