

To: A & P Instrument Co., Ltd. - Shenzhen
Office
Attn: Rock Zhu
Cell: 13560715435

From: ETSC Technologies Co.
Contact: Alfred Li
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QUOTATION

No.: Q1300410

Date: 2013-05-24

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	MDE235	Motorized Fibre Rotator	2	USD4210.00	USD8420.00
2	MDE710	Fibre Holder	2	USD315.00	USD630.00
Total:					USD9050.00
Less Special Discount:					USD400.00
Freight & Insurance Cost:					USD300.00
Final Price:					USD8950.00

NOTES:

1. Terms of Price: CIF Hong Kong.
2. Terms of Payment: 50% T/T within 10 days before delivery. 50% T/T within 10 days after the acceptance at customer site.
3. Delivery if Schedule: 8~10 week(s) after signing the contract.
4. This quotation's validity expands until 2013-06-08.
5. Other terms: The acceptance should be finished within 1 week after arrival, otherwise, the goods will to be regarded as accepted.