Special Product Quick Reference Guide

Overview

This is a quick reference guide of special or unusual products that may have unique rules or procedures for handling requests. Some products are serviced by the main home office, some are serviced by a small internal team, and some are serviced by another organization not within the home office.

Each product has multiple tabs with links to other existing resources for more details on procedures, such as authentication and servicing requests.

<u>Tip</u>: For warm transfers, refer to <u>NLG Policy Numbering Scheme for Warm Transfers</u> for how to connect a caller to the appropriate team.

<u>Tip</u>: For policies serviced by NLG/home office, refer to <u>Policy Number Conventions</u> for how to look them up in Mainframe and/or OnBase.

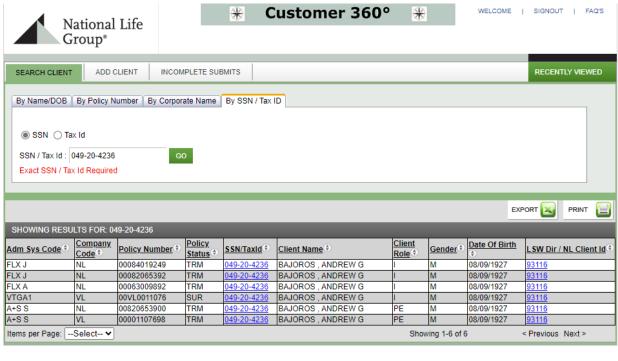
Procedure

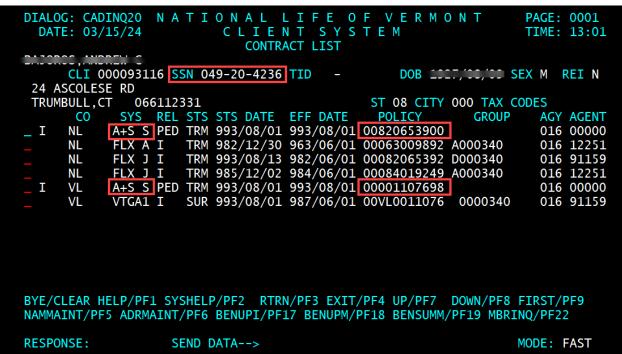
Overview

An Annuity and Supplementary (A+S) contract is a contractual agreement between a policy owner or beneficiary and a life insurance company. The policy holder or beneficiary chooses to have benefit paid out over a period of time based upon contract options available at the time of death or settlement. Policy owners can request disbursements and policy changes, and they can modify banking information and payment details.

To identify an A+S policy, look up the customer's Social Security Number in Customer360 or Client Index, in Mainframe.

In the example below, the customer has two A+S policies.





Caller Authentication Procedures

Policy Number Format: Numeric only

OnBase > Client Policy and Claim Search

A+S Quick Reference Guide.pdf

Handling Requests

Working With Annuity and Supplemental (A&S) Policies

Email Disbursements@nationallife.com

A+S Quick Reference Guide.pdf

Special Rules:

<u>Title</u>: Owner or beneficiary changes cannot be made on these contracts. The contract specifies how the payments should be paid. Then, if they have questions on the rights of the Payee, that would be directed to title.

Overview

Disability policies starting with NLD are not serviced by the home office.

These policies are serviced by UNUM. The customer or agent must call 800-648-6633 (Option 2 for Claims and Option 3 for Service).

Authenticating Policy Owners

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Policy Number Format: NLDXXXXXX

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Handling Requests

Disability policies starting with NLD are not serviced by the home office.

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Overview

Disability policies that are numeric only are serviced by the home office.

They function similarly to Term policies in that they have a set premium that is not flexible, they do not build cash value, and they have a short grace period of 30-60 days before they lapse. The premium amounts on disability policies can change, as when the insured turns 65, some coverages may be removed, or may increase on an annual basis after that point.

Authenticating Policy Owners

Proceed with standard authentication practices.

Biometric Authentication Procedures

Caller Authentication Procedures

Viewing Policy Information

Policy Number Format: XXXXXXX or DXXXXXXX

Mainframe > Trad system

RNVD, RECD, ADID, ADTD

OnBase > Application File General

Viewing Disability Policy Information

Handling Requests

Requests are processed by the home office through the usual methods, including Salesforce requests and email inboxes.

