

# SHIVENDRA PRATAP SINGH

Phone no: +(91)9807294015 email: shivendrapratapsingh0555@gmail.com [Linked IN](#)

## Career Objective

To obtain a position that will allow me to utilize my existing skills and knowledge and develop new skills to contribute in the accomplishment of organizational goals.

## Specialization

**MBA-** Marketing & Finance (Dual Specialization)

**B.Tech-** Agricultural Engineering

## Academic Qualification

Qualification	Year of Passing	Institute	Board/University	Percentage
Master of Business Administration	2022	Galgotia's Institute of Management and Technology (Greater Noida)	DR. A.P.J Abdul Kalam Technical University, Lucknow	79.5%
Bachelor of Technology	2019	SR Institute of Management and Technology (Lucknow)	DR. A.P.J Abdul Kalam Technical University, Lucknow	79.1%
Intermediate	2015	ADSVM Inter College (Sitapur)	Board of High School and Intermediate Education ,UP	77.4%
High School	2013	ADSVM Inter College (Sitapur)	Board of High School and Intermediate Education ,UP	84.8%

## Work Experience

Sales & Operation Manager – Reliance BP Mobility Limited (Jan'22-Present)

- Responsible for Sales Volume and Operations for all Business within your geographical area (Included 4 District & 9 Retail Outlets)
- Responsible for established norms for Customer Service /Retention.
- Conduct Field Visits and Trading Area Survey: Identify Potential Sites; Identify probable candidates and Conduct interviews to enroll dealer's / Lube distributors / TCA & Plaza Franchises.

- To Train all Staff and Channel Partners / Key persons on SOPs using all available tools of training.

## **Industrial Training**

- Industrial Training at Remote Sensing Application Centre Lucknow(UP) on Identification of waste land for sericulture development from 15<sup>th</sup> June to 3<sup>rd</sup> August 2018.
- User Level Training Course at Central Farm Machinery Training & Testing Institute, Budni(MP) from 24<sup>th</sup> February to 25<sup>th</sup> March 2020.

## **Skills**

- Office Tools: MS Word, MS Powerpoint, MS Excel
- IDE: ArcGIS
- Ability to work in team co-operatively
- Innovative approach

## **Strength**

- Critical Thinker and Problem solver
- Honest and realistic
- Team spirit

## **Personal Information**

- Father's Name: Sudhir Kumar Singh
- Mother's Name: Anita Singh
- Nationality: Indian
- Address: Vill-Kaimhara Budhar Singh Post- Ramkot Distt-Sitapur
- Language Known: Hindi, English.
- Date of Birth: 3<sup>rd</sup> March 1998

## **Declaration**

I hereby declare that all the information's given by me above is true to the best of my knowledge and belief.

**Date:**

**Place:**

**Shivendra Pratap Singh**