

To: Huawei Technologies
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From: ETSC Technologies Co.
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QUOTATION

No.: Q1301273

Date: 2014-03-06

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	OVA 5000 LP	OVA 5000 LP mainframe providing measurements of IL, RL, PMD, PDL, 2nd order PMD, time domain impulse response and linear transfer function over C+L wavelength band (per selected option) for devices up to 150 meters in length in transmission and 75 meters in reflection. Includes instrument controller and accessory kit which will be listed as separate line items.	1	USD103550.00	USD103550.00
2	OVA 5013 LP	OVA 5013 LP mainframe providing measurements of IL, RL, PMD, PDL, 2nd order PMD, time domain impulse response and linear transfer function over 1310nm wavelength band for devices up to 150 meters in length in transmission and 75 meters in reflection. Includes instrument controller and accessory kit which will be listed as separate line items.	1	USD92650.00	USD92650.00
3	OVA 5000/5013 OPT02004	OFDR Analysis for OVA5000	1	USD21800.00	USD21800.00
				Final Price:	USD218000.00

NOTES:

1. Terms of Price: DDP California.
2. Terms of Payment: 100% T/T within 60 days after delivery.
3. Delivery if Schedule: 10~12 week(s) after signing the contract.
4. Warranty: 12 months after shipping out the goods.
5. This quotation's validity expands until 2014-03-21.