

Sales Overview Dashboard | By Region

Central
Sales 147.43K
PY Sales: 102.87K

East
Sales 181.34K
PY Sales: 156.45K

South
Sales 93.61K
PY Sales: 71.36K

West
Sales 187.48K
PY Sales: 139.97K

Sales by State

Region	CY Sales	PY Sales	YoY Sales	CY Profit	PY Profit	YoY Profit	CY QTY	PY QTY	YoY QTY
West	\$187.48K	\$139.97K	▲ 34%	\$24.05K	20.49K	▲ 17%	3K	2K	▲ 24%
East	\$181.34K	\$156.45K	▲ 16%	\$20.26K	21.05K	▲ -4%	3K	2K	▲ 20%
Central	\$147.43K	\$102.87K	▲ 43%	\$19.90K	11.72K	▲ 70%	2K	2K	▲ 30%
South	\$93.61K	\$71.36K	▲ 31%	\$17.70K	8.32K	▲ 113%	2K	1K	▲ 20%
Total	\$609.86K	\$470.65K	▲ 30%	\$81.92K	61.58K	▲ 33%	10K	8K	▲ 23%

Relationships

```

1 Select Metric 2 = {
2     ("Sales", NAMEOF('Sales Data'[Total Sales]), 0),
3     ("Profit", NAMEOF('Sales Data'[Total Profit]), 1),
4     ("QTY", NAMEOF('Sales Data'[Total QTY]), 2)
5 }

```

Calculations

Calendars

```

1 YoY Sales =
2 VAR CurrentYearSales = [CY Sales]
3 VAR PreviousYearSales = [PY Sales]
4 VAR YoYChange = DIVIDE(CurrentYearSales - PreviousYearSales,PreviousYearSales)
5 VAR PRINT =
6   IF(YoYChange > 0, UNICHAR(9650) & " " & FORMAT(YoYChange, "0%"),
7       UNICHAR(9650) & " " & FORMAT(YoYChange, "0%"))
8 RETURN PRINT

```

East

Sales **181.34K**
PY Sales:156.45K Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

South

Sales **93.61K**
PY Sales:71.36K Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

West

Sales **187.48K**
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Current Year (CY) & Previous Year (PY) Metrics

Region	CY Sales	PY Sales	YoY Sales	CY Profit	PY Profit	YoY Profit	CY QTY	PY QTY	YoY QTY
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Structure Formatting Properties Calculations

```

1 YoY QTY =
2 VAR CurrentYearSales = [CY QTY]
3 VAR PreviousYearSales = [PY QTY]
4 VAR YoYChange = DIVIDE(CurrentYearSales - PreviousYearSales,PreviousYearSales)
5 VAR PRINT =
6   IF(YoYChange > 0, UNICHAR(9650) & " " & FORMAT(YoYChange, "0%"),
7       UNICHAR(9650) & " " & FORMAT(YoYChange, "0%"))
8 RETURN PRINT

```

East

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