To: TE Connectivity Attn: Adam Zhang Cell: 138 1738 5732 Tel: 021 6106 7216 From: ETSC Technologies Co.

Contact: Nical Gao Tel: 027-87807177 Fax: 027-87807133

## **QUOTATION**

No.: Q1301480 Date: 2014-04-30

## Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	OBR 4600	OBR4600 mainframe providing measurement lengths of 30 meters and 70 meters (resolution of 10 micron and 20 micron respectively), over wavelength range of 1525-1610 nm. Price includes instrument controller and accessory kit which will be listed as separate line items.	1	USD121615.00	USD121615.00
2	OBR 46xx OPT01007	OBR/PR 4X00 Hard-shell case with wheels	1	USD1000.00	USD1000.00
Total:					USD122615.00
Less Special Discount:				USD26415.00	
Freight & Insurance Cost:				USD800.00	
Final Price:					USD97000.00

## NOTES:

1. Terms of Price: CIF Shanghai.

2. Terms of Payment: 100% T/T in advance within 10 days after signing the contract.

3. Delivery if Schedule: 10~12 week(s) after receipt of the payment.

4. Warranty: 12 months after shipping out the goods.

5. This quotation's validity expands until 2014-05-15.