# Combining Cognitive Modeling and Reinforcement Learning for Clarification in Dialogue

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#### **Abstract**

In many domains, dialogue systems need to work collaboratively with users to successfully reconstruct the meaning the user had in mind. In this paper, we show how cognitive models of users' communicative strategies can be leveraged in a reinforcement learning approach to dialogue planning to enable interactive systems to give targeted, effective feedback about the system's understanding. We describe a prototype system that collaborates on reference tasks that distinguish arbitrarily varying color patches from similar distractors, and use experiments with crowd workers and analyses of our learned policies to document that our approach leads to context-sensitive clarification strategies that focus on key missing information, elicit correct answers that the system understands, and contribute to increasing dialogue success.

#### 1 Introduction

As dialogue systems move into richer domains, they must increasingly cope with situations where objects don't have generally-known names, where people describe concepts in incompatible ways, and where language use is fundamentally creative and uncertain (Furnas et al., 1987). People succeed in such situations thanks to their collaborative interactions, which let the speaker and the audience share responsibility for reaching a satisfactory mutual understanding (Clark, 1996). This paper contributes to a broader project of building dialogue systems that can do the same.

We focus specifically on the problem of asking targeted, effective clarification questions with creative language. The key challenge of planning such questions is that, for the system to synthesize a question with a good outcome, it needs accurate models of the interpretations, interactive strategies and responses of human interlocutors, to guide its behavior. We meet this challenge by integrating a reinforcement learning approach to dialogue policy with cognitive models to describe the actions and outcomes available to the system.

In particular, our work relies on a new, probabilistic model of contributions to dialogue, as planned by the user and understood by the system. We construct this model by analyzing human behavior and profiling system performance on a benchmark dataset of human–human conversations, drawing on data collection and modeling work from the recent dialogue literature (Monroe et al., 2017; McMahan and Stone, 2020). We use this model at planning time to roll out simulated interactions that track user deliberation, anticipate user dialogue moves at the level of utterance content, and predict task outcomes. We use deep Q-learning (Mnih et al., 2013) to estimate the effectiveness of different actions as a function of dialogue state. Our approach culminates in a context-sensitive policy that decides whether and how to present clarification options to users, contingent on the ambiguity of user input and the predicted outcomes of different resolution strategies.

Our work is the first to intelligently deploy a range of clarification strategies, selected to reduce system uncertainty in a targeted and effective way, and exploiting the creative use of diverse vocabulary to describe alternatives. We explain the contrast with previous approaches in Section 2. We describe the experimental framework that we build on and extend in Section 3, and describe our reinforcement learning approach in Section 4. We demonstrate the effectiveness of our approach with two kinds of experiments. In Section 5, we analyze reinforcement learning outcomes to document the success of the

learning process and characterize the intuitively satisfying policies that result. In Section 6, we describe human-subjects evaluations of these strategies that show that adaptive clarification improves the system's success and that reinforcement learning improves user satisfaction. These experiments also enable us to quntify the match between simulation predictions and observed human behavior. Together, these evaluations substantiate the claim that our approach combines effective communication, targeted clarification, and expressive vocabulary.

### 2 Related Work

Our work contributes to the general project of grounding in interactive systems—making sure that system and user have a shared understanding of content in conversation; see Clark and Schaefer (1989) or Traum (1994). We follow the broadly decision-theoretic approach initiated in the early 2000s by Paek and Horvitz (2000), Walker (2000) and others.

Grounding has been a major focus of research in spoken dialogue systems because of the uncertainties associated with speech recognition results, making confirmation strategies particularly important. Optimal decisions have long been guided by user simulations that capture the realistic dynamics of slot filling dialogues; see Young et al. (2013) for review. However, because we work with written rather than spoken language, our concern is uncertainty at deeper levels of interpretation, including such new dimensions of user simulation as the flexible vocabulary and syntax that users adopt, their strategic variability in producing and interpreting utterances, and their deliberation in coordinating with their interlocutors. While a range of work has attempted to model and learn about such referential and speech act ambiguity from dialogue data, including McRoy and Hirst (1995) and DeVault and Stone (2009), these models have not been used to derive decision-theoretic approaches to clarification.

Reinforcement learning in open-domain referential communication has instead focused on simple decisions, such as whether to wait or move forward in incremental dialogue (Manuvinakurike et al., 2017) or asking yes/no questions to resolve ambiguity in visual dialogue (Niu et al., 2019; Shekhar et al., 2019; Zhang et al., 2018). Corpus-based modeling work has shown, however, that natural strategies for collaborative reference are typically substantially more flexible (Clark and Wilkes-Gibbs, 1986; Ginzburg and Cooper, 2004; Heeman and Hirst, 1995; Schlangen, 2004). Our work aims to learn correspondingly more flexible policies.

