To: 张恩隆

Tel: 111111

Fax: 222222

Attn: 江苏法尔胜股份有限公司

junn@

From: 东隆科技有限公司

Tel: 027-87807177
Fax: 027-87807177

Cell: 13812159960

QUOTATION

2013-01-03

Q1200002

Regarding to your request, we are pleasure inform you as follows:

| Item | Model     | Parameter        | Qty | Unit_price | Discount | Sub_total   |
|------|-----------|------------------|-----|------------|----------|-------------|
| 1    | LDM-4442  | 11111            | 20  | RMB4289.89 |          | RMB85700.00 |
| 2    | LDC-3744C | 11111 asd s在ad我是 | 1   | RMB1308.63 |          | RMB1305.00  |

Total222: RMB87005.00

fif:RMB0.00

final\_price:RMB87005

Total\_discount:RMB0.00

rmb:87005

## 报价条款

Term of Price: DDP 天津.

Terms of Payment: An irrevocable L/C at sight amount RMB1000 after signing the contract, 30% of the L/C value should be paid against the shipping documents, 30% of the L/C value should be paid against the Certificate of Acceptance. RMB1000 T/T within 7 days before delivery. EUR1000 T/T within 30 days after the acceptance at customer site. JPY1000 COD.

Delivery if Schedule:  $2\sim4$  week(s) after receipt of the payment. The delivery time does not include the Christmas holiday/Spring festival.

Warranty: 6 months after shipping out the goods, Some unknown terms. 12 months after acceptance or 13 months after the date of shipment, whichever comes earlier.

After the equipment(s) inspection, ETSC will inform customer. If customer agrees to repair the equipment(s), then ETSC will not charge the inspection cost, or the inspection cost should be charged.

Engineers on-site service cost JPY3000 should be charged if customer need on-site service.

Special discount: This is one-time special discount. This price is special promotion price, validates until the promotion period ending.

This quotation's validity expands until 01/12/2013.

Other terms: None.