

To: Changcheng Institute of Metrology & Measurement
Attn: Song Hao
Cell: 13810008227
Tel: 010-62488133
Fax:

From: ETSC (HongKong) Technologies
Limited
Contact: Bertrand Ma
Tel: 00852-26756699
Fax: 00852-23443904

QUOTATION

No.: Q1300187

Date: 2013-03-21

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	ODiSI A-10	ODiSI A-10 Distributed sensing instrument providing a measurement length of 10 meters with a 10 meter stand-off.	1	USD116500.00	USD116500.00
2	OPT01007	Hard-shell case with wheels	1	USD1050.00	USD1050.00
3	OPT06000	ODiSI Accessory Kit (required)	1	USD0.00	USD0.00
4	OPT01001-1	Instrument Controller: Workstation-class laptop	1	USD0.00	USD0.00
5	OPT01002-5	Power Kit (Laptop): China/Australia Region (Type I)	1	USD0.00	USD0.00

Total: USD117550.00

Freight & Insurance Cost: USD1000.00

Final Price: USD118550.00

NOTES:

1. Term of Price: CIF Beijing.
2. Terms of Payment: 100% T/T in advance within 10 days after signing the contract.
3. Delivery if Schedule: 10~12 week(s) after receipt of the payment.
4. Warranty: 12 months after shipping out the goods.
5. This quotation's validity expands until 04/05/2013.