



# Introduction

This is a story about China 's economic growth after economic reforms, transiting towards market economy.

# Research Question

- High Economic Growth
- High Returns On Capital
- Growing Foreign Surplus

# Model Setup

- State owned enterprise - Financially Integrated (F) - Better access to financial market - Lower productivity
- Domestic private enterprise - Entrepreneurial firms (E) - Credit constrained - Higher productivity
- The reallocation of resources (capital and labor) between the two firms

- 1 Empirical Evidence
- 2 Benchmark Model
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# Productivity

- E is more productive than F
- The gap is about 9 percent per year

# Measure of Profitability

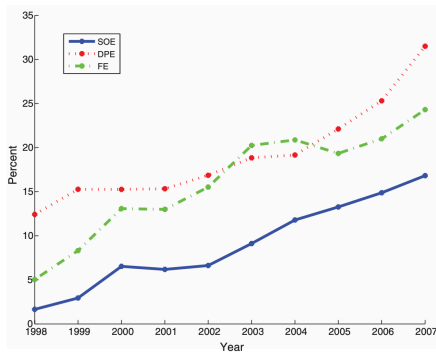


FIGURE 3. TOTAL PROFITS OVER NET VALUE OF FIXED ASSETS

*Note:* The figure plots the average ratio between total profits and the book value of fixed assets across firms of different ownership, in percent.

*Source:* CSY, various issues.



# Credit Frictions

- E have limited access to credit market than F
- F finance more than 30 percent of their investments through bank loans compared to less than 10 percent for E

# Share of Investment Financed by Bank Loans and Government Budgets

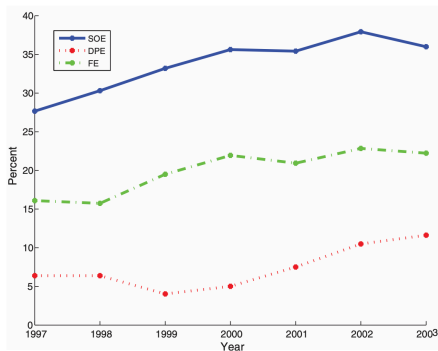


FIGURE 4. SHARE OF INVESTMENT FINANCED BY BANK LOANS AND GOVERNMENT BUDGETS

*Note:* The figure plots the average share of investment financed by bank loans and government subsidies across firms of different ownership, in percent.

*Sources:* CSY 1998 to 2001 and 2003, *China Economy and Trade Statistical Yearbook* 2002 and 2004.

# Reallocation in Manufacturing

- The proportion of domestic private enterprises in the market is increasing from 19 percent to 54 percent in 2007

# Private Employment Share

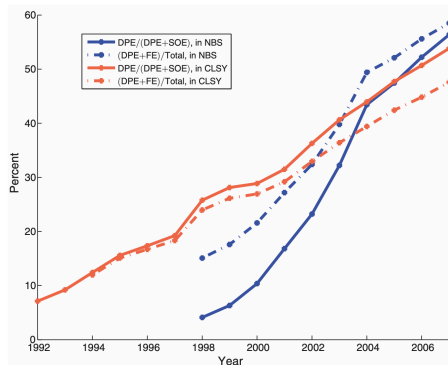


FIGURE 2. PRIVATE EMPLOYMENT SHARE

*Notes:* The figure shows, first, the DPE share of employment as a share of SOE + DPE employment in manufacturing (NBS 1998–2007) and in the urban sector (CLSY 1992–2007). Second, it plots DPE + FE employment as a share of total employment in manufacturing (NBS 1998–2007) and in the urban sector (CLSY 1992–2007).

*Source:* CSY and CLSY, various issues.

# Income Inequality

- Gini Coefficient of income in China grew from 0.36 in 1992 to 0.47 in 2004
- Provinces with more private firms have a substantially higher income dispersion.

