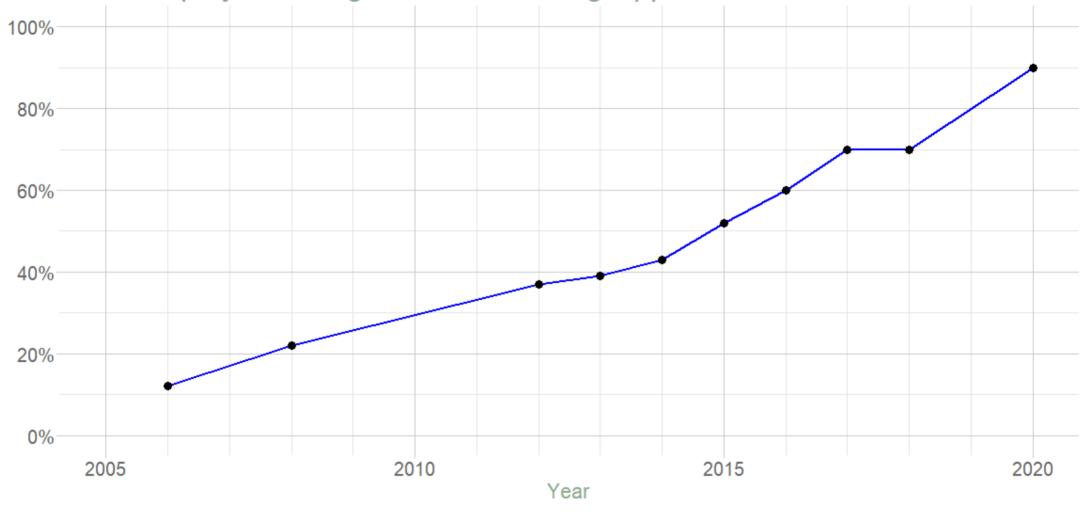
Social Media in Recruitment

Edmund Baker, Veronika Grimm, Yuval Ofek-Shanny

2022-09-01

Share of Employers using SM in Screening Applicants



(Source: Career Builder Survey of 1,012 hiring and human resource managers, 2018)

But

Although organizations use SM to assist in staffing decisions, such use is not well understood by researchers

Roth et al, 2016

Research Questions

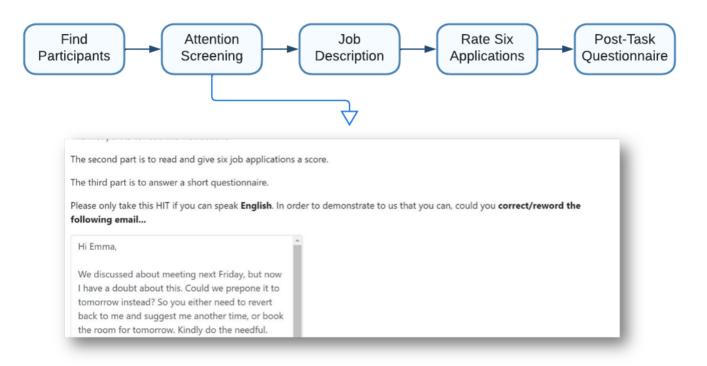
What is the effect of ...

- 1. ..social media on candidate rating?
- 2. ..absence of social media on candidate rating?
- 3. ..contradictory info in social media and CV?

