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| PIC_RAJRAJENDRA  Kumar  **(SALES & MARKETING)** | OBJECTIVE | |
| Seeking an opportunity to build upon and enhance my professional skills by working in  a stimulating team environment that helps me utilize my skills in contributing to the growth  of organization. I want to contribute for the achievement of organizational growth with my professional skills.  OVERVIEW | |
| * Experience in Sale & Marketing * Experience in Market Relationship * Friendly, outgoing and responsive personality * Enthusiastic, Conscientious and hardworking * Team Player   WORK EXPERIENCE | |
| ABOUT & CONTACT  Name : Rajendra Choudhary  Address : 23 LGW, Sriganganagar  Email: [rajendrachoudhary.sgnr@gmail.com](mailto:rajendrachoudhary.sgnr@gmail.com)  Mobile : +91 9636924250, 9983873209  Hobby : Net Surfing, News Reading  Language Known : Hindi, English, Rajasthani  Nationality : Indian  Maritul Status : Married |
| * February 2016 –Current Working (2.5 Yr.) : Branch Operation (Sub Dealership)   In Escorts Limited (Powertrac Tractor)  *Responsibilities*   * Worked in Business Development * Manage billing activities, Sales activities etc.   **Reason of Leaving :** Handover business to younger brother   * January 2013 -January 2016 (Three Yrs.) : CRM Head (Sales)   In GD Auto Services (P) Ltd., a authorized dealer of Ashok Leyland's Commercial Vehicles  *Responsibilities*   * Complete PRISM activity on daily basis * Manage branch sales operations. * Manage a Sales team, lead generation by them. * Manage back office activity. * Make order the Quotations. * Make Purchase Orders, Sale Orders and allocate the vehicles. * Complete the vehicle delivery process. * Manage all activity of online vehicle billings.   **Reason of Leaving :** Want to join a growing position in a global organization and prove myself with working continue to get achievement according to company formation.   * February 2012 –January 2013 ( One Yr.) : Sales Associate   In Ganpati Associates, Sri Ganganagar  *Responsibilities*   * Manage Sales operations of micro finance * Manage recovery operations * Make calls and generate leads   **Reason of Leaving :** New Dealership launched by Ashok Leyland and I join again.   * April 2010 –February 2012 ( Two Yrs.) : Sales Coordinator   In CD Motors Pvt. Ltd., authorized dealer of Ashok Leyland's Commercial Vehicles  *Responsibilities*   * Manage sales coordination as back office. * Make order the Quotations. * Make Purchase Orders, Sale Orders and allocate the vehicles. * Complete the vehicle delivery process. * Manage all activity of online vehicle billings.   **Reason of Leaving :** Dealership stand on closing position and also has been closed in March 2012.  EDUCATION | |
| * Passed B.A. From Bikaner University in (2008) . * Passed Senior Secondary from Board of Sec Education. Ajmer Rajasthan in (2002) * Passed Secondary from Board of Sec Education. Ajmer Rajasthan in (2000) * Diploma of Computer Application (2001).   COMPUTER SKILLS | | |
| * Expert in Office Management Tools (Word, Excel & PowerPoint) * Good knowledge of online working * Expert in Internet Functions.   KEY SKILLS | | |  |
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| * Good working experience on MS Excel, MS word, PowerPoint Desktop Publications. * Hardworking & dedicated to duty. * Hand a work with confidence and fulfill the commit. * Familiar with Internet Operations. |
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| DECLARATION |
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| If Given An Opportunity To Serve In Your Esteemed Organization. I will fulfill at the Duties Entrusted to Me under Satisfaction of My Superiors Thanks You for Your Consideration. |

Date:-

Place: -Barmer (Rajendra Kumar)