In rolling out dialogue transcripts using detailed models of interaction, our work may recall utterance-level models of strategic negotiation, such as (Jang et al., ). An important contrast is that these models learn by self-play: two learning agents interact with and adapt to one another. This is not a good fit for human-agent collaboration since agents can easily learn policies by self-play that work well for other agents but cannot be interpreted by human users. This explains the unique role of cognitive modeling in our approach.

### 3 Background: Task, Models and Architecture

We work in a constrained referential communication domain, inspired by the human subjects experiments of Clark and colleagues (Clark, 1996). Two participants communicate via text chat. In each round, participants both see a set of three color patches, arrayed in possibly different orders. One participant, the director, gets an indication of a target patch to identify. The other participant, the matcher, can click on the patches. The director and matcher can freely exchange text messages to coordinate on the target object. The round is successful if the matcher selects the indicated target. This formulation is due to Monroe et al. (2017), who crowdsource a large dataset of human–human conversations in this framework; we call this the Colors-in-Context (CIC) dataset. Figure 1 shows a sample interaction from CIC. Note the matcher's use of a two-alternative comparative clarification question to pin down a more precise understanding of the director here.

#### 3.1 Human Strategies

The complexity of the task depends on the visual difficulty of distinguishing the target color from its alternatives. Monroe et al. (2017) set up three conditions, including FAR conditions where all the patches

are visually distinctive, CLOSE conditions where all the patches are visually similar, and SPLIT conditions where the target has a single distractor that's visually similar. As Figure 1 shows, more challenging contexts elicit a wide range of utterances, including creative, detailed but nevertheless vague expressions.

We follow McMahan and Stone (2020) in modeling such strategies through cognitive models of choice under uncertainty. McMahan and Stone (2020) first train a large-scale semantic model of color descriptions using Randall Monroe's crowdsourced collection of free text descriptions of color patches, as curated by McMahan and Stone (2015). Then, building on prior work in computational pragmatics, they describe a number of psychologically-plausible inference methods for predicting the effectiveness of semantic content in identifying a target referent. For example, speakers might try to anticipate and shape the listener's interpretive reasoning while drawing on shared and familiar meanings (Monroe and Potts, 2015), speakers might try to signal innovative meanings that would name the target unambiguous (Meo et al., 2014), or speakers might rely exclusively on established and unambiguous meanings, as in classic approaches to generating referring expressions (Dale and Reiter, 1995). Each of these reasoning methods is implemented as a model that produces a probability distribution over a diverse (but finite) set of descriptive expressions. McMahan and Stone (2020) fit a latent variable model that explains the dataset of Monroe et al. (2017) as best as possible as a mixture of such strategies. The result is a probability distribution

$$P(w_k|x_i,C)$$

describing the likelihood that a human speaker will use the term  $w_k$  to identify a target  $x_i$  in the context C of a specific set of three patches to be distinguished. McMahan and Stone (2020) have made their code and models available at https://go.rutgers.edu/ugycm1b0 to enable follow-up work such as ours. Our system uses their models in three ways: it uses the model to sample likely user utterances in new dialogue contexts; it uses the model to estimate the likely target objects associated with user utterances; and it uses the model to plan natural system utterances that would be likely understood.

### 3.2 System Architecture

Our system tracks the organization and flow of dialogue using a novel formal model of the collaborative reference task. We have a workshop paper describing this formal model in preparation, which explains our architecture in detail, argues for its advantages in modeling dialogue and documents the performance of the baseline handcrafted models, and we will cite this paper in the final version of an accepted COL-ING paper. The workshop paper does not include the reinforcement learning experiments and evaluations reported here.

Unlike approaches based on an information-state update approach (Larsson and Traum, 2000), collaborative discourse theory (DeVault et al., 2005), or a flat state-space (Heeman, 2007), we model utterances as making abstract moves that attach into an evolving discourse structure, as in formal approaches to dialogue such as SDRT (Lascarides and Asher, 2009). One advantage of this approach is that it enables the system to represent a hierarchical dialogue structure, which is important for maintaining context through clarification episodes, without cumbersome logic for plan recognition or stack manipulation.

