# Agricultural Marketing and Price Analysis Lecture 6 Prices over time (commodity futures)

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November 7, 2016



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Recap

Equilibrium

The Truncated Normal Distribution

Expected storage

$$ilde{P}_1 = a - b(S_0 + ilde{Q}_1 - S_1( ilde{Q}_1))$$

$$P_1(Q_1) = egin{cases} a - b(S_0 + Q_1) & ext{for} 0 \leq Q_1 \leq Q_1^* \ a - b(S_0 + Q_1 - S^*(Q_1)) & ext{for} \ Q_1 > Q_1^* \end{cases}$$

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#### Spot prices at date 2

$$\tilde{P}_2 = a - b(\tilde{Q}_2 + S_1(\tilde{Q}_1))$$

$$P_2(Q_1, \tilde{Q}_2) = egin{cases} a - b(Q_2) & ext{for } 0 \leq Q_1 \leq Q_1^* \ a - b(S^*(Q_1) + ilde{Q}_2) & ext{for } Q_1 > Q_1^* \end{cases}$$

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$$E_0\left\{P_1( ilde{Q}_1)
ight\} = a - b(S_0 + \mu_1) + b\int_{Q_1^*}^{\infty} S^*(Q_1)df(Q_1)dQ_1$$

and

$$E_0(P_2( ilde{Q}_1, ilde{Q}_2)) = a - b\mu_2 - b\int_{Q_1^*}^{\infty} S^*(Q_1)f(Q_1)dQ_1$$

$$E_1\left\{P_2( ilde{Q}_2|Q_1)
ight\} = egin{cases} a - b(\mu_2) & ext{for } 0 < Q_1 < Q_1^* \ a - b(\mu_2 + S^*(Q_1)) & ext{for } Q_1 \geq Q_1^* \end{cases}$$

## Equilibrium

#### Market efficiency

Efficient price discovery implies futures prices must equal he expected spot price (rational expectations assumption). Note that is this were not the case arbitrage possibilities would exist.

So

$$f_0^1 = E_0(P_1(\tilde{Q}_1)$$
  
 $f_0^2 = E_0(P_2(\tilde{Q}_1, \tilde{Q}_2))$   
 $f_1^2 = E_1(P_2(\tilde{Q}_2)|Q_1)$ 

We need to evaluate the integral terms in thee expected price expressions

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#### Integral expression

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To evaluate

$$\int_{Q_1^*}^{\infty} S^*(Q_1) f(Q_1) dQ_1$$

we need to know  $f(Q_1)$ . We will assume it follows a truncated normal distribution with  $Q_1 \geq 0$ .

#### The Truncated Normal Distribution

First recall the normal density function:

$$P(X) = \frac{1}{\sigma\sqrt{2\pi}}^{-\frac{(x-\mu)^2}{2\sigma^2}}$$

and the standard normal density:

$$\phi(x) = \frac{1}{\sqrt{2\pi}}^{-\frac{(x-\mu)^2}{2}}$$

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# Truncated Distributions are Conditional Distributions

$$P(x|a \le x \le b) = \frac{P(x)}{P(X \le b) - P(X \le a)}$$
$$= \frac{f(x)}{F(X \le b) - F(X \le a)}$$

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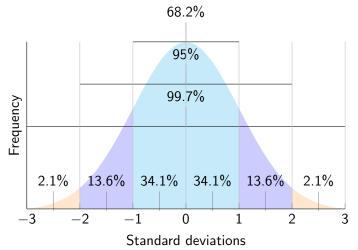
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#### The Truncated Normal Distribution

Now we use the standard normal cumulative distribution function to "weight" the standard normal density by the area under under the density up to a truncation point.



