

To: Huawei Technologies Co., Ltd.
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From: ETSC Technologies Co.
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QUOTATION

No.: Q1300905

Date: 2013-11-07

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	PM-DWDM-F-100G-1-48-C-LCA-ITC-FN01	Polarization Maintaining, 48-CH AWG, 100GHz, Flat-top Passband, C-Band, ITC, LC/APC, ITU-T 196.05 THz~191.35 THz, PER(min)=25dB, RL(min)=50dB, Common/Multiport Fiber Lengths:600mm with 900um loose tube jacket	1	USD17900.00	USD17900.00
2	PM-DWDM-F-100G-1-48-C-LCA-ITC-FN02	Polarization Maintaining, 48-CH AWG, 100GHz, Flat-top Passband, C-Band, ITC, LC/APC, ITU-T 196.00 THz~191.30 THz, PER(min)=25dB, RL(min)=50dB, Common/Multiport Fiber Lengths:600mm with 900um loose tube jacket	1	USD17900.00	USD17900.00
Total:					USD35800.00
Freight & Insurance Cost:					USD300.00
Final Price:					USD36100.00

NOTES:

1. Terms of Price: CIF Beijing.
2. Terms of Payment: 100% T/T in advance within 10 days after signing the contract.
3. Delivery if Schedule: 8~10 week(s) after receipt of the payment. The delivery time does not include the Christmas holiday/Spring festival/New year holiday.
4. This quotation's validity expands until 2013-11-22.