

To: Tianjin University
Attn: Zhang Rui
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From: ETSC Technologies Co.
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QUOTATION

No.: Q1300294

Date: 2013-05-16

Regarding to your request, we are pleasure inform you as follows:

| Item | Model | Description | Qty | Unit Price | Sub Total |
|---------------------------|-----------|---|-----|------------|------------|
| 1 | OMM-6810B | Optical Power and Wavelength Meter | 1 | USD2870.00 | USD2870.00 |
| 2 | OMH-6727B | InGaAs Power/WaveHead (1W power & wavelength measurement, 950-1650nm) | 1 | USD2295.00 | USD2295.00 |
| 3 | MK-650 | Head Mounting Post | 1 | USD90.00 | USD90.00 |
| 4 | AO271 | FC Adapter (for use w/ OMH-6703B,OMH-6708B,OMH-6722B,OMH-6727B,OMH-6732B) | 1 | USD265.00 | USD265.00 |
| Total: | | | | | USD5520.00 |
| Less Special Discount: | | | | | USD360.00 |
| Freight & Insurance Cost: | | | | | USD300.00 |
| Final Price: | | | | | USD5460.00 |

NOTES:

1. Terms of Price: CIF Tianjin.
2. Terms of Payment: 100% T/T within 7 days after the acceptance at customer site.
3. Delivery if Schedule: 6~8 week(s) after signing the contract.
4. Warranty: 12 months after shipping out the goods.
5. This quotation's validity expands until 2013-05-31.
6. Other terms: The acceptance should be finished within 2 weeks after arrival, otherwise, the goods will to be regarded as accepted.