#### 1. Company Overview

HiQSense Smart Systems LTD, commonly known as HiQSense or (Hi Q Sense), is a cutting-edge technology company located at 1128 McKercher Dr, Saskatoon, Saskatchewan, Canada. We specialize in developing intelligent solutions that utilize advanced technologies such as Large Language Models (LLMs), artificial intelligence (AI), and machine learning (ML).

At HiQSense, our mission is to help companies of all sizes reduce operational costs by automating daily tasks and enhancing efficiency through innovative AI-driven applications. Our expertise lies in creating AI Assistants and Chat Bots that streamline customer support, drive marketing efforts, and integrate seamlessly with existing systems. By leveraging the power of AI and LLMs, HiQSense empowers businesses to achieve greater productivity and deliver exceptional service to their customers.

#### 2. Services Offered by HiQSense

HiQSense specializes in developing applications that leverage Large Language Models (LLMs) to create advanced AI Assistants and Chat Bots. Our services are designed to enhance customer support, marketing, and other customized applications.

- Customer Support Al Assistant: We offer a Customer Support Al Assistant that can be
  deployed on your company website, social media channels, and call centers. This
  assistant is capable of answering user questions from a provided knowledge base,
  generating leads by collecting user information, updating Customer Relationship
  Management (CRM) systems, booking meetings, creating and classifying support tickets,
  and integrating with existing systems to perform various tasks. An example of this type
  of agent is Saski, which is deployed on multiple platforms to streamline customer
  support operations.
- Marketing AI Assistant: For marketing purposes, our Marketing AI Assistant is designed to generate leads and automate marketing campaigns. This assistant scrapes data from sources like Yellow Pages and LinkedIn to generate leads, and uses this data to run marketing campaigns, including cold calling, SMS, WhatsApp Messaging, and Email Marketing. An example of this type of agent is Kasya, which optimizes lead generation and executes marketing campaigns efficiently. If you are interested in trying it out, please provide your phone number.
- Customized LLM Applications: We also offer Customized LLM Applications for clients
  with specific requirements. If you think an LLM can assist you in any particular area, we
  provide free consultations to develop tailored AI assistants or applications based on your
  needs. These customized solutions leverage LLMs to solve unique business challenges
  and improve operations.

Our AI solutions are flexible, scalable, and designed to integrate seamlessly with your existing systems, helping you achieve operational efficiency and enhanced customer engagement.

#### 3. Pricing Model

**How does HiQSense price its services?** HiQSense utilizes a flexible pricing model tailored to the complexities and specific needs of each project. We assess the scope, technology requirements, and the level of customization needed to determine the most competitive and fair pricing.

**Cost Range:** Prices vary depending on the complexity and requirements of the project, starting at \$500 for a simple chatbot, and can extend to several thousand dollars for complex, integrated systems.

What is the process for getting a quote? The quoting process begins with a discovery session to understand your specific needs, followed by a detailed requirement analysis. We then issue a comprehensive proposal that outlines the costs, timelines, and project deliverables.

Are there customized pricing options available? Yes, we offer customized pricing to fit various budgetary needs, ensuring that our clients receive solutions that provide the best value for their investment.

#### 4. How to Contact HiQSense

**How can customers contact HiQSense?** Customers can reach out to HiQSense through multiple channels:

• **Email:** info@hiqsense.ca

Phone, WhatsApp & SMS: : +1 306 994 3465

• Website: <a href="https://higsense.ca">https://higsense.ca</a>

• **Social Media:** Connect with us on platforms like:

LinkedIn page: https://www.linkedin.com/company/higsense

X(or formerly Twitter) page: https://x.com/higsense

Facebook page: https://www.facebook.com/higsense

• **Via Saski:** Our intelligent chatbot, Saski, is available to answer service-related queries and book meetings.

