

To: Hans Laser Technology Co., LTD
Attn: Fengping Lv

From: ETSC Technologies Co.
Contact: Nical Gao
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QUOTATION

No.: Q1301162

Date: 2014-01-26

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	FPM-8220	Fiber Optic Power Meter	5	USD2565.00	USD12825.00
2	FMH-87107	InGaAs, Fiber Optic Measurement Head, Integrateing Sphere (+30 to -50dBm)	5	USD2645.00	USD13225.00
3	CA-100	FC Adapter (for use w/ FMH-8705,FMH-8715,FPM-87107,OMH-6780,OMH-6795B,OMH-6790B)	5	USD295.00	USD1475.00
4	CA-120	Bare Fiber Adapter Ring (for use w/BF-820 or Agilent 81000BA & FPM-8210,FPM-8210H and OMH-6795B)	1	USD195.00	USD195.00
5	BF-820	Bare Fiber Holder	1	USD505.00	USD505.00
Total:					USD28225.00
Less Special Discount:					USD2325.00
Freight & Insurance Cost:					USD600.00
Final Price:					USD26500.00

NOTES:

1. Terms of Price: CIF Shenzhen.
2. Terms of Payment: 100% T/T in advance within 10 days after signing the contract.
3. Delivery if Schedule: 8~10 week(s) after receipt of the payment. The delivery time does not include the Spring Festival holiday.
4. Warranty: 12 months after shipping out the goods.
5. This quotation's validity expands until 2014-02-10.