For referential communication tasks, our abstract moves include a variety of strategies for identifying individual entities and sets of candidates, drawing comparisons, and asking and answering questions. Utterances can then be associated with a logical form that specifies both the move the utterance makes, the

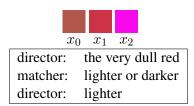


Figure 1: An example from the Colors in Context (CIC) dataset (Monroe et al., 2017) of the director and matcher coordinating so that the matcher can click on the correct color patch  $(x_0)$ .

additional content it provides, and its attachment into the discourse. We have a handcrafted context-free grammar that maps between utterances and the underlying logical form, designed to capture the most common patterns in the development data of Monroe et al. (2017). As in SDRT (Lascarides and Asher, 2009), the logical form of discourse makes it possible to calculate the commitments of the different speakers and thus the content of the discourse as a whole. In the case of color expressions, these commitments consist of a sequence of descriptions  $w_1 \dots w_t$  describing the target and the model of McMahan and Stone (2020) can convert that to a posterior over targets  $P(x_i|w_1, w_2, ..., w_t, C)$  by Bayes's Theorem.

### 4 Modeling Dialogue Decisions

Like many reinforcement learning frameworks, our approach starts from the models of dialogue state and action described in Section 4.1 and induces a policy that predicts a choice of action based on dialogue state. Choice is based on outcome; we use the user simulation described in Section 4.2 to predict the outcomes of action, and measure the success of the dialogue based on the reward function described in Section 4.3. Our setup has two configurations: a basic setup invites the system to choose whether to ask a confirmatory clarification question or to proceed with its best interpretation; the more substantive setup invites the system to choose one of three forms of clarification question: a confirmatory clarification question CQ1 involving one description A? (e.g., do you mean the mauve?), a disjunctive clarification question CQ2 involving two alternatives A or B? (e.g., bright purple or pink?), and an exhaustive clarification question CQ3 describing all the objects in the context A or B or C? (e.g., lime green or grey green or green?).

## 4.1 State Representation and Action Sets

Our action set includes four meaningful actions for the system: CQ1, CQ2, CQ3 and S (for selection). Parameters for these actions are instantiated by rules based on the learned models of McMahan and Stone (2020). In particular, S requires a target object  $x_i$ . The system chooses  $x_i$  to maximize the posterior probability  $P(x_i|w_1, w_2, ...., w_t, C)$  given the dialogue content so far. Meanwhile, the CQ actions require descriptions  $w_n$  that identify an appropriate target  $x_i$ . To compute these descriptions, we use the referential goal composition model of McMahan and Stone (2020) to compute a probability  $P(w_n|x_i)$ , exclude terms  $w_k$  that already occur in the dialogue, renormalize, and sample from the resulting distribution.

The model also includes the user actions: I that identifies a target using a description  $w_n$ ; a yes answer Y and a no answer N for clarification questions, a repeat action R using a description from a previous CQ and an unrecognized case U where the user says something for which not even a partial interpretation is available.

The state representation used by the RL model for training purposes is a concatenation of posterior distribution  $P(x_i|w_1, w_2, ...., w_t, C)$ , one-hot encoding representation of actions which have been taken so far, a turn counter, and a Boolean feature representing if the parser was unable to completely parse the whole sentence. It is given as follows:

```
s_t = \{ \forall x_i P(x_i | w_1, w_2, ..., w_t, C) : [a_1, a_2, ..., a_t] : TurnCounter : IncompleteParse \}
```

We train the model to choose between clarification requests and select actions. We also include an invalid state reached after dialogue exceeds a maximum dialogue length of 15 turns.

### 4.2 User Simulation

Algorithm 1 shows the logic that we use to simulate the strategy of the user director interacting with the system. In all cases, the basic flow of the director simulation is the same: the director has to contribute an appropriate description to try to characterize the target t in the context C corresponding to a sample interaction d from the CIC dataset. In many cases, this means sampling an appropriate new description W. The most general way we use is to sample from the EM mixture probability distribution P(W|t,C) as modeled by McMahan and Stone (2020).

Meanwhile, if the director is responding to a clarification question, the director also has the option of confirming with the repetition of an element A from the matcher's proposed descriptions. The candidate

descriptions for this purpose are drawn in an input list L storing the descriptions used in the previous iteration. The response A is appropriate if the true target t is assigned the highest probability among the candidates under the EM mixture posterior distribution P(x|A,C). In this case we say t is the *referent* of A in C. In the case of perfect communication, the director would simply describe the target using the first appropriate description from the list L+W. This description is the initial assignment to *Content* in Algorithm 1.