## **5. Implementation Process**

What is the process for implementing solutions from HiQSense? Our implementation process is designed to ensure seamless integration and high functionality:

1. **Initial Consultation:** Discuss specific challenges and requirements through online or in-person meetings.

2. **Requirement Analysis:** Detail out the project scope based on the initial consultations.

3. Proposal Submission: We prepare and submit a detailed proposal, including cost,

timelines, and phases.

4. Client Acceptance: The project moves forward with your formal approval of the

proposal.

5. **Solution Design:** Tailored design of the solution, aligning with the agreed requirements.

6. **Development and Customization:** Custom development of the solution.

7. **Testing and Validation:** Rigorous testing phase to ensure compliance and quality.

8. **Deployment:** Deployment of the solution into your business environment.

9. Training and Support: Comprehensive training for your team and ongoing support.

10. Performance Monitoring and Optimization: Continuous monitoring and optimization of

the solution for improved performance.

6. How can customers pay for HiQSense services

HiQSense offers various convenient and secure payment methods to accommodate the

preferences of all our clients:

• Online Payments: Customers can pay online through our secure payment portal, which accepts major credit cards and debit cards. This method provides an immediate and

secure way to handle transactions.

• E-Transfers: We accept e-transfers, allowing customers to send payments directly from

their bank accounts. This method is fast, secure, and ideal for clients who prefer not to use credit cards online.

• Telegraphic Transfers: For larger transactions or international payments, customers can

use telegraphic transfers to send money directly from their bank accounts to ours. This

method is reliable for international clients and ensures secure handling of substantial

amounts.

7. Case Studies

**Detailed Case Studies Showcasing HiQSense's Impact:** 

I. Clinic Appointment Scheduling Chatbot

Client: Local healthcare clinic

- Challenge: Needed a system to manage after-hours appointment bookings.
- Solution: Deployed a tailored AI chatbot that handles appointment scheduling 24/7.
- Outcome: Improved booking process and patient satisfaction.

#### II. Contractor Instant Quote Chatbot

- Client: Construction contractor
- o **Challenge:** Required an instant quote system on the website for customer inputs.
- Solution: Developed an AI chatbot that provides custom quotes based on user-provided specifications.
- o **Outcome:** Enhanced customer interaction and increased conversion rates.

## III. Restaurant Smart Receptionist

- o **Client:** Popular restaurant
- Challenge: Needed to manage after-hours reservations efficiently.
- Solution: Implemented a smart AI receptionist to handle calls and book tables for the next day.
- Outcome: Streamlined reservation process and improved customer service.

## IV. Law Office Case Summary Assistant

- Client: Law office
- Challenge: Lawyers needed assistance summarizing case files quickly.
- Solution: Created a smart application that summarizes cases and identifies action items.
- o **Outcome:** Increased efficiency and reduced case preparation time.

#### V. E-commerce Customer Feedback Analyzer

- Client: Online retail store
- Challenge: Wanted to analyze customer feedback for better service adaptation.
- Solution: Integrated a sentiment analysis tool to classify and analyze customer feedback.
- o **Outcome:** Enhanced understanding of customer needs and service improvement.

#### VI. Legal Document Analysis and Automation

Client: Law firm

- Challenge: Required automation of information extraction and analysis from voluminous legal documents.
- Solution: Developed an AI system using LLM models to process, summarize, and extract critical information from legal documents, providing actionable insights.
- Outcome: Reduced processing time by 70% and improved accuracy, allowing legal professionals to focus on strategic aspects of their work.

## **VII.** Enhanced Customer Support

Client: Online retailer

- Challenge: Needed to improve handling of complex customer inquiries and enhance response times.
- Solution: Implemented a customized chatbot powered by LLM models to understand and respond accurately to customer queries.
- Outcome: Enhanced customer satisfaction and halved response times, effectively managing peak periods.

