



Influencer (Id)

Azzikra Aksan 

Student

Azzikra is likely comfortable delivering important messages verbally and communicating a bold vision.

ADVENTUROUS

PIONEERING

SOCIABLE

 Share



## My Personality

Map

DISC

### Influencer (Id)

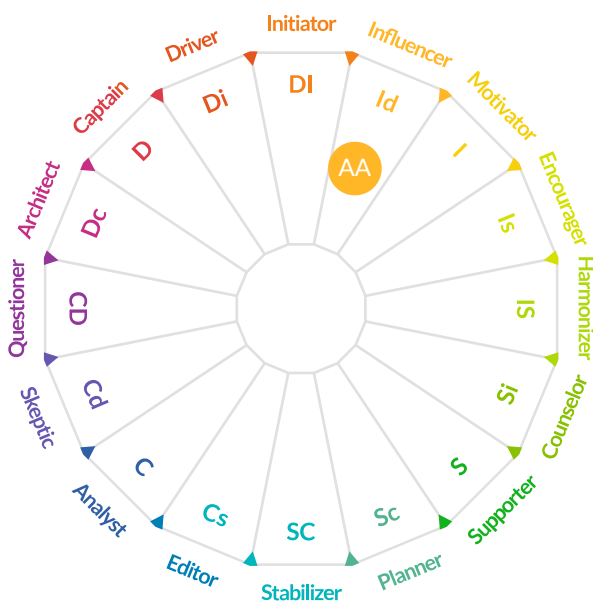
This profile was made via Assessment on July 19, 2025

Azzikra tends to be passionate and adventurous, often opting to seek new ways of thinking, rather than following a typical plan. They are likely to share colorful stories with those around them, while working to establish plenty of personal connections.

ADVENTUROUS

VISIONARY

OUTGOING





## Personality Traits

Risk tolerant

AA

Risk averse

Trusting

AA

Skeptical

Optimistic

AA

Pragmatic

Deliberate

AA

Fast-paced

Matter-of-fact

AA

Expressive

Autonomous

AA

Collaborative

Supporting

AA

Dominant



## Behavior

Making decisions quickly with gut instinct

Getting bored easily

Saying something sarcastic

Sticking to the big picture

## Energizers

Exploration & discovery

Storytelling

Public speaking

Fun & excitement

## Drainers

Using too much caution

Overly factual, lackluster discussions

Rigid, inflexible schedules

Feeling micromanaged

## Strengths

Being able to take action with limited information

Telling vivid, compelling stories

Searching for opportunities to grow

Actively engaging with others



## Blind Spots

May display impatience when providing detailed instruction

May prioritize excitement at the expense of security

May trust in instinct and intuition when logic or data would be more effective

May be overly idealistic when anticipating outcomes



## Make a great first impression with Azzikra

Showcase your sense of humor

Use surprises to get their attention

Use visual aids to support your pitch

Ask about their vision for the future



## Building trust

Project enthusiasm and energy

Switch up the subject to keep things interesting

Use visual aids when possible

Listen to and engage with their personal stories



## Product demo

Avoid moving at too slow a pace

Make sure they can engage with the discussion and interact with the product

Start the presentation with a big, bold statement or question

Expect they will be very open about what they are looking to see in the product



## Negotiating

Use lots of charisma

Show enthusiasm and liveliness

Try to keep the conversation on topic

Discuss how it has worked for others in the past



## Pricing

Provide quick, ballpark pricing when asked

Explain your ability to be flexible

Ask for their immediate feedback

Explain and write out the math for them



## How to drive Azzikra to take action

Mention why you are excited to meet

Keep the agenda fairly open-ended

Be more spontaneous, perhaps offering to meet immediately

Send a calendar invite immediately



## Following up

Stay light-hearted and self-deprecating

Follow up multiple times, from multiple mediums if necessary

Ask until you get a clear answer

Appeal to the excitement they had in the beginning



## Writing style - How to write an email to Azzikra

Provide a quick, convenient call to action

Invite them to a live conversation

Make your message entertaining

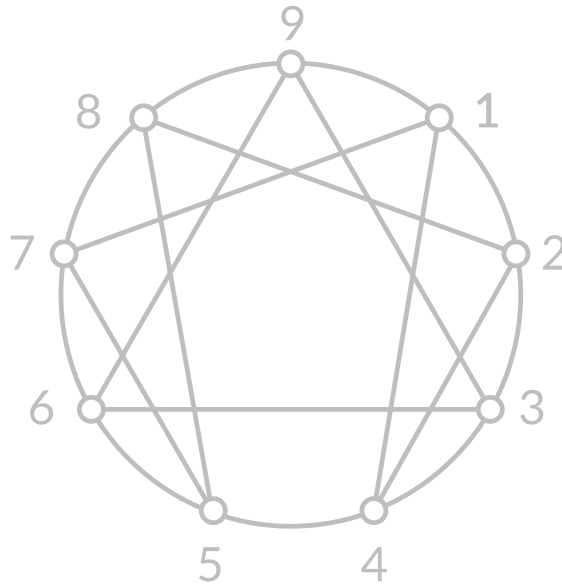
Use emotionally expressive language



## Find out your Big Five trait scores

Answer a few additional questions to learn more about your personality.