**Algorithm 1** Director Simulation. The director's job is to come up with an appropriate characterization *Content* of the target to continue the interaction; *Content* defaults to a new description W. Complexity comes from allowing for director errors (via a *mistake*) and from anticipating system failures (via parse errors and out-of-vocabulary *OOV* items).

```
Require: CIC data item d with context C; original initial director utterance U; target patch t
Require: Description W of target t in context C (generated from EM model or sampled as U)
Require: Move M and description list L of options from prior utterance (both possibly empty)
  After First director turn opportunity:
      if U does not have a complete parse then
          return Move(U)
      else
          return Identify(W)
  MistakeRates = \{CQ1: 0.35, CQ2: 0.20, CQ3: 0.05\}
  OOVRate = 0.1
  Content \leftarrow First \{A \text{ in } L : referent(A, C) = t\} + W
  mistake \leftarrow random() < MistakeRates[M]
  if mistake then
      Content \leftarrow random\ choice\ (L + W - Content)
  if Content = W then
      if random() < OOVRate then
          return No, Identify(OOV)
      else
          return No, Identify (W)
  else
```

Accurately anticipating user behavior, however, requires modeling two crucial possibilities: the system may not understand the user, and conversely the user may not understand the system. To handle the possibility where the system does not understand the user, we distinguish the initial contribution and subsequent ones. For initial contributions, we choose to always retain problematic utterances from the original CIC data. For subsequent contributions, we have a 10% chance that new descriptions from the user are an out-of-vocabulary item that leads to a uniform posterior over the targets.

To handle the possibility that the user does not understand the system, we associate an error probability with each of the clarification questions. We set these probabilities to 0.35, 0.20 and 0.05 in response to A?, A or B?, and A or B or C?, based on approximate rates in the CIC development data. In case of error, the director randomly uses one of the alternative descriptive contents maintained as a candidate by the algorithm.

#### 4.3 Reward Function

**return** *R*(*Content*)

The design of our reward reflects that we want the system to learn a policy which achieved high success while achieving high user scores as well. This means penalizing dialogue length. We operationalize dialogue length in terms of the number of distinct types of referring expressions that are used in the dialogue. Clarification questions may have one, two or three referring expressions and are penalized accordingly. User answers are penalized only if they introduce new referring expressions into the dialogue.

In particular, the cost associated with each action and other rewards and penalties in our reward function is given below:

	(0.95)	Select and Success
	-1	Select and Failure
	-0.05	Clarification: <i>A</i> ?
<	-0.1	Clarification: A or B?
	-0.15	Clarification: A or B or C?
	-0.05	New Color Description
	-1	Dialogue exceeds maximum length

### 5 RL Experiment

To optimize the system's policy, we use the DQN algorithm (Mnih et al., 2013). In DQN, we have two neural nets: a policy network,  $\theta_p$ , and a target network,  $\theta_t$ . Both networks estimate the expected long-term reward of taking action a in state s, but the policy network is adjusted dynamically via back-propagation during training while the target network updates more slowly.

We use experience replay memory. We repeatedly sample actions as preferred by the policy network under an  $\epsilon$ -greedy policy with exponential decay. This gives a transition from state s to s' and an immediate reward r(s, a, s'). This transition is inserted into a experience replay buffer so that a mini-batch of transitions can be sampled from it for training. We make sure each sampled mini-batch always includes the most recent transition (Zhang and Sutton, 2017).

In training, the target network is used to get an estimate over the future utility of the next state s', which is used to minimize the temporal difference error  $\delta$  of the policy network:

$$\delta = Q^{\theta_p}(s, a) - (r(a) + \gamma * max_{a' \in A} Q^{\theta_t}(s', a')),$$

where A is the action set and  $\gamma$  is the discount factor;  $\delta$  drives an update to  $\theta_p$  by back-propagation using the Huber loss. We update the target network after each iteration using a smoothing parameter  $\tau$  (Fujimoto et al., 2018):

$$\theta_t^{i+1} = \theta_p^i * \tau + \theta_t^i * (1-\tau)$$

## 5.1 Training details

We trained the model on 5000 conversations from the CIC dataset and used 500 unseen CIC game samples from the test to evaluate the model performance. Our experience memory is a circular buffer of size 15,000. We set  $\gamma = 0.99$ ,  $\alpha = 0.000075$ ,  $\tau = 0.1$ , and use *Adam* for parameter adjustment with a mini-batch of size 64.