Special Rules

<u>Billing</u>: Disability policies may not be billed monthly. Options are annual, semi-annual, or quarterly billing, or annual, semi-annual, quarterly, or monthly EFT.

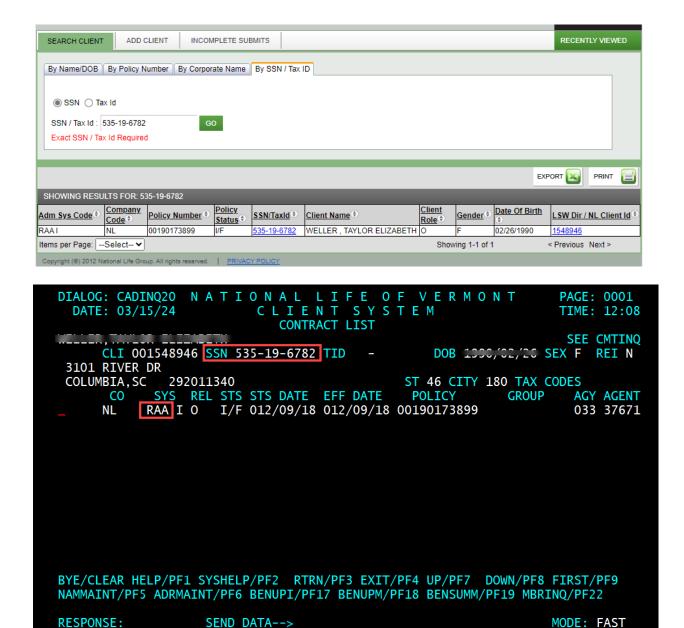
<u>Title</u>: Disability policies do not have a death benefit; therefore, they do not have a beneficiary. The only time a beneficiary is designated on a disability income policy is when the policy contains principal sum accident coverage or accidental death and dismemberment.

Overview

Reserved Asset Accounts, also referred to as Secure Plus Access, are not serviced by the home office. They are essentially a backup supply of funds that were set aside by a customer in case their business needs extra cash in the future.

These policies are serviced by BNY Mellon. The customer or agent must call 844-366-6809.

To identify a Reserved Asset Account, look up the customer's social security number in Customer360 or Client Index, in Mainframe.



Reserved Asset Accounts, also referred to as Secure Plus Access, are not serviced by the home office.

These policies are serviced by BNY Mellon. The customer or agent must call 844-366-6809.

Policy Number Format: Numeric only

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Handling Requests

Reserved Asset Accounts, also referred to as Secure Plus Access, are not serviced by the home office.

These policies are serviced by BNY Mellon. The customer or agent must call 844-366-6809.

Special Rules

<u>Title</u>: If a beneficiary change is received, it would be sent to claims to handle. It is not recorded. It is considered a change in payout.

Overview

3121 plans are serviced by National Life, but they are not National Life Group policies. 3121s are alternative retirement plans for part time, temporary, and seasonal workers. These plans are owned by the employer, in many cases being a state department, such as the state of Hawaii.

Authenticating Policy Owners

Authentication is not available in Salesforce. Use the below link to access the annuitant information in Mainframe.

Locating Distributions on 3121 Plans

Viewing Policy Information

Policy Number Format: No policy number. Lookup using annuitant's SSN only.

Mainframe > RPS System

Locating Distributions on 3121 Plans

OnBase > Life and Annuity Client Files

Locating 3121 Information in OnBase

Handling Requests

Logging 3121 or RPS Policy Calls

Requests are handled by the annuity outbound payment team. Email requests to outboundpaymentcenter@nationallife.com.

Overview

Interest Sensitive Whole Life policies, also referred to as EXP policies, are serviced by the home office. They are permanent life insurance policies that earn interest instead of earning dividends like most other whole life products.

Interest Sensitive Whole Life (EXP) Policies

Authenticating Policy Owners

Proceed with standard authentication practices.

Biometric Authentication Procedures

Caller Authentication Procedures

Viewing Policy Information

Policy Number Format: VL00XXXX

Salesforce, OnBase, EFT Maintenance, and most other systems function the same as a typical universal life policy.

Mainframe > **NL vtg2 system**. Use vtg2 instead of the vtg1. Once in the vtg2 system, all other screens function the same as a typical universal life policy.