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Source: http://johncanning.net/wp/?p=1202

# Truncated Normal Density

The Normal distribution is given by

$$\Phi(x) = \frac{1}{\sigma\sqrt{2\pi}} \int_{-\infty}^{x} e^{-\frac{(\xi-\mu)^2}{2\sigma^2}} d\xi$$

and

$$\lim_{x \to \infty} \frac{1}{\sigma \sqrt{2\pi}} \int_{-\infty}^{x} e^{-\frac{(\xi - \mu)^2}{2\sigma^2}} d\xi = 1$$

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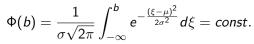
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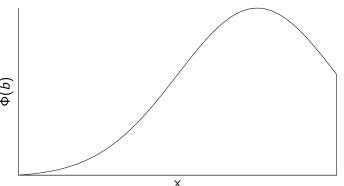
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## Let us truncate this at another point say b





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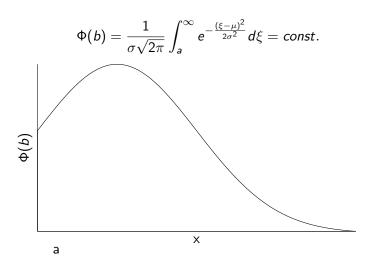
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#### Truncated lower tail



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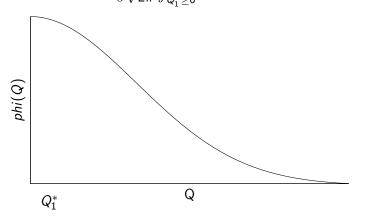
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#### Truncated Normal Distribution

$$\Phi(\mathit{Q}_{1}^{*})=rac{1}{\sigma\sqrt{2\pi}}\int_{\mathit{Q}_{1}^{*}\geq0}^{\infty}e^{-rac{(\mathit{Q}-\mu)^{2}}{2\sigma^{2}}}d\mathit{Q}=\mathit{const}.$$



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$$\frac{\sigma^{-1}\phi(\frac{Q-\mu}{\sigma})}{1-\Phi(\frac{a-\mu}{\sigma})}$$

Note this is also known as a hazard function (ratio of density to inverse CDF)

#### Second property

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$$\int_{a}^{\infty} \phi(\frac{Q-\mu}{\sigma})dQ = \mu \left[1 - \Phi(\frac{a-\mu}{\sigma})\right] + \sigma\phi(\frac{a-\mu}{\sigma})$$

we will substitute the first property into the expected storage function and the second will be used to evaluate the integral.

$$\int_{Q_1^*}^{\infty} S^*(Q_1) f(Q_1) dQ_1$$

First we will consider

$$\int_{3}^{\infty} Qf(Q)dQ$$

now substitute

$$f(Q) = \frac{\sigma^{-1}\phi(\frac{Q-\mu}{\sigma})}{1 - \Phi(\frac{a-\mu}{\sigma})}$$

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# Next step

$$\int_{a}^{\infty} Q \frac{\sigma^{-1} \phi(\frac{Q-\mu}{\sigma})}{1 - \Phi(\frac{a-\mu}{\sigma})} dQ$$

Note that  $\Phi(\frac{a-\mu}{\sigma})$  is independent of Q. So

$$\frac{1}{1-\Phi(\frac{a-\mu}{\sigma})}\int_{a}^{\infty}Q\sigma^{-1}\phi(\frac{Q-\mu}{\sigma})dQ$$

Now we use the second property

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# Mean of a Truncated Random Variable with lower truncation a

$$\int_{a}^{\infty} Qf(Q)dQ = \frac{1}{1 - \Phi(\frac{a - \mu}{\sigma})} \int_{a}^{\infty} Q\sigma^{-1}\phi(\frac{Q - \mu}{\sigma})dQ$$
$$= \mu + \sigma \frac{\phi(\frac{a - \mu}{\sigma})}{1 - \Phi(\frac{a - \mu}{\sigma})}$$

Denoting the mean of the truncated random variable with  $\mu_1$  and  $\hat{\mu}_1$  is the scale parameter of  $F(Q_1)$  then,

$$\hat{\mu}_1 + \sigma_1 \frac{\phi(\frac{0-\hat{\mu}_1}{\sigma})}{1 - \Phi(\frac{0-\hat{\mu}_1}{\sigma})} = \mu_1$$

This needs to be solved numerically for  $\hat{\mu}_1$ . Try using Sympy solve but with numerical values for the parameters.

