

To: Nanjing University of Aeronautics and  
Astronautics  
Attn: Song Xixi  
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From: ETSC Technologies Co.  
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# QUOTATION

No.: Q1300349

Date: 2013-05-06

Regarding to your request, we are pleasure inform you as follows:

Item	Model	Description	Qty	Unit Price	Sub Total
1	OVA 5000	OVA 5000 mainframe providing measurements of IL, RL, GD, CD, PMD, PDL, 2nd order PMD, time domain impulse response and linear transfer function over C, L or C+L wavelength band (per selected option) for devices up to 150 meters in length in transmission and 75 meters in reflection. Includes instrument controller and accessory kit which will be listed as separate line items.	1	USD166670.00	USD166670.00
2	OVA 5000 OPT01001-1	Instrument Controller: Workstation-class laptop	1	-	-
3	OVA 5000 OPT01002-5	Power Kit (Laptop):China/Australia Region(Type I)	1	-	-
4	OVA 5000 OPT02001-3	C+L Band (1525-1610nm)	1	USD11115.00	USD11115.00
5	OVA 5000/5013 OPT02004	OFDR Analysis for OVA5000	1	USD22225.00	USD22225.00
6	OVA 5000/5013 OPT02005	Polarization Analysis Software for OVA5000	1	USD11115.00	USD11115.00
7	OVA 5000/5013 OPT02006	Expanded Dynamic Range for OVA5000	1	USD8335.00	USD8335.00
				Total:	USD219460.00
				Freight & Insurance Cost:	USD800.00
				Final Price:	USD220260.00

## NOTES:

1. Terms of Price: CIF Nanjing.
2. Terms of Payment: 100% T/T in advance within 10 days after signing the contract.
3. Delivery if Schedule: 10~12 week(s) after receipt of the payment.
4. Warranty: 12 months after shipping out the goods.
5. This quotation's validity expands until 2013-05-21.