

## **CURRICULUM VITAE**

NAME: **SANDEEP KUMAR PANDEY**  
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### **CAREER OBJECTIVE**

To become an asset for your organization & contribute to the quality and growth Objectives of my workplace and help in providing focus, thrust and discover synergy in their communication and promotional activities. In the process the endeavor will be to combine my creative, people and professional skills and set benchmarks in the industry.

### **WORK EXPERIENCE**

**Working with Barota finance ltd as a CLUSTER MANAGER since December 2021.  
(LOCATION - Guwahati Assam).**

Responsible for our product in our area

Taking care of Business and collection.

*Responsible for maintaining proper interaction with HO for fast & hassle-free loan disbursal to the clients, Increase productivity.*

Responsible for maintaining interaction with dealer and manufacturer for customer issue.

**Worked with MAHINDRA FINANCE as an AREA BUSINESS MANAGER since APRIL 2019 to May 2020**

**(LOCATION - JAMSHEDPUR).**

Sole Responsible for our vertical.

Taking care of Business and collection.

*Responsible for maintaining proper interaction with Credit Managers and Credit Officers for fast & hassle-free loan disbursal to the clients Increase productivity.*

**Worked with SREI EQUIPMENT FINANCE CO LTD as a Branch Head since October 2018 to march 2019 (Equipment Finance)**

**(LOCATION - HALDIA).**

Sole Responsible for profit of Branch.

Taking care of Business, and collection.

Working as a brand ambassador of SREI FINANCE of the area of midnapur area.

**Worked with CHOLA MANDALAM INVESTMENT AND FINANCE CO LTD as a Branch Business Manager since May 2016 to September 2018 (Vehicle Finance)**

**(LOCATION - GIRIDIH).**

Sole Responsible for Branch.

Taking care of Business, Underwriting and collection.

Working as a brand ambassador of cholamandalam of the area of giridih district.

Responsible for profitability of branch.

**Worked with capital first home finance pvt ltd (DST) as a Team Leader since sap 2015 to march2016.**

**(LOCATION - KOLKATA).**

The position is responsible for the acquisition of new customers for the loan.

Meeting targets and resolving the service related issues.

*Developing Relationship with various professional network to achieve the business objective of the organization*

*Supervision of team members in respect to their reporting & queries etc.*

*Responsible for maintaining proper interaction with Credit Managers and Credit Officers for fast & hassle-free loan disbursement to the clients Increase productivity and improve service standards from the existing clients*

**Worked with ANDROMEDA SALES AND DISTRIBUTION as SALES MANAGER - Sales from April' 2012 to Dec 2014.**

**(LOCATION- DELHI)**

*Customized presentation of mortgage products to clients*

*Developing Relationship with various professional network to achieve the business objective of the organization*

*Supervision of team members in respect to their reporting & queries etc.*

*Responsible for maintaining proper interaction with Credit Managers and Credit Officers for fast & hassle-free loan disbursement to the clients Increase productivity and improve service standards from the existing clients.*

**Worked with DEUTSCHE BANK from April' 2011 to December' 2011 as a Sales Manager**

**(LOCATION- DELHI)**

*Business generation with help of the team members and coordinating marketing activities for the team.*

*Customized presentation of mortgage products to the clients.*

*Responsible for complete customer satisfaction and Business Retention.*

**Worked with SHELTER (R.K.P.L) from November 2003 to March 2011 as an Assistant Manager- (LOCATION - DELHI)**

*The position is responsible for the acquisition of new customers for the home loan.*

*Meeting targets and resolving the service related issues.*

**Ranked as one of the best performer from the company and CITI Bank for Business Expansion in the year 2004 in Delhi.**

## **ACADEMIC QUALIFICATIONS**

MBA from C.V. Raman University in 2010.

Graduation in Labor and Social Welfare from Bhagalpur University 1996

Matriculation from Bihar School examination board in 1989.

## **PERSONAL DETAILS**

Date of Birth	05 <sup>th</sup> March 1976
Father's Name	Late L.K. Pandey
Mother's Name	Mrs. Gauri Pandey
Marital Status	Married
Language Known	Hindi, English, Bhojpuri, Bengali
Hobbies	Reading Books, Watching TV

**DATE**

**(Sandeep Pandey)**