

To: Huawei Technologies  
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From: ETSC Technologies Co.  
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# QUOTATION

No.: Q1300774

Date: 2013-09-23

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	OVA 5000 LP	OVA 5000 LP mainframe providing measurements of IL, RL, PMD, PDL, 2nd order PMD, time domain impulse response and linear transfer function over C, L or C+L wavelength band (per selected option) for devices up to 150 meters in length in transmission and 75 meters in reflection. Includes instrument controller and accessory kit which will be listed as separate line items.	1	USD85000.00	USD85000.00
2	OVA 5013 OPT02000	OVA 5000/5013 Accessory Kit (required)	1	-	-
3	OVA 5013	OVA 5013 mainframe providing measurements of IL, RL, GD, CD, PMD, PDL, 2nd order PMD, time domain impulse response and linear transfer function over wavelength range of 1265-1335nm for devices up to 150 meters in optical length in transmission and 75 meters in reflection. Includes instrument controller and accessory kit which will be listed as separate line items.	1	USD160000.00	USD160000.00
Total:					USD245000.00
Freight & Insurance Cost:					USD1200.00
Final Price:					USD246200.00

## NOTES:

1. Terms of Price: CIF Wuhan.
2. Terms of Payment: 100% T/T in advance within 15 days after signing the contract.
3. Delivery if Schedule: 18~20 week(s) after receipt of the payment.
4. Warranty: 12 months after shipping out the goods.
5. This quotation's validity expands until 2013-10-08.