Interest Sensitive Whole Life (EXP) Policies

Status code on SUPR screen:

K = moved to extended Term insurance

J = Reduced Paid Up Policy

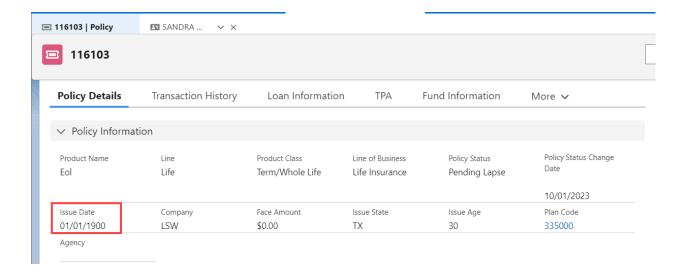
Handling Requests

Requests are processed by the home office through the usual methods, including Salesforce requests and email inboxes.

Overview

Life insurance policies that were previously owned by Life of the Southwest prior to its acquisition by National Life of Vermont are maintained and serviced by a small team within the home office, in the Title Department. These policies are commonly referred to as "Old Block" or "Closed Block".

These policies are easily identified by the 1/1/1900 issue date found in Salesforce.



Proceed with standard authentication practices.

Biometric Authentication Procedures

Caller Authentication Procedures

Viewing Policy Information

Requests for policy information are best routed to extension x9278.

If necessary, policy information can be accessed in **OnBase > LSWContracts** and in **Mainframe > LSW vtg1 system**.

Handling Requests

After caller authentication, warm transfer the policy owner to extension x9278 for any requests or inquiries.

Overview

Consecta policies were a special Term product that are no longer sold, but many still exist and continue to be serviced by the home office.

They are identified by a C beginning the policy number and the **MAP** product type.

```
DATES ARE YYY-MM-DD
STATUS: I/F PAID TO: 24-0
ISSUED: 013-12-03 AGE: 45
      (OWNER)
INS:
                                                            24-04
                                                                        LAST ACTION
      151 TRANCHAM TRAIL
                                    MALE
                                            BORN
                                                                   CHG: 24-03-13 A:
      CLAYTON NC
                                    ANIV YR: 23 REIN
                                                            80000
                                                                   ACT: 24-03-04 B:
                                                     AGENCY: 081 DIV: 00-00-00 0:
                                    NOTICE TO: OWN DIV: CASH-
                      ZIP: 27527
                                                                   PL: 00-00-00 APL
                                                                                       0000
                                    SIGNATURE: OWNER
                                                                              LNRTE:
   BENEFITS
                          AMOUNT
                                            CS
                                                PREMS:
MAP 10YR/M P
ABR 1 - TERMINAL
                          100000
                                   2403.00 63
                                                      2403.00
                    MTHLY PREM
                                    218.67
                                               Q
                                               M
                                                                   CAP AGENT: ANNLD COM
                                                                    0.0 8111C-21
                                                                         8111C-01
                                               NONFOR:
                                                SVC AGT MICHAEL
                                                DOL:
                                                                  DD
                                                                         LD
PDR: I ABR:
                  ABR GENR:
                                                 MED: N
                                                          0594HA2690
                                                                       BPK03262412130300
```

Authenticating Policy Owners

Proceed with standard authentication practices.

Biometric Authentication Procedures

Caller Authentication Procedures

Viewing Policy Information

Policy Number Format: CXXXXXXXX

Policy information can be accessed in all of the standard systems, including Salesforce, Mainframe, OnBase, and EFT Maintenance.

Handling Requests

Requests are processed by the home office through the usual methods, including Salesforce requests and email inboxes.

Special Rules

EFT: Consecta policies may be paid by a debit card, unlike all other National Life products which do not allow any type of card payments. If possible, the customer should be encouraged to use our regular EFT system for ACH payments from their bank account. If a customer is determined to use the debit card system, contact a Team Lead of the Life Inbound Payment Center to process the request.

<u>Contract Change</u>: Consecta policies are not convertible. At the end of their guaranteed period, the premium increases on an annual basis, and the customer may choose to continue at the increased premium or terminate the policy.

Overview

There are multiple types of Flex annuities.

