To: Beijing University of Posts and

Telecommunications

Attn: Jizhao Zang <jizhaozang@gmail.com>

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From: ETSC Technologies Co.

Contact: Cheese Chen

Tel: 027-87807177 Fax: 027-87807133

QUOTATION

No.: Q1300916 Date: 2013-11-11

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	WTFM-1550-S-FA	WL:1510-1590nm SMF/FC/APC Loss< 0.7dB	2	JPY200000.00	JPY400000.00
2	TFM-1550-S-FA	WL:1510-1590nm SMF/FC/APC Loss< 0.7dB	2	JPY180000.00	JPY360000.00
3	WTFM-1550-PY- FA	WL:1510-1590nm, PMF-Y/FC/APC, Loss<1dB	1	JPY250000.00	JPY250000.00
4	FC-1560B-1-1	Filter cassette,Cavity 1, WL 1540-1560nm FWHM 1±0.2 nm,Loss <0.5dB	1	JPY120000.00	JPY120000.00
5	FC-1560B-1-3	Wavelength: 1540-1560nm; Cavity: 1; FWHM:3±0.3nm; Loss: < 0.5dB;	1	JPY120000.00	JPY120000.00
6	FC-1560B-2-5	Filter cassette,Cavity 2, WL 1540-1560nm FWHM 5±0.5 nm,Loss < 0.5	2	JPY120000.00	JPY240000.00
7	FC-1560B-2-9	Filter cassette,Cavity 2, WL 1540-1560nm FWHM 9±0.5 nm,Loss < 0.5	1	JPY180000.00	JPY180000.00
8	FC-1560B-3-16	Filter cassette, WL 1540-1560nm, Cavity 3, FWHM 16+/-1.5nm, Loss<0.5dB	1	JPY190000.00	JPY190000.00
9	FC-1560L	Half Maximum at 1530nm: 1535-1545nm L<=1.5dB, 1495-1525nm L>=20dB Half Maximum at 1560nm: 1565-1575nm L<=1.5dB, 1525-1555nm L>=20dB	2	JPY220000.00	JPY440000.00
10	FC-1570S	Half Maximum at 1540nm: 1525-1535nm L<=1.5dB, 1545-1575nm L>=20dB Half Maximum at 1570nm: 1555-1565nm L<=1.5dB, 1575-1605nm L>=20dB	2	JPY220000.00	JPY440000.00
Total: .IPY2740000 0					

Total: JPY2740000.00

Freight & Insurance Cost: JPY40000.00

Final Price: JPY2780000.00

NOTES:

1. Terms of Price: CIF Beijing.

2. Terms of Payment: 100% T/T in advance within 7 days after signing the contract.

3. Delivery if Schedule: 8~10 week(s) after receipt of the payment.

4. This quotation's validity expands until 2013-11-26.