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(LinkedIn)
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Främsta kompetenser

Transportation
Solution Selling
SAP Procurement

Languages

Engelska (Full Professional)
Svenska (Native or Bilingual)

Certifications

SoapUI Pro Certification
ISTQB Foundation
The Art of Sales, driving customer success

Fabian Baehrendtz

Independent Tech & Operations Consultant | Scaling Teams & Platforms | ex-Bolt Operations Manager
Stockholm, Stockholms län, Sverige

Sammanfattning

I help companies scale operations through technology, structure and data-driven execution.

Over the past 10+ years I've built and led operational teams in fast-growing marketplace businesses — from hands-on problem solving to designing scalable systems and processes.

Most recently, I worked as an Operations Manager at Bolt, leading cross-functional initiatives, driving automation, and helping teams grow efficiently.

Today I work as an independent consultant, supporting companies:

- Operational strategy and execution
- Process design and automation
- Marketplace and platform operations
- Team building and scaling

Based in Stockholm - available for consulting and interim leadership roles.

Erfarenhet

Baerell AB

Founder

september 2025 - Present (6 månader)

Stockholm, Stockholm County, Sweden

Co-Founder of Baerell AB, a company helping taxi drivers develop their businesses through systems and consulting services. The company owns taxiadministration.se, a SaaS platform for payroll management serving app-based taxi companies like Uber and Bolt.

Bolt

5 år 4 månader

Senior Operations Manager

mars 2023 - september 2025 (2 år 7 månader)

Stockholm, Stockholm County, Sweden

Led marketplace operations across Sweden for Europe's leading mobility platform. Managed a team of 5 direct reports plus 2 outsourced agents. Launched operations in Malmö and several other cities where Bolt quickly became market leader. Navigated fierce competition with Uber while driving service quality and sustainable growth. Promoted twice during 5-year tenure.

Operations Manager

november 2020 - mars 2023 (2 år 5 månader)

Stockholm, Stockholm, Sverige

Operational Specialist

juni 2020 - november 2020 (6 månader)

Stockholm, Stockholm County, Sweden

Ticket2.com

CEO

oktober 2018 - maj 2020 (1 år 8 månader)

Stockholm, Sweden

Took over a company with negative cash flow on the verge of bankruptcy. Through focus on pricing strategy, cost control, and sales optimization, stabilized the business within months and turned it profitable. Transformed the fiscal year from a loss of SEK -700,000 to a profit of SEK +200,000.

Stretch

Business Development

januari 2018 - september 2018 (9 månader)

Stockholm, Sverige

Drove new customer acquisition and account management in B2B SaaS sales. Focused on strategic SAP system sales to SMEs, building long-term client relationships and partnership frameworks that increased retention and revenue.

Your Special Delivery Service AB

Account Manager

september 2016 - juni 2017 (10 månader)

Stockholm, Sverige

Managed key accounts in Uppsala region with focus on new customer acquisition and relationship management. Developed logistics solutions and service processes for last-mile delivery operations.

Snow Software

Software QA Engineer

april 2016 - september 2016 (6 månader)

Stockholm, Sverige

Software tester at the worlds leading software asset management company.

Zington

Software QA Engineer

september 2014 - april 2016 (1 år 8 månader)

Stockholm, Sverige

As a Consultant at Zington, I provided tailored software solutions to clients, with a focus on building lasting relationships and ensuring client satisfaction

Stretch

Consultant

oktober 2012 - juni 2014 (1 år 9 månader)

Stockholm, Sverige

My first job after graduating from the university. Helping clients such as PostNord and Electrolux within the SAP realm, mostly master data projects.

Ticket2.com

Sales and Customer Service Representative

augusti 2012 - oktober 2012 (3 månader)

Stockholm, Sverige

Ryska Posten AB

Bicycle Courier/Car Courier

september 2006 - augusti 2012 (6 år)

UpGrades Education

Substitute Teacher

juni 2009 - november 2009 (6 månader)

Substitute teacher in Matamathics and Phycis

Karolinska University Hospital

Truck Driver

juni 2006 - september 2006 (4 månader)

Multipartner AB
Telemarketing
oktober 2004 - maj 2006 (1 år 8 månader)
Åre, Jämtland

Utbildning

Stockholm University
Bachelor's degree, Economics · (2010 - 2012)

KTH Royal Institute of Technology
Civil Engineering Urban Planning · (2008 - 2010)

Åre Skidgymnasium Freestyle
Gymnasium, Scientific Orientation · (2002 - 2006)