

# Ranjit Jadhav

A/P :-Baramati,  
Tal: Baramati,Dist:-Pune-413102

+919011634894  
✉: [Ranjitjadhav.raj96@gmail.com](mailto:Ranjitjadhav.raj96@gmail.com)

## JOB OBJECTIVE

Desire to work in an environment where I can outgrow my passion towards my work for the benefit of the organization.

## WORK EXPERIENCE

<b>Organization:</b>	<b>ACCUSHARP Cutting Tools PVT LTD</b>
<b>Duration:</b>	From 1 March 2019 To till date
<b>Designation:</b>	Sales And Application Engineer

<b>Organization:</b>	<b>Bharat forge Ltd (Synise technology)</b>
<b>Duration:</b>	From 17 JUNE 2017 To 28 FEB 2019
<b>Designation:</b>	Sr.KAC

## Work Profile

- Contact regular and prospective customers to demonstrate products, explain product features, and solicit orders
- Estimate or quote prices .
- Send drawings, estimates to the customer for approval.
- Arrange tools and direct delivery and installation of products and equipment.
- Taking Various Tool Trials.
- Communication with customers to identify the their needs and requirements.
- Making technical & commercial discussions with customers,

## Responsibility:

- Collaborating with sales department to provide sales support and recommending improved materials.
- Understand basic drawings of the component & do list of tools that required.
- Monitor market conditions, product innovations, and competitors' products, prices, and sales.
- Prepared the plan for delivery material as per the delivery time.
- Tracking and Follow up for on time delivery of material from supplier.
- Coordinating with Engineering, Production and Quality department regarding the material and its quality and improving it.

## Achievements:

- Assisting in researching and developing new products for the company.
- Need to increase the market sale of our products.

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## ACADEMICS

EXAMINATION	UNIVERSITY/INSTITUTE	YEAR	MARKS
<b>B.E.</b> (Mechanical Engineering)	<b>Savitribai Phule Pune University</b> (S.V.P.M College of Engg. Malegaon, Baramati)	2015	57.53
<b>H.S.C</b>	<b>H.S.C Board,</b> Pune	2010	67.67
<b>S.S.C</b>	<b>S.S.C Board,</b> Pune	2010	83.53

## PERSONAL DETAILS

Name : **RANJIT ARUN JADHAV**  
Date of Birth : 7th Jan 1994  
Address : A/P -Baramati,Tal-Baramati,Dist-Pune,413102  
Contact Number : +919011634894  
Gender: : Male  
Languages : English, Hindi and Marathi  
Marital Status : Unmarried  
Nationality : Indian  
E- mail : [Ranjitjadhav.raj96@gmail.com](mailto:Ranjitjadhav.raj96@gmail.com)

*I do here by declare that above information and particulars are true and correct to the best of my knowledge*  
*Sincerely,*

Place: .....  
Date:

**RANJIT JADHAV**  
(Signature)