START TEST



## Find out your Enneagram Type

Answer a few additional questions to learn more about your personality.

START TEST

[Already know your type?](#)



## 16-Personality Types

based on types by Jung, Myers, & Briggs

Extroverted

Introverted

Sensing

Intuitive

Thinking

Feeling

Judging

Perceiving

## Find out your 16-Personality Type

Answer a few additional questions to learn more about your 16-Personality Type.

[START TEST](#)

[Already know your type?](#)





## Strengths

1

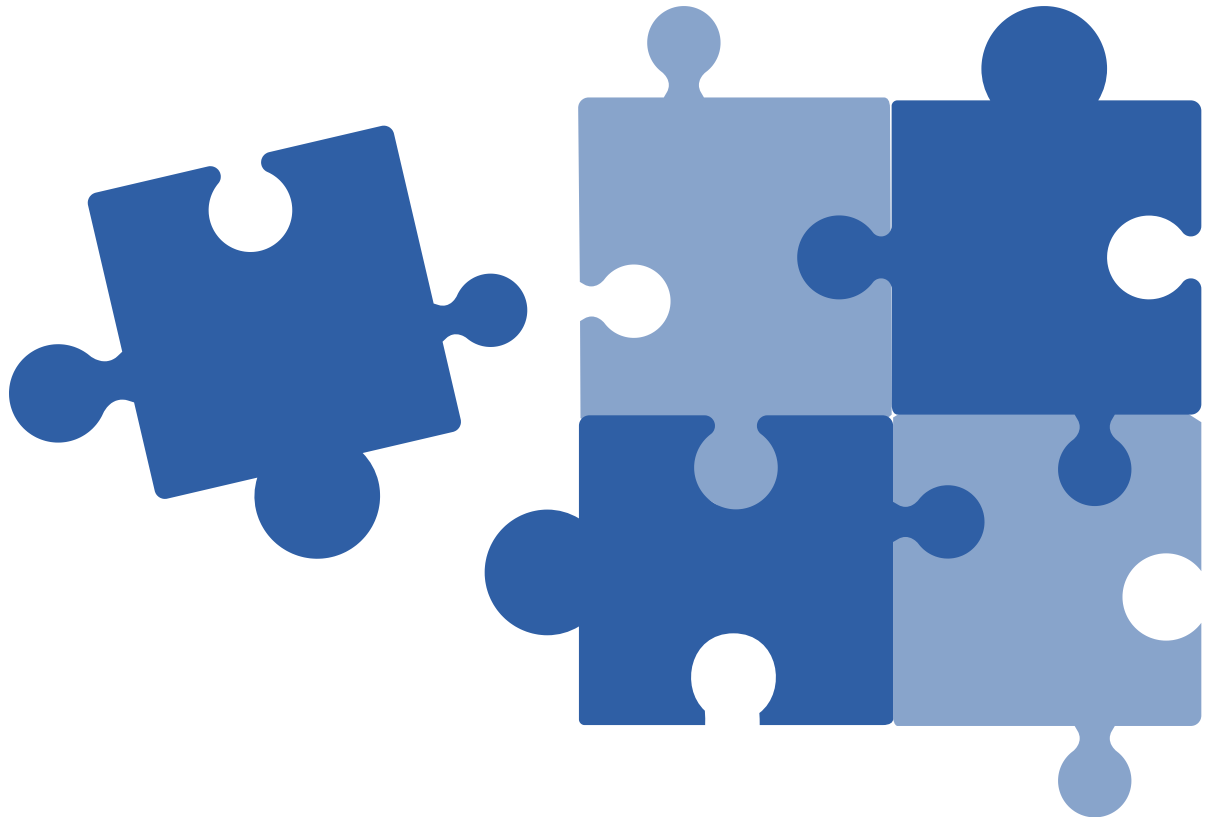
2

3

## Find out your Strengths

Answer a few additional questions to learn more about your Strengths.

START TEST



## Find out your Values

Answer a few additional questions to learn more about your Values.

[START TEST](#)