

4 Courses

Sales Training: Building Your Sales Career

Sales Training: Techniques for a Human-Centric Sales Process

Sales Training: Sales Team Management

Sales Training: Inbound Business Strategy



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Azmine Toushik Wasi

has successfully completed the online, non-credit Specialization

Sales Training for High Performing Teams

This specialization is intended for sales professionals at any point in their career, whether they're just starting to apply for sales jobs or leading a global sales organization. Each course follows a sales career progression, from just getting started, to mastering sales, managing sales, and executing an overall business strategy. No matter where you are in your career, this specialization will give you a new perspective on what it's like to be a sales job seeker, individual contributor, manager, and executive.

Hubspot Academy

Kyle Jepson Inbound Sales Professor HubSpot Academy

The online specialization named in this certificate may draw on material from courses taught on-campus, but the included courses are not equivalent to on-campus courses. Participation in this online specialization does not constitute enrollment at this university. This certificate does not confer a University grade, course credit or degree, and it does not verify the identity of the learner.

Verify this certificate at: coursera.org/verify/specialization/U33DR3DLENDM