

Manager Performance Dashboard

Make the Future with Shell

Manager Location, Ma...

All

Month#

All



KPI (%)
103 %



Sales 25
5.95M



Plan 25
5.75M



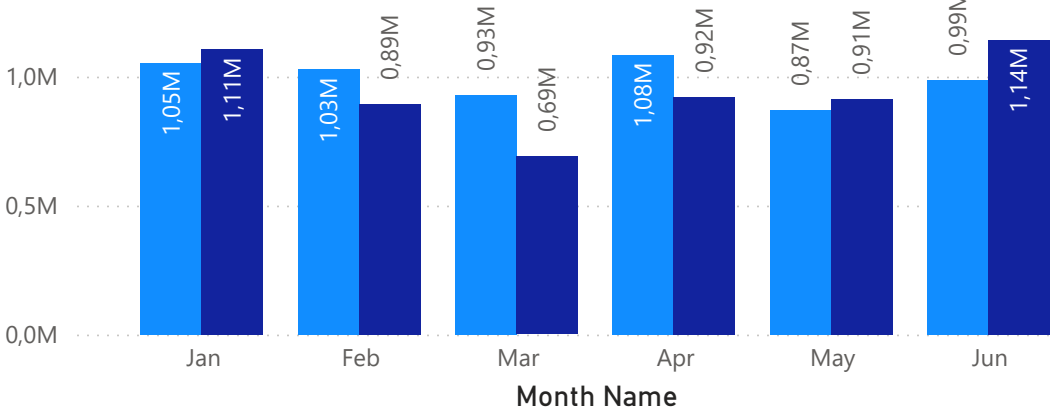
To Plan %
3%



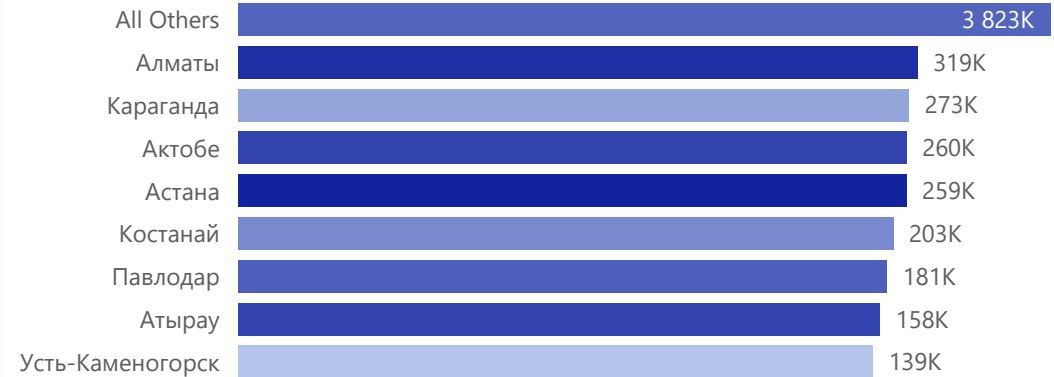
Fact - Plan
199,24K

Pilot	Manager Name	Sales	Plan	KPI (%)
	Алмас Жексенбаев MB2B	52 854	22 500	235 %
	Кузнецов Д.С. MB2B	210 609	160 000	132 %
	Ерасыл Сеитов MB2B	196 487	155 000	127 %
	Сидоров М.К. MB2B	65 905	52 500	126 %
	Жанар Тлеубаева MB2B	158 418	135 000	117 %
	Петров А.В. MB2B	194 354	168 000	116 %
	Смирнов О.Н. MB2B	108 396	94 500	115 %
	Айгуль Байменова MB2B	118 502	109 500	108 %
	Айым Жумагалиева MB2B	180 774	168 000	108 %
	Федоров Т.Е. MB2B	3 822 716	3 613 500	106 %
	Тимур Токтамысов MB2B	40 113	39 167	102 %
Total		5 949 241	5 750 000	103 %

Sales Plan



Mangers Location



Partner Name	Business Region	Sales
Air Astana	B2B Strategic Customer	415 658
Kaspi.kz	B2B Strategic Customer	384 790
Freedom Holding	B2B Strategic Customer	277 394
Kazatomprom	B2B Strategic Customer	260 889
Kazakhtelecom	B2B Strategic Customer	233 340
Bayan Sulu	B2B Strategic Customer	209 077
Kcell	B2B Strategic Customer	205 188
Halvк Bank	B2B Strategic Customer	201 628
Total		5 949 241