# Income Inequality and Private Employment Share across Provinces

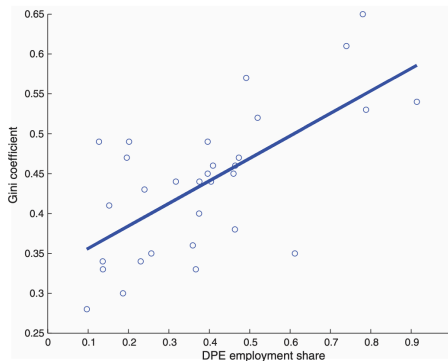


FIGURE 6. INCOME INEQUALITY AND PRIVATE EMPLOYMENT SHARE ACROSS PROVINCES

*Notes:* The figure plots the Gini coefficient of income against the DPE employment share across 31 Chinese provinces in 2006. The DPE share is computed as  $DPE/(DPE + SOE)$ .

*Source:* CIESY 2007. Provincial Gini is from Report to the Seventeenth National Congress of the Communist Party of China.

# Foreign Surplus and Productivity Growth

TABLE 1

Dependent variable	(S-I)/GDP		Growth rate of GDP p.c.		Growth rate of VA p.w.	
	(1)	(2)	(3)	(4)	(5)	(6)
D.(EMPL <sup>PRIV</sup> )	0.9964** (0.4889)	0.8920* (0.4659)	0.1893*** (0.0603)	0.1903*** (0.0610)	—	—
D.(EMPL <sup>NONSOE</sup> )	—	—	—	—	1.4257*** (0.4785)	1.5973*** (0.3572)
L.(GDP p.c.)	—	6.6268*** (2.3952)	—	−0.0646 (0.2136)	—	—
L.(VA p.w.)	—	—	—	—	—	0.1283*** (0.0152)
Year dummy	Yes	Yes	Yes	Yes	Yes	Yes
Observations	124	124	124	124	112	112
R <sup>2</sup>	0.0424	0.1984	0.2252	0.2258	0.2104	0.2577

# Foreign Surplus and Productivity Growth

- Higher E firms' employment share -higher saving relative to GDP
- Higher E firms' employment share - higher GDP growth rate
- Higher E firms' employment share - higher growth rate of productivity



# Little Summary

- Productivity difference and Credit frictions between two firms will be used as assumption for model
- Growing number of E firms, income inequality, foreign surplus and productivity growth can be predicted by model

- 1 Empirical Evidence
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# Two-period Model Setting

## Firms

- Financially Integrated (F) - centralized - better access to financial market
- Entrepreneurial firms (E) - delegation - credit constrained

## Production Function

$$Y_{Et} = K_{Ft}^{\alpha} (A_t N_{Ft})^{1-\alpha}$$

$$Y_{Ft} = K_{Et}^{\alpha} (\chi A_t N_{Et})^{1-\alpha}$$

where  $\chi > 1$  represents an extra efficiency gain by delegation.

# Two-period Model Setting

## Agents

- Workers - without entrepreneurial skill -earn wages  $w_t$  -gain deposit interest earnings  $R^d$
- Entrepreneurs -with entrepreneurial skill -earn managerial compensation  $m_t$  - either deposit or invest in family business

## Utility Function

$$U_t = \left( \frac{c_{1t}^{1-\frac{1}{\theta}} - 1}{1 - \frac{1}{\theta}} \right) + \beta \left( \frac{c_{2t+1}^{1-\frac{1}{\theta}} - 1}{1 - \frac{1}{\theta}} \right)$$

## Two-period Model Setting

### Banks collect savings

- Invest in foreign bonds  $R$
- Lend domestic firms at

$$R^l = \frac{R}{1 - \xi}$$

### Competitive Equilibrium

$$R = R^d = R^l(1 - \xi)$$

where  $\xi$  represents the operation cost.

