



Post Graduate Program in Management



**India's Largest Management Program
for Working Professionals**



Are you a mid-career professional looking to level-up your career ?

Are you stuck at a role and confused about your future career path?

Do you want to build deep business perspective to explore growth opportunities?

Do you believe that you need to differentiate to open new opportunities inside or outside of your organization?



Vikas Yadav
Product Manager
Adobe Systems
B.Tech
Class of 2012

“Having worked on real business problems at Sunstone, not only helped me get through the interview process at Adobe, but also instilled the confidence to take more Business responsibility.”

Sunstone PGPM is the Answer

Sunstone Business School is the largest business program for mid career technology professionals. Sunstone is a Government of India approved management skill program to help high-caliber technology professionals like you in their growth by building required business skills. Thousands of professionals have built their aspirations and changed their career paths by joining Sunstone community.



**“Unique, effective,
and balanced - that's
how I would
summarize this
program.”**

- Pragati Dhingra
Program Manager
Sapient
Class of 2012

PROGRAM HIGHLIGHTS



Designed for practical real-world application

- Problem-based learning (no textbooks)
- Case Study & Content Partner: Harvard Business Publishing Logo
- Communication / Soft Skills

Dedicated Career Development Cell

- Job Board with frequent job postings
- Resume, interview & Linked-in makeovers
- "Networking Sessions" with Industry Leaders
- Personal Career Coaching by Senior Faculty

Only management program approved for up-skilling by Gov't of India (NSDC)

ONE YEAR TO CHALLENGE YOUR THINKING. YOUR PATH TO BUSINESS LEADERSHIP.

The learning model relies on real world application oriented curriculum so that you can leverage it immediately. We take real world problem situations and impart management concepts in the course of solving them.

The traditional monolithic MBA program has been re-imagined to be flexible and allow participants to complete it at their own pace and according to their appetite for learning, across three levels of depth. Each level spans 4 months, and can be completed consecutively or with breaks between each level. Details of each level are as below.

Level-1

Accelerate
in current
career path

- ♦ Organization Structure & Effectiveness
- ♦ Micro Economics
- ♦ Communication & Storyboarding
- ♦ Financial Statement Analysis
- ♦ Networking
- ♦ Career Foundations
- ♦ Marketing
- ♦ Problem Solving
- ♦ Selling Ideas
- ♦ Budgeting & Planning
- ♦ Entrepreneurial Venture Planning

Level-2

Move to the next
level role growth

- ♦ Creating Business Value
- ♦ Negotiating to Win
- ♦ Revenue Recognition
- ♦ Working Capital Management
- ♦ Leading Teams
- ♦ Entrepreneurial Strategies
- ♦ Corporate Finance
- ♦ Digital & Content Marketing
- ♦ Product Management & Marketing
- ♦ Services Leadership
- ♦ Data Driven Decision Making
- ♦ Growth Strategies I
- ♦ Term Project
- ♦ Career Development

Level-3

Get ready to move to
higher management
roles of CTO,
CEO, etc.

- ♦ Equity as a Source of Value
- ♦ Growth Strategies II
- ♦ Business Models
- ♦ Macro Economics
- ♦ Strategic Analysis of Business
- ♦ Financial Market Efficiency
- ♦ Cost of Capital
- ♦ Big Data Analytics
- ♦ Blue Ocean Strategy
- ♦ Branding
- ♦ Career Coaching
- ♦ Live Capstone Project
- ♦ Financial Markets & Institutions
- ♦ Sales Strategy

A portrait of a man with dark hair, wearing a dark suit, white shirt, and patterned tie. He is smiling slightly. The background is blurred, showing what appears to be an office or building exterior.

“The most important skills developed which I use in my new role are C-Level readiness in communication and structured process to decision making.”

**- Anshuman Misra
Account Manager
Bharti Softbank
Class of 2012**

YOUR 365 DAYS WITH SUNSTONE BUSINESS SCHOOL



INDUSTRY REGULARS AT SUNSTONE



Rammohan Sampath
Director - Global Strategy and
Business Development
AT&T



Rajendran Dandapani
Director of Engineering
Zoho Corporation



Supam Maheshwari
Co-Founder & CEO
FirstCry.com



James Verghese
Director - Investments
Chilasa Venture Philanthropy



Bala Singhania
Director
PWC Analytics Center



Puneet Arora
VP - NW Ind, Pro & Dev Services
Jones Lang Lasalle



Puneet Bakshi
Head - Prepaid CLM, Usage & Ret
Idea Cellular Limited



Anurag Vohra
Principal PM Lead
Microsoft



Sanjay Kalra
Entrepreneur at Large



Venkat Viswanathan
Chairman
LatentView



Rohit Bansal
Consumer Services
Snapdeal



Sameer Maheshwari
Founder & Managing Director
Healthkart

INDUSTRY REGULARS AT SUNSTONE



Sanjeev Aggarwal
Managing Director
Helion



Aakash Goel
Vice President
Bessemer Venture



Amit Ranjan
CoFounder
SlideShare



Anupam Rastogi
Principal
Nokia Growth Partners



Gautam Sinha
Group CTO & Director
Indiatimes & Times Bus Sol Ltd



Hitesh Oberoi
MD & CEO
Info Edge India Ltd



Manoj Rijhwani
Account Manager
India Business at Google Inc



Sandeep Lodha
Principal
Bain & Co

SUNSTONE FACULTY ARE INDUSTRY VETERANS



Rajul Garg

IIT Delhi

Board Member, Strategic Advisor & Angel Investor
Co-Founded GlobalLogic (IT Co. w/10,000+ employees)
Founder & Former CEO, Pine Labs
Course Director – Organization Structure and Effectiveness Story Boarding



