

RESUME

DEVIDAS MADHAV BHISE
Flat No.18, A- Shilp Shikhar Soc.,
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Personal Details

Name	:	Devidas Madhav Bhise
Date of Birth	:	29 th Jan 1972
Nationality	:	Indian
Sex	:	Male
Marital Status	:	Married

Objective,
Seeking a full-time official position in an esteemed organization where I can utilize my skills and ability to work for growth and profit of the organization.
Pledge the best of my ability and skills with all devotion and hard work,

Working Experience :

Total Experience of Working Commercial Vehicle, Tractor, Car & CE Finance Vehicle Finance Sales, Marketing and Collection Field.

- 1) Shriram Transports Finance Co.Ltd. Commercial Vehicle & Tractor Finance Sales & Collection -Department as a Sales Executive at Nasik Area...Yrs. Oct-2005 to July-2010.
Used Vehicle finance Sourcing Old and New DSA, Dealer, Brokers, Agents, Existing Customer Etc. Business.
Customers Convince our Company Finance Scheme.
Handling Customers Quires, informing customers.
Maintain customers Relations with full support for customers Satisfaction.
Customer file Disbursement after PDD Clear Payment Handover Process.
- 2) Tata Capital Ltd: Rural Finance Executive Sales & Collection Nasik..Aug-2010 to Dec-2012.
New Tractor Vehicle finance Sourcing New Dealers, Showrooms with Existing Customer Etc. Business.
Customers Convince our Company Finance Scheme Stricture and Final Loan Proposal.
Handling Customers Quires, informing customers.
Maintain customers Relations with full support for customers Satisfaction.
Customer file Disbursement Payment Process Handover to Dealer after PDD Clear documents submit Branch Operation team Process.
- 3) Magma Fincorp Ltd-Marketing Executive-Tractor-Nasik...Jan-2012 to Jan-

2013.

Used and New Tractor Vehicle finance Sourcing New Dealers, Showrooms, Old/New DSA Dealers Brokers Agents with Existing Customer Etc. Business. Customers Convince our Company Finance Scheme Stricture and Final Loan Proposal.

Handling Customers Quires, informing customers.

Maintain customers Relations with full support for customers Satisfaction.

Customer file Disbursement Payment Process Handover to New Vehicle

Dealer after PDD Clear documents submit Branch Operation team Process.

Old Vehicle Case Disbursement Process after PDD Clear Payment Handover.

- 4) IKF Finance Ltd.- Branch Manager-Commercial Vehicle, Car & CE-Sales, Collection & Back Office work All Department-Nasik...Feb-2013 To April-2014.

Used and New Vehicle finance Sourcing OLD/New DSA Dealers Brokers Agents and New Dealers, Showrooms with Existing Customer Etc. Business. Customers Convince our Company Finance Scheme Stricture and Final Loan process.

Handling Customers Quires, informing customers. Maintain customers Relations with full support for customers Satisfaction.

Customer file Disbursement Payment Process Handover to Dealer after PDD Clear documents submit Branch Operation team Process Updating.

- 5) Cholamandalam Investment & Fin. Com. Ltd. Sales Officer-Tractor fin. Sales at Nasik....1 Oct. 2014 to 28Feb-2017.

Used and New Tractor Vehicle finance Sourcing New Dealers, Showrooms, Old/New DSA Dealers Brokers Agents with Existing Customer Etc. Business. Customers Convince our Company Finance Scheme Stricture and Final Loan Proposal.

Handling Customers Quires, informing customers.

Maintain customers Relations with full support for customers Satisfaction.

Customer file Disbursement Payment Process Handover to New Vehicle Dealer after PDD Clear documents submit Branch Operation team Process.

Old Vehicle Case Disbursement Process, after PDD Clear Payment Handover.

- 6) Ess Kay Fincorp Ltd. As A Asst. Area Manager- Commercial, Car, Tractor Vehicle Finance Sales and Collection-1March-2017 to Sept-2018.

Used, Refinance with New Vehicle finance Sourcing New Dealers, Showrooms, Old/New DSA Dealers Brokers Agents with Existing Customer Etc. Business.

Customers Convince our Company Finance Scheme Stricture and Final Loan Proposal.

Handling Customers Quires, informing customers.

Maintain customers Relations with full support for customers Satisfaction.

Customer file Disbursement Payment Process Handover to New Vehicle Dealer after PDD Clear documents submit Branch Operation team Process.

Old Vehicle Case Disbursement Process, after PDD Clear Payment Handover.

Handle Nasik, Sinnar, Sangamner, Shrirampur, Yeola, Satana Branch- Team Size Nasik-3 Person, Sinnar-3 Person, Sangamner-3 Person, Shrirampur-3 Person, Yeola-3 Person, Satana-3Person

Total 5 Branch Handle Team Size- 15 Person.

7) Currant Work –RBSG Capital Pvt. Ltd. As A Branch Manager-Commercial and Car Vehicle Finance Sales and Collection -15 Sept-2018 to 24-Jan-2020.
Used and New Tractor Vehicle finance Sourcing New Dealers, Showrooms, Old/New DSA Dealers Brokers Agents with Existing Customer Etc. Business. Customers Convince our Company Finance Scheme Stricture and Final Loan Proposal.
Handling Customers Quires, informing customers.
Maintain customers Relations with full support for customers Satisfaction.
Customer file Disbursement Payment Process Handover to New Vehicle Dealer after PDD Clear documents submit Branch Operation team Process.
Old Vehicle Case Disbursement Process, after PDD Clear Payment Handover
Handle Nasik and Sangamner Branch- Team Size Nasik-5 Person and Sangamner Branch- 2 Person.
Total 2 Branch Handle Team Size -7 Person.

Nature of Job

Retailing, Develop Distributor, Dealer, Agent & Broker, Verification, Sales and Marketing Finance Department.

Education

Qualification : S.S.C -March-1988 – Pune Board
H.S.C -March-1991 - Pune Board
B. A. - April- 1995 – Pune University

Computer : Computer Basic Certificate Course.
Languages Known : Marathi, Hindi, and English.
Hobbies : Cricket, Reading News Paper, T.V. News, Etc.

Declaration,

I here by declare that above information is true to the best of my knowledge and belief.

Date:- 08 / 05/ 2020

(Devidas Madhav Bhise.)