## The Data Generating Process (DGP):

Customer C Spend on Order  $X = t * c * r * d + \epsilon$ 

- t =Whether or not the customer recieved the experimental treatment  $t \in [1, 1.01]$ .
  - $c = \text{Customer's mean order amount in dollars where } c \sim \mathcal{N}(\$100, \$25).$
- r = Scalar corresponding to mean retailer order amount where  $r \sim \mathcal{N}(1.0, 0.05)$ .
- d = Scalar corresponding to mean order amount for that day of the week where  $d \in [0.7, 1.3]$ .

 $\epsilon = \text{Random noise where } \epsilon \sim \mathcal{N}(\$25,\$1).$ 

Let the number of orders N placed by Customer  $C \sim exp(\lambda = 1)$ .

## The Model:

$$y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \beta_3 X_3 + \beta_4 X_4$$

...where  $X_1$  is the treatment,  $X_2$  is the retailer's mean order amount prior to treatment, and  $X_3$  is the mean order amount for that day of the week prior to treatment.

	Method	Method	Method	Method	Method	Method	Method	Method	Method
	I	$\mathbf{II}$	III	$\mathbf{IV}$	${f V}$	${f VI}$	$\mathbf{VII}$	$\mathbf{VIII}$	$\mathbf{IX}$
Points Used	3	5	7	3	5	7	3	5	7
Simulations Per Point	100	100	100	200	200	200	300	300	300
Verification Simulations	500	500	500	500	500	500	500	500	500
Total Simulations	800	1,000	1,200	1,100	1,500	1,900	1,400	2,000	2,600
${f Required}$									
Mean Run Time (Min.)	10.3	10.2	14.9	14.5	17.8	25.0	18.7	23.1	35.0
Mean Error:	0.012	0.048	0.046	0.043	0.033	0.041	0.025	0.026	0.042
Est. Power - Desired Power									
Std. of Error	0.094	0.057	0.043	0.07	0.052	0.037	0.084	0.034	0.028
Est. Power - Desired Power	0.094	0.057	0.043	0.07	0.002	0.037	0.004	0.034	0.020

Simulations were conducted using a single thread (Intel Xeon CPU E5-2670).

If we were implementing a difference of means t-test, then we could simply apply the formula below to get the appropriate sample size.

 $n = 2\left(\frac{Z_{1-(\alpha/2)} + Z_{1-\beta}}{ES}\right)^2 \text{ where } ES = \frac{|\mu_1 - \mu_2|}{\sigma}$ 

Here,  $\alpha$  is the probability of a Type I error (false rejection of the NULL hypothesus, i.e. a false positive) and  $\beta$  is the probability of a Type II error (i.e. a false negative). Observe how if we want to make our test more rigorous and reduce the false positive rate, the the left side of the numerator increase and the resulting recommended sample size - n, also increases. Similarly, if we want to reduce the probability for failing to detect the difference across groups, then we will need to increase the right-hand side of the numerator - also increasing the recommended sample size.

$$y = \beta_0 + \epsilon$$

$$y = \beta_0 + X_1 \beta_1 + \epsilon$$

$$y = \beta_0 + X_1 \beta_1 + X_2 \beta_2 + \epsilon$$

$$y = \beta_0 + X_1 \beta_1 + X_2 \beta_2 + X_3 \beta_3 + \epsilon$$

$$y = \beta_0 + \dots + \beta_n X_n + \epsilon \quad \text{where} \quad \hat{\epsilon} = y - \hat{y}$$

In our ongoing effort to predict the amount spent on an individual order, let's try the following...

$$y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \beta_3 X_3 + \beta_4 X_4 + \epsilon$$

where  $X_1$  is whether the customer was assigned the treatment...

 $X_2$  is the customer's mean order amount prior to treatment...

 $X_3$  is the retailer's mean order amount prior to treatment...

 $X_4$  is the mean order amount for that day of the week prior to treatment...

 $\epsilon$  is unaccounted for variation in y, and  $\hat{\epsilon} = y - \hat{y}$ 





