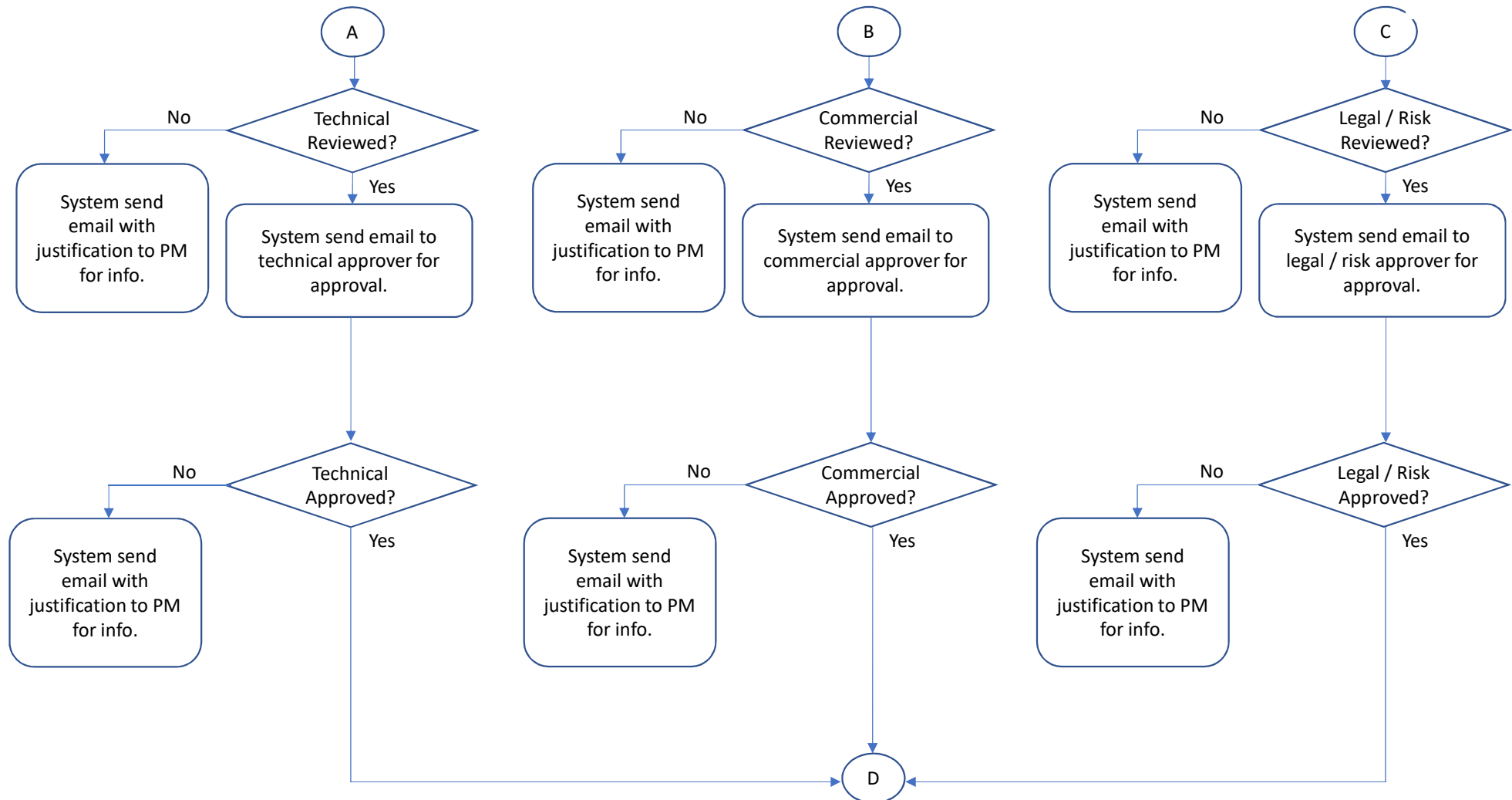
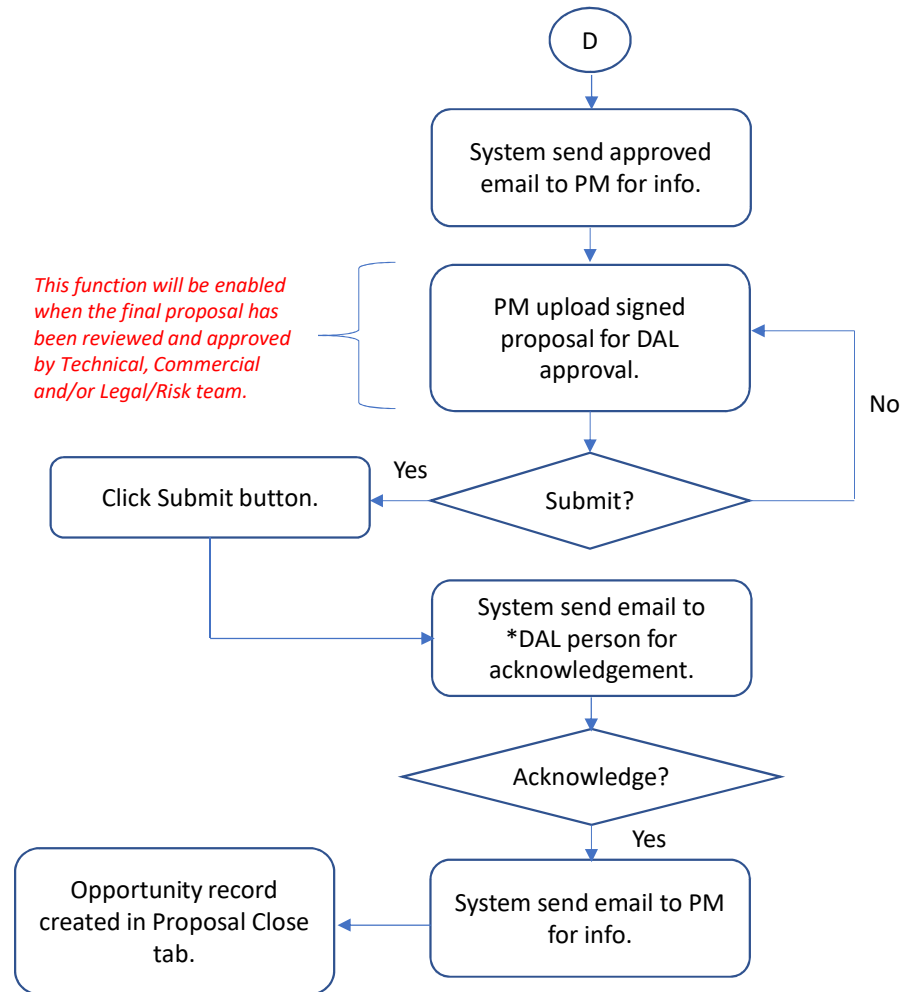


Proposal Evaluation / Submission Workflow - 1st part



Proposal Evaluation / Submission Workflow - 2nd part (cont'd)



* Same DAL person in Opportunity Go / No-Go Workflow (DAL 1.3)