Flex ABC, PBC, PML, PMS, PRT, and YRT

Series L means product is Pension Maximizer Long (PML)

Series S means product is Pension Maximizer Short (PMS)

No Series means product is Pension Builder Contract (PBC)

A policy found on the RNVA screen means the product is Annuity Builder Contract (ABC).

Authenticating Policy Owners

Proceed with standard authentication practices.

Biometric Authentication Procedures

Caller Authentication Procedures

Viewing Policy Information

Policy Number Format: 7-digit number beginning with 6, 7, or 8.

OnBase > App File General

Mainframe > Trad Flex

RNV J/Y/A	General inquiry, shows policy details.
PQT J/Y/A	Policy values
REC J/Y/A	Payment/transaction history
ADT J/Y/A	Address information

Handling Requests

Requests are processed by the home office through the usual methods, including Salesforce requests and email inboxes.

<u>**Tip**</u>: Refer to the <u>Annuity QRC (Blue Card)</u> for product specifications including guaranteed interest rates, surrender penalties, contribution limits, and more!

Overview

Corporate Owned Life Insurance (COLI) are a small block of business administered and serviced by one internal teammate in the life inbound payment center. These policies exist only in OnBase and the COLI system. For all requests and inquiries, please refer the caller to Don Henry.

Authenticating Policy Owners

These policies exist only in OnBase and the COLI system. For all requests and inquiries, please refer the caller to Don Henry.

Policy Number Format: NLVXXX/COXXXXXXX

The **NLV** portion is referred to as the case number, while the **CO** portion is referred to as the policy number.

These policies exist only in OnBase and the COLI system. For all requests and inquiries, please refer the caller to Don Henry.

Handling Requests

For all requests and inquiries, please refer the caller to Don Henry.

Overview

Pension plans are policies owned by a pension. Policies owned by a pension may be any product or insurance type, including term, whole life, universal life, flex annuities, and other annuities.

Policies under a pension plan can be identified by the owner, the signature code, and the presence of a group/pension code, as shown below.

```
DATES ARE YYY-MM-DD
INS: ILOWITZ
                                 STATUS: I/F PAID TO: 24-05
OWN: TRS OF PRIME INSURANCE
                                 ISSUED: 020-05-16 AGE: 42
     INC RETIREMENT PLAN
                                 MALE
                                         BORN 977-11-17
                                                              CHG: 24-02-15 A:
                                                                                 0000
                                                               ACT: 23-08-30 B:
     960 E COUNTY LINE RD
                                 ANIV YR: 23
                                                  AGENCY: 3WL
     LAKEWOOD NJ
                                                              DIV: 23-05-16 O:
                    ZIP: 08701 NOTICE TO: OWN DIV: ADDS
SSN:
                                                               PL: 00-00-00 APL 0000
                                 SIGNATURE: PENS-TR
                                                                        LNRTE:
                                                                                 5.0V
                       AMOUNT
   BENEFITS
           /U E
TOTSEC
                      1252703 17663.00 78
                                                 17663.00
INTERNAL PD-UP
                                                  9008.13
 ADDITIONS
                                         78
                          1996
                                            Q
ABR 2 - CHRONIC
                                            M
                                                  1589.67
        TERMINAL/CRITICAL ILLNESS
                                                  1554.34
                                                              CAP AGENT: ANNLD COM
 ABR C - TERMINAL/CRITICAL INJURY
PT-APP 0366970 QTRLY PREM 459
                                            NOTIFY:
                                                                    71378-21
                                            240516 B2P 0000{
                                                                    3110D-04
          QTRLY PLANNED PREM
                                                      Ρ
                                            NONFOR:
                                            SVC AGT
                                                     INACTIVE S/A 12/09/2021
                                             DOL: 8
                                                             DD
                                                                    LD
PDR: I ABR:
                                                                   BPK03132418282200
                 ABR GENR:
                             2
                                             MED: N
                                                      1481HA2690
-NOT ON EFT
```

Proceed with standard authentication practices.

