

To: Huawei Technologies Co., Ltd.  
Attn: Yan qinghua  
Cell: 18600056017

From: ETSC ( HongKong ) Technologies  
Limited  
Contact: Dean Ding  
Tel: 00852-26756699  
Fax: 00852-23443904

## QUOTATION

No.: Q1300728

Date: 2013-09-04

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	DWDM-G-100G-32-32-C-ITC-FCA-E01	Cyclical 32 x 32 AWG, 100 GHz, Gaussian, C-Band, ITC, and LC/UPC	1~10	USD2800.00	
2	DWDM-G-100G-32-32-C-ITC-FCA-E01	Cyclical 32 x 32 AWG, 100 GHz, Gaussian, C-Band, ITC, and LC/UPC	11~50	USD2450.00	
3	DWDM-G-100G-32-32-C-ITC-FCA-E01	Cyclical 32 x 32 AWG, 100 GHz, Gaussian, C-Band, ITC, and LC/UPC	51~200	USD2100.00	
4	DWDM-G-100G-32-32-C-ITC-FCA-E01	Cyclical 32 x 32 AWG, 100 GHz, Gaussian, C-Band, ITC, and LC/UPC	201~500	USD1980.00	
5	DWDM-G-100G-32-32-C-ITC-FCA-E01	Cyclical 32 x 32 AWG, 100 GHz, Gaussian, C-Band, ITC, and LC/UPC	501~1000	USD1350.00	
6	DWDM-G-100G-32-32-C-ITC-FCA-E01	Cyclical 32 x 32 AWG, 100 GHz, Gaussian, C-Band, ITC, and LC/UPC	1001~5000	USD1170.00	

### NOTES:

1. Terms of Price: Ex-works .
2. Terms of Payment: 100% T/T in advance within 10 days after signing the contract.
3. This quotation's validity expands until 2013-09-18.