

To: PicoQuant GmbH
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From: ETSC Technologies Co.
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QUOTATION

No.: Q1300980

Date: 2013-11-28

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	MC-ACL	Mode cost for asphaeric condensor lens, one time, one mode could be used for 1000pcs asphaeric condensor lens manufacturing. Mode could be returned, shipping cost should be charged separately.	1	EUR360.00	EUR360.00
2	ACL-DLG13	asphaeric condensor lens, transmission 240 to 400 nm, uncoated, dia.22.4mm, f' = 18 mm	30	EUR20.00	EUR600.00
3	ACL-DLG13	asphaeric condensor lens, transmission 240 to 400 nm, uncoated, dia.22.4mm, f' = 18 mm	200	EUR15.00	EUR3000.00

NOTES:

1. Terms of Price: Ex-works .
2. Terms of Payment: 100% T/T in advance within 7 days after signing the contract.
3. This quotation's validity expands until 2013-12-13.
4. Other terms:
 - a. ETSC will charge 8% as the handling cost additionally
 - b. Shipping cost not included, if using customer express account, no additional shipping fee will be charged.