

To: Guangzhou Chengwang electric co. Ltd
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From: ETSC (HongKong) Technologies
Limited
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QUOTATION

No.: Q1300210

Date: 2013-03-28

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	ODiSI A-50	Instrument to measure sensor lengths of up to 50 meters of temperature or strain	1	USD120000.00	USD120000.00
2	OPT01001-1	Instrument Controller: Workstation-class laptop	1	USD0.00	USD0.00
3	OPT01002-5	Power Kit (Laptop): China/Australia Region (Type I)	1	USD0.00	USD0.00
4	OPT01014	OBR 4600/ODiSI-A Hard-shell case with wheels and factory cut foam insert	1	USD1100.00	USD1100.00

Total: USD121100.00

Freight & Insurance Cost: USD800.00

Final Price: USD121900.00

NOTES:

1. Term of Price: CIF Guangzhou.
2. Terms of Payment: 100% T/T in advance within 10 days after signing the contract.
3. Delivery if Schedule: 10~12 week(s) after receipt of the payment.
4. Warranty: 12 months after shipping out the goods.
5. This quotation's validity expands until 04/12/2013.