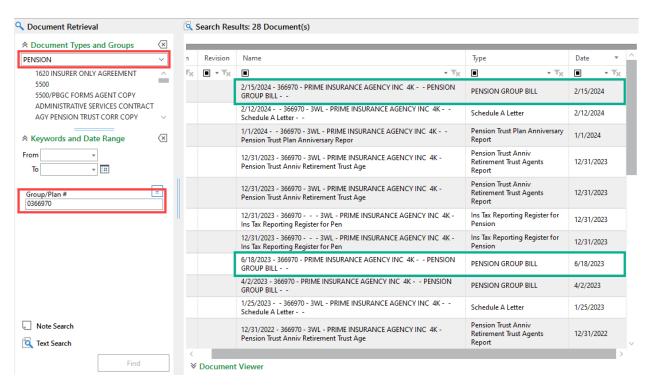
Biometric Authentication Procedures

Caller Authentication Procedures

Viewing Policy Information

Policy information can be accessed in all of the standard systems, including Salesforce, Mainframe, OnBase, and EFT Maintenance.

Additionally, the group/pension code can be located in Mainframe and used to search in **OnBase** > **Pension** to locate bills and annual reports for the plan.



Handling Requests

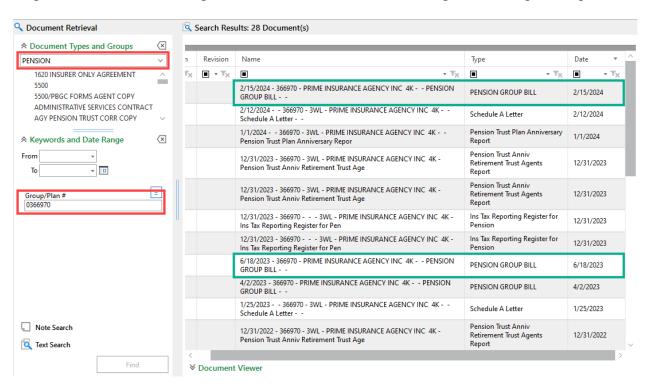
Inbound Payment or Billing requests can be emailed to <u>groupbill-life@nationallife.com</u> or requested through Salesforce.

All other requests are processed by the home office through the usual methods, including Salesforce requests and email inboxes.

Special Rules

<u>Title</u>: The ownership cannot be changed from a pension to an individual. The policy would need to be surrendered or replaced with a new policy in order to have a different owner. Likewise, the beneficiary of any policies owned by a pension plan must be the plan itself and cannot be changed. Pension plans cannot be collaterally assigned.

<u>Billing</u>: Pension bills and annual reports can be found in OnBase. Choose **Pension** from the drop-down menu. Search the plan code to locate bills and annual reports for the pension plan.



Overview

Variable policies may be life insurance or annuities. Unlike all other universal life policies, they have their cash value invested in funds directly in the stock market. This means the investments may gain or lose value, depending on the market performance. Because the cash value changes daily, all financial transactions must be processed same-day. These policies are handled with the highest priority.

Proceed with standard authentication practices.

Biometric Authentication Procedures

Caller Authentication Procedures

Viewing Policy Information

Policy Number Format: NL5XXXXXX or NL9XXXXXX or NL8XXXXXX

Policy information can be accessed in all of the standard systems, including Salesforce, Mainframe, OnBase, and EFT Maintenance.

When accessing the policy values in Mainframe, be sure to use the previous day's effective date. If the current date is used, no values will be shown, because the system does not know what today's values are until the following morning.

Handling Requests

All financial transactions must be processed same-day; these policies are handled with the highest priority.

<u>Billing</u>: Be aware of **Variable Fund Change** / **Allocation Change** requests, also referred to as *Trades*. These requests come in a few forms: a wet-signed paper form 9355, an emailed copy of a wet-signed form 9355, or a phone request from an authorized individual.

9355 forms are handled by the life billing team, but they are sometimes received by a different department. Any of these requests must be immediately forwarded to lifebilling@nationallife.com for same-day processing. Below is an example of a completed 9355 form.



