

DIVISIONAL FLEET KPI



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<u>Objectives</u>	Measurement	Target	YEAR TO DATE	JAN	FEB	MAR	APR	May	<u>Jun</u>	<u>Jul</u>	Aug	<u>SEP</u>	ОСТ	
To complete all services within 5 days from the date the work order has been released in SAP Plant Main. for Sales van & Cooling units - (To be implemented by 01st Jan 2012)	Fleet Service Performance Report	>80%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Ensure all budget cost for services & repairs remain favorable. Monitor against budget and communicate accordingly at monthly SEM	R&M - Budget Vs Actual Report	<100%	89%	83%	92%	118%	109%	118%	97%	79%	175%	80%	89%	
Monitor & reduce non-moving inventory to a YOY level 25% of 2011 actual. These levels need to be in placed by end of Q1 2012.	Total Stock Value	<80%	49%	92%	96%	88%	75%	76%	72%	64%	56%	55%	49%	ŀ
placed by end of Q1 2012.	Non Moving stock Value	Vs P12 2011 <25%	24%	7.6%	9.3%	9%	10%	20.4%	19.6%	18%	14%	24.7%	24%	
To release all Purchase Requisitions irrespective of Fleet type from region within 5 days. This will be monitored on a weekly basis - which will be implemented by 01st Jan 2012	PR - PO Age Report	>80%	84%	85%	82%	100%	33%	100%	94%	96%	90%	70%	100%	
To implement a truck monitor KPI which will provide	Cooling Box Livery	Livery - >80%	63%	77%	83%	82%	68%	68%	72%	67%	73%	60%	63%	
a livery and van floor quality score for continual improvement by end Jan 2012	Cooling Box Floor	Box Floor >80%	88%	80%	79%	80%	80%	80%	81%	83%	92%	82%	88%	
To service all vehicles with in the shortest time possible, and to be monitored on a weekly basis.	Productivity Report	Average Per Day = >7H	8.5	7.7	8.4	9.1	8.3	7.2	8.2	8.3	9.2	10.1	8.8	
possible, and to be monitored on a weekly basis.		>80%	106%	96%	105%	114%	104%	90%	103%	103%	115%	126%	110	
Ensure all vehicles required by Sales are provided on time, and within budget.	Vehicle Count Vs Routes	>100%	100%	102%	101%	113%	112%	105%	109%	100%	100%	100%	100%	
		RT	295	256	259	260	266	280	284	293	293	295	295	
		AVL Van	338	299	299	332	315	339	322	325	325	338	338	
Ensure all surplus vehicles are disposed off at the best price in a timely matter.	Fleet Disposal Report		33/64	0/2	0/2	9/9	0	0	0	0	0/55	0/55	24/55	



REGIONAL FLEET KPI



Key Areas	<u>Measurement</u>	Target	YEAR TO	JAN	<u>FEB</u>	MAR	APR	May	<u>Jun</u>	<u>Jul</u>	Aug	<u>SEP</u>	<u>ост</u>
Fleet Audit (Including WS presentable &	Fleet Audit score		84%			82%			86%				89%
safe condition, Fleet ISO Documentation, and SAP Process and WS Stock Zero	Audit findings for improvement	>80%	788	3		404			298				86
variances) as per the audit report	Audit findings completed		740	5		205	111	85	201	45	37	11	51
	Total none BD vehicle/Total vehicle		98.6%	99.4%	99.2%	99.3%	99.1%	98%	97.6%	98.2%	98.8%	98.6%	98.5%
Vehicles Zero Breakdown. (Monitor As per the daily fleet Key driver Report)	No of BD/Total No. of vehicle	= >100%	75/670	3/534	4/534	4 /573	5/588	8/590	14/590	11/624	7/624	9/670	10/670
	BD - Downtime (HRS)		33.8	1.8	1.5	2.6	2.7	4.8	3.4	6.2	3.2	4	3.8
Vehicle Accident Repair -Cost and Time	Accident Cost and Time		128,448	1374	2636	43939	4193	6985	13043	7868	11059	22474	14877
frame.	<u>frame Report</u>	With Petit Fore		11/11	15/17	27/28	12/18	8/14	10/13	11/14	8/13	7/13	4/12
	Renewal Done on- time/Total no Vehicles	=100%	99.0%	88%	93.6%	85%	64%	78%	79%	96%	71%	64%	69%
Vehicle Registration Renewals (Technical Passing completed and documents handover to HR)	Renewal Actual/Renewal Due		438/442	28/32	59/63	45/53	48/75	54/69	15/19	58/60	22/31	9/14	18/26
	Re-Passing / Renewal due		98/442	8/32	11/63	9/53	7/75	45/75	2/19	4/60	7/31	2/14	3/26
Vehicles Route Length and Actual running KM Monitor and control (CAR)	KM/Month/Car	< AVR 4000 KM	3387	3273	3,542	3,311	3,365	3754	3085	3472	3754	3415	2905
	No of cars		243	207	208	224	230	232	232	232	232	255	255
Vehicles Route Length and Actual running KM Monitor and control (SV)		1000KM> RTL	53/243	48/207	58/208	40/224	37/230	28/232	32/232	42/232	42/232	45/255	38/255
	KM/Month/Van	<3000KM AVR	2402	2405	2580	2107	2365	2428	2325	2577	2391	2655	2195
		AVR > 4000KM/van/Mon th	43/357	33/244	25/244	38/277	33/292	38/303	43/303	61/337	63/337	49/357	44/357
Land Brown Mary (Old 11 B 11		>1000/Month	29367	2490	2925	4380	1532	2926	1170	3170	4550	2905	3319
Loss Prevention (Old oil, Battery and Scrap materials)	Loss prevention Report		325197	50135	28848	23071	43123	30028	26275	32274	29771	29330	32342