To: Huawei Technologies Co., Ltd. From: ETSC Technologies Co.

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QUOTATION

No.: Q1301570 Date: 2014-05-28

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	LRS-9434120	System Rack with Integrated Power Supplies and computer with Software,11 shelf capacity Burn-in and test capacity for up to 1,408 laser diodes	1	USD19000.00	USD19000.00
2	LRS-9434321	Control-Measure Modules (CMM) Laser control and measurement functions Each CMM controls up to 4 fixtures Parallel (individual) device electrical control; all laser diodes have dedicated current sources Up to 750 mA per laser diode segment Up to 8V bias available for modulator Supports external photodiode for long term optical power measurement and front facet LIV testing Ethernet interface on each CMM	6	USD23000.00	USD138000.00
3	LRS- 94344600SP11	OC5200 Chip-On-Carrier Laser Diode with Integrated EA Modulator Device Fixtures 32 x COC device positions per fixture 32 x independent laser diode control and measurement circuits per fixture 32 InGaAs detectors with ceramic diffusing elements integrating into clamping plate Interconnect spring pin (pogo pin) array interface to each laser diode Nickel plated aluminum heater plate Heater cartridge based localized temperature control AD590 potted into the heater plate for temperature measurement feedback to thermal control circuits Alloy steel spring pogo pins to support up to 150°C testing DUT guide to locate the devices Removable clamp assembly with top PCB with pogo pins and detectors Uniform device clamping force to be defined Temperature control range 40°C to 150°C	10	USD8200.00	USD82000.00
4	LRS- 94344600SP12	OC8500 Chip-On-Carrier Laser Diode with Integrated EA Modulator Device Fixtures 32 x COC device positions per fixture 32 x independent laser diode control and measurement circuits per fixture 32 InGaAs detectors with ceramic diffusing elements integrating into clamping plate Interconnect spring pin (pogo pin) array interface to each laser diode Nickel plated aluminum heater plate Heater cartridge based localized temperature control AD590 potted into the heater plate for temperature measurement feedback to thermal control circuits Alloy steel spring pogo pins to support up to 150°C testing DUT guide to locate the devices Removable clamp assembly with top PCB with pogo pins and detectors Uniform device clamping force to be defined Temperature control range 40°C to 150°C	10	USD8200.00	USD82000.00

Item	Model	Description	Qty	Unit Price	Sub Total	
5	LRS- 94344600SP14	OC9506/07 TO-Can Laser Diode Fixtures 32 x TO-can positions per fixture 32 x independent laser diode control and measurement circuits per fixture 32 InGaAs detectors with ceramic diffusing elements Nickel plated aluminum heater plate Heater cartridge based localized temperature control AD590 potted into the heater plate for temperature measurement feedback to thermal control circuits Removable clamp assembly Uniform device clamping force to be defined Temperature control range 40°C to 150°C	2	USD7000.00	USD14000.00	
6	SVC-2900 Standard One- Year Warranty	SVC-2900 Key Features Unlimited phone and webex support for problem diagnostics No charge for repair or replacement parts during warranty period On site labor costs are included, customer pays for travel related expenses ILX will maintain an exchange pool of standard components that are available to customers at no charge during the repair of customer units Notification of new software and firmware releases	1	-	-	
			-	Total:	USD335000.00	
Freight & Insurance Cost:						

Final Price: USD338000.00

NOTES:

- 1. Terms of Price: CIF Shenzhen.
- 2. Terms of Payment: 30% T/T in advance within 7 days after signing the contract. 60% T/T within 7 days before delivery. 10% T/T within 30 days after the acceptance at customer site.
- 3. Delivery if Schedule: 18~20 week(s) after receipt of the payment.
- 4. Warranty: 15 months after the goods arrival at the destination. The acceptance should be finished within 3 months after arrival, otherwise, the goods will to be regarded as accepted.
- 5. This quotation's validity expands until 2014-06-12.