

To: The 41st Institute of CETC  
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From: ETSC ( HongKong ) Technologies  
Limited  
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# QUOTATION

No.: Q1300272

Date: 2013-04-12

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	OBR 4600	OBR4600 mainframe providing measurement lengths of 30 meters and 70 meters (resolution of 10 micron and 20 micron respectively), over wavelength range of 1525 - 1610 nm. Price includes instrument controller and accessory kit which will be listed as separate line items.	1	USD129500.00	USD129500.00
2	OBR 46xx OPT01000	OBR 4400/4413/4600/4613 Accessory Kit (required)	1	-	-
3	OBR 46xx OPT01001-1	Instrument Controller: Workstation-class laptop	1	-	-
4	OBR 46xx OPT01002-5	Power Kit (Laptop): China/Australia Region (Type I)	1	-	-
5	OBR 46xx OPT06006	High Resolution Distributed Temp and Strain Sensing for OBR 4600	1	USD30000.00	USD30000.00
6	OBR 46xx OPT01007	OBR/PR 4X00 Hard-shell case with wheels	1	USD800.00	USD800.00
				Total:	USD160300.00
				Freight & Insurance Cost:	USD800.00
				Final Price:	USD161100.00

## NOTES:

1. Terms of Price: CIF Hefei.
2. Terms of Payment: 100% T/T in advance within 10 days after signing the contract.
3. Delivery if Schedule: 10~12 week(s) after receipt of the payment.
4. Warranty: 12 months after shipping out the goods.
5. This quotation's validity expands until 2013-04-27.