# A Game Theoretic Model for Influence Maximization

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## **APPENDIX**

### A. PROOF OF THEOREM 1

PROOF. Let us consider the seed minimization problem under Majority Vote model: minimize  $|S_0|$  subject to  $|S_n| = |V|$ . This problem is the dual problem of influence maximization, aiming to find the smallest seed set to activate the whole graph. Our proof is divided into two parts. Firstly, we reduce the Vertex-Cover problem [2] to the seed minimization problem. Secondly, we reduce the seed minimization problem to our influence maximization problem.

In the first part, we consider three separate cases.

Case  $\delta = \frac{1}{2}$ . Given a graph G = (V, E) and a constant k, we want to know whether G has a vertex cover of size at most k. We construct the following graph G'.

G' has |V|+3|E| vertices. |V| vertices  $\{u_{11},u_{12},...,u_{1|V|}\}$  in G' correspond to |V| vertices  $\{v_1,v_2,...,v_{|V|}\}$  in G respectively. |E| vertices  $\{u_{21},u_{22},...,u_{2|E|}\}$  in G' correspond to |E| edges  $\{e_1,e_2,...,e_{|E|}\}$  in G respectively.  $u_{1i}$  and  $u_{2j}$  has a link in G' if and only if  $v_i$  is an endpoint of  $e_j$  in G. There are another 2|E| "branching nodes" in G'. Each  $u_{1i}$  is linked with  $deg(v_i)$  "branching nodes". We draw the brief structure of G' in Figure 7. Obviously, each  $u_{1i}$  has  $2deg(v_i)$  neighbors in G', and each  $u_{2j}$  has 2 neighbors.

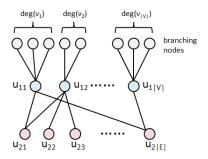


Figure 1: Structure of G' (Case  $\delta = \frac{1}{2}$ )

We claim that G has a vertex cover of size at most k if

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and only if G' has a seed set of size at most k to activate the whole graph.

If G has a vertex cover  $\{v_{x_1}, v_{x_2}, ..., v_{x_l}\}$   $(l \leq k)$ , we choose  $S_0 = \{u_{1x_1}, u_{1x_2}, ..., u_{1x_l}\}$  as our seed set. According to the property of vertex cover, each  $u_{2j}$  has at least 1 active neighbor now, so all  $u_{2j}$  are activated after step 1. Then each  $u_{1i}$  has at least  $deg(v_i)$  active neighbors, so all  $u_{1i}$  are activated after step 2. And all "branching nodes" will be activated after step 3. Therefore  $S_0$  activates the whole graph.

If G does not have a vertex cover of size k, we assume that G' has a seed set  $S_0$  of size k to get the contradiction.

- (1) If there are any "branching nodes" w in  $S_0$ , it will be better if we choose a  $u_{1i}$  linked with w instead of w itself, because w will become active soon after  $u_{1i}$  is active.
- (2) If there are any  $u_{2j}$  in  $S_0$ , it will be better if we choose a  $u_{1i}$  linked with  $u_{2j}$  instead of  $u_{2j}$  itself, because  $u_{2j}$  will become active soon after  $u_{1i}$  is active.

According to (1) and (2), we can assume  $S_0 = \{u_{1x_1}, u_{1x_2}, ..., u_{1x_l}\}, l \leq k$ . Since  $\{v_{x_1}, v_{x_2}, ..., v_{x_l}\}$  is not a vertex cover of G, there will be at least one  $u_{2j}$  remaining inactive after step 1. We suppose that  $u_{2j}$  is linked with  $u_{1s}$  and  $u_{1t}$  in G'. Obviously  $u_{1s}$  and  $u_{1t}$  are not in  $S_0$ , so they are inactive after step 1. Now we get the following "deadlock": If  $u_{2j}$  want to be activated, at least one of  $u_{1s}$  and  $u_{1t}$  should become active first. If  $u_{1s}$  or  $u_{1t}$  want to be activated,  $u_{2j}$  should become active first. So all of these 3 nodes will never become active. We get the contradiction and prove our claim.

Case  $\delta \in (0, \frac{1}{2})$ . We slightly modify the graph G' in Figure 7. Let each  $u_{1i}$  link with  $K_i$  "branching nodes" and each  $u_{2j}$  link with  $K_0$  "branching nodes", where

$$K_{0} = \min\{K \in \mathbb{N} | 0 < \delta \le \frac{1}{K+2} \},$$

$$K_{i} = \min\{K \in \mathbb{N} | \frac{deg(u_{i}) - 1}{deg(u_{i}) + K} < \delta \le \frac{deg(u_{i})}{deg(u_{i}) + K} \}.$$

$$(1)$$

Note that the constraint of  $K_i$  is equivalent to

$$\frac{deg(u_i) - 1}{\delta} - deg(u_i) < K_i \le \frac{deg(u_i)}{\delta} - deg(u_i), \quad (2)$$

therefore the gap between the upper bound and lower bound is  $\frac{1}{\delta} > 1$ . So there is at least one integer satisfying the constraint.

