**Nagaraju.K Mobile: 9980964172**  E- mail- nagusukki@gmail.com

#### Job Objective

**Seeking managerial assignments in the field of Purchase/Materials/Vendor Development.**

**Professional Profile**

* A result oriented professionalwith 22 years of rich experience in Purchase, Materials Management, Vendor Development and Logistics.
* Additional responsibility of leading the corporate purchase of Mahindra Cie Automotive Ltd.
* Adept at planning & procurement of Materials required for Automotive Industry.
* Proficiency in Product costing & Inventory control.
* An Out-of-the-Box Thinker with a proven track record of Cost Reduction, streamlining Material flow, through effective Material management principles and creating a teamwork environment to enhance productivity.
* An effective communicator with strong negotiating, logical, problem solving & organizational abilities.
* A successful manager by leading a group of professionals & meeting the management targets.
* Capable of adding value in the execution of every responsibility**.**

**Core Competencies**

**Team** **Building**:

* Being the Head of Purchase department managed various team leaders of Purchase, and Stores successfully. Built a strong team capable of executing any kind of challenging assignments & tasks.
* Being the Group leader of sourcing teams, built a strong repo with the engineers & managers of other group companies to execute the responsibilities assigned by the Management. Contributed for cost reductions at corporate level.

**Materials Management:**

* Thorough knowledge in planning & procurement of Materials.
* Stores Management.
* Inventory control.
* Monitoring of Product costs.
* Cost control.

**Vendor Development**:

* Developing Vendors for the supply of steel as per Product requirements.
* Evaluation & selection of vendors after assessing their Attitude, Financial status, Facility, Manufacturing capability, Quality consciousness in detail.
* Providing inputs to the existing suppliers & improving their performance to meet export requirements.
* Supporting vendor suggestions for process improvements, better quality & price reduction.

**Procurement:**

* Raw material like Steel, copper and aluminum.
* Components for assembly.
* Consumable & MRO items.
* Capital equipment’s like Machineries, Building, Generators, Compressors, Office furniture’s & other plant facilities.
* Electrical items like Cabinets, switch Gears & other accessories like cables, ducting, etc.

**Imports & Logistics:**

* Planning of Imported Raw materials based on the lead-time required for manufacturing & transit time.
* Contract & LC agreements for Imports.
* Advance licensing for materials required for Export projects to avail the benefit of Duty exemption (From Foreign Trade department).
* Direct sourcing of materials from the manufacturers instead of depending on group companies to reduce the prices & delivery time.
* Coordinating with clearing agents for customs clearance.
* Negotiation of freight contracts & optimization of logistic costs.

**ERP :**

* BILL PRO
* SAP

**Organizational Experience**

**From Mar 2005 to Till Date**

M/s Mahindra Cie Automotive Ltd (Formally know as Bill Forge Pvt Ltd) is a pioneer in auto components manufacturer globally.

**Position: Purchase Head**

##### Responsibilities

* Responsible for Price Negotiation, Materials Planning, Souring of materials, Vendor Development, Procurement of steel, capital item, MRO & consumables.

**Achievements**

* Developed suppliers for steel both domestic and Import.
* Developed suppliers for Peeling and Grinding locally with capacity of 1500Mt per month.
* Established supplier base for billet cutting and chamfering.
* Defined the procedure for movement of material receipt documents from stores to Finance.
* Prepared check lists for preparation of PO’s, Material Receipts, GRN & Invoicing.
* Developed CHA for customs clearance at Chennai.
* Developed Freight forwarders for Import of Materials.
* Developed alternate supplier for all steel.
* Special cost saving projects.

#### From May 2001 to Mar 2005

**M/S V-Guard Industries (P) Ltd.,** in its Bangalore Plant, V-Guard is a leading Electronic Stabilizer, UPS, Invertors, Water Heaters, Pumps, and Cables manufacturing company and presence across South India.

# **POSITION:** Engineer-PC&L

# 

**Functional head of** Production and quality department of the Bangalore unit with a Revenue of Rs.30 cores, Reporting to Manager (Production and Quality) and am responsible for 6 staffs and 30 operators.

**Departmental Responsibilities** include Interaction with suppliers, Material Requirement Planning, Supplier Scheduling, Materials follow-up, Inventory Management, Stores Management, and Production Planning & Control.

**In addition to I am responsible**

* Monitoring of all In-coming materials Received and GRN preparation and Preservation of materials.
* Co-ordination with QC for clearance of all incoming and outgoing materials.
* Issue of Raw Material to Production as per the Production Plan.
* Vendor Scheduling as per the Production Plan.
* Vehicle planning to send and receive of all subcontract Materials.
* Inventory control and Monthly Reconciliation of all subcontract Materials.
* Dispatch Planning as per the Customer Requirement.
* Planning of Packing Materials According to Production Plan.
* Scraps Disposal Planning for in-house rejection materials.

#### From Oct 99 to May 2001

**M/S Force 10 solutions Bangalore-**One of the vendor of Aspect India pvt ltd -A leading Database MRO company.

**POSITION:** **Component Engineer**

#### Responsibilities:

* Classifying, Data mining and quality control of Mechanical parts Maintenance and Repair Operations
* Extraction of parts from catalogs according to part numbers, description and mining the same with reference to standard schemas available. Assigning properties and property values for these classified parts used in a database for maintains and repairs operations

#### From Sept 1998 to Sept1999

**M/S BHEL ESD**. Bangalore

**Technician apprentice trainee,**

* Involved in electrical maintenance, operating and maintenance knowledge of DG sets (500 K V A) Center plant air –condition (50 tons) Preparation of wiring looms in soldering of PCB. Handling of test equipment inspection of SIMFIRE and IWESS units.
* Involved in operating and maintenance of EPBX.
* Maintenance knowledge of electrical control panels.
* Working knowledge of residential, commercial and industrial wring installations.

**Academic Credentials**

* **Diploma in Electrical Engineering** from Govt Polytechnic, Channapatna, Board of Technical Education Karnataka in 1998.
* **Bachelor of Engineering** from BMS College of engineering Basavagudi, Bangalore in 2012.

**Personal Details**

**Permanent Address:**

No.115, SMC Nilaya, 2nd Cross

Gattigere Layout, BEML 3rd Stage

R R Nagar, Bangalore – 560 098

**Present Address:**

No.114SE, 2nd cross, 16th Main

Nisarga Layout, Harapanahalli

Bannerughatta Main Road

Bangalore 560 083

Date of Birth: June 10, 1979

Sex : Male

Marital Status: Married

**Additional Info**

Current CTC : 31Lac per Annam