Re-establishing a Request

Overview

A Re-Establish is a request to set a policy back up on EFT after it has been removed. For policies where drafting is suspended due to a return, refer to the <u>Completing Redraft Requests</u> procedure.

This procedure explains how to place policies into automatic draft, using the EFT Maintenance website, often called the Bank UI.

<u>Warning:</u> Pay special attention to re-establish requests on NL policies within the first year. In some cases, the agent's commission will need to be re-annualized. Refer to <u>Re-Annualizing</u> <u>Commissions</u> for more information.

System Required

EFT Maintenance, OnBase, Mainframe

Workflow Routing

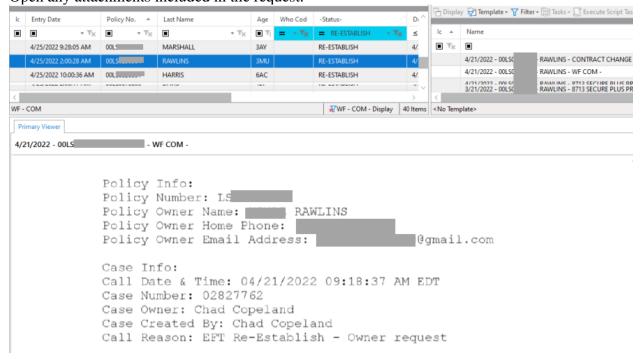
Status Re-Establish in OnBase Workflow "WF COM"

Procedure

Re-Establish Requests for Vantage

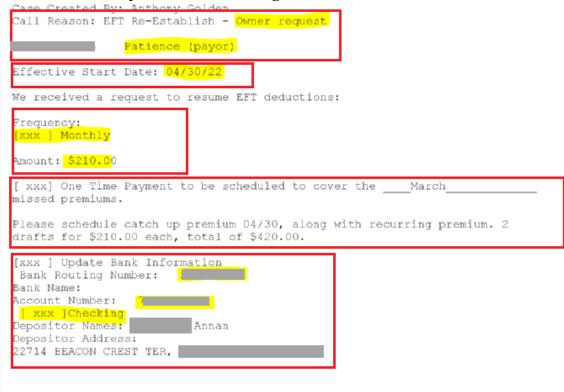
1. In OnBase, set the Status column to **RE-ESTABLISH**, then sort oldest to newest for **Entry Date**.

2. Select the top work item in the list and review the request under your **Primary Viewer**. Open any attachments included in the request.

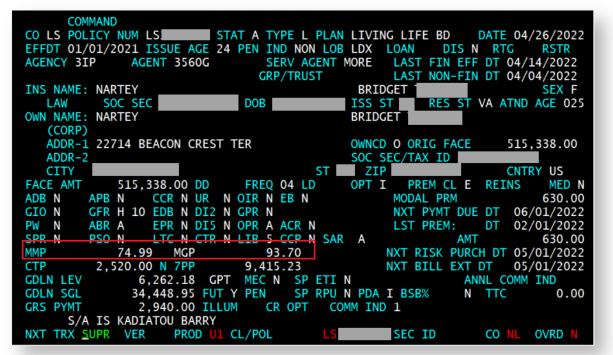


- 3. Review the Request thoroughly. Things you will want to take note of are:
 - Who made the request (For example, owner or agent)?
 - o When do they want the RGP to be and what Frequency?
 - o Do we need to update bank information?

• What amount do they want us to be drafting?



4. Pull up the policy in EFT Maintenance and Mainframe. Use a SUPR screen to verify the amount on the request satisfies the MGP (if the policy has riders) or MMP (if no Rider).



5. Review the related documents in OnBase. Look for any previous "EFT Returned Draft", "Returned Payment", or "WF-Billing" documents. If you locate a previous return, check the reason for the return. If the reason was anything other than insufficient funds (unable to locate account, invalid account, non-transaction account, check digit error, account closed, authorization revoked, stop payment, customer advised unauthorized, rdfi not qualified), compare the bank info to ensure we have received new instructions since the returned payment. If the bank information has not changed, do not set up the payment.

