

To: Jiangsu FaErSheng Co., LTD
Attn:
Cell: 13812159960
Tel: 111111
Fax: 222222

From: ETSC Technologies Co.
Contact: Alfred Li
Tel: 027-87807177
Fax: 027-87807177

QUOTATION

No.: Q1200003

Date: 2013-01-07

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Parameter	Qty	Unit Price	Discount	Sub Total
1	LDC-3744C	11111	1	RMB1308.63	RMB3.63	RMB1305.00
2	LDM-4442	11111	2	RMB4289.89	RMB4.89	RMB8570.00

Total:	RMB9875.00
Less Special Discount:	RMB0.00
Freight & Insurance Cost:	RMB0.00
Final Price:	RMB9875.00
RMB:	9875.00

NOTES:

1. Term of Price: CIF 武汉.
2. Terms of Payment: 30% irrevocable L/C at sight after signing the contract, 50% of the L/C value should be paid against the shipping documents, 50% of the L/C value should be paid against the Certificate of Acceptance. 20% T/T within 10 days before delivery. 20% T/T within 15 days after delivery. 20% T/T within 30 days after getting the acceptance at customer site. 10% COD. If the payment term is LC, GBP123456 should be charged.
3. Delivery if Schedule: 2~4 week(s) after receipt of the payment. The delivery time does not include the new year holiday & Spring Festival.
4. Warranty: 6 months after shipping out the goods, 12 months after acceptance or 13 months after the date of shipment, whichever comes earlier.
5. After the equipment(s) inspection, ETSC will inform customer. If customer agrees to repair the equipment(s), then ETSC will not charge the inspection cost, or the inspection cost should be charged.
6. If customer need on-site service, engineer on-site service cost should be charged as RMB1000.
7. This is one-time special discount.
8. This quotation's validity expands until 01/12/2013.