



CURRICULUM VITAE

RAJESH PAL SINGH

S/O Late C.P. Singh

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OBJECTIVE

Highly motivated individual with strong people skills, attention to detail, problem solving skills, and a solid sales background looking to obtain a position as a sales associate with your esteemed organization.

DESIRED INDUSTRY

A job that gives scope for optimizing marketing and communication skills

PERSONAL PROFILE:

Name	Rajesh Pal Singh
Date of birth	20 July 1982
Languages known	English, Hindi
Area of Interest	Sales and Marketing

ACADEMIC PROFILE:

Year of Passing	Institute/University	Course
2007	Chhatrapati Shahu Ji Maharaj University (CSJMU)	MBA
2005	Chhatrapati Shahu Ji Maharaj University (CSJMU)	MA
2003	Chhatrapati Shahu Ji Maharaj University (CSJMU)	BA
2000	CBSC BOARD (KVIIT KANPUR)	12 th
1998	CBSC BOARD(KVIIT KANPUR)	10 th

PROFESSIONAL ACHIEVEMENTS :

- (a) Gold Medalist State Level Under-17
- (b) Take two Promotion Under-7 Years Job



EXPERIENCE :

1. PIX Transmissions Ltd. (as a sales executive Nov 2005 to Feb 2007)
2. MU Computer Mind Educated Pvt Ltd.
(as a Senior BDO from 2009 to 2012, Ref. no.- Mr. Anurag , Mob.+91 9369696111)
3. VACL India Real Estate Ltd. (as a Sr.SRM from Sept 2012 to Till Date)

SKILLS :

- To carryout own research to identify prospective and potential distributors / wholesalers.
- To sell sponsorship / authorisation.
- Visiting potential customer for new business.
- Manage & achieve sales volume, value & growth.
- Expand wide channel distribution network within the territory and implement effective strategies.
- To build relationship with distributors with the objective of creating opportunities to increase sales.
- Developing the business and generating leads.
- Working with corporate management to formulate, ensure and maintain effective sales target.
- Strategies to tap the untapped market for all Line of Products.
- To track and monitor the market in terms of size, potential, segmentation, monitoring and strategies to keep ahead the competition.

DECLARATION :

I declare that above mentioned details are to and best of knowledge.

Place:

Date: