

## FILTER

customer All  
division All  
region All

## P &amp; L

## By Fiscal Years

All values are in USD

Note : 21 VS 22 is not part of pivot table

Customer	Fiscal Years			21 VS 20	
	2019	2020	2021		
Net Sales					
Australia	3.9M	10.7M	21.0M	<div></div>	196%
Austria		0.1M	2.8M	<div></div>	2401%
Bangladesh	0.5M	2.3M	7.0M	<div></div>	308%
Canada	4.8M	12.2M	35.1M	<div></div>	288%
China	1.4M	5.4M	22.9M	<div></div>	422%
France	4.0M	7.5M	25.9M	<div></div>	347%
Germany	2.6M	4.7M	12.0M	<div></div>	256%
India	30.8M	49.8M	161.3M	<div></div>	324%
Indonesia	2.5M	6.2M	18.4M	<div></div>	297%
Italy	2.9M	4.5M	11.7M	<div></div>	263%
Japan		1.9M	7.9M	<div></div>	421%
Netherlands	0.2M	3.4M	8.0M	<div></div>	238%
Newzealand		2.0M	11.4M	<div></div>	574%
Norway		2.5M	13.7M	<div></div>	552%
Pakistan	0.6M	4.7M	5.7M	<div></div>	121%
Philiphines	5.7M	13.4M	31.9M	<div></div>	238%
Poland	0.4M	2.8M	5.2M	<div></div>	186%
Portugal	0.7M	3.6M	11.8M	<div></div>	330%
South Korea	12.8M	17.3M	49.0M	<div></div>	283%
Spain		1.8M	12.6M	<div></div>	711%
Sweden	0.1M	0.2M	1.8M	<div></div>	782%
United Kingdom	2.0M	8.1M	34.2M	<div></div>	423%
USA	11.5M	31.9M	87.8M	<div></div>	275%
COGS					
Australia	2.2M	5.8M	14.1M	<div></div>	243%
Austria		0.1M	2.0M	<div></div>	2272%
Bangladesh	0.3M	1.4M	4.5M	<div></div>	334%
Canada	2.8M	7.1M	21.7M	<div></div>	306%
China	0.8M	3.3M	13.5M	<div></div>	406%
France	2.3M	4.3M	14.7M	<div></div>	346%
Germany	1.6M	3.0M	8.9M	<div></div>	294%
India	17.8M	33.7M	109.7M	<div></div>	325%
Indonesia	1.5M	3.5M	11.3M	<div></div>	320%
Italy	1.6M	3.1M	8.2M	<div></div>	265%
Japan		1.2M	4.2M	<div></div>	357%
Netherlands	0.1M	1.8M	4.6M	<div></div>	264%

# AtliQ Hardwares



Newzealand		1.5M	5.9M		404%
Norway		1.5M	9.6M		625%
Pakistan	0.4M	2.7M	3.6M		134%
Philippines	3.4M	7.3M	19.4M		265%
Poland	0.3M	1.7M	3.0M		178%
Portugal	0.5M	2.3M	6.8M		299%
South Korea	6.7M	12.1M	31.4M		259%
Spain		1.1M	8.4M		763%
Sweden	0.0M	0.1M	1.1M		836%
United Kingdom	1.3M	5.3M	18.7M		352%
USA	7.7M	19.5M	55.3M		284%

## Gross Margin

Australia	1.7M	4.9M	6.9M		141%
Austria		0.0M	0.9M		2765%
Bangladesh	0.1M	0.9M	2.4M		268%
Canada	2.0M	5.1M	13.4M		263%
China	0.6M	2.1M	9.4M		448%
France	1.8M	3.2M	11.2M		348%
Germany	0.9M	1.7M	3.1M		188%
India	13.1M	16.0M	51.6M		322%
Indonesia	1.1M	2.7M	7.1M		266%
Italy	1.3M	1.4M	3.5M		258%
Japan		0.7M	3.7M		530%
Netherlands	0.1M	1.6M	3.4M		209%
Newzealand		0.5M	5.5M		1051%
Norway		0.9M	4.0M		431%
Pakistan	0.2M	2.0M	2.0M		102%
Philippines	2.3M	6.0M	12.5M		206%
Poland	0.2M	1.1M	2.2M		197%
Portugal	0.3M	1.3M	5.0M		385%
South Korea	6.1M	5.2M	17.6M		341%
Spain		0.7M	4.2M		626%
Sweden	0.0M	0.1M	0.7M		714%
United Kingdom	0.7M	2.8M	15.4M		559%
USA	3.8M	12.4M	32.5M		261%

## GM%

Australia	42.57%	45.88%	32.92%		72%
Austria		26.15%	30.11%		115%
Bangladesh	28.73%	39.61%	34.54%		87%
Canada	41.67%	41.91%	38.21%		91%
China	44.94%	38.68%	41.07%		106%
France	44.09%	43.11%	43.24%		100%
Germany	36.97%	35.63%	26.18%		73%
India	42.35%	32.21%	32.00%		99%
Indonesia	42.03%	42.91%	38.41%		90%
Italy	45.63%	30.68%	30.13%		98%
Japan		36.96%	46.52%		126%

# AtliQ Hardwares



Netherlands	36.36%	47.79%	42.03%	88%
Newzealand		26.36%	48.23%	183%
Norway		37.74%	29.48%	78%
Pakistan	39.65%	42.75%	36.18%	85%
Philiphines	39.90%	45.13%	39.09%	87%
Poland	37.43%	40.20%	42.56%	106%
Portugal	39.29%	36.13%	42.13%	117%
South Korea	47.54%	29.82%	35.92%	120%
Spain		37.67%	33.13%	88%
Sweden	38.28%	44.06%	40.22%	91%
United Kingdom	36.19%	34.13%	45.13%	132%
USA	32.79%	38.97%	36.99%	95%