ECOMMERCE ANALYSIS

2016 2017 2018

Total Sales

\$154M

Active Sellers

2225

Avg Review Score

4.16

Repeat Customers

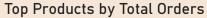
2801

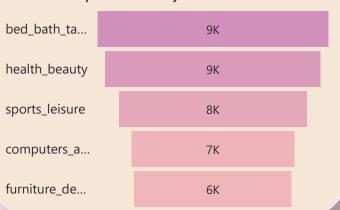
AVO

\$159.8

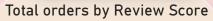
NPS Score

65.56%

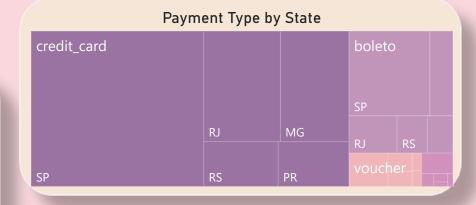








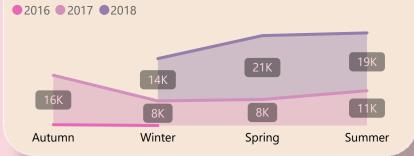




Total Orders by Season and Year

\$159.85

Total



AVO by Year

2018

\$71.76

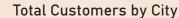
2017

■ Increase ■ Decrease ■ Total

\$0.48

2016









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Total Sellers by City