

To: Huawei Technologies
Attn: Wang Chao
Cell: 15327354136

From: ETSC (HongKong) Technologies
Limited
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QUOTATION

No.: Q1300444

Date: 2013-05-31

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	iDOS2012	20channel array of 1×2 digital optical switch	1~50	USD1980.00	
2	iDOS2012	20channel array of 1×2 digital optical switch	51~100	USD1820.00	
3	iDOS2012	20channel array of 1×2 digital optical switch	101~500	USD1615.00	
4	iDOS2012	20channel array of 1×2 digital optical switch	501~1000	USD1505.00	
5	iDOS2012	20channel array of 1×2 digital optical switch	1001~10000	USD1355.00	

NOTES:

1. Terms of Price: Ex-works .
2. Terms of Payment: 100% T/T in advance within 10 days after signing the contract.
3. This quotation's validity expands until 2013-06-15.