Praveen Singh

B. Tech Agricultural Engineering

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Present Address:

VILL. AMARWALL P.O KIRSIYA;

HAIDERGARH TOWN;

DIST. BARABANKI-227301(U.P) INDIA

CAREER OBJECTIVE

To work in a firm with a professional work driven environment where I can utilize and apply my knowledge, skills which would enable me as a fresh graduate to grow while fulfilling organizational goals.

BASIC ACADEMIC CREDENTIALS

Qualification	Board/University	Year	Percentage
B.Tech (Agricultural	UPTU,LUCKNOW	2011-2015	65%
Engineering)			
Intermediate	UP BOARD	2011	74%
High School	UP BOARD	2009	50%

EXPERIENCE

- ❖ Field officer and (Sales and Marketing) At Jaycee Strips And Fasteners Pvt. Ltd. From Aug.-2015 to Oct.-2016.
- PRODUCTS- ROTARY TILLER, BACKHOE, LASER LAND LEVELER.
- ❖ Sales Executive (sales and marketing, dealer development) at INDOFARM EQUIPMENT LTD. From Oct.-2016 to May-2017.
- ❖ PRODUCTS-TRACTOR, COMBINEHARVESTER.
- SR. Territory Sales Executive at TAIYO INDIA PVT. LTD (JAPAN) from May-2017 to Sep-2019
- ❖ Area Sales Manager at M/S TIRTH AGRO TECHNOLOGY PVT. LTD. "SHAKTIMAN" (Rotary tiller & Farm Implements) from Sep-2019 to till now.

RESPONSIBILITIES

- ❖ Dealer & Distributor development in different location.
- ❖ Organizing the advertising Programs and soft launching of Product.
- Establishing the good relationship with farmers by reaching them, it provides better feedback about their product
- Supports to dealers for achieving the per month sales target.
- ❖ Gathering our channel partners and motivating them to give motivational speech to motivate them so that they can have more confidence in our product.

EXPERIENTIAL LEARNING (SUMMER INTERNSHIP PROGRAM)

Company Name :- NORTHAN REGION FARM MACHINERY TRAINING AND TESTING INSTITUTE

- Duration :- 45 days
- Project Name :- DESIGNING A DRIP IRRIGATION SYSTEM
- Duration :- 1 Month
- Company Name :- PARAG MILK
- Project Name: Milk Production
- Duration :- 45 Days

IT PROFICIENCY

- ❖ AutoCAD
- ❖ Microsoft Office Word, Microsoft Office Excel, Microsoft Office Power Point
- Internet Browsing
- CAN WORK ON MULTIPLE OPERATING SYSTEMS

CO-/EXTRA -CURRICULAR ACTIVITIE

- **❖** MEMBER IN SPORT COMMITEE ACNCEMS.ALIGARH
- MEMBER OF EVENT ORGNIZATION COMMITTEE IN ACNCEMS, ALIGARH
- ❖ CERFICATE FOR BEING IN READ INDIA CAMPAIGN
- SCOUT CERTIFICATE AT DISTRICT LEVEL
- ❖ RED CROSS CERTIFICATE AT DISTRICT LEVEL

ACHIEVEMENTS

- ❖ Actively participated in various sports activities for inter school & ACNCEMS, ALIGARH
- ❖ SILVER MEDAL IN KABADDI (SPORTS) DISTRICT LEVEL

INTERPERSONAL SKILL

- ❖ Ability to rapidly build relationship and set up trust.
- Confident and Determined
- ❖ Ability to cope up with different situations.

PERSONAL DETAILS

❖ Father's Name :- Chandra Prakash Singh

❖ Permanent Address :- VILL.AMARWALL P.O KIRSIYA;

HAIDERGARH TOWN;

DIST. BARABANKI-227301(U.P) INDIA

• Date of Birth :- 15/08/1993

❖ Language Known :- English & Hindi

❖ Marital Status :- Single❖ Nationality/Religion :- Indian /

❖ Interest & Hobbies :- Internet browsing ,dance, reading & writing novel and playing cricket

DECLARATION

I do hereby declare that the above information is true to the best of my knowledge.

Place: <u>Lucknow</u> Date: 10/07/2021	Praveen Singh
Date. 10/07/2021	