

AKASH KUMAR

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Career Objective

To attain daunting position which enable my knowledge and skills in the field of Sales and Marketing. I am optimistic in nature and goal oriented with the proven track record of achieving a high level of productivity and quality performance. My progress is built upon my dedication to work with great attention to detail and quality.

Experience

- **B5 Plus Group Limited ,Tema (Ghana)** 30/11/2020 -
Sales and Marketing Officer
- **Balmer Lawrie and Co.Ltd.(A Govt of India Enterprise), Vadodara,Gujarat** 26 Aug 2019 - 10 Nov 2020
Sales Officer
 - Manage group and Individual flight reservation using Sabre red & Amedeus, Galileo (TravelPort)
 - Work with the team leader team colleagues to Improve process and develop opportunity.
 - Plan tour itineraries, applying knowledge of travel routes and destination sites.
 - Customer relationship management.
 - Provide effective customer service to all customer during the travel booking process.
- **DTDS Logistics Private Limited, Bangalore** 26 Jan 2019 - 15 Aug 2019
Business Development Executive
 - > Marketing Responsibility
 - Market Research (Analysis of the travel market)
 - > Travel Management Responsibility
 - Responsible for growing business with corporate client.

- Working with corporate organization by Operating quality service and the lowest rate an Air , Accommodation , Car Rental Transfer and other ground support.

- **Vacation Exotica, Balmer Lawrie limited , kolkata**

21 May 2018 - 20 Jul 2018

Internship

- Successfully completed internship on Itinerary Designing, Package costing.
- Mapping, customer calling and ticketing in Travel and vacation department. Kolkata

Education

- **Indian Institute of Tourism and Travel management, Gwalior**
Master and Business Administration

2019

- **Mhakhanlal Chaturvedi National university of journalism and communication, Bhopal**

Bachelor of Computer Application (B.C.A)

2017

Technical Skills

- Good knowledge of computers and routinely use Microsoft Excel - especially word , office and Power point , Outlook and good interest in internet usage.

Projects

- **Cpu scheduling Algorithm**

2 Month

Major Project title:- Cpu scheduling & Algorithm Software Requirement:- Java/my SQL work Team size:-1

Personal Profile

- Date of Birth : 01/01/1995
- Marital Status : Single
- Nationality : India
- Known Languages : English , Hindi

Declaration

I hereby declare that above information are true to best of my knowledge

Date : 24 Jan 2021
Place : Tema , Ghana