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QUOTATION

No.: Q1301073

Date: 2013-12-23

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	OBR 4600	OBR4600 mainframe providing measurement lengths of 30 meters and 70 meters (resolution of 10 micron and 20 micron respectively), over wavelength range of 1525-1610 nm. Price includes instrument controller and accessory kit which will be listed as separate line items.??	1	USD118000.00	USD118000.00
2	OBR 46xx OPT01001-2	Instrument Controller: Tower PC with 17" LCD monitor	1	-	-
3	OBR 46xx OPT01002-6	Power Kit (Tower): China/Australia Region (Type I)	1	-	-
4	OBR 46xx OPT06006	High Resolution Distributed Temp and Strain Sensing for OBR 4600	1	USD25000.00	USD25000.00
5	OBR 46xx OPT06009	2 kilometer device length with 3 millimeter resolution for OBR 4600	1	USD18700.00	USD18700.00
				Total:	USD161700.00
				Freight & Insurance Cost:	USD1300.00
				Final Price:	USD163000.00
				RMB:	1294817.00

NOTES:

1. Terms of Price: DDP Shanghai.
2. Terms of Payment: 80% T/T in advance within 7 days after signing the contract. 10% T/T within 7 days before delivery. 10% T/T within 7 days after the acceptance at customer site.
3. Delivery if Schedule: 4~5 month(s) after receipt of the payment. The delivery time does not include the Christmas holiday/Spring festival/New year holiday.
4. This quotation's validity expands until 2013-12-31.
5. Other terms:
 - a. We could supply the spare OBR4600 is free of charge for two weeks after signing contract.
 - b. Cost of customs: Customs: 7%, Customs clearance fees: 0.9% of final price, exchange rate: 100:630;
 - c. Since the controller unit is desk-top computer, the freight and insurance cost is USD1300 for the system.