To: Tianjin University Attn: Du Zhenhui Cell: 13820595185 Tel: 022-27401704

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Contact: Cheese Chen

From: ETSC Technologies Co.

## **QUOTATION**

No.: Q1300389 Date: 2013-05-17

## Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	OBR 4600	OBR4600 mainframe providing measurement length s of 30 meters and 70 meters (resolution of 10 micron and 20 micron respectively), over wavel ength range of 1525-1610 nm. Price includes instrument controller and accessory kit which will be listed as separate line items.	1	USD110560.00	USD110560.00
2	OBR 46xx OPT01000	OBR 4400/4413/4600/4613 Accessory Kit (required)	1	-	-
3	OBR 46xx OPT01001-1	Instrument Controller: Workstation-class laptop	1	-	-
4	OBR 46xx OPT01002-5	Power Kit (Laptop): China/Australia Region (Type I)	1	-	-
	Total:				USD110560.00
	Freight & Insurance Cost:				USD800.00
Final Price:					USD111360.00

## NOTES:

1. Terms of Price: CIF Tianjin.

2. Terms of Payment: 100% T/T in advance within 10 days after signing the contract.

- 3. Delivery if Schedule: 10~12 week(s) after receipt of the payment.
- 4. Warranty: 12 months after shipping out the goods.
- 5. This quotation's validity expands until 2013-06-01.