

To: Huawei Technologies
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From: ETSC (HongKong) Technologies
Limited
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QUOTATION

No.: Q1301317

Date: 2014-03-21

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price
1	DWDM-G-100G-8-8-LCU-TC-A01	8x8 CH, 100GHz Gaussian AWG, C-Band, ITC, LC/UPC	1~10	USD4150.00
			11~99	USD3700.00
			100~499	USD2450.00
			500~999	USD1350.00

NOTES:

1. Terms of Price: CIF Hongkong.
2. Terms of Payment: 100% T/T in advance within 10 days after signing the contract.
3. This quotation's validity expands until 2014-04-05.