

To: Huawei Technologies Co., Ltd.
Attn: Yan qinghua
Cell: 18600056017

From: ETSC (HongKong) Technologies
Limited
Contact: Dean Ding
Tel: 00852-26756699
Fax: 00852-23443904

QUOTATION

No.: Q1300737

Date: 2013-09-05

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	DWDM-G-100G-16-16-C-LCU-ITC-E01	Cyclical 16x16 AWG Router, 100 GHz, Gaussian, C-Band, ITC, and LC/UPC	1~10	USD5220.00	
2	DWDM-G-100G-16-16-C-LCU-ITC-E01	Cyclical 16x16 AWG Router, 100 GHz, Gaussian, C-Band, ITC, and LC/UPC	11~100	USD4630.00	
3	DWDM-G-100G-16-16-C-LCU-ITC-E01	Cyclical 16x16 AWG Router, 100 GHz, Gaussian, C-Band, ITC, and LC/UPC	101~500	USD2850.00	
4	DWDM-G-100G-16-16-C-LCU-ITC-E01	Cyclical 16x16 AWG Router, 100 GHz, Gaussian, C-Band, ITC, and LC/UPC	501~1000	USD1850.00	
5	DWDM-G-100G-16-16-C-LCU-ITC-E01	Cyclical 16x16 AWG Router, 100 GHz, Gaussian, C-Band, ITC, and LC/UPC	1001~5000	USD1550.00	

NOTES:

1. Terms of Price: Ex-works .
2. Terms of Payment: 100% T/T in advance within 10 days after signing the contract.
3. This quotation's validity expands until 2013-09-20.