

To: The 41st Institute of CETC
Attn: Yuhua Xu
Cell: 15865326921

From: ETSC (HongKong) Technologies
Limited
Contact: Bertrand Ma
Tel: 00852-26756699
Fax: 00852-23443904

QUOTATION

No.: Q1300481

Date: 2013-06-13

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	ODiSI A-50	instrument to measure sensor lengths of up to 50 meters of temperature or strain	1	USD119250.00	USD119250.00
2	OPT06000	ODiSI Accessory Kit (required)	1	-	-
3	OBR 46xx OPT01001-1	Instrument Controller: Workstation-class laptop	1	-	-
4	OBR 46xx OPT01002-5	Power Kit (Laptop): China/Australia Region (Type I)	1	-	-
5	OPT01007	Hard-shell case with wheels	1	USD750.00	USD750.00
6	ODiSI-SOC	ODiSI Standoff Cable, 10m	1	USD150.00	USD150.00
				Total:	USD120150.00
				Freight & Insurance Cost:	USD800.00
				Final Price:	USD120950.00

NOTES:

1. Terms of Price: CIF Hefei.
2. Terms of Payment: 100% T/T in advance within 10 days after signing the contract.
3. Delivery if Schedule: 10~12 week(s) after receipt of the payment.
4. Warranty: 12 months after shipping out the goods.
5. This quotation's validity expands until 2013-06-28.