mytweetmark

Deal Room Email: mytweetmark@keiretsuforum.angelgroups.net

One Line Pitch: mytweetmark: Create and measure tweets. Measure through analytics. Gain influence on twitter. homecookme: Promote your local food and farmers' markets

Business Summary: mytweetmark is a platform of web 2.0 technologies and services. Create and measure tweets through @mytweetmark. Measure through analytics. Gain social media marketing influence on @twitter. Promote your local food business and farmers' markets with @homecookme. mytweetmark platform is currently being used for local business in over 130 farmers' markets in Northern California.

Have you attended a Keiretsu Forum meeting? If so, when and where?: Yes, Guest at November, 2010 and January, 2011 meetings in Lafayette, California.

Marketing/Space -- Clear problem? Clear pain? Barriers to entry? Competition?: We are offering all United States farmers markets and local businesses monthly subscription at \$30/month. Farmers markets are \$1 billion business, over 6000 markets and grew 16% in the last year (2009-2010). Social media for small business, utilizing twitter projected 25-30 million users.

Excecution Plan -- Defensible IP? Solid Revenue Driver? Scalability?: Signup subscriptions at \$30/month from local businesses. Utilize both @mytweetmark and @homecookme products. Social Media IP with tweets for farmers' markets and local businesses. Within a few months of launch, contracts signed with local businesses in over 130 farmers' markets in Northern California.

Traction -- Customer satisfaction? Sales approach? Sales Cycle? Sales Pipeline?: We have currently 50% saturation on average in California Bay Area local farmers' markets. USDA is very happy with our approach and recently a few local food grants are submitted to USDA and ongoing communication

my tweetmark

Company Profile:

URL: http://www.mytweetmark.com **Industry:** Internet / Web Services

Employees: 1 Founded: 1/2/2010

Contact:

Bilal Ahmed bilal@mytweetmark.com Work: 4156991762

Financial Information (USD):

Company Stage: Full Product Ready Previous Capital: 0 Monthly Net Burn: 6,800 Pre-money Valuation: 2,000,000

Capital Seeking: 500,000

Additional Information:

Management:

Bilal Ahmed, Founder/CEO

Advisors:

Lawyer: Accountant:

Investors:

Referred By:

through newsletters. We have subscription based business model, easy to prove in other locations, e.g. we are visiting Austin, Texas #sxsw in March for farmers' market and we will sign up local businesses there.

Management Team -- Relevent experience? Track Record? Complete team?: Bilal Ahmed - Founder/CEO

In my early software days, I worked for Novell, Formtek (Lockheed Martin) and Actuate. Most recently, I moved to hi5.com where I built user facing features like photos, music, videos, mobile, friend multimedia cache system and viral. I implemented viral metrics dashboards at bebo.com.

http://www.linkedin.com/in/bahmed73

http://blog.bilalahmed.org

Board and advidsors -- Relevent experience? Track Record? Complete team?: Advisors:

Steve Hoffman - http://www.foundersspace.com, CEO thinkhuge

Akash Garg - Co-founder hi5.com, CTO bebo.com

ROI -- Potenital ROI, risk and oppotunities?: \$30/month subscription from local businesses. Mobile customers (future projection) add \$1/month subscription for local food information and businesses.

Invesment required -- Round? Keiretsu Allocation? Proposed deal structure? Are the terms of the deal negotiable or fixed?: \$500k negotiable. Convertible note accepted.

Valuation Information -- What is the aggregate dollar amount of capital invested into the company to date? (Insert funding

mytweetmark 1771 Laguna Street, #14 Concord, CA 94520 United States	Financials* (USD)	2010	2011	2012	2013	2014	2015
	Revenues	-	336	402	960	-	-
	Expenditures	60	300	300	300	-	-
	Net	-64	36	102	660	600	-

^{*} In Thousands (000) of USD - US Dollar

history breackdown): Invested private money so far of \$60000.

Are previous investors participating in this round?: no.

Use of funds raised in this round?: Hire team, build mobile presence.

Pre - Money Valuation?: \$2000000

Exit Strategy?: Already great relationships with Foodspotting, foodzie, flowtown. Other yelp, google, twitter, urbanspoon.

Resources needed beyond capital: I have all the leadership, technical, product and marketing expertise needed. Capital and contacts are needed from investors. Hire employees in 2011.

Revenue Potential -- Pricing model? Pricing changes over time? Profitability? Current Burn Rate per month? (insert 3-5 year forecast): Current burn rate/month is \$6,800/month. 2011: 100 subscriptions at \$30/month = \$36k + USDA grants in October \$300k, total \$336000, 2012: 200 subscriptions at \$30/month = \$72k + \$300k + 1000 user subscriptions at \$1/month = \$30k, total \$402000; 2013: 1000 subscriptions at \$30/month = \$360k + \$300k + 10000 user subscriptions at \$1/month = \$300k, total \$960k;