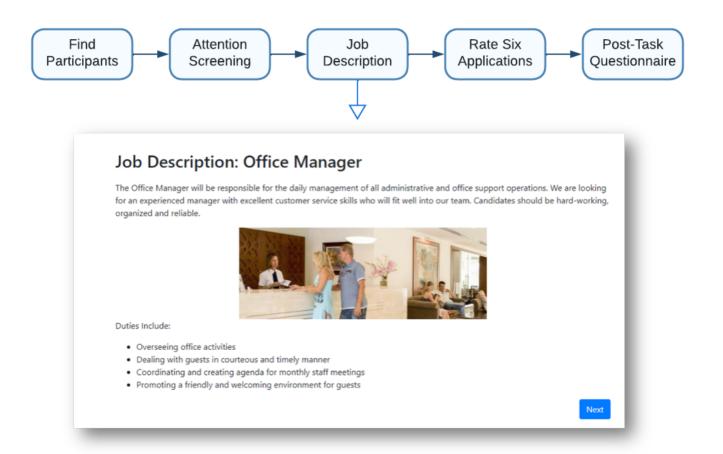
Experimental Design



Experimental Design: Attention Screening



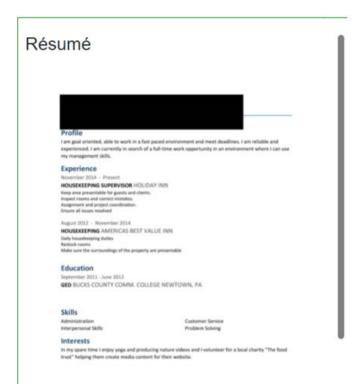
Experimental Design: Job Description



Experimental Design: Applications

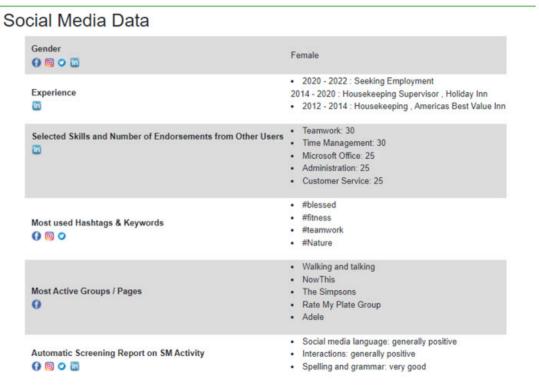
Experimental Design: Questionnaire

Applications: The CV



Applications: The SM





Treatment 1: Gap

Treatment 2: Gap + Lie

Treatment 3: Mental Health

Treatment 4: No Social Media

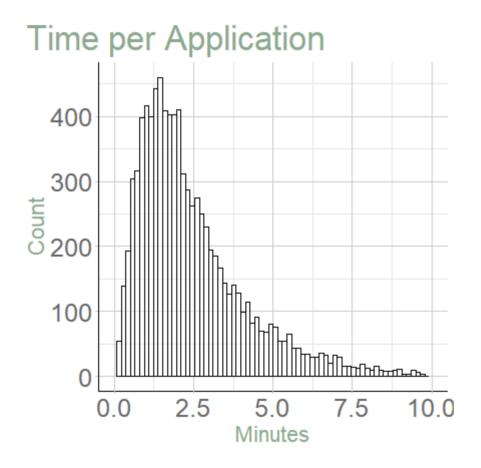
Treatment 5: 'Bad'

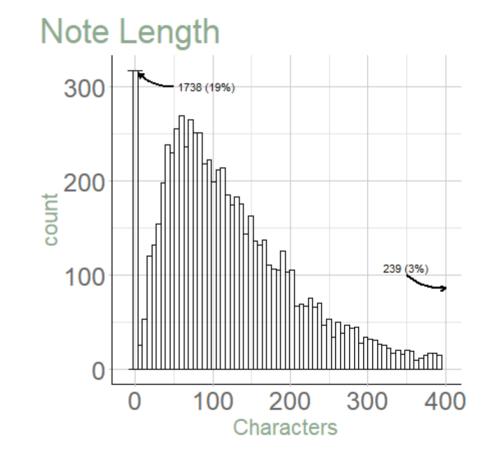
Treatment 5: 'Bad'

Social Media Data

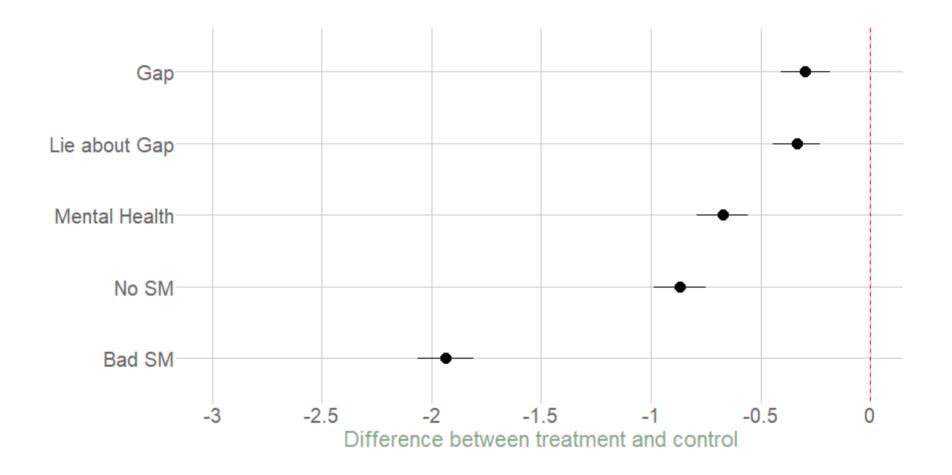


Results: Effort

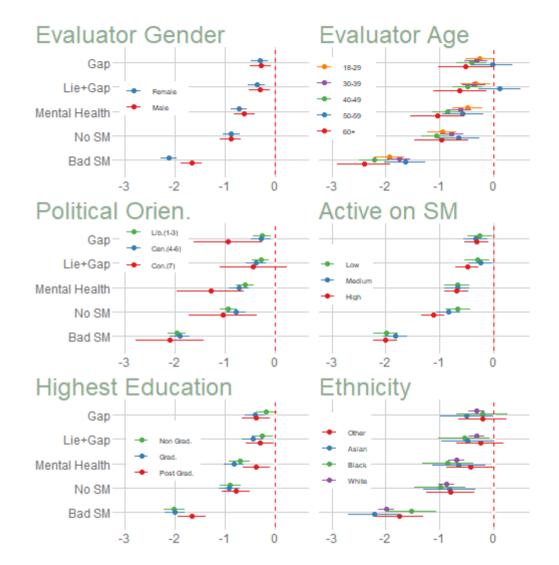




Results: Treatment Effects









Thank You!