National Life Insurance Company®

Variable Product Fund Management Change Request

Owner's Name: Policy No.:				0:		
Mail completed fo	orm to: Premium	Billing - M315				
A. Complete the			ions and understand tha	t Portfolio Reba	lancing will te	rminate, unless I request to Continue in C.
2. I elect to	transfer existing	value based o	n the new premium alloc	ations. (Compl	lete B)	
3. 🔲 I elect to	transfer existing	value. (Not ap	oplicable if #2 checked.)	(Complete D on	the reverse	side)
B. Premium All	-	e for Future	Premiums			
Use whole numbers.	Must total 100%.					
AB			Fidelity			National Life Insurance Company**
VPS Discovery Cla	ass A	· %	VIP.Contrafund		<u></u> %	- Preserver 3 Year %
VPS International	Value Class A	20 %	VIP Equity-Income		%	~ Preserver 5 Year %
VPS Relative Valu	-	%	VIP Government Mone	y Market‡	%	~ Preserver 7 Year %
VPS Sustainable I	ntemational	%	VIP Growth		%	~ Preserver 10 Year % Fixed Account %
Thematic		~	VIP High Income		%	Fixed Account %
Alger			VIP Index 500 VIP Investment Grade	Dood	%	Neuberger Berman
Capital Appreciation	on.	10 %	VIP Mid Cap	Bona	— %	AMT Short Duration Bond %
Large Cap Growth			VIP INIG Cap VIP Overseas		— %	AMT Sustainable Equity Class I %
Small Cap Growth		%	VIP Value Strategies		n	AMT Mid-Cap Growth Class I %
			VIF Value Strategies		— "	AMT Mid-Cap Growth Class S* %
Allspring Global	Investments	_	Franklin Templeton			
Allspring VT Disco	very Fund +	5 %	Franklin Global Real E	state VIP*	%	Touchstone
Allspring VT Oppo	rtunity Fund+	%	Franklin Mutual Global	Discovery VIP	%	TVST Balanced %
			Franklin Mutual Shares		%	TVST Bond
American Centur	•		Franklin Small Cap Va		%	TVST Common Stock 30 %
VP Disciplined Co		%	Franklin Small-Mid Ca		%	TVST Small Company _15%
VP Inflation Protec	ction	%	Franklin U.S. Governm		%	T. Rowe Price
VP International		%	Templeton Foreign VIF	,	%	Blue Chip Growth %
VP Ultra Class 1+		%	Invesco			Equity Income %
VP Value Class 1		%	Invesco Oppenheimer V.I.			Health Sciences*
			Conservative Balanced		%	Moderate Allocation %
BNY Mellon	Section #	%	Invesco Oppenheimer			
Sustainable U.S. 8 VIF Appreciation *			Discovery Mid Cap *		%	VanEck
VIF Opportunistic		% %	Invesco Oppenheimer Global Strategic Inco		%	VIP Emerging Markets Class I %
VIII Opportunisac	omail cap	~~	Invesco Oppenheimer			VIP Global Resources Class I %
DWS			Main Street Small C	ар	%	VIP Emerging Markets Bond Class I %
CROCI U.S. VIP*		%	V.I. Health Care*		%	2010 01007
Small Cap Index V	/IP	%	V.I. Technology *		%	Preserver Accounts VA Only
Small Mid Cap Va	lue VIP	%				** NL/C Preserver & Fixed/General Accounts subject to state approval
			Lincoln			N/A for Investor Select
			LVIP JP Morgan Small	Cap Core*	%	N/A for Sentinel Estate Provider
						# N/A unless value currently exists in this fund
C. Portfolio Re	halancing 🗆	Continue	Add	☐ Cancel		
J. FOILIOID RE				☐ Quarterly*	Maria	available for VariTrak or Investor Select)
Automatically rebalances the value in the variable sub-accounts based on the premium allocation percentages in effect at the time of rebalancing.						
The first transfer will occur as of the monthly Policy date on or next following the date we receive the request at our Home Office with subsequent						
transfers at the selected frequency. 9355(0523) National Life Group® is a trade name of National Life Insurance Company (NLIC) and its affiliates. Page 1 of 3						
9355(0523) National Life Group® is a trade name of National Life Insurance Company (NLIC) and its affiliates. Page 1 of 3 Cat. No. 47994 National Life Variable Contracts distributed by Equity Services, Inc., Member FINRA/SIPC, BrokenDealer Affiliate of NLIC.						

Centralized Mailing Address: One National Life Drive, Montpellor, VT 05604 | P: 800-732-8939 | www.NationalLife.com

D. Transfer Existing Value Use whole percentages or dollars. Transfers from the Fixed Account are limited to once each contract year between Jan. 1 and Feb. 15 (VA Only). If the value in the sub-account, on the date received, is less than the requested dollar amount, the transaction will be processed for the amount available.

