To: Beihang University Attn: Zhang Boming Cell: 13601061527

Tel: 010-82338756

Fax:

From: ETSC (HongKong) Technologies

Limited

Contact: Bertrand Ma Tel: 00852-26756699 Fax: 00852-23443904

QUOTATION

No.: Q1300220

Date: 2013-04-01

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	ODISI A-50	instrument to measure sensor lengths of up to 50 meters of temperature or strain	1	USD120000.00	USD120000.00
2	OPT01001-1	Instrument Controller: Workstation-class laptop	1	USD0.00	USD0.00
3	OPT01002-5	Power Kit (Laptop): China/Australia Region (Type I)	1	USD0.00	USD0.00
4	OPT01014	OBR 4600/ODiSI-A Hard-shell case with wheels and factory cut foam insert	1	USD1100.00	USD1100.00

Total: USD121100.00

Freight & Insurance Cost: USD800.00

Final Price: USD121900.00

NOTES:

1. Term of Price: CIF Beijing.

2. Terms of Payment: 100% T/T in advance within 10 days after signing the contract.

3. Delivery if Schedule: 10~12 week(s) after receipt of the payment.

4. Warranty: 12 months after shipping out the goods.

5. This quotation's validity expands until 04/16/2013.