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**D.TAMILVANAN**

**Phone:+91-9786614646**

**Email:[tamilvanan100@gmail.com](mailto:tamilvanan100@gmail.com)**

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***Targeting challenging assignments in Purchase & Development of Electrical Proprietary Parts***

**Principal industries :** Automobile and Auto component manufacturing industries,

### **Career Summary**

- Offering nearly 11 years of rich experience in Sourcing, Supply chain & Cost Management
- Good knowledge in Procurement, Negotiation, Vendor development, RFQ, Cost Saving and Benchmarking
- An effective leader with excellent communication and relationship building skill

### **Key Skills**

**~Buying, Purchase, Strategic sourcing, New product development, Vendor management, Product VAVE**

**~RFQ Negotiation, Benchmarking, Product Budgeting, Product Costing, Inflation Control, RM group buy**

### **Overall Work Experience :11 Year**

- **9 Years in Strategic Sourcing** - Development of Engine and Vehicle Proprietary Products, Product cost budgeting, Vendor Management, Price settlements, Group buy, Inflation control, VAVE, Benchmarking, Vehicle Tear down activity, Product development, Electrical Proprietary parts, Telematics & Bluetooth Cluster, Wiring Harness and connector, Engine analysis, Development of PCB and its Electronics circuits
- **2 Years in EV Sourcing** - Development of Electrical Vehicle(EV) Products EV Motor, EV Battery, DC-DC converter, Charger, Telematics, TPMS

### **Hard Skills**

- Cost estimation and Project budgeting
- Alternate source development & New vendor development
- Supplier evaluation
- Initiating cost reduction projects
- Initiating buying strategies
- Material cost management(Inflation, Price increase management, SOB management)
- Group Buy RM management
- Resolving vendor concerns to ensure smooth business
- Process optimization
- VAVE

### **Soft Skills**

- Problem solving, Crisis management, Self driven, New initiatives
- Tools: SAP, PLM, MS OFFICE

### **Professional Affiliations**

- APQP, FMEA, PDC

### **Projects**

- SOW(Service on Wheels) Vehicle
- E5K(Earn 5 Thousand per vehicle)
- LEAP-Leadership Profitability
- CKD for Thailand Plant
- Localization on imported parts

## Expertise & Services

### 1)COST MANAGEMENT

- In line with projected budget, controlling product cost through conducting Yearly cost reduction programs like VAVE, Negotiation, Strip layout optimization, Input weight optimization,Volume based discount, Alternate sourcing. Settling product price based on zero base working &Drawing requirements, based on supplier investment, fixing norms for each process for each vendor.

### 2) VENDOR DEVELOPMENT

- To meet design requirements, identifying the right supplier with all required facilities, auditing vendors to understand vendor financial strength to start business relationship, Involving DFMEA to PPAP to meet SOB requirement, de-risking supplier.

### 3) PURCHASE

- Building demand forecasts for future requirements in line with market demand, Ensuring suppliers schedules, Monitoring schedule vs supply to meet Production requirement, involving supplier capacity audit to understand supplier capacity against requirement , issuing scorecard to understand where they are in our organization needs.

### 4) LEGAL

- Coordinating with Legal team & preparing vendor agreement, NDA, Purchase agreement, Warranty agreement & processing agreements with vendors to ensure product confidentiality

### 5) LEADERSHIP

- Based on requirements formulating winning strategy to move towards goals, Monitoring result of derived strategy and adjusting a few steps to move forward, encouraging team to deliver commitments, giving clear view of organization needs to achieve targets.

## Work Experience

### ROYAL ENFIELD, Chennai

- Deputy Manager in Procurement from June 2015 to till date

### HERO MOTOCORP, Delhi

- Assistant Manager in Product Development from May 2013 to April 2015

### INDIA NIPPON ELECTRICAL LTD,Hosur

-Assistant Engineer in Product Development from May 2011 to April 2013

### GH INDUCTION INDIA PVT.LTD, Chennai

-Graduate Engineer Trainees in Design and Development from July 2009 to April 2011

## Education

- B.E. (Electrical) from KSR College of Technology, Tiruchengode,Anna University in 2009 with 76%
- 12<sup>th</sup> from PVE Matric Higher Secondary School, Dharmapuri, Tamil Nadu State Board in 2005 with 89%
- 10<sup>th</sup> from Government Higher Secondary School, Pennagaram, Tamil Nadu State Board in 2003 with 89%

## Personal Information

<b>Date of Birth:</b>	3 <sup>rd</sup> September 1987
<b>Languages Known:</b>	English, Tamil & Hindi (beginner)
<b>Marital Status</b>	Married
<b>Passport No</b>	T6209366
<b>Permanent Address:</b>	336, Chekkumedu, Pennagaram, Dharmapuri,Tamil Nadu 636810,