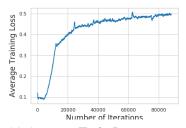
After each pass over the training set, the performance of model over unseen samples was evaluated and training was stopped when model had not improved for the past 5 epochs and difference of average loss over unseen samples between consecutive epoch was less than  $10^{-2}$ . For consecutive iterations when absolute difference of loss over unseen samples was greater than  $10^{-2}$ , learning rate was decreased by a factor of 0.1.

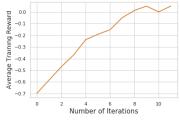
To train the model for the case where system can ask only one type of clarification question, we represent both the target and policy networks as linear models. For the multiple clarification strategy experiment, we represent the networks as two layered networks with ReLU activation applied on the output of hidden layer.

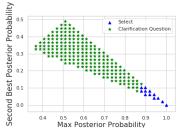
#### 5.2 Learning Results

We train two types of RL models one which can choose between a *Confirmation question* and a *Select* action, and another which can choose between *Three Clarification* strategies and a *Select* action.

**Choosing Between Confirmation and Selection:** As a proof-of-concept, we run an RL training session given the choice of actions *CQ1* and *S*. Figure 2 shows the training loss, average reward progression during training, and a policy visualization for this experiment.







(a) Average Train Loss

(b) Average Training Reward

(c) Learned Policy

Figure 2: Learning to choose between Confirmation Question and Selection: (a) running average of loss during training; (b) running average of reward during training; and (c) a map of action decisions by the matcher in response to the director's initial utterance, as a function of the interpretive ambiguity across the three candidate referents.

	Learned Policy	Always Select	Always Clarify
Success Rate	0.92	0.83	0.95
Number of Turns	2.83	2.00	4.44
Average Reward	0.66	0.55	0.56
Clarification Round 1	0.30	0.00	1.00

Table 1: Characteristics and performance for the learned policy in simulation

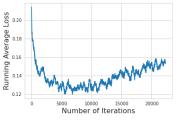
The policy visualization is particularly indicative of the learned behavior in the experiment and deserves close attention. The director's initial utterance is typically an identification action offering a description of the target square. All such cases lead to comparable state representations at the next system move, differing only in the probabilities they assign to the alternative target patches. Since there are three candidates, the space of probabilities is a 2-simplex, which we visualize here in order of weight creating an arrowhead shape: the greatest probability p (visualized on the p axis) can range from one third to 1, the second-largest probability p (visualized on the p axis) must be at least p0 but cannot exceed p1 and the third probability is p1 at each point, we can query the policy with corresponding state representations to get a predicted action. As Figure 2(c) shows, the policy prefers selection at the tip of the arrow, where the choice is clear, and clarification elsewhere.

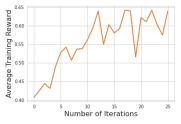
Table 1 draws the comparison of performance parameters of the learned policy against two baseline policies: 1) Always Select at first turn and 2) Always clarify at first turn. The profile of the learned policy shows that the RL framework learns an appropriate balance between dialogue length and task success to maximize average reward. This experiment shows that our approach can replicate established methods for using RL to optimize dialogue thresholds.

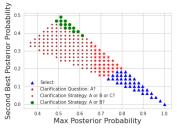
**Choosing Between Multiple Clarification Strategies:** Now we run an RL training session to decide among all the available actions: *CQ1*, *CQ2*, *CQ3* and *S*. Again, we visualize the average train loss, reward and the learned policy visualization: see Figure 3.

Here too, the policy visualization is particularly informative. As before, the tip of the arrowhead shows selection. Now there is a peripheral area at the lower right where there is strong evidence for one dominant interpretation, but still substantial ambiguity: here the system asks the lightweight confirmation question. Meanwhile, at the top of the wedge, we have cases where the top two referents dominate the options and the third can be effectively discounted. Here the learned policy asks the two-alternative clarification question. The remainder of the policy space has sufficient evidence for all the possibilities that the best option is to use an exhaustive clarification question.

As the visualization shows, the decision thresholds for the different choices combine information from all the candidate referents. As an indication of the responsiveness of these patterns to dialogue outcomes, Table 2 contrasts the performance of the learned policy in simulation to a baseline strategy that considers only the top candidate (but which we handcrafted to ensure that it beat uniform baselines): Select when







(a) Average Train Loss

(b) Average Training Reward

(c) Learned Policy (First turn)

Figure 3: Plots showing the performance of multi-clarification learned policy: (a) running average of loss during training; (b) running average of reward during training; and (c) a map of action decisions by the matcher in response to the director's initial utterance, as a function of the interpretive ambiguity across the three candidate referents.



director: Purple

Matcher: Light purple, bright purple or blue?

