

# Subham Kumar Daftery

c/o Subham Dresses  
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## CAREER OBJECTIVE

To obtain a position that will allow me to utilize my skills, capabilities and willingness to learn in making an organization successful and find enjoyment in the work that I undertake.

## ACADEMICS

Degree /Certificate	Board/University	School/College	Year of Passing	Percentage
<b>BE Mechanical</b>	Gauhati University	Assam Engineering College	2018	73.26
<b>12<sup>th</sup></b>	CBSE	Kendriya Vidyalaya ONGC Srikona	2013	84.40
<b>10<sup>th</sup></b>	CBSE	Cambridge Public School	2011	83.60

## EXPERIENCE

### ❖ FIELD OFFICER SERVICE at Tractors and Farm Equipment Limited (March,19- present)

- Monitoring Massey Ferguson tractors dealer in service and service revenue for the dealers and company.
- Driving after sales initiative to achieve business goals targets.
- Engaged in SRCR (Service Revenue Customer Retention) operations.
- Managing service operations with focus on implementing policies and procedures, ensuring that operations at the service points match the company standards.
- Super heading post sales service operation for ensuring customer for satisfaction.
- Reviewing after sales operation and closing the opened issues on regular basis with the Dealer principals.
- Handling Manpower training and Development program at the Dealership.
- DMS training to newly appointed DMS user.

### ❖ TRAINEE at Barak Valley Cement Limited (Oct,18 – Dec-18)

## SUMMER TRAINING



### Learned about various Machinery and Processes involed in IOCL Guwahati Refinery.

Studied about various machinery that is used in various processes in IOCL Guwahati Refinery and also had a brief idea on how the various processes in the different units of a refinery works.

## PROJECT

- ❖ An experimental method to analyse the performance of a counter flow cooling tower.
- ❖ To design and fabricate a multi-purpose agricultural equipment.

## SKILLS SET

- ❖ **Software Skills:** - 1) AutoCad  
2) Microsoft Office.
- ❖ **Others Skills:** - 1) Managerial Skills.  
2) Communication Skills.  
3) Leadership Skills.

## AWARDS AND ACHIEVEMENTS

- ❖ Union Body Member of Assam Engineering College, serving as Training and Placement Secretary.
- ❖ Joint- Convenor of Pyrokinesis, annual Techno-Cultural Fest of Assam Engineering College
- ❖ Chairman of ISTE AEC Student Chapter for the session 2016-17.
- ❖ Worked as Research and Analysis Head for SOVIC, Social Responsibility Cell of Assam Engineering College for the Academic Year 2016-17'.
- ❖ Winner of Build-Xtra, a national level bridge building competition in the year 2017.
- ❖ Winner of Robotics Competition in Science Marathon NEGC-2016.

## PERSONAL VITAE

Name : Subham Kumar Daftery.  
Date of Birth : 11 November 1994.  
Language spoken : English, Hindi, Marwari, Bengali and Assamese.  
Strength : Responsible, Trustworthy, Optimistic, Positive Attitude, Sincere.

## DECLARATION

I hereby declare that the above mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.

Place : Guwahati  
Date : 17-08-2019

Subham Kumar Daftery