Similar to the Case  $\delta = \frac{1}{2}$ , we can prove that G has a vertex cover of size at most k if and only if G' has a seed set of size at most k to activate the whole graph.

Case  $\delta \in (\frac{1}{2}, 1)$ . We slightly modify the graph G' in Figure 7. Let each  $u_{1i}$  link with  $K_i$  "branching nodes" and

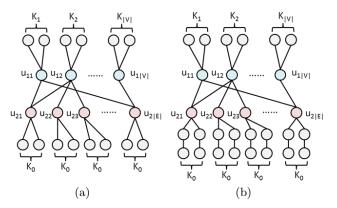


Figure 2: Structure of G'. (a) Case  $\delta \in (0, \frac{1}{2})$ . (b) Case  $\delta \in (\frac{1}{2}, 1)$ .

each  $u_{2j}$  link with  $K_0$  "2-node bands", where

$$K_{0} = \min\{K \in \mathbb{N} | \frac{K}{K+2} < \delta \le \frac{K+1}{K+2} \},$$

$$K_{i} = \min\{K \in \mathbb{N} | \frac{deg(u_{i}) - 1}{deg(u_{i}) + K} < \delta \le \frac{deg(u_{i})}{deg(u_{i}) + K} \}.$$

$$(3)$$

Note that the constraint of  $K_0$  is equivalent to

$$\frac{2\delta - 1}{1 - \delta} < K_i \le \frac{2\delta}{1 - \delta},\tag{4}$$

therefore the gap between the upper bound and lower bound is  $\frac{1}{1-\delta} > 1$ . So there is at least one integer satisfying the constraint. The existence of  $K_i$  is the same with Case  $\delta \in (0, \frac{1}{2})$ .

Similar to the Case  $\delta = \frac{1}{2}$ , we can prove that G has a vertex cover of size at most k if and only if G' has a seed set of size at most  $k + K_0|E|$  to activate the whole graph (since each "2-node band" needs an active seed node).

We draw the brief structures of G' for Case  $\delta \in (0, \frac{1}{2})$  and Case  $\delta \in (\frac{1}{2}, 1)$  in Figure 8.

It is easy to see that the construction of G' can be done in polynomial time. So we finish our reduction in the first part. Note that G' in all three cases is a bipartite graph.

The second part is rather easy. We want to minimize  $|S_0|$  subject to  $|S_n| = |V|$ . For i = 1, 2, ..., |V|, we solve the influence maximization problem  $\max_{|S_0| \le i} |S_n|$ . And the answer to the seed minimization problem is the smallest i which makes  $\max_{|S_0| \le i} |S_n| = |V|$ .  $\square$ 

#### B. PROOF OF THEOREM 3

PROOF. Our proof is similar to the one in [1] except some modifications. In this proof, we assume that the graph is directed. We reduce this problem from the problem of counting simple paths in a directed graph. Given a directed graph G=(V,E), counting the total number of simple paths in G is #P-hard [3]. Let n=|V| and  $D=\max_{v\in V}deg_{in}(v)$ . From G, we construct n+1 graphs  $G_1,G_2,...,G_{n+1}$ . To get  $G_i$   $(1\leq i\leq n+1)$ , we first add  $D+i-deg_{in}(v)$  "branching nodes" linking to node v for all  $v\in V$ . And then we add a node s linking to all nodes in V. Thus each node in  $G_i$  has D+i+1 in-links except "branching nodes" and s.

According to our assumption, the weight on each edge in  $G_i$  is  $w_i = \frac{1}{D+i+1}$ . Let  $S_0 = \{s\}$  and  $\mathcal{P}$  denote the set of all simple paths starting from s in  $G_i$ . (Note that  $\mathcal{P}$  is identical

in all  $G_i$  because "branching nodes" are unreachable from s.) According to [1], we have

$$\sigma_{G_i}(S_0) = \sum_{\pi \in \mathcal{P}} \prod_{e \in \pi} w_i, \quad (1 \le i \le n+1), \tag{5}$$

where  $\sigma_{G_i}(S_0)$  means  $\sigma(S_0)$  in  $G_i$ . Let  $B_j$  be the set of simple paths of length j in  $\mathcal{P}$   $(0 \le j \le n)$ . We have

$$\sigma_{G_i}(S_0) = \sum_{j=0}^n \sum_{\pi \in B_j} \prod_{e \in \pi} w_i = \sum_{j=0}^n \sum_{\pi \in B_j} w_i^j = \sum_{j=0}^n w_i^j |B_j|.$$
 (6)

We want to solve these n+1 linear equations with n+1 variables  $|B_0|, |B_1|, ..., |B_n|$ . Since the coefficient matrix is a Vandermonde matrix,  $(|B_0|, |B_1|, ..., |B_n|)$  is unique and easy to compute.

Finally, we notice that for each j=1,2,...,n, there is a one-to-one correspondence between paths in  $B_j$  and simple paths of length j-1 in G. Therefore,  $\sum_{j=1}^{n}|B_j|$  is the total number of simple paths in G. We complete our reduction

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