

To: IPG Photonics Corporation
Attn: Xie Wenhui
Cell: 15120021745

From: ETSC (HongKong) Technologies
Limited
Contact: Claire Wang
Tel: 00852-26756699
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QUOTATION

No.: Q1300502

Date: 2013-06-19

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	R PM48 001	Repiar cost for PM48 (SN 4897)	1	EUR1995.00	EUR1995.00
Total:					EUR1995.00
Freight & Insurance Cost:					EUR400.00
Final Price:					EUR2395.00

NOTES:

1. Terms of Price: CIF Beijing.
2. Terms of Payment: 100% T/T in advance within 7 days after signing the contract.
3. Delivery if Schedule: 6~8 week(s) after receipt of the payment.
4. This quotation's validity expands until 2013-07-04.