Warning: If a policy has never been on EFT before, a 1707 EFT Authorization form is required.

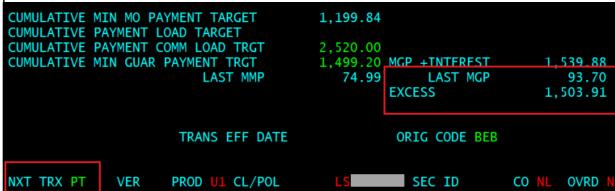
<u>Warning:</u> If a policy has had more 6 or more returned payments within a rolling 12-month period, they are no longer eligible for EFT. Email the agent using <u>this template.</u>

6. Review the effective date, gross payments, and the payment history to determine if catchup payments are needed. Catch-up payments are often needed for policies within the first year or for policies paying an amount very close to the minimum payment.

<u>Warning:</u> It is very important that policies within the first year are paid to date, otherwise it may affect the agent's commission. If you have any doubt, confirm with a member of your team or your team lead to see if additional catch-up payments are needed.

If the policy is not within the first year, verify if catch-up payments are required by going to the PT Screen.

- o If Excess shown is greater than MGP/MMP then catch-ups are not required.
- o If no excess shown, or if a Deficit is shown, refer to <u>Skipping EFT Payment</u> procedure.



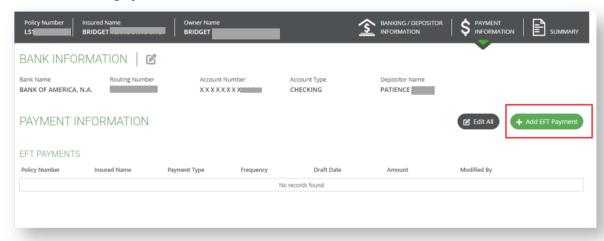
If the request asks for Catch ups, verify that the CEC rep did not already process those as a phone payment

Once you've determined if catch up payments are needed, proceed to Step 6.

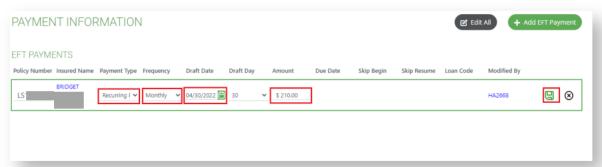
7. Pull up EFT Maintenance. Make any necessary changes to banking information. If the policy was removed from EFT due to a return, check the return reason. If payment

returned came back for a reason involving the account (unable to locate account, check digit error, invalid account, etc.) we will need new bank information to continue. To process new banking information, click the **Bank Information Tab.** Click here for Changing Banking Information in EFT.

8. Select Add EFT payment.

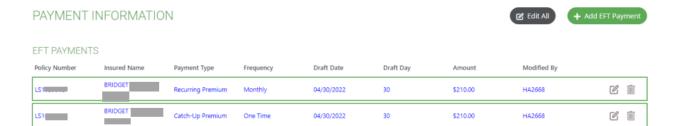


- o Select the correct Policy number from the drop-down.
- o Select the **Payment Type** (Recurring premium).
- Select the **Frequency**. The **Amount** should auto-populate but can be edited if needed.
- Choose the **Draft Date.**
- Click Save.

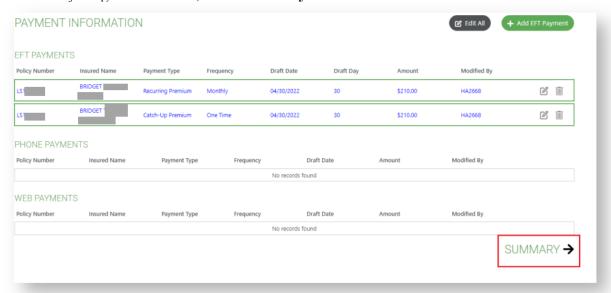


9. If the customer asked for catch-ups, repeat step 7 but use 'catch-up' instead of recurring premium payment type. In this example, the request was to schedule a catch up on 4/30 in addition to the recurring premium.

