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## QUOTATION

No.: Q1301032

Date: 2013-12-11

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	OBR 4600	OBR4600 mainframe providing measurement lengths of 30 meters and 70 meters (resolution of 10 micron and 20 micron respectively), over wavelength range of 1525-1610 nm. Price includes instrument controller and accessory kit which will be listed as separate line items.	1	USD118000.00	USD118000.00
2	OBR 46xx OPT01001-1	Instrument Controller: Workstation-class laptop	1	-	-
3	OBR 46xx OPT01002-5	Power Kit (Laptop): China/Australia Region (Type I)	1	-	-
4	OBR 46xx OPT06009	2 kilometer device length with 3 millimeter resolution for OBR 4600	1	USD18700.00	USD18700.00
5	OBR 46xx OPT06010	"Spot Scan" feature for OBR 4600	1	USD33750.00	USD33750.00
				Total:	USD170450.00
				Freight & Insurance Cost:	USD800.00
				Final Price:	USD171250.00

### NOTES:

1. Terms of Price: CIF Shanghai.
2. Terms of Payment: 100% T/T in advance within 10 days after signing the contract.
3. Delivery if Schedule: 10~12 week(s) after receipt of the payment. The delivery time does not include the Christmas holiday/Spring festival/New year holiday.
4. Warranty: 12 months after shipping out the goods.
5. This quotation's validity expands until 2013-12-26.