# F Firm's Maximization Problem

## F Firms No Credit Constraint

$$\frac{dy_{Ft}}{dk_{Ft}} = \alpha k_{Ft}^{\alpha-1} (A_t N_{Ft})^{1-\alpha} = R_t$$

$$\frac{dy_{Ft}}{dN_{Ft}} = (1-\alpha) k_{Ft}^{\alpha} (A_t N_{Ft})^{-\alpha} \cdot A_t = w_t$$

## Optimal Solution

$$w_t = (1-\alpha) \left( \frac{\alpha}{R_t} \right)^{\frac{\alpha}{1-\alpha}} A_t$$

# E Firm's Maximization Problem

## E Firms

$$\begin{aligned}\Gamma(k_{Et}) &= \max \{ (k_{Et})^\alpha (\chi A_t n_{Et})^{1-\alpha} - m_t - w_t n_{Et} \} \\ \text{s.t. } m_t &\geq \psi (k_{Et})^\alpha (\chi A_t n_{Et})^{1-\alpha}\end{aligned}$$

## Optimal Solution

$$\begin{aligned}m_t &= \psi (k_{Et})^\alpha (\chi A_t n_{Et})^{1-\alpha} \\ n_{Et} &= ((1 - \psi)x)^{\frac{1}{\alpha}} \left( \frac{R}{\alpha} \right)^{\frac{1}{1-\alpha}} \frac{k_{Et}}{\chi A_t}\end{aligned}$$

# Profit Function and E Firm's Return of Capital

Rate of return to capital  $\rho_E$

$$\Xi_t(k_{Et}) = (1 - \psi)\alpha\chi^{\frac{1}{\alpha}}R^l k_{Et} = \rho_E k_{Et}$$

$$\rho_E > R^l$$

$$\chi > \left( \frac{1}{1 - \psi} \right)^{\frac{1}{1 - \alpha}} > 1$$

- Delegation is profitable and it is optimal for entrepreneurs to invest in family business
- Large productivity difference is necessary to trigger economic transition



# Entrepreneur's Investment Problem

## Composition of E Firm's Capital

$$k_{Et} = s_{t-1}^E + l_{t-1}^E$$

## Credit constraint

$$R^l l^E \leq \eta \rho_E (S_t + l_t)$$

Assume

$$\eta < \frac{R^l}{\rho_E} < 1$$

# Share of Investment Financed by Bank Loans

E Firm

$$\frac{l_E}{l_E + s_E} = \frac{\eta \rho_E}{R^l}$$

F Firm

$$l_F = k_{Ft}$$

# Little Summary

- Financial frictions obstruct the flow of capital towards high-productivity entrepreneurial firms
- If E firms have better access to external funds, only more efficient E firm would be active in equilibrium

# Equilibrium During Transition

Capital per effective labor

$$k_F = \frac{K_J}{A_J n_J}$$

F Firm - recall  $MPK = R^l - \text{constant}$

$$k_F = \left( \frac{\alpha}{R} \right)^{\frac{1}{1-\alpha}}$$

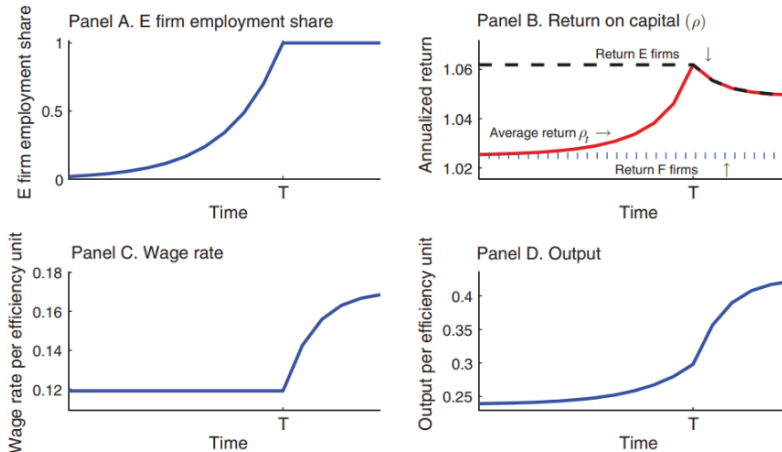
E Firm - recall optimal  $n_{Et} - \text{constant}$

$$k_E = k_F \left( (1 - \psi)x \right)^{\frac{1}{\alpha}}$$

# Equilibrium During Transition

- E firms have a lower capital- output ratio and a lower capital-labor ratio than F firms due to credit constraint
- Employment, capital and output of E firms grow at a constant rate during transition due to higher productivity
- Increasing share of the capital stock of E firms that yields the high return  $\rho_E$

