

Adesh N

Inside Sales Engineer



9944559210

Anna Nagar, Berigai(vill), Hosur,
Krishnagiri -635105

adeshnarayana@gmail.com

<https://www.linkedin.com/in/adesh-n351034219>



OBJECTIVE

Looking for opportunities to incorporate my skills and training to help the company grow. I am looking forward to roles that will help me realize my potential by exploring the various aspects of the field. Skill to serve the society to the best of my efforts.

EDUCATION

May 2018

Bachelor Of Engineering

Mechanical ,

Muthayammal Engineering College

Anna university – Chennai

SKILLS

- Self-motivated
- Hardworking achiever
- Not a Atychiphobia Person
- Good Team Player
- Quick Learner
- Imaginative and Enthusiastic

PROFESSIONAL EXPERIENCE

Sep 2021 – Present

Inside Sales Engineer

Interpump Hydraulics India Private Limited

- One of the top leading MNC in the Hydraulics with good manufacturing technique in Hydraulic Cylinders, Hydraulics Tanks, Power take off and Pumps.
- Owing to the growing market's needs and fulfil the customer to delight with our products.
- Hard work, Quality of products, Delivery time and accuracy of Products push us to main supplier of Ashok Leyland, Tata Motors and Daimler.

Role and Responsibility

- Customer support and customer follow ups
- Creating sales plan (Management information system) monthly and planning sales targets.
- Sales order processing and invoicing
- Preparation of Pro forma invoice and payments follows
- Monitoring the stock details & execute the daily dispatch plan.
- Fulfilled the customer requirements based on schedule planning & updating the reports
- Updating GRN on daily basis and ASN generation & E - way bill creating for dispatch
- Negotiate with logistics and plan for the dispatches
- Communicating with the customers for changes in the plan and their added requirements for future updates

Production and Quality Executive

SAAB Engineering Unit –VI

- Automotive company having good manufacturing parts are Like Sleeve, Pinion and Pulley

Hobbies ...

- Playing cricket & volley ball
- Drawing & Poetry writing
- Horticulture supporting
- Listening music

Languages Known

- Tamil - Speak - Read & Write
- English - Speak - Read & Write
- Kannada – Speak
- Telugu - Speak

- Check the quality of components and identified the problem, takes the steps to control the problem. Reduced the scarp level and improve the quality of the components by using of proper gauges

Skills,

Machining and Production Organizing, 5S, 6sigma, Deming wheel, GD&T and Measurements.

Jan 2019 - Jan 2020

Production Executive

Ashok Leyland Limited Unit-I

- This is the One of the top MNC in Heavy vehicles manufacturing and body building company in the world.
- In Ashok Leyland unit -1 full of light and heavy vehicle engine machining and Engine assembly plant.
- was in charge of over 28 machines and handed over 15 employees in the production unit. The role helped in developing critical decision making ability in my day to day activities
- I gave my best effort in Ashok Leyland conversion of BS4 to BS6 engines
- Changing lot of cutting tools for difference operations.

Skills,

Planning, Fixing the targets, Controlling and Organizing the peoples, Critical decision making, Hard working.

Date:

- (Adesh.N)

Favorite quotes

ரௌத்திரம் பழகு

Practice your anger

Which means, know how to show it at the appropriate time and to control it, When unnecessary.....

- Subramania Bharathiyar