Director: bright purple Matcher: [SELECT]

Figure 4: An example conversation of the user with our system that demonstrates the effectiveness of the use of clarification questions for completing the task.

 $P_{max} >= 0.95$ , clarify using strategy A? when  $P_{max} >= 0.80$ , clarify using strategy A or B? when  $P_{max} >= 0.60$  and clarify using strategy A or B or C?

	Learned Policy	Baseline: Mixed Policy		
Success Rate	0.90	0.85		
Average Length	2.63	3.70		
Average Rewards	0.73	0.58		
Clarification Rate	0.24	0.49		

Table 2: Comparison of a baseline multi-clarification strategy with multi-clarification policy learned through RL.

### 6 Human Evaluation

We ran human evaluation experiments to assess how effective learned policies were in human interactions. We are interested not only in task success, but in the kinds of questions the system asks, the kinds of answers it gets, and users' impressions of the system.

**Protocol.** This study was conducted with the approval of our human subjects review committee. We recruited 60 subjects through Amazon Mechanical Turk. Participants were all US citizens, gave written consent, and were compensated at an estimated rate of USD 15 an hour. Each subject played 4 games with the system out of which 2 were selected from the *close* condition, 1 from the *far* condition and 1 from the *split* condition. After each trial, subjects were asked to rate the performance of the system on a scale of 0 to 5 and leave us feedback. We conducted experiments with a baseline system, which clarifies whenever the probability of the most likely referent is less than 0.95, as well as with the two RL systems reported in Section 5.

**Results.** Figure 4 shows an example conversation of the user with our system that shows how the use of clarification leads to a natural and effective conversation in this task. The rates of successful trials

are reported in Table 3. We can see from the results of the human evaluation that the single-clarification system is comparable with the rule-based baseline. Although we see an improvement in the results of the multi-clarification model, the differences are not statistically significant (p > 0.05, stat > 0.942). The more capable RL models received increasingly high overall ratings. The average overall ratings of the baseline model, the RL-SignalClarification model, and the RL-MultiClarification model are respectively 3.70, 4.33, and 4.66.

		condition			average
		far	close	split	average
human	Baseline	0.947	0.685	0.941	0.816
human evaluation	RL-SingleClarification	0.952	0.750	0.809	0.827
Evaluation	RL-MultiClarification	1.0	0.772	1.0	0.865

Table 3: Success rates in human evaluation trials and the expected success rates.

The distribution of different types of clarification questions in human evaluation trials shows that our analysis of system policy carries over to live trials. Out of total dialogue moves conducted by the model, clarification questions were asked 46% of the time. Out of these, the first type of clarification question "A?" was asked 54.5% of the time and the second and third type appeared 18.2% and 27.3% respectively. Further, we study whether clarification questions elicit correct answers. In human evaluation trials, the accuracy of the "A?" clarification question is 57% and the accuracy of the "A or B?" and the "A or B or C" questions are respectively 71% and 76%. These differences underscore the importance of modeling human errors at the level of responses to individual dialogue moves.

In comparing the simulation model to actual performance, we observed that further breakdowns are necessary to capture the inherent task difficulty. The RL model expects relatively flat performance across the different conditions: 0.884 for close, 0.817 for far and 0.827 for split. In fact the differences are much greater—a natural direction for improvement as we iterate this methodology.

### 7 Discussion and Conclusion

In this paper, we have shown how a model of user utterances, capturing word choice and anticipating both user errors and system difficulties, can be used to optimize the fine-grained interactive strategy to resolve interpretive ambiguities in referential communication.

The work has a number of limitations. It captures only some of the clarification strategies people expect in this domain, and doubtless more sophisticated domains involve more complex referential strategies and problem solving. Even for color swatches, an important missing case concerns utterances that compare referents rather than characterizing them (*brighter* rather than *bright*). The user simulation is only roughly data driven and captures only some of the factors that influence speaker choice. Ultimately, we would like the system to derive its user models from its own interactions and learn the features that predict user choice.

More generally, this work is only an initial step towards more flexible learned models of situated, collaborative interaction, and applying the technique to a broader range of problems, including explanation, diagnosis and negotiation, is crucial for the next generation of dialogue applications. We are hopeful about exploring such directions in future work.

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