	"\$ or % to Transfer From	S or % to Transfer To		*S or % to Transfer From	\$ or % to Transfer To
AB			Invesco		
VPS Discovery Class A			Invesco Oppenheimer V.I.		
VPS International Value Class A		100%	Conservative Balanced		
VPS Relative Value			Invesco Oppenheimer V.I.		
VPS Sustainable International Thematic	1000%		Discovery Mid Cap *		
			Invesco Oppenheimer V.I.		
Alger			Global Strategic Income		
Capital Appreciation			Invesco Oppenheimer V.I. Main Street Small Cap		
Large Cap Growth			V.J. Health Care +		
Small Cap Growth					
			V.i. Technology *		
Allspring Global Investments			Manada		
Allspring VT Discovery Fund+			Lincoln		
Allspring VT Opportunity Fund *			LVIP JP Morgan Small Cap Core*		
, , , , , , , , , , , , , , , , , , , ,			W		
American Century			Neuberger Berman		
VP Disciplined Core Value*			AMT Short Duration Bond		
VP Inflation Protection			AMT Sustainable Equity Class I		
VP International			AMT Mid-Cap Growth Class I		
VP Ultra Class 1*			AMT Mid-Cap Growth Class S*		
VP Value Class 1					
11 10100 01000 1			National Life Insurance Company	~	
BNY Mellon			~ Preserver 3 Year***		
Sustainable U.S. Equity*			~ Preserver 5 Year***		
VIF Appreciation*			~ Preserver 7 Year***		
VIF Opportunistic Small Cap *			~ Preserver 10 Year***		
VIF Opportunistic Small Cap			Fixed Account/General Account		
DWS					
CROCI U.S. VIP*			Touchstone		
Small Cap Index VIP			TVST Balanced		
Small Mid Cap Value VIP			TVST Band		
Small Mid Cap Value VIP			TVST Common Stock		
Fidelity			TVST Small Company		
VIP Contrafund			T. Rowe Price		
VIP Equity-Income			Blue Chip Growth		
VIP Government Money Market I			Equity Income		
VIP Growth			Health Sciences*		
VIP High Income VIP Index 500			Moderate Allocation		
VIP Investment Grade Bond			VanEck		
VIP Mid Cap			VIP Emerging Markets Class I		
VIP Overseas			VIP Global Resources Class I		
VIP Value Strategies			VIP Emerging Markets Bond		
			Class I		
Franklin Templeton					
Franklin Global Real Estate VIP*			- Preserver Accounts VA Only		
Franklin Mutual Global Discovery VIP			"If 25%, then 25% of the total value in the sc		
Franklin Mutual Shares VIP			" NLIC Preserver & Fixed/General Accounts		
Franklin Small Cap Value VIP			*** \$500 min. Deficient amounts will default t Market. Transfers out prior to the end of	Fidelity VIP Govern	nent Money
Franklin Small-Mid Cap Growth VIP			in a Market Value Adjustment.	Pris-a - raed beaution	may result
Franklin U.S. Government Sec. VIP			 N/A for Investor Select 		
Templeton Foreign VIP			NA for Sentinel Estate Provider		
			# NIA unless value currently aviets in this for	ut.	

Variable Product Fund Management Change Request - Continued E. Telephone Transaction Privilege/Limited Power of Attorney (LPOA) Add Cancel · Transfer unloaned Accumulated Value among the Fixed Account and sub-accounts of the Separate Account; and I authorize the Company to accept telephoned requests by: · Change the premium allocation percentages; and Add/Change/Cancel Dollar Cost Averaging and Portfolio Rebalancing Registered Representative (named below) features; and Request loans up to \$10,000 for 403(b) Tax Sheltered Annuities (VA); and Effect policy loans up to \$25,000 (VariTrak & Investor Select only); and · Change an existing systematic withdrawal (VA only) F. Change Monthly Deductions (Not applicable for VA) if from Fixed/Gen. Account & all sub-accounts of Separate Account in proportion to the distribution of the Account & all sub-accounts of Separate Account in proportion to the distribution of the Account & all sub-accounts of Separate Account in proportion to the distribution of the Account & all sub-accounts of Separate Account in proportion to the distribution of the Account & all sub-accounts of Separate Account in proportion to the distribution of the Account & Account deduction. from the Money Market sub-account to the extent the Accumulated Value in such sub-account is sufficient to pay charges. G. Agreement I understand that the requested change(s) will take effect when this form, properly executed, is received at the Home Office of National Life Insurance Company (the Company) in Montpeller, Vermont. If the New York Stock Exchange (NYSE) is closed on the date this form is received. it will be deemed received on the next date that the NYSE is open. If it is delivered to the Home Office after the closing of the NYSE, it will be deemed received on the following day. If the Telephone Transaction Privilege has been elected, I appoint the Company as my agent to act upon telephoned instructions reasonably believed to be authorized by me. I hereby ratify any telephoned instructions so given and consent to the tape recording of these instructions. So long as the Company employs reasonable procedures to confirm that the instructions are genuine, I agree that I will not hold the Company lable for any unauthorized telephoned instructions. La transfer the state of the state of 9365(0623) Page 3 of 3

