

To: Yangtze Optical Fibre and Cable  
Attn: JiangTao Guo  
Cell: 13476107179  
Tel: 027-68789072  
Fax: 027-68789040

From: ETSC ( HongKong ) Technologies  
Limited  
Contact: Bertrand Ma  
Tel: 00852-26756699  
Fax: 00852-23443904

# QUOTATION

No.: Q1300653

Date: 2013-08-07

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	OBR 4600	OBR4600 mainframe providing measurement lengths of 30 meters and 70 meters (resolution of 10 micron and 20 micron respectively), over wavelength range of 1525-1610 nm. Price includes instrument controller and accessory kit which will be listed as separate line items.	1	USD133000.00	USD133000.00
2	OBR 46xx OPT01000	OBR 4400/4413/4600/4613 Accessory Kit (required)	1	-	-
3	OBR 46xx OPT01001-1	Instrument Controller: Workstation-class laptop	1	-	-
4	OBR 46xx OPT01002-5	Power Kit (Laptop): China/Australia Region (Type I)	1	-	-
5	OPT01014	OBR 4600/ODiSI-A Hard-shell case with wheels and factory cut foam insert	1	USD1150.00	USD1150.00
6	OBR 46xx OPT06009	2 kilometer device length with 3 millimeter resolution for OBR 4600	1	USD19500.00	USD19500.00
				Total:	USD153650.00
				Less Special Discount:	USD7680.00
				Freight & Insurance Cost:	USD800.00
				Final Price:	USD146770.00

## NOTES:

1. Terms of Price: CIF Wuhan.
2. Terms of Payment: 100% T/T in advance within 10 days after signing the contract.
3. Delivery if Schedule: 10~12 week(s) after receipt of the payment.
4. Warranty: 12 months after shipping out the goods.
5. This quotation's validity expands until 2013-08-22.