To: The First Institute of Oceanography, SOA

Attn: Cao Wei

Cell: 13969719833 Tel: 0532-88962380 From: ETSC (HongKong) Technologies

Limited

Contact: Bertrand Ma Tel: 00852-26756699 Fax: 00852-23443904

QUOTATION

No.: Q1300628 Date: 2013-07-30

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	ODISI A-50	instrument to measure sensor lengths of up to 50 me ters of temperature or strain	1	USD105000.00	USD105000.00
2	OPT06000	ODiSI Accessory Kit (required)	1	1	-
3	OPT01001-1	Instrument Controller: Workstation-class laptop	1	-	-
4	OPT01002-5	Power Kit (Laptop): China/Australia Region (Type I)	1	-	-
				Total:	USD105000.00

Freight & Insurance Cost:

USD800.00

Final Price: USD105800.00

NOTES:

1. Terms of Price: CIF Qingdao.

2. Terms of Payment: 100% T/T in advance within 10 days after signing the contract.

- 3. Delivery if Schedule: 10~12 week(s) after receipt of the payment.
- 4. Warranty: 12 months after shipping out the goods.
- 5. This quotation's validity expands until 2013-08-14.