

# Sales/Inventory System Al- Barkaat Jewellers

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# INTRODUCTION AND AIM OF ORGANIZATION



AL BARKAAT JEWELLERS is a business organization which is situated on Murree Road Rawalpindi. AL BARKAAT JEWELLERS has two organizational units located in Sarafa Bazar Rawalpindi named as BARKAT JEWELLERS and DIAMOND JEWELLERS.

## **Objective:**

The goal of the organization is to provide unique designs of jewellery to customers. The aim of the organization is to satisfy its customers and to maintain a standard in gold market. High quality products, elegant gold ornaments, and eye catching designs at reasonable prices is the reason behind organization's prominence. The success factor of organization is honesty and trained staff.

The organization buys gold from an authentic refinery lab, and then this refined gold is sent to manufacturing department, the organization tells the desired designs to manufacturing department. The manufacturing department make designs, put stones n beads and polish the stock. The manufacturing department hand over the stock to organization. Finally the stock is displayed in show room of organization.





### 1. SUCCESS FACTORS:

- ➤ Honesty and Trained staff
- ➤ High quality products
- ➤ On-time deliveries
- ➤ High productivity of employees

#### **2. PROBLEM AREAS:**

- ➤ Increasing Competition
- ➤ Inaccurate sales forecast

#### 3. ORAGANIZATONL UNITS:

- > Sales Department
- > Orders Department
- > Accounting Department
- > Manufacturing
- > Designing
- **▶** Polishing
- Decorating
- ➤ Labeling
- > Purchasing Department
- Receiving Department
- Finance and accounting Department

# **4. ORAGANIZATIONAL LOCATIONS:**

- ➤ Barkaat Jeweller's Sarafa Bazaar
- Diamond Jeweller's Sarafa Bazaar
- ➤ AL-Barkat Jeweller's Main Muree Road

### **5. BUSINESS FUNCTIONS:**

- Marketing and sales
- Marketing and research

- Order fulfillments
- Distributors
- o Material management
- o Material request
- Purchasing
- o Receiving
- o Material manufacturing
- o Designing
- Polishing
- Decorating
- o Labeling
- Finance and Accounting

#### 6. ENTITIES:

- ➤ CUSTOMER(Cust name, Cust ID,
- > PRODUCT
- > VENDOR
- > ORDER
- > PRODUCT HISTORY
- > INVOICE
- ➤ EMPLOYEE

# 7. Guide to Inventory/sales for the Jewelry Industry:

AL-Barkat Jeweller's Main Muree Roadprovides this list of inventory software products as a first step for jewelry businesses interested in computerizing their inventories or replacing an existing inventory software program. We do not endorse or recommend any of the products or suppliers listed.

The information in the guide is provided by the software companies. These companies are constantly improving their products, so we suggest that you verify the information with the vendors you are considering.

We recommend that you obtain references and research this as you would any major business purchase. The success of the software you buy depends upon continued dialogue between you and the software publisher or service provider.

# **Database Schema:**