To check if a caller is authorized to make phone trades, access the SUPR screen in Mainframe.

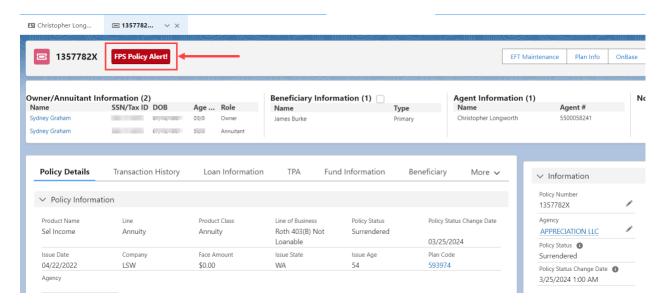
- Phon Y means the policy owner is authorized. Phon N means the policy owner is NOT authorized.
- LPOA Y means the agent is authorized. LPOA N means the agent is NOT authorized.

```
FACE
              250,000.00 DD
                                       12
                                                           PREM CL
ADB N
          APB
                   CCR N
                          UR
                              N OIR N EB N
                                                         MODAL PRM
                                                                                 200.00
                   EDB N DI2 N COL N
                                              PHON Y
                                                         NXT PYMT DUE DT
GIO N
         GDB
              Ν
                                                                            05/01/2024
                   EPR N DI5 N OPR N ACR N LPOA Y
                                                         LST PREM:
         ABR A
                                                                       DΤ
                                                                            03/01/2024
SPR N
          PSO N
                   LTC N CTR N MIR N CCP
                                                                   AMT
                                            N DCA
                                                                                 200.00
                                                        NXT RISK PURCH DT 03/28/2024
NXT BILL EXT DT 04/01/2024
MMP
             236.50
                       MIP
                                    255.88
                                              PRB
CTP
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Overview

Balanced Opportunities is the name of the platform that handles requests for these annuities. The company that owns the Balanced Opportunities platform is called IPX (formerly FPS). Available lines of business include 403(b), 457(b), and IRA.

To identify a Balanced Opportunities policy, look up the policy number in Salesforce.



Authenticating Policy Owners

Proceed with standard authentication practices.

Policy Number Format: 1234567X

Policy information can be accessed in all of the standard systems, including Salesforce, Mainframe, and OnBase.

Handling Requests

Most requests should be directed to the Balanced Opportunities platform.

Handled by IPX/FPS	Handled by National Life
Loans	Commission/Compensation
Partial Withdrawals	Allocation Changes
Surrenders	Product-related questions
Beneficiary Change	Interest rate questions
Address Change	
Legal Name Change	
Death Claim Notification	
Separated from service	
(retired/no longer employed)	

Contact Information:

- Website: <u>www.nationallife.com/balancedopportunities</u>
- Customer Support for Balanced Opportunity Platform call: 877-903-9257
- Customer Support for IPX/FPS: 833-264-1502

Related Resources

- NLG Policy Numbering Scheme for Warm Transfers
- Policy Number Conventions
- Annuity QRC (Blue Card)
- IUL QRC (Green Card)

Article Details

Last Reviewed	3/27/2024	Intended Audience	Customer Innovation Group (CIG)	
	Evan Kleypas, Kaitlyn Lary,			
Reviewed by	Brandi Solizadair, Juliuse Williams	Business Block	After-Issue Operations	

PUBLISHED

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