

Checklist: Selling a Home Before Moving Into Senior Living (Arizona)

This checklist is designed to help Arizona homeowners prepare for a smooth home sale before transitioning into senior living, downsizing, or moving closer to family.

- ✓ Assess the home's current condition – make note of repairs or updates needed.
- ✓ Gather important documents – title deed, tax records, HOA documents, warranties.
- ✓ Interview real estate professionals who understand senior transitions.
- ✓ Discuss timing with family and senior living community staff.
- ✓ Declutter and depersonalize the home for showings.
- ✓ Complete necessary repairs or improvements to boost appeal.
- ✓ Stage the home or use virtual staging tools for online marketing.
- ✓ Decide on pricing strategy with your real estate agent.
- ✓ Plan for moving logistics – hire movers, arrange storage if needed.
- ✓ Coordinate the sale with your move-in date at the new residence.

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