

To: Huawei Technologies Co., Ltd.
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From: ETSC Technologies Co.
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QUOTATION

No.: Q1300913

Date: 2013-11-08

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	PM-DWDM-F-100G-1-48-C-LCA-ITC-H001	Polarization Maintaining, 48-CH AWG, 100GHz, Flat-top Passband, C-Band, ITC, LC/APC,On-Grid	1	USD16800.00	USD16800.00
2	PM-DWDM-F-100G-1-48-C-LCA-ITC-H002	Polarization Maintaining, 48-CH AWG, 100GHz, Flat-top Passband, C-Band, ITC, LC/APC,Off-Grid	1	USD16800.00	USD16800.00
Total:					USD33600.00
Freight & Insurance Cost:					USD300.00
Final Price:					USD33900.00

NOTES:

1. Terms of Price: CIF Beijing.
2. Terms of Payment: 100% T/T in advance within 10 days after signing the contract.
3. Delivery if Schedule: 8~10 week(s) after receipt of the payment. The delivery time does not include the Christmas holiday/Spring festival/New year holiday.
4. This quotation's validity expands until 2013-11-23.