

To: Arima Lasers Corp.
Attn: TaiMing Chang
Tel: 886-3-4699800 ext.6515

From: ETSC (HongKong) Technologies
Limited
Contact: Rack Lee
Tel: 00852 26756699
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QUOTATION

No.: Q1301598

Date: 2014-06-16

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	BLT-Rack-16	Frame	1	EUR54250.00	EUR54250.00
2	BLT-FRA-01	Frame Accessory rack	1	EUR2700.00	EUR2700.00
3	BLT-FRA-02	Tray Holder shelf	6	EUR2340.00	EUR14040.00
4	BLT-FRA-03	Detector indexer	1	EUR7890.00	EUR7890.00
5	BLT-TEC-03	Tray holder for TEC cooled load trays	2	EUR4580.00	EUR9160.00
6	BLT-TEC-04	Tray holder for internally water cooled load tray	4	EUR3600.00	EUR14400.00
7	BLT-HE-2KW	Heat exchanger for water cooled laser diode 2KW	4	EUR5500.00	EUR22000.00
8	BLT-TEC	Temperature control Conductivity control	2	EUR2530.00	EUR5060.00
9	BLT-DC-1.5KW(20A-75V)	DC driver 1.5KW(20A-75V)	2	EUR3320.00	EUR6640.00
10	BLT-DC-3KW(150A-20V)	DC driver 3KW(150A-20V)	4	EUR4890.00	EUR19560.00
11	BLT-PG-QCW	Pulse generator QCW for Current driver/power measurement accessories	6	EUR640.00	EUR3840.00
12	BLT-PMD-01	225W integrating sphere	1	EUR7300.00	EUR7300.00
13	BLT-PMD-02	Silicon photodiode	1	EUR590.00	EUR590.00
14	BLT-WM	Wavelength measurement wavelength measurement using HR4000 spectrometer	1	EUR5340.00	EUR5340.00
15	BLT-BM	Offline browser burn-in/lifetime testing module	1	EUR7860.00	EUR7860.00
16	BLT-UC	UPS	1	EUR780.00	EUR780.00
17	BLT-CoS	Load tray,CoS--mount-24ch	2	EUR4500.00	EUR9000.00
18	BLT-MCC	Load tray MCC-mount	2	EUR4050.00	EUR8100.00
19	BLT-CS	Load trays-CS mount	2	EUR4010.00	EUR8020.00
20	BLT-CT	Calibration of temperature per 8 ch	10	EUR120.00	EUR1200.00
21	BLT-IT	Installation per travel day	2	EUR600.00	EUR1200.00
22	BLT-IW	Installation per working day	3	EUR1190.00	EUR3570.00
				Total:	EUR212500.00
				Less Special Discount:	EUR4250.00
				Final Price:	EUR208250.00

NOTES:

1. Terms of Price: Ex-works .
2. Terms of Payment: 50% T/T in advance within 15 days after signing the contract. 40% T/T within 15 days before delivery. 10% T/T within 15 days after the acceptance at customer site.
3. Delivery if Schedule: 7~8 month(s) after receipt of the payment. The delivery time does not include the Christmas holiday/New year holiday.
4. Warranty: 12 months after shipping out the goods.
5. This quotation's validity expands until 2014-06-30.
6. Other terms:
 - a)Nanofoot agrees to release source code to Arima Lasers while issues doesn' t come from Arima Lasers.
 - b)FOC for Arima Lasers for upgrading software, firmware...etc due to issues come from Nanofoot or its own products.
 - c)Lead time for spare parts: 1~ 3 months.
 - d)Nanofoot will authorize Window OS to Arima Lasers.
 - e)Acceptance: Testing the devices listed in the quotation in practice.
Arima Lasers has to provide the devices to Nanofoot within 7 days after placing PO for building the system and testing the devices.
 - f)Delay penalty: 0.1% per day, maximum 2%.