

***ANKIT KUMAR***

*Add- Laxmi Sagar,Saidpur*

Po – Laxmi Sagar

Ps-L.N.M.U.

Dist- Darbhanga.

Bihar (846009)

*E-mail****:ankitfare@gmail.com***

*Mob: +91 7903592776,8544070886*

***CAREER OBJECTIVE-***

*I wish to pursue my career that will constantly provide me new and diverse challenges resulting in personal satisfaction, growth and development of the organization.*

***VISION -*** *To increase the brand value and maximize profit by improving the field activities and maximum utilization of resources.*

***EDUCATIONAL CREDENTIALS -***

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| *EDUCATION* | *UNIVERSITY/INSTITUE/BOARD* | *CREDITS* |
| *Bachelor of Technology in Mechanical Engineering* | *Rajasthan Technical University, KOTA.* | *71%* |
| *Intermediate* | *B.S.E.B PATNA* | *58%* |
| *High School* | *C.B.S.E* | *55%* |

***EXPERIENCE-***

* ***February 2014 to March 2018 work at Freezeotech Air-condition & Refrigeration Corporation******aftermarket sales and service operation at New Delhi.***

***Responsibilities :-***

* *Looking the parts & AMC business.*
* *Complain solution of A.C.*
* ***May2018 to September 2019 work at TAFE (Tractors and farm equipment Ltd.) as Field Officer Sales.***
* ***Responsibilities :-***

*Handling conversion of H.P.*

*Handling Field Activity.*

***ACHIVEMENTS:-***

* *Appointed Two Dealership for TAFE in Bihar location.*

*Sheikhpura and Darbhanga.*

* ***September 2019 to continued working at GAEL (Gromax Agri Equipment Ltd.) as Sales Executive.***
* ***Responsibilities :-***

*Handling conversion of H.P.*

*Handling Field Activity.*

*Training and developing given to New DSP.*

*Conversion of prospect into customer.*

***ACHIVEMENTS:-***

* *Appointed Three Dealership for GAEL in Bihar location.*

*Darbhanga, Madhubani and Samastipur.*

***PRACTICAL TRAINING –***

* *Mahindra & Mahindra ltd. (Goel Moters Ltd.)*

**Duration : -**45 days

***PROJECT -*** Solar electric bicycle.

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***STRENGTHS-***

* *Leadership & Teamwork. Training & Communication., Positive Attitude.*

***HOBBIES -***

* *Interacting with people & travelling.*

***IT SKILLES -***

* *Microsoft Excel, Microsoft words, Power Point, Basic & Fundamental.*

***PERSONAL PROFILE-***

*Father's Name: Shri Hari Narayan Prasad*

*Mother’s Name: Smt. Madhuri Devi*

*Date of Birth: 23.12.1990*

*Gender: Male*

*Marital status: Married*

*Languages known: Hindi, English & Punjabi*

*Permanent address Vill - Laxmi sagar, saidpur, Post- Laxmisagar,*

*Dist- Darbhanga (Bihar) Postal code – 846009.*

***DECLARATION -*** *All the information given above is true to the best of my knowledge and belief****.***

***Date: -*** ***Signature***

***Place:-****DARBHANGA A****NKIT KUMAR***