

To: PicoQuant GmbH  
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From: ETSC Technologies Co.  
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# QUOTATION

No.: Q1300983

Date: 2013-11-29

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price
1	MC-ACL 开模费用	Mode cost for asphaeric condensor lens, one time, one mode could be used for 1000pcs asphaeric condensor lens manufacturing. Mode could be returned, shipping cost should be charged separately.	1~	EUR360.00
2	ACL-DLG13 asphaeric condensor lens	asphaeric condensor lens, transmission 240 to 400 nm, uncoated, dia.22.4mm, f' = 18 mm	30~999	EUR30.00
			1000~2000	EUR20.00

## NOTES:

1. Terms of Price: Ex-works .
2. Terms of Payment: 100% T/T in advance within 30 days after signing the contract.
3. Delivery if Schedule: 6~7 week(s) after receipt of the payment. The delivery time does not include the Spring festival/New year holiday.
4. This quotation's validity expands until 2013-12-13.
5. Other terms:
  - a. ETSC will charge 8% as the handling cost additionally.
  - b. Shipping cost not included, if using customer express account, no additional shipping fee will be charged.