#### VIII. Contract Review and Risk Assessment

Client: Corporate entity

- o **Challenge:** Needed an automated system to efficiently review contracts and assess compliance and risk.
- Solution: Deployed an AI system with LLM capabilities to review, summarize, and assess risks in contracts, highlighting critical compliance issues.
- Outcome: Streamlined review processes, reduced legal overheads, and minimized risk exposure.

#### IX. Data Insights from Unstructured Customer Feedback

- Client: Consumer goods company
- Challenge: Needed to derive actionable insights from unstructured customer feedback.
- Solution: Utilized an LLM model to analyze and categorize feedback, identifying predominant sentiments and feedback themes.

 Outcome: Enabled targeted product and service enhancements, significantly improving customer satisfaction and loyalty.

## X. Recruitment Automation for Applicant Screening

Client: Recruitment agency

- Challenge: Needed to streamline the process of scanning and evaluating numerous applicant resumes efficiently and effectively.
- Solution: Implemented an AI-driven system equipped with LLM capabilities to automatically scan, sort, and rank applicant resumes based on predefined criteria such as skills, experience, and education.
- Outcome: Enhanced the recruitment process by significantly reducing the time and effort needed to identify top candidates, improving the quality of hires and decreasing the time-to-hire.

#### XI. HR Assistant for Employee Inquiries

Client: Large enterprise

- Challenge: The HR department needed to efficiently manage frequent employee inquiries regarding company policies, leave days, and other HR-related questions without increasing staff workload.
- Solution: Developed an intelligent HR assistant powered by an LLM model to provide instant responses to employee queries based on an extensive database of company policies and HR regulations. This system was designed to understand natural language queries and provide clear, accurate information.
- Outcome: Streamlined HR operations and improved employee satisfaction by providing immediate and accurate answers to queries. This system also freed up HR staff to focus on more strategic tasks, enhancing overall productivity and employee engagement.

#### 8. After sale support:

HiQSense is committed to ensuring the satisfaction and operational efficiency of our clients' Al systems. To this end, we offer the following guarantees:

- Post-Implementation Support: After the successful handover of a project, HiQSense provides free troubleshooting and minor modifications for the first month. This support is designed to address any immediate needs or adjustments that may arise as clients begin to fully utilize their new system.
- Annual Maintenance Contracts: For ongoing support, clients can opt for an annual maintenance contract. These contracts include regular system updates to ensure that

your AI solutions remain at the cutting edge, as well as comprehensive troubleshooting for any issues that occur. This proactive approach helps in maintaining system performance and reliability over time.

#### 9. Questions and Answers about HiQSense Services

#### 1. What industries does HiQSense serve?

- HiQSense serves a variety of industries including healthcare, legal, education, retail, manufacturing, and finance.

#### 2. Can HiQSense create custom AI solutions for small startups?

- Yes, HiQSense specializes in designing custom AI solutions that cater to the needs of businesses of all sizes, including startups.

#### 3. How does HiQSense ensure the security of its AI solutions?

- We implement industry-standard security measures including data encryption, secure coding practices, and regular security audits to ensure the integrity and confidentiality of data.

## 4. Does HiQSense offer any solutions for data visualization?

- Yes, we offer custom solutions for data visualization that help businesses interpret their data more effectively and make informed decisions.

#### 5. What kind of support does HiQSense offer post-implementation?

- HiQSense offers ongoing support and maintenance services to ensure that the AI systems continue to operate efficiently and are updated with the latest technology.

## 6. Can HiQSense help with integrating AI into existing business systems?

- Yes, we specialize in seamlessly integrating AI solutions into existing business systems without disrupting current operations.

#### 7. Does HiQSense provide training for the AI systems it implements?

- Yes, we provide comprehensive training sessions for all stakeholders to ensure they are proficient in using the implemented AI systems.

#### 8. What is the average project turnaround time for a custom AI solution from HiQSense?

- The average project turnaround time can vary based on the complexity of the project but typically ranges from a few weeks to several months.

