

To: Chengdu Fourier Electronic Technology  
Co.,Ltd  
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From: ETSC Technologies Co.  
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# QUOTATION

No.: Q1300573

Date: 2013-07-09

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	OBR4200	OBR4200 - Portable Optical Backscatter Reflectometer providing measurement length of up to 500 meters with millimeter resolution. Price includes ruggedized, portable instrument controller and accessory kit (listed as a separate line item below). Instrument and accessories will be packaged in a protective, waterproof case.	1	USD73335.00	USD73335.00
2	OBR 4200 OPT01100	OBR 4200 Accessory Kit (required)	1	-	-
3	OBR 4200 OPT01002-5	Power Kit (Laptop): China/Australia Region (Type I)	1	-	-
4	OBR 4200 OPT01104	Custom software development kit (DLLs for GUI customization) for OBR 4200	1	USD6670.00	USD6670.00
5	OBR 4200 OPT01110	Spare battery for OBR 4200	1	USD300.00	USD300.00
6	OBR 4200 OPT01111	External battery charger for OBR 4200 batteries	1	USD470.00	USD470.00
7	OBR 4200 OPT01112	Spare/replacement power supply for OBR 4200	1	USD70.00	USD70.00
				Total:	USD80845.00
				Freight & Insurance Cost:	USD800.00
				Final Price:	USD81645.00

## NOTES:

1. Terms of Price: CIF Chengdu.
2. Terms of Payment: 100% T/T in advance within 10 days after signing the contract.
3. Delivery if Schedule: 10~12 week(s) after receipt of the payment.
4. Warranty: 12 months after shipping out the goods.
5. This quotation's validity expands until 2013-07-24.