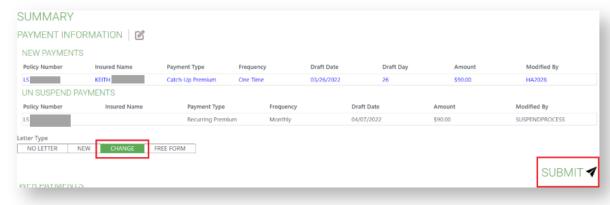
Note: Since the owner made the request, we do not need to wait 10 days for the CUP. If the request is from the agent, and the requested 'Effective Start Date {*}' is less than 10 days from today's date, push the RGP to the requested day of the next month and schedule a catch-up with a 10-day notice for the current month.



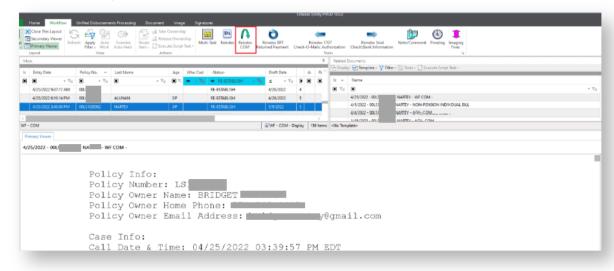
10. Once everything looks correct, click **Summary.**



11. Verify on the Summary Screen that the information is correct. Click **Submit.** You will always send a change letter for re-establishes.



12. In the workflow, re-index work item to COM.



Re-Establish Requests for Trad

Important - READ THIS FIRST!

Traditional, commonly abbreviated Trad, life insurance products include whole life insurance and term life insurance. In addition to using different Mainframe screens than other types of life insurance, these products have their own rules around payments that must be adhered to.

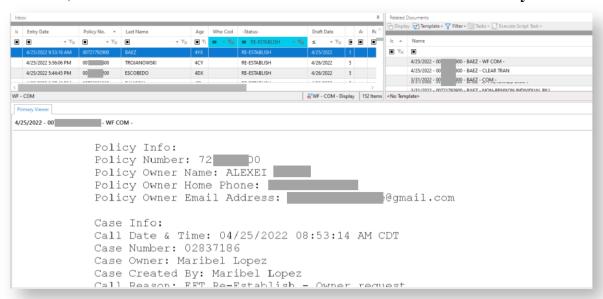
Below is a list of rules that must be considered when establishing payments for Trad policies.

- All payments being collected must be for same amount. Do not combine multiple payments into one.
 - o EX: \$10 RGP, \$10 CUP, \$10 CUP, \$10 CUP. This is correct.
 - o EX: \$10 RGP, \$30 CUP. This is wrong.
- All months must have a premium paid. They cannot skip months, but they can postpone a draft within 30 days of its due date.
 - o <u>Exception:</u> A customer may request for a missed premium to be paid using Loan or Dividend value. This should be sent to WF-Billing for processing.
- The "due date" in EFTM for each payment the Month and Year that the premium will cover, with a Day that matches the policy issue date. Each payment's due date will have the same "DAY" but a different Month and Year.
- All Catch-up payments must draft BEFORE the recurring payment.
 - o EX: 10/15 CUP, 10/20 CUP, 11/15 RGP. This is correct.
 - o EX: 10/15 RGP, 10/20 CUP, 11/15 CUP. This is wrong.

- If not on monthly (if annual/semiannual/quarterly) then the billing cycle must match the anniversary month of the policy.
 - EX: Policy issued in March. If annual EFT is requested, draft MUST be in March.
 - EX: Policy issued in May. If semi-annual EFT is requested, drafts MUST be in May and November.
- If adding more than 3 payments total, you must add the **F B3V** code in Mainframe.
 - o Important: If you forget to do this, the policy will lapse before the catch-ups draft!
- If product "**TotalSecure**" or "**LifeBuilder**", first review the request to see if it matches the Planned Premium shown in Mainframe.
 - o If it matches, process the request.
 - o If it doesn't match, use the ADVC screen to change the planned premium. Then process the request.
 - o If the request doesn't specify the amount, research the policy history and reestablish for the previous amount before the returned payment.
- If there is a **Y979** in Mainframe, **STOP**. Policy cannot be set up on EFT until the Y979 is removed.
- If the **dividend option** is APP, A-VAN, or D-VAN, **STOP**. Policy cannot be set up on EFT unless the dividend option is changed.
- If the **status** begins with T, **STOP**. Policy cannot be set up on EFT.
- If there is money in **suspense**, **STOP**. Locate the person who is handling the money in suspense and ask them to review the request.
- If a **returned payment** has been received the same day, **STOP**. Wait until tomorrow to re-establish the EFT.