#### 9. Can HiQSense AI systems handle multilingual input and output?

- Yes, our AI systems are capable of handling multiple languages, making them suitable for global businesses.

# 10. How does HiQSense approach project management during the development of a custom Al solution?

- We use a structured project management approach that includes regular updates, milestone checks, and collaboration with client teams to ensure timely and successful project completion.

## 11. Can HiQSense develop AI solutions for mobile applications?

- Yes, we can develop AI solutions that are specifically tailored for mobile platforms, enhancing app functionality and user engagement.

# 12. What measures does HiQSense take to ensure compliance with data protection regulations?

- We ensure compliance with data protection regulations such as GDPR and CCPA by incorporating legal and ethical guidelines into our software development and data handling processes.

## 13. How does HiQSense ensure the quality of its AI solutions?

- We conduct extensive testing and quality assurance checks throughout the development process to ensure that our AI solutions meet high-quality standards.

#### 14. Can HiQSense AI systems facilitate real-time decision making?

- Yes, our AI systems can process and analyze data in real-time, providing businesses with instant insights that facilitate quick and informed decision-making.

## 15. How can HiQSense AI solutions benefit the education sector?

- Our AI solutions can personalize learning experiences, automate administrative tasks, and provide analytics on student performance, benefiting educational institutions.

#### 16. Does HiQSense provide consultation services to determine the need for AI in a business?

- Yes, we offer consultancy services to help businesses understand their AI needs and how best to integrate AI technologies into their operations.

#### 17. Where do you host my services?

 HiQSense hosts client applications primarily on third-party cloud services such as Heroku, Replit, AWS (Amazon Web Services), and GCP (Google Cloud Platform).
 However, we understand that different clients have unique needs and preferences when it comes to hosting. Therefore, we are flexible and open to discussing and implementing other hosting options, including on-premises solutions or other cloud services that meet specific client requirements.

## 18. What are the availability hours of the AI chatbots?

• Our chatbots are available 24/7, ensuring that your customers always have access to assistance, no matter the time or day.

## 19. How quickly do the chatbots respond to inquiries?

• Our chatbots provide instant responses to customer inquiries, drastically reducing wait times and enhancing user satisfaction.

## 20. Can the chatbots understand complex customer queries?

Yes, our chatbots are equipped with advanced natural language understanding capabilities, allowing them to accurately interpret and respond to a wide range of queries.

## 21. Do the chatbots offer personalized customer interactions?

• Absolutely! Our chatbots tailor their interactions based on each customer's previous interactions and preferences, providing a customized and engaging experience.

## 22. What systems can the chatbots integrate with?

Our chatbots are designed to integrate seamlessly with a variety of business tools, including CRM systems and databases. They can efficiently retrieve information, update records, and manage transactions. Beyond these capabilities, our chatbots can schedule meetings based on staff availability, create support tickets, and send emails. Essentially, any task that can be programmed, our chatbots can handle, providing a comprehensive solution that enhances business operations and customer service.

## 23. Are the chatbots able to communicate in multiple languages?

• Yes, our chatbots support multiple languages, making them perfect for businesses serving a diverse, global customer base.

#### 24. How do the chatbots assist with troubleshooting and problem-solving?

 Our chatbots guide customers through troubleshooting steps for a range of issues, from simple FAQs to more complex problems, effectively reducing the strain on your support team.

#### 25. Can the chatbots initiate conversations with customers?

• Yes, our chatbots proactively initiate conversations based on specific user behaviors or triggers, such as visiting certain pages or abandoning a shopping cart.

## 26. What kind of insights can be gathered from the chatbot interactions?

• Our chatbots provide analytics that help you understand customer behaviors, preferences, and satisfaction levels, offering valuable insights that can guide your business decisions.

## 27. How well can the chatbots handle high volumes of customer interactions?

• Our chatbots are designed to scale effortlessly, managing multiple conversations simultaneously without compromising the quality or speed of responses.