

MANUKONDA UMA MAHESH

ADDRESS: 1-25-5, h-18, Adharshanagar,
Peddawalair, Visakhapatnam – 530017.

DOB: 24-03-1999(23 Years)

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CARRER OBJECTIVE:

To Utilize my Passion and knowledge in the field I work. Furthermore, enhance my knowledge for the growth of the organization I work.

PERSONAL TRAITS:

- Self-Motivated with Positive Attitude
- Hardworking and willing to Learn
- Good Communication Skills
- Enthusiastic About My Work Irrespective of Place and Location

ACADEMIC QUALIFICATION:

S.No	Qualification	Name of the Institution	Percentage / CGPA
1	SSC Board of Secondary Education, AP	J.K. High School (2013-2014)	7.8 CGPA
2	Intermediate Board of Intermediate, AP	Narayana Educational Institutions (2014-2016)	82.70%
3	B.Sc. Agriculture Mahatma Phule Krishi Vidhya Peeth, Rahuri, Maharashtra	Shramshakti College of Agriculture, (2016-2020)	71.70%

TECHNICAL SKILLS AND INTRESTS:

- Good Knowledge of Related to Agriculture Fields
- Decent Computer Skills (MS Office, Excel and Power point)
- Took Training Program from NEELAI Mushroom for Commercial Cultivation of Oyster Mushroom in Pune

PROJECT WORK IN FINAL YEAR:

Cultivation of Oyster and Milky Mushroom

- Worked with a Team of 25 Members on Cultivation methods, Farm Design, Spawn quality, Farm visit, Keeping quality, Bag Filling, Packaging, sales and Marketing.
- Completed the Project in the Span of 5 Months with successful cultivation of Mushroom
- Received 30K of Sales Money after the Cultivation Process.

WORK EXPERIENCE:

Previous Company: Homecrop, Hyderabad Job Role: Urban Farm Sale Specialist

- Worked for 7 months-Full time as an Urban Farm specialist with complete practical knowledge of home gardens / backyard gardens/ rooftop gardens.
- Completed training period successfully within less time with efficient understanding of the job description.

Previous Company: Ninjacart, Hyderabad Job Role: Food Sourcing Executive

- Worked for 5 months-Full time as a Sourcing Executive.
 - Worked in Gudur, Rajahmundry for Lemon and Coconut Procurement respectively.
 - Procuring and testing the best quality to send it to the client.
 - Solitarily worked on negotiating price with farmers as well as co-ordinated with other team members as a team lead from different cities/states to ensure the best outcome.
 - Worked for sales department parallelly, negotiated price with both vendors and farmers.
- ☐ Completed all the assigned works within time with my best ability.

Previous Company: Ancient India Organics, Visakhapatnam Job Role: Client Success Associate for Organic Products

- Worked for 6 months Full time as a Client Success Associate.
- Trained and worked for sales associate with complete practical knowledge as well as technical skills regarding Organic Industry (National & International sales) and their Certifications.
- Completed the training effectively within time with good conduct.

Current Company: Our Food, Hyderabad Job Role: Territory Manager

- Working form 10 months Full Time as a Territory Manager.
- Supervise setting up f processing facilities & starting of production of processed food at farmer franchise of given geographical area in coordination with operations and machinery team.
- Manage & Monitor processing operations & quality control of farmer franchise.
- Coordinate with procurement and sales team for demand & ensure to meet the demand.
- Provide training to new farmer franchisees on production, processes, quality control & safety measures as per fssai guidelines.
- Report on day to day activities of self and team as per timelines and format to Management.

ACHIEVEMENTS AND PARTICIPATIONS:

- Took place in RAWE (Rural Agriculture Work Experience) in the Year 2019 as part of Academics.
- Participated in Essay Writing competition in 2017
- Secured Second Prize in Kho – Kho and Running in 2013

PERSONAL PROFILE:

- Father Name : Ramakrishna Rao
- Date of Birth : 24-03-1999
- Hobbies : Dancing, Cooking, Travelling
- Backlogs : NO
- Marital Status : Unmarried
- Languages known : Telugu, English, Hindi (Limited working Proficiency)

I hereby declare that the information and particulars furnished above are true and correct to the best of my knowledge.

Place: Visakhapatnam

(Manukonda Uma Mahesh)