

To: Huawei Technologies Co., Ltd.
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From: ETSC Technologies Co.
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QUOTATION

No.: Q1301168

Date: 2014-02-08

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price
1	DWDM-G-100G-32-32-C-ITC-LCU-E01	Cyclical 32 x 32 AWG, 100 GHz, Gaussian, C-Band, ITC, and LC/UPC	1~99	USD3950.00
			100~499	USD2850.00
			500~999	USD1750.00
2	DWDM-G-100G-16-16-C-LCU-ITC-E01	Cyclical 16x16 AWG Router, 100 GHz, Gaussian, C-Band, ITC, and LC/UPC	1~99	USD3820.00
			100~499	USD2550.00
			500~999	USD1620.00
3	DWDM-G-100G-8-8-LCU-TC-A01	8x8 CH, 100GHz Gaussian AWG, C-Band, ITC, LC/UPC	1~99	USD3480.00
			100~499	USD2300.00
			500~999	USD1270.00

NOTES:

1. Terms of Price: Ex-works .
2. Terms of Payment: 100% T/T in advance within 10 days after signing the contract.
3. This quotation's validity expands until 2014-02-23.