# Equilibrium During Transition



# Equilibrium During Transition

The growing earning inequality between workers and entrepreneurs is key for the transition to occur:

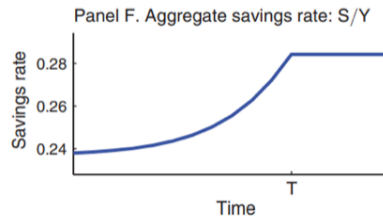
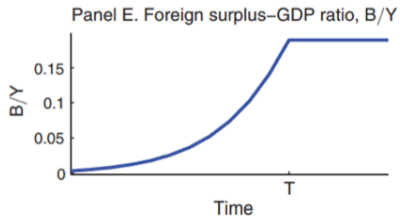
- the investment of E firms is financed by entrepreneurial savings and entrepreneurial savings is increasing during transition
- constant effective worker wages avoid a falling return to investment

# High Economic Growth and High Returns of Capital

- Constant effective worker wages ensure high return of capital in E firms
- Entrepreneur could invest in family business by savings



# High Returns of Capital and Growing Foreign Surplus



# High Returns of Capital and Growing Foreign Surplus

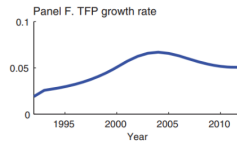
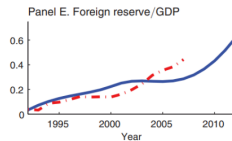
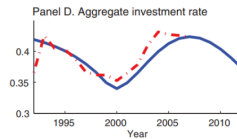
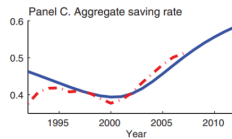
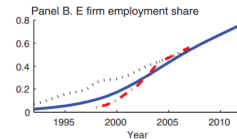
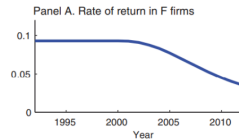
- As employment is reallocated towards the more productive E firms, investment in the financially integrated F firms shrinks.
- Hence, the demand for domestic borrowing falls and banks must shift their portfolio towards foreign bonds.
- The demand of bank loans from E firms, this is small, due to the financial frictions

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# Overlapping Generation Model

- Match the theory with Chinas experience over the last 15 years from 1998 to 2005
- Agents (28-78) live  $T = 50$  periods, born with zero wealth and cannot die with negative wealth
- Workers supply one unit of labor each period. They retire after  $J = 30$  years of work
- Young entrepreneurs work as managers for  $T/2$  periods and as entrepreneurs for the remaining  $T/2$  periods

# Calibration



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# Different Capital Intensities

- E firm will specialize in labor-intensive industries
- F firm retreat to capital-intensive industries
- Retreat further widen the gap of the capital and output ratio between E and F firms

# Stages of Transition

- Both E and F invest in both industries. Due to specialization, E firm hire more worker and F firm
- All workers employed by E firms. Rate of return on labor intensive industry falls.
- E firms invest in both industry and F firms crowded out
- Post transition equilibrium - classic economic growth model



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## Key Take Away Message

- China's economic transition is driven by the reallocation of resources from low-productivity (F) to high-productivity (E) firms
- Facilitated by financial frictions and entrepreneurial savings
- Resulting in sustained high growth, increased productivity, and a significant foreign surplus.

Thank you for listening! Open to any questions!