

To: Huawei Technologies Co., Ltd.  
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From: ETSC ( HongKong ) Technologies  
Limited  
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## QUOTATION

No.: Q1300736

Date: 2013-09-05

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	DWDM-G-100G-32-32-C-ITC-LCU-E01	Cyclical 32 x 32 AWG, 100 GHz, Gaussian, C-Band, ITC, and LC/UPC	1~10	USD5510.00	
2	DWDM-G-100G-32-32-C-ITC-LCU-E01	Cyclical 32 x 32 AWG, 100 GHz, Gaussian, C-Band, ITC, and LC/UPC	11~100	USD4820.00	
3	DWDM-G-100G-32-32-C-ITC-LCU-E01	Cyclical 32 x 32 AWG, 100 GHz, Gaussian, C-Band, ITC, and LC/UPC	101~500	USD3100.00	
4	DWDM-G-100G-32-32-C-ITC-LCU-E01	Cyclical 32 x 32 AWG, 100 GHz, Gaussian, C-Band, ITC, and LC/UPC	501~1000	USD1980.00	
5	DWDM-G-100G-32-32-C-ITC-LCU-E01	Cyclical 32 x 32 AWG, 100 GHz, Gaussian, C-Band, ITC, and LC/UPC	1001~5000	USD1700.00	

### NOTES:

1. Terms of Price: Ex-works .
2. Terms of Payment: 100% T/T in advance within 10 days after signing the contract.
3. This quotation's validity expands until 2013-09-20.