

## Ganesh Iyer, Chakravarthi Narasimhan, Rakesh Niraj Information and Inventory in Distribution Channels.

A recent change in Danish cannabis control policy has had significant implications for the structure of the retail-level cannabis market in Copenhagen. A process of restructuring following an crackdown on 'Pusher Street' has involved at least four people getting shot and killed in what police describe as struggles for market shares. Combating the retail cannabis market was a top three priority for the Copenhagen police. The shift in policy started in 2004 when possession for personal use was up-penalized, from a discriminatory warning to an obligatory fine of 70 euros which was quadrupled in 2007. The law was immediately followed by an extensive police crackdown on Christiania's open retail-market. Christiania has had a cannabis market for 32 years. As cannabis use rates rose throughout the '90's the market flourished. On a given day it's estimated turnover was around 20 k, about twothirds of the total market in Copenhagen. On the 16th of May 2004 police raided 'Pusher Street' and arrested 60 dealers and their helpers along with 20 people accused of forming an organized lookout corps. After the initial raid police implemented a zerotolerance zone in the area and targeted users in a deterrent effort issuing a total of 4834 fines in a year. Maintaining the zero tolerance zone has so far involved 12 big confrontations with the inhabitants of Christiania. 114 police officers have been injured and 29 formal complaints of police conduct have been lodged with the State Attorney. Following the crackdown the cannabis market adapted by dispersing and applying new methods for retail dealing.