CURRICULUM VITAE

**SUMIT KUMAR**

H.no.-3456, Jamalpur Awana,

Ludhiana- 141010 (Punjab) .

## MOB: 85688-03179,

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**Vendor Development:**

**PROFILE**

* I join the Tirth Agro Technology Private Limited from 28th September 2021.
* Currently responsible for development & sourcing of Sheet Metal Parts, Casting, Forging and Job works.
* Currently designated as Assistant Manager with Tirth Agro Technology Private Limited. (Shaktiman group) in Central Planning & Procurement Department.
* Proficiency in formulating sourcing sstrategies, ZBC, Vendor identification / development and analytical assessments to strengthen the effectiveness.

**Core Functional Competencies:**

* Part Costing(ZBC) / Tool Costing/ Material Planning / Strategic Sourcing, Procurment, New Part Development, Cost saving.

**COMPANY PROFILE:**

* Tirth Agro Technology Pvt Ltd. is the world’s largest manufacturer of Rotary Tillers for more than a decade. The company is a leading Indian manufacturer of Agricultural Implements under the brand name ‘SHAKTIMAN’. With Two state of the art manufacturing facilities of 27.5 acres & 16 acres, a dedicated and experienced team in agricultural technologies, and manufacturing processes like TQM & TPM has ensured SHAKTIMAN to deliver the best quality and service to its customers. SHAKTIMAN has expanded its product portfolio in the last 20 years for the entire crop cycle from Rotary Tillers, Flail Mowers, Power Harrows, Finishing Mowers to high tech equipment like Self Propelled Sprayers, Paddy Combine Harvesters and Sugarcane Harvesters. SHAKTIMAN is an ISO 9001:2015 certified company with exports to 84 countries and is trusted by more than 1000 dealers worldwide.

**KRA’s highlights:**

* Expertise in various facets of procuring material from different vendors.
* Zero Base Costing of Fabricated Parts, Sheet Metals Parts, Plastic Parts, Machined Parts.
* Procurement of New development components and vendor identification for developmemt of Sheet Metal Parts, Casting & Forging Parts, Job Work Parts, Machining Parts etc.
* Receiving drawings of new components from R&D and floating the drawings to recommended vendors for RFQs

(Request for Quotation) .

* Analyzing or short listing the quotations from different vendors.
* For develop new Parts & Toolings through Outsouce Vendors- Do vendor Audit and initially prepare Process Sheet in which plan no. of process & lay-outing of component for better utilization of material.
* New Component drawing & 3D data in step form received by R&D and these data is floating to vendors for RFQs.
* Negotiating Tooling Cost & finalizing its modalities of payment with Costing Team & hence getting management approval over the Cost & Timeline of Projects.
* Resonsible for creating and executing Purchase Order and sending the P.O. to supplier as per SOB.
* Finalization of price in line with cost engineering department.
* Experienced in inventory control by proper coordination with stores and PPC department.
* Follow up with suppliers as per the set timelines, ensuring the right quantity & quality at right time & at the lowest landing Cost.
* Ensure the Component’s quality as per specifications with the help & Coordination of Vendor Quality Control.
* Responsible for Vendor supply ratings & sharing those reports with management.
* Planning of Material procurement as per monthly MRP.

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**EXPERIENCE:-**

**Purchase & Vendor Development:**

**PROFILE**

* Designated as Senior Engineer With **International Tractor Ltd. (Sonalika Group)** in NPD & Purchase,
* 5. 1 years experience in NPD, Part Costing & Development .
* I was responsible for development & Strategic sourcing of Sheet Metal Parts, Plastic Parts, Machining Parts and Press Tools, Jigs & Fixtures, SPM also.

**COST SAVING ACHIEVEMENTS :**

* Achieved cost reduction of Rs 11.12/- tractor by using gang tooling concept in Oil Pan. in (2017)
* Achieved cost reduction of Rs 10/- tractor by using scrap material & saving of cutting tools 6 lacs.approx in GT Fender Assy. in (2017)

**PROJECTS UNDER TAKEN at Sonalika group:**

* Sonalika Rx- (Bonnet Assy, Fender Assy, Front Mesh Assy, Floor Assy, RMB & Oil Pan).
* Garden Trac- (Bonnet Assy, Front Mesh, Fender Assy, RMB)
* E-TRAC- (Bonnet Assy, Front Mesh)
* Rx-Facelift- (Bonnet Assy, Dashboard Assy, Fender Assy, Front Mesh.)
* GT-Facelift- (Bonnet Assy, Dashboard Assy, Front Mesh)
* YANMAR Japan- (Bonnet Assy, Fender Assy, Front Mesh & Structural Parts).
* LANDINI Italy- (Bonnet Assy & Plastic Parts)
* LWT Compact Europe- (Bonnet Assy, Fender Assy, Dashboard Assy, Front Mesh Assy, Plastic Parts.)

**STRENGTH:**

* Create and support good working relationship with suppliers and other supply chain colleagues.
* Capable of dealing multi tasks under pressure time & strong quality mindset .
* Approach for team work to avoid political hurdles.
* Dare to face opportunity.
* Presentation (MS word, Excel, PowerPoint, NX 10 & Autocad-2020) and Strong communication (Oral & Written in MOM/Mail) with suppliers and their clear & concise technical reports.
* Use Unigraphics (NX10) and Autocad for analysis, Design & Nesting etc.
* Working with GD & T, PPAP, APQP.
* SAP in MM Module.
* Team Center 11 (Siemens).

**QUALIFICATION :**

* Matriculation from PSEB with 75% in 2010-11.
* 10+2 (Vocational Mechanical Engg:) from PSEB with 87% in 2012-13.
* 4 Years Diploma in Mechanical Engg ( Tool & Die) with 77% from Central Tool Room (An Indo-German Project) Ludhiana in 2016.
* approved by:
* ALL INDIA COUNCIL OF TECHNICAL EDUCATION (AICTE)

**PERSONAL DETAILS:**

Name : Sumit Kumar

Father Name : S.Gurmail Singh

Date of Birth : 03 FEB, 1992

Marital Status : Married

Nationality : Indian

Languages : English, Hindi & Punjabi

Location Preference : Anywhere in India

Sex : Male

Hobbies : Listening Music & Movies, Traveling

I hereby declare that the above information is true and correct to the best of my knowledge.

(Sumit Kumar)