Procedure:

1. In OnBase, filter to status 'RE-ESTABLISH' then sort oldest to newest for 'Entry Date'.



- 2. Select the top work item in the list and review the request under your '**Primary Viewer**'. Open any attachments included in the request.
- 3. Review the Request thoroughly. Things you will want to take note of are:
 - o Who made the request (For example, owner or agent)?
 - o When do they want the RGP to be? What Frequency?
 - o Do we need to update bank information?

• What amount do they want us to be drafting? Is it the amount currently displayed in Mainframe?



4. Pull up RNVI/RECI. Confirm number of payments needed and that no Y pending is on the policy (can see it in the top right corner). Confirm there is no money in Suspense (there would be a date and dollar amount in the middle right-hand section of the RNVI).

Review the paid to date and amount. We should always use the **EFT SP MO PREM** amount. (Unless it is a Total Secure or Life Builder product, in which case we can change the amount as requested. Please refer to the Trad amount change procedure for these policies).

Once you've verified that all is okay, you can proceed with re-establishing.

```
DATES ARE YYY-MM-DD
INS: (OWNER)
                                STATUS: I/F PAID TO: 22-05
OWN:
              STEPHENS
                                ISSUED: 019-03-19 AGE: 46
                                                                LAST
                                                                     ACTION
     2413 WESSELS AVE
                                MALE
                                       BORN 973-08-02
                                                            CHG: 22-04-22 A: 0000
                                ANIV YR: 22
                                                            ACT: 22-04-21 B:
                                                AGENCY: 4YX DIV: 00-00-00 O:
                                                                              1903
SSN:
                                NOTICE TO: OWN DIV: CASH-
                   ZIP:
                                                            PL: 00-00-00 APL 0000
                                SIGNATURE: OWNER
                                                                      LNRTE:
                                                                              8.0%
                       AMOUNT
                                       CS
                                           PREMS:
   BENEFITS
                                442.90 68
                                                 442.90
LSW20G/M 18 NS (34)
                      130000
                                          Α
        TERMINAL
                                          S
                                                 225.88
ABR 1 -
ABR 2 - CHRONIC
                                          Q
                                                 115.15
ABR 9 - CRITICAL ILLNESS
                                                  39 86
                                          6
ABR A - CRITICAL INJURY
                                                  38.98
                                                            CAP AGENT: ANNLD COM
                                                             0.0 02127-02