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Back to the task at hand evaluating the integral

$$\int_{Q_1^*}^{\infty} S^*(Q_1) f(Q_1) dQ_1$$

we previously derived  $S^*(Q_1) = \frac{b(S_0 + Q_1 - \mu_2) - m}{2b}$  substituting we get

$$egin{split} \int_{Q_1^*}^\infty rac{b(S_0+Q_1-\mu_2)-m}{2b}f(Q_1)dQ_1 \ &=\int_{Q_1^*}^\infty rac{b(S_0-\mu_2)-m}{2b}f(Q_1)dQ_1 + \int_{Q_1^*}^\infty rac{(Q_1)}{2}f(Q_1)dQ_1 \ &=rac{b(S_0-\mu_2)-m}{2b}\int_{Q_1^*}^\infty f(Q_1)dQ_1 + rac{1}{2}\int_{Q_1^*}^\infty Q_1f(Q_1)dQ_1 \end{split}$$

Next we evaluate the last two integrals

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$$egin{split} \int_{Q_1^*}^{\infty} f(Q_1) dQ_1 &= rac{1}{1 - \Phi(Z_0)} \int_{Q_1^*}^{\infty} \sigma^{-1} \phi(rac{Q_1 - \hat{\mu}_1}{\sigma_1}) dQ_1 \ &= rac{1 - \Phi(Z_1)}{1 - \Phi(Z_0)} \end{split}$$

and

$$egin{split} \int_{Q_1^*}^{\infty} Q_1 f(Q_1) dQ_1 &= rac{1}{1 - \Phi(Z_0)} \int_{Q_1^*}^{\infty} Q_1 \sigma^{-1} \phi(rac{Q_1 - \hat{\mu}_1}{\sigma_1}) dQ_1 \ &= rac{\hat{\mu}_1 \left[ 1 - \Phi(Z_1) 
ight] + \sigma_1 \phi(Z_1)}{1 - \Phi(Z_0)} \end{split}$$

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# The Equilibrium Futures Prices - once again

$$f_0^1 = E_0(P_1(\tilde{Q}_1))$$

$$f_0^2 = E_0(P_2(\tilde{Q}_1, \tilde{Q}_2))$$

$$f_1^2 = E_1(P_2(\tilde{Q}_2)|Q_1)$$

$$E_0\left\{P_1( ilde{Q}_1)
ight\} = a - b(S_0 + \mu_1) + b\int_{Q_1^*}^{\infty} S^*(Q_1)df(Q_1)dQ_1$$

and

$$E_0(P_2(\tilde{Q}_1, \tilde{Q}_2)) = a - b\mu_2 - b \int_{Q_1^*}^{\infty} S^*(Q_1) f(Q_1) dQ_1$$

$$E_1\left\{P_2( ilde{Q}_2|Q_1)
ight\} = egin{cases} a - b(\mu_2) & ext{for } 0 < Q_1 < Q_1^* \ a - b(\mu_2 + S^*(Q_1)) & ext{for } Q_1 \ge Q_1^* \end{cases}$$

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## Futures price in period zero

$$egin{aligned} f_0^1 &= E_0(P_1( ilde{Q}_1)) \ &= a - b(S_0 + \mu_1) + b \int_{Q_1^*}^\infty S^*(Q_1) df(Q_1) dQ_1 \ &= a - b(S_0 + \mu_1) + rac{b(S_0 - \mu_2) - m}{2} (rac{1 - \Phi(Z_1)}{1 - \Phi(Z_0)}) \ &+ rac{b}{2} (rac{\hat{\mu}_1 \left[1 - \Phi(Z_1)\right] + \sigma_1 \phi(Z_1)}{1 - \Phi(Z_0)}) \end{aligned}$$

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We have considered a simple three-period trading model in discrete time. In reality trading firms employ a variety of methods including continuous-time models based on stochastic differential equations Agricultural
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# **Summary**

These models draw on the finance literature more than the marketing literature and commities markets can be viewed as both a marketing and a financial instrument.

► A good and relatively accessible reference on the latter as it applies to Agricultural finance is Helyette Geman, Agricultural Finance.

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