Mrityunjay Kumar

**IIT Delhi, University of
Washington**

COO, Magic Software
Lead Product Manager, Microsoft Corporation
Serial Entrepreneur
Course Director - Product Management Selling Ideas



Joseph A. Hopper

King College (USA), ISB

Director – India at
Theory of Constraints Institute,
Goldratt India - Consultant,
Former Director ASA at the Indian School of
Business - Hyderabad



Aniket Khera

**IIT Delhi, University of Texas
Dallas**

Portfolio Manager at Willow Investment Management
LLC
Former Investment Officer, Wegmans Financial
Services
Former Sr. Manager, Product Dev. at GlobalLogic
Course Director – Finance and Accounting



Dinesh Singh

Harvard, UCLA

Former Business Consultant with
McKinsey & Co.
Former Business Development Manager, Induslogic
Serial Entrepreneur
Course Director – Marketing, Brand Management



Tapan Rayaguru

IIT Kharagpur, IIM Calcutta

Senior V.P. Business Analytics & Research, Fidelity
Former Senior Vice President, Mu Sigma
Senior Engagement Manager, Infosys Technologies
Course Director – Data Driven Decision Making



Saurabh Agarwal

INSEAD

Former Senior Associate, A.T.
Kearney
Former Associate, McKinsey & Company
Former Principal Consultant, GE Capital
Course Director - Marketing



**“The learning is
intense just like
Entrepreneurship”**

**- Aditya Chaturvedi
Entrepreneur
Class of 2012**

APPLICATION PROCESS

Step 1: Submit the application form at
<http://www.sunstone.in/internal/application-form-payment/>

You can attend an online LIVE web session to understand more about the program at <http://sunstone.in/management-program/infoSession-1>, and request for a one on one counselling

Step 2: Attend the telephonic interview.

Step 3: Receive the offer and join the program.

Eligibility Criteria

1. Minimum of 3 years of work experience after graduation in technology and related areas.
2. Innate curiosity to learn about business and ability to apply themselves to complex problems.
3. Serious intent towards the rigor of the program, ability to multi-task and put efforts for the program on a consistent basis

FAQs

1. Does this program require me to leave my current job?

No. This program does not require you to leave your job. However, it is a rigorous program and would require 12-13 Hours of work every week.

2. Is this a completely online program?

Curriculum is delivered 100% online. However, its highly interactive program with small class sizes so everyone knows everyone! Students are connected with their peers and coaches 24X7 through the course portal.

Sunstone is considered the most interactive online program with 4 Hrs/week of online LIVE classes and another 8 Hrs/week of group learning through problems. All students have access to Sunstone portal with licensed content from our partners including Harvard Business Publishing. Assignments, Project work, Team Workshops and Networking Events are other parts of the Curriculum.

Sunstone also organizes networking days at certain cities where students, alumni, industry guests come together for networking sessions

3. Is there placement assistance?

Yes. Sunstone is the only program for working professionals in India with a placement service. Placement service helps students to create opportunities and pitch for those opportunities.

4. How is this program recognized by Technology companies?

Sunstone certification has a huge value because it signals the knowledge and skills of our students. Sunstone is a rigorous program that requires sincerity and commitment to complete. Various companies have been posting relevant jobs through placement services. Our recognition is also a result of our alumni's success and performance in their companies. However, it ultimately comes down to specific student's knowledge and skills.

5. Can I pause or completely stop after completing PGPM Level 1?

Yes. We also recommend students to think about a level at a time. A large number of students only complete PGPM Level-1 and receive benefits in their career. Level-1 is enough to provide to strong business foundational skills and it also provide strong networking opportunities through Sunstone community.

WHAT NEXT

Find More Online

The Sunstone website <http://www.sunstone.in> has a great deal of information about the **Sunstone PGPM program**, the faculty and school's advisory board.

Connect with 1000+ large tech community at Knowledge.sunstone.in

Stay Tunned



<https://www.linkedin.com/edu/school?id=43428>



<http://www.facebook.com/SunstoneBusinessSchool>



<http://twitter.com/sunstonebschool>

Main Campus:

Delhi NCR:

Sunstone Business School
Plot No. 10, Knowledge Park – III,
Greater Noida – 201 308, (U.P.) India



Sunstone
Business School

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Email Us: contactus@sunstone.in