



Department of Economics

213 Social Sciences Building
419 Chapel Drive, Campus Box 90097
Durham, North Carolina 27708-0097

Telephone: (919) 660-1800
Fax: (919) 684-8974
www.duke.edu

October 16, 2023

W.P. Carey School of Business, Department of Economics
Arizona State University
Main Campus PO BOX 879801
Tempe, AZ 85287-9801

To Whom it May Concern:

I am applying to the position of Assistant Professor at Arizona State University, W.P. Carey School of Business, Department of Economics.

My research agenda, including my job market paper, published work, and work in progress, is comprised of work in applied microeconomics. My specific fields of interest are public economics, labor economics, applied econometrics, and urban economics. I am equipped to teach classes in these fields or others to respond to the needs of the department.

My job market paper, *Beyond the Local Impacts of Place-Based Policies: Spillovers through Latent Housing Markets*, proposes an approach to study spillover effects of local policies that propagate non-spatially through latent markets. While the approach is particularly relevant for place-based economic development, it can be adapted to other contexts. I exemplify the approach with a place-based policy and estimate spillover effects within latent housing markets. The empirical findings inform conclusions on overall effectiveness and redistribution that differ from analysis using only direct treatment effects.

Thank you for your consideration.

Sincerely,

A handwritten signature in black ink that reads "Anna Ziff". The signature is written in a cursive, flowing style.

Anna Ziff