                 MTHLY PREM
                                 39.86
                                                                 1786A-01
                                          NONFOR:
                                          SVC AGT
                                                   JOHN H LOVE
                                                                 LD
                                           DOL: N
                                                           DD
PDR: I ABR:
                ABR GENR:
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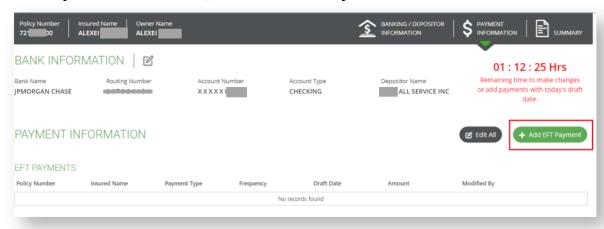
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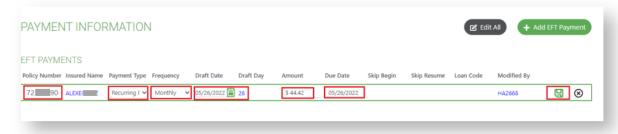
<u>Warning:</u> If a policy has had more 6 or more returned payments within a rolling 12-month period, they are no longer eligible for EFT. Email the agent using <u>this template.</u>

6. Pull up EFT Maintenance. Make any necessary changes to banking information under the **Bank Information Tab.** If the policy was removed from EFT due to a returned check, please review why the payment returned. If for a reason in relation to the account (unable to locate account, check digit error, invalid account, etc.) please obtain new banking information before you proceed. See procedure for Changing Banking Information in EFT here.

7. Under Payment Information tab, select **Add EFT Payment**.



- o Select the correct Policy number from the drop down.
- o Select the **Payment Type** (Recurring premium).
- Select the Frequency.
- Choose the **Draft Date.**
- 8. Click the **Save** icon.



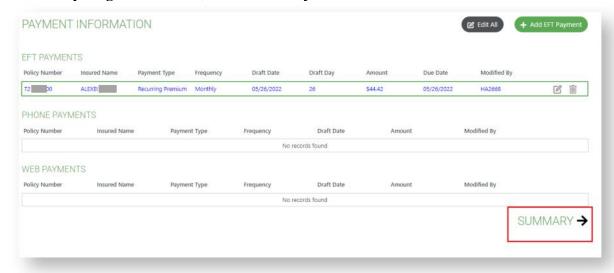
<u>Warning:</u> The due date should always match the month the RGP is for and should align with the monthiversary (i.e the issue date for this policy) which can be found on RNVI. In this case the issue date is 01/26/2022, therefore the due date will need to be MM/26/YYYY. IF THE DUE DATE DOES NOT MATCH THE SAME MONTH AS THE RGP, CATCH-UP(S) ARE NEEDE.D

<u>Warning:</u> You cannot establish for Quarterly/Semi Annual/Annual mode if policy is not on the anniversary cycle. If requesting a mode other than monthly and the policy is not on cycle, refer to Trad frequency change procedure.

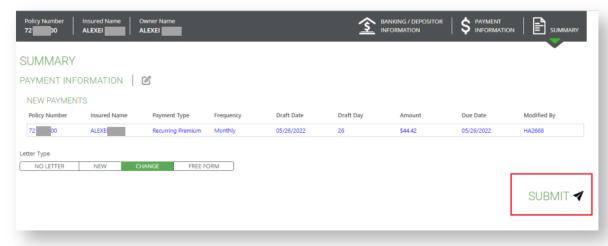
9. Schedule as many CUPS as needed by repeating Step 6, but with payment type as 'catch-up' instead of **Recurring Premium**. In this example, the paid to date is ahead (we are in the month of April, policy is paid to May) since the CEC collected a phone payment, so no catch ups are needed.

<u>Warning:</u> If you are scheduling more than 2 catch-up payments, you must add the F B3V change pending to the policy in Mainframe to prevent the policy from lapsing before the catch-ups draft. Refer to <u>Trad policies code to prevent lapse</u> for more instructions.

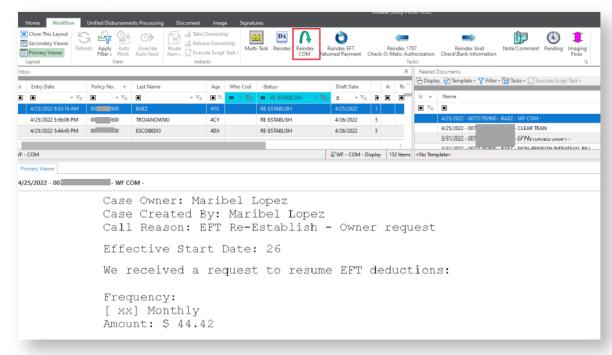
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12. In the workflow, re-index work item to **COM**.



Related Resources

- Changing Banking Information in EFT
- Completing Redraft Requests
- Frequency Change Procedure
- Re-Establish Flow Chart

Article Details

Last Reviewed	05/22/2024	Intended Audience	Life Inbound
Reviewed by	Emily Boisvert	Business Block	Payment Center

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