

To: SUNSEA TELECOMMUNICATIONS  
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From: ETSC ( HongKong ) Technologies  
Limited  
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# QUOTATION

No.: Q1300658

Date: 2013-08-08

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Discount Price	Sub Total
1	OBR 4600	OBR4600 mainframe providing measurement lengths of 30 meters and 70 meters (resolution of 10 micron and 20 micron respectively), over wavelength range of 1525-1610 nm. Price includes instrument controller and accessory kit which will be listed as separate line items.	1	USD125000.00	USD118750.00	USD118750.00
2	OBR 46xx OPT01000	OBR 4400/4413/4600/4613 Accessory Kit (required)	1	-	-	-
3	OBR 46xx OPT01001-1	Instrument Controller: Workstation-class laptop	1	-	-	-
4	OBR 46xx OPT01002-5	Power Kit (Laptop): China/Australia Region (Type I)	1	-	-	-
5	OPT01014	OBR 4600/ODiSI-A Hard-shell case with wheels and factory cut foam insert	1	USD1050.00	USD1000.00	USD1000.00
Total:						USD119750.00
Less Special Discount:						USD3000.00
Freight & Insurance Cost:						USD800.00
Final Price:						USD117550.00

## NOTES:

1. Terms of Price: CIF Shenzhen.
2. Terms of Payment: 100% T/T in advance within 10 days after signing the contract.
3. Delivery if Schedule: 10~12 week(s) after receipt of the payment.
4. Warranty: 12 months after shipping out the goods.
5. This quotation's validity expands until 2013-08-23.