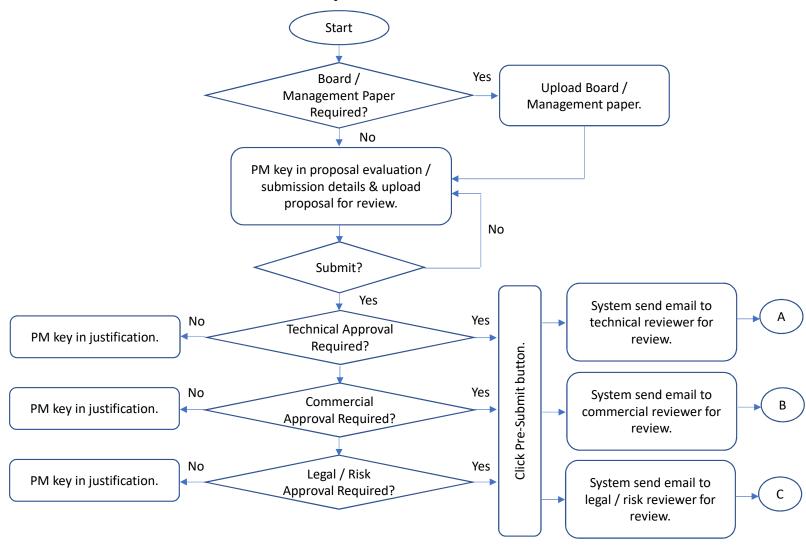


3. Proposal Evaluation / Submission Workflow - 1st part

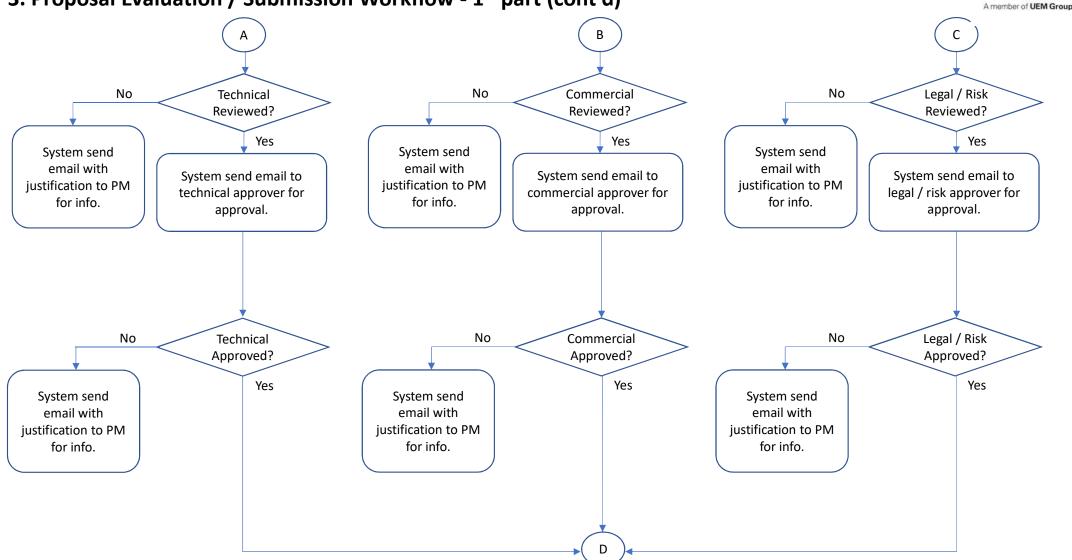


Note: Select both Reviewer & Approver (may or may not be the same person) person at this stage.

The system will send email notification to Reviewer person for review and Approver person for approval concurrently.

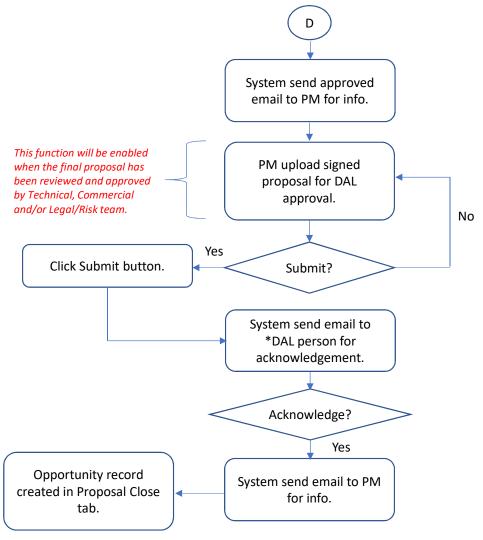


3. Proposal Evaluation / Submission Workflow - 1st part (cont'd)



3. Proposal Evaluation / Submission Workflow - 2nd part (cont'd)





^{*} Same DAL person in Opportunity Go / No-Go Workflow (DAL 1.3)