To: The First Institute of Oceanography, SOA

Attn: Cao Wei

Cell: 13969719833 Tel: 0532-88962380 From: ETSC (HongKong) Technologies

Limited

Contact: Bertrand Ma Tel: 00852-26756699 Fax: 00852-23443904

QUOTATION

No.: Q1300630 Date: 2013-07-30

Final Price:

USD60800.00

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	ODISI B-10	ODiSI B-10 Distributed sensing instrument providing a measurement length of 10 meters with a 50 meter stand-off.	1	USD60000.00	USD60000.00
2	OPT06001	ODiSI-B Accessory Kit (required)	1	-	-
3	OPT01001-5	Instrument Controller: Tower PC with CUDA Processor and LCD monitor	1	-	-
4	OPT01002-6	Power Kit (Tower): China/Australia Region (Type I)	1	-	-
				Total:	USD60000.00
Freight & Insurance Cost:				USD800.00	

NOTES:

1. Terms of Price: CIF Qingdao.

2. Terms of Payment: 100% T/T in advance within 10 days after signing the contract.

- 3. Delivery if Schedule: 14~16 week(s) after receipt of the payment.
- 4. Warranty: 12 months after shipping out the goods.
- 5. This quotation's validity expands until 2013-08-14.