

# **Bailey Ellison**

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# **EDUCATION**

WILLIAM PEACE UNIVERSITY, Raleigh, NC Bachelors of Arts: Biological Sciences Minor: Business Administration

May 2022

CRAVEN COMMUNITY COLLEGE,

New Bern, NC

Associates of Science May 2018

# **SKILLS**

Microsoft Office Suite, Google Workspace, Adobe Creative Cloud, Canva, Procreate, Classy, Weebly, Square, Salesforce, Hootsuite, Meta Business Suite, and basic HTML and CSS, QuickBooks and SEO

# **LEADERSHIP**

WILLIAM PEACE UNIVERSITY, Raleigh, NC Varsity Softball

NCAA DIII athletics Member for 2018-2019 seasons

NATIONAL ART HONORS SOCIETY, New Bern, NC

Member specializing in visual arts

# **EMPLOYMENT EXPERIENCE**

## SPECIAL OLYMPICS NORTH CAROLINA Morrisville, NC | January 2022 - November 2023

#### **DEVELOPMENT MANAGER**

- Managed six state-level fundraising events and marketing campaigns grossing over \$1.56 million dollars throughout the fiscal year
- Partnered with over 250 law enforcement and government agencies, across 50 counties to complete smaller community fundraising events including golf tournaments, Polar Plunges, motorcycle rides and raffles
- Used social media platforms to increase following by 210% for state-level fundraising campaigns, and in turn increase the net proceeds at events
- Created a variety of product designs for donation grossing approximately \$10-20,000 for state-level events
- Published in September 2022 issue of Raleigh Magazine with an advertisement for state-level event

# LAW ENFORCEMENT TORCH RUN® FOR SPECIAL OLYMPICS NORTH CAROLINA (NC LETR) DEVELOPMENT INTERN

- Created professional digital media designs for multiple platforms
- Communicated with law enforcement, Special Olympics athletes, and vendors to support branding initiatives

### CYPRESS HALL KITCHEN + BAR New Bern, NC | May 2019 - October 2021

### BARTENDER | SERVER

- Expanded knowledge about notes, flavors, and aromas of high end liquors to concoct multidimensional drinks and contribute to a seasonal cocktail list
- Interacted with guests at three to six tables at once to create an enjoyable experience, opening the ability to upsell for an increased nightly profit

### THE SASSY BOUTIQUE & MERLE NORMAN New Bern, NC | Oct 2016 - Aug 2018

## SOCIAL MEDIA MARKETER | SALES CONSULTANT

- Designed social media posts to promote merchandise
- Launched and maintained social media accounts, including Facebook and Instagram, grossing 4,000 followers
- Contributed to pricing, displaying and inputting of merchandise on POS system