# Tesla, Inc. - Company Overview

- Tesla was founded in July 2003 by Martin Eberhard and Marc Tarpenning; Elon Musk joined as chairman and became CEO in 2008.
- Named after inventor Nikola Tesla.
- Headquarters: Austin, Texas (previously Palo Alto, California).
- Number of employees: ~125,665 (2024).
- Mission: To accelerate the world's transition to sustainable energy.

### **Products and Services**

- Roadster (2008): First production car, proving that electric cars can be fast and desirable.
- Model S (2012): Luxury electric sedan, awarded multiple "Car of the Year" titles.
- Model X (2015): SUV with Falcon Wing doors.
- Model 3 (2017): Affordable sedan, one of the best-selling EVs worldwide.
- Model Y (2020): Compact SUV, became the world's best-selling car in 2023 and 2024.
- Tesla Semi (2022): Fully electric long-haul truck.
- Cybertruck (2023): Stainless steel all-electric pickup truck.
- Energy Products: Solar Roof, Solar Panels, Powerwall (home energy storage), Powerpack, and Megapack (utility-scale storage).

#### Financials and Growth

- Revenue 2024: US\$97.7 billion.
- Net Income 2024: US\$7.1 billion.
- Total Assets: US\$122.1 billion.
- Shareholders' Equity: US\$72.9 billion.
- Vehicle Deliveries 2024: ~1.77 million.
- Energy Storage Deployments 2024: 31.4 GWh.
- Market Share: 17.6% of global BEV market (2024).

# Manufacturing and Operations

- Gigafactory Nevada: Battery cells and packs.
- Gigafactory Shanghai: Large-scale production for Asia and Europe.
- Gigafactory Berlin: European hub for Model Y production.
- Gigafactory Texas (Austin): Cybertruck and Model Y production.
- Global Supercharger Network: Over 50,000 chargers worldwide.

# **Key Innovations**

- Autopilot and Full Self-Driving (FSD): Advanced driver assistance, continuously updated via over-the-air (OTA) software.
- Battery Technology: Development of 4680 battery cells for higher efficiency and lower cost.
- Gigacasting: Large aluminum casting technology for vehicle frames.
- Over-the-Air Updates: Regular software improvements without service center visits.

- Energy Products: Megapack for grid-scale storage, helping integrate renewable energy.
- Tesla Bot (Optimus): AI-powered humanoid robot under development.
- Cybercab: Planned fully autonomous ride-hailing vehicle.

### **Acquisitions and Partnerships**

- SolarCity (2016): Expanded into solar energy solutions.
- Grohmann Engineering: Advanced automation for manufacturing.
- DeepScale & Hibar Systems: AI and battery technology.
- Perbix: Automation and manufacturing efficiency.
- Partnerships with Panasonic, LG Chem, CATL, and SpaceX (shared R&D expertise).

### **Challenges and Risks**

- Growing competition from **BYD**, **NIO**, **Rivian**, **Lucid Motors**, and traditional automakers like Volkswagen, Ford, and GM.
- Regulatory scrutiny over Autopilot and FSD safety claims.
- Production delays (e.g., Cybertruck).
- Leadership controversies and reliance on Elon Musk.
- Global supply chain and raw material constraints (especially lithium and cobalt).

#### Vision and Future

- To remain the leader in global EV adoption.
- Expansion into robotics and artificial intelligence.
- Mass-market adoption of autonomous ride-hailing (Robotaxi / Cybercab).
- Greater integration of solar and battery storage solutions worldwide.
- Long-term goal: Global transition to sustainable energy.