



GOWTHAM D

96, poduvarpatty, Mondipatty Manaparai, Trichy, TAMIL NADU, India
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EXPERIENCE

11/2017 – present
Coimbatore

GEM EQUIPMENTS (P) LTD

Asst Manager-Service and Spares (Dryers&Chillers)

Continually meeting or exceeding sales quotas.
Supervising and guiding the sales team as well as providing incentives to motivate staff to achieve sales targets.
Monitoring the performance of the sales team.
Ensuring that the store is clean and well-maintained at all times.
Building and maintaining good working relationships with customers.
Identifying opportunities and strategies to increase sales.
Regularly attending sales meetings and training sessions.
Ensuring that the store is adequately stocked with company products.
Performing all duties of the Sales Manager in cases of absence or emergency.
Carrying out quarterly billing checks and inventory audits.
Arranging for all outstanding debts to be collected within due time periods set.
Collecting and analysing data, then using it to plan and manage both projects and systems. Keeping costs down by focusing on the reduction of leakage.
Taking corrective action where inadequate performance is suspected.
Assisting in the development of a customer service policy for the company.
Confirming that contracted payment terms are adhered to.
Following up on all outstanding issues.
Good Knowledge in SAP-SD module.

04/2016 – 11/2017
Chennai, TAMIL NADU

ABS AIRCON ENGINEERS PVT LTD

PROJECT ENGINEER

Site surveying for heat load calculations and according preparing the heat load details in the respective building/structure for the design build jobs.
Selection of equipments based on the heat load summary and to proceed into the design part to estimate the quantity of materials required with piping and ducting design for the design build jobs.
Preparation of Process flow Drawing, Piping & Instrumentation Drawing, Equipment Layout, Plant Layout, Piping layout drawings, Isometric drawings (Bill of Materials as per Standards and Specifications) & As-Built drawings.
Preparation of Process flow Material Submittals and getting approval from client and consultant and according schedule the list & qty of materials to be required for the project as per the approved drawings.
To co-ordinate and to finalize work orders for sub contractors to execute the job within the internal cost available for the same work.
To Coordinate with Client side peers and subordinates in site for construction site office, documentation works and safety requirements and erection mock up activities.

08/2013 – 04/2015
Trichy, TAMILNADU

SHIVA AUTOMOBILES (P) LTD

Service Supervisor

- Coordinating with Technical Manager's for Trouble Shooting Process at the Time of TAR(Technical Assistant Request) Raised.
 - Supporting Service Advisors with Technical Support and related technical information
- .Planning, Organizing and controlling the flow of workshop work through the Supervisors in a timely manner ensuring Quality Repairs.
- Maximizing the workshop production by using the appropriate technical resources.
 - Ensuring all repairs are in accordance with Manufacturer Guidelines & Company Operating Standards

- Maximizing labor efficiency and workshop profitability to meet Company Target, within the budgets.
- Ensure compliance to the Company's Occupational Health & Safety practices.
- Providing Highest Possible level of Service Quality to the ultimate satisfaction of Customers. Resolving Customer Queries Promptly, within Company guidelines, before escalating to Higher level
- Monitoring the Vital Few Parameters -
- SAME DAY DELIVERY (SDD),
- COST ESTIMATE ADHERENCE (CEA)
- TIME ESTIMATE ADHERENCE (TEA),

APPRENTICE TRAINING:

- Underwent an apprentice training at TAMILNADU NEWSPRINT AND PAPERS LTD (Mondipatty) in the field of erection and fabrication of IBR piping.

SKILLS

PYTHON
DJANGO
SAP-SD MODULE
HVAC DESIGN COURSE

EDUCATION

2009 – 2013

**SHRIANGALAMMAN COLLEGE OF ENGINEERING
AND TECHNOLOGY**

B.E (Mechanical Engineering)

2007 – 2009

**LAKSHMI MATRICULATION HIGHER SECONDARY
SCHOOL**

HSC

REFERENCE

Mr.BalaKrishnan
Manager Projects
Gem Equipments
Pvt Ltd
Mob:8098961338