

BUSINESS ANALYTICS



Analysis Of Variance (ANOVA)

- Compares - multiple independent variable with a continuous variable
 - Dependent Vs Independent Variables
 - Continuous Vs Category (2 or more groups)
 - Continuous Vs Category + Continuous+....(many Independent variable)
- Extension of the independent t-tests

Example - One Way ANOVA

- Marks obtained in the same subject by 3 students belonging to three different schools are given below
- Does the data suggest any association between schools and marks?

SCHOOL	A	B	C
Marks	82	83	38
	83	78	59
	97	68	55

Steps

1. Calculate the means

- School A : $\text{mean}(82, 83, 97) = 87.3$
- School B : $\text{mean}(83, 78, 68) = 76.3$
- School C : $\text{mean}(38, 59, 55) = 50.6$

2. Calculate the grand mean

- Grand mean $\bar{X} = \text{mean}(82, 83, 97, 83, 78, 68, 39, 59, 55)/9 = 71.4$

- Calculating the variations

- Sum of Squared Deviations about the grand mean, across all observed values

ie. $(X - \bar{X})^2 = (82 - 71.44)^2 + (83 - 71.44)^2 + \dots$

$SS_{\text{Total}} = 2630.2$

- Sum of Squared Deviations of group mean about the grand mean – three group means against the grand mean

ie. $n(X - \bar{X})^2 = 3\{(87.3 - 71.4)^2 + (76.3 - 71.4)^2 + (50.6 - 71.4)^2\}$

$SS_{\text{Between}} = 2124.2$

- Sum of Squared Deviations of observations within a group about their group mean, added across all groups

ie. $SS_{\text{Within}} = 506$

- Calculate the degrees of freedom for every variance
 - $df_{\text{Total}} = \text{Number of observations} - 1 = 9 - 1 = 8$
 - $df_{\text{Between}} = \text{Number of groups} - 1 = 3 - 1 = 2$
 - $df_{\text{Within}} = \text{Number of observations} - \text{number of groups} = 9 - 3 = 6$
- Calculate the Mean Squared Variances
 - Mean Squared variance between groups
$$MS_{\text{Between}} = SS_{\text{Between}} / df_{\text{Between}} = 2124.2 / 2 = 1062.1$$
 - Mean Squared variance within groups
$$MS_{\text{Within}} = SS_{\text{Within}} / df_{\text{Within}} = 506 / 6 = 84.3$$

- Calculate the f-statistic
 - F-value: $MS_{\text{Between}}/MS_{\text{Within}} = 1062.1/84.3 = 12.59$
- Calculate the p-value from the F-table
 - p-value for given f-value 12.59 and degrees of freedom 2 and 6 is 0.007

Type of ANOVA

One way ANOVA

- Compare the means of two or more independent (unrelated) groups
- E.g. Is there a difference in student's scores based on the row he is seated – front/middle/back?

Two way ANOVA

- Examines the influence of two category independent variables on one continuous dependent variable
- E.g. Does the race and gender affect a person's yearly income?

Note: Can use ANOVA, when there is more than 2 groups in Category variable and sample size is more than 30

Chi-Square Test (X^2)

- Determine whether there is a significant difference between the expected frequencies and the observed frequencies in one or more category variables
- Dependent Vs Independent
- Category (multiple groups) Vs Category (multiple groups)
- Hypothesis:
 - Null hypothesis states Variable A and Variable B are independent
 - Alternate hypothesis states Variable A and Variable B are not independent

Note: If both the variables are category variable, can use chi-square test

Example on Chi-Square Test

- Ice-cream flavours survey taken based on gender

	Choco	Vanilla	Strawberry	Total
Men	100	120	60	280
Women	350	200	90	640
Total	450	320	150	920

- Proportion of population Men = $280/920 = 0.3043$
- Proportion of population Women = $640/920 = 0.6957$

Thus, expected values:

Population with Choco = 450

Choco Men: $450 * 0.3043 = 136.935$

Choco Women: $450 * 0.6957 = 313.065$

Population with Vanilla = 320

Vanilla Men: $320 * 0.3043 = 97.376$

Vanilla Women: $320 * 0.6957 = 222.624$

Population with Strawberry = 150

Strawberry Men: $150 * 0.3043 = 45.645$

Strawberry Women: $150 * 0.6957 = 104.355$

Calculate the Chi-squared statistic

- $$X^2 = \sum \frac{(\text{observerd frequency} - \text{expected frequency})^2}{\text{expected frequency}}$$

$$= \frac{(100-136.935)^2}{136.935} + \frac{(350-313.065)^2}{313.065} + \frac{(120-97.376)^2}{97.376} + \frac{(200-222.624)^2}{222.624} \\ + \frac{(60-45.645)^2}{45.645} + \frac{(90-104.355)^2}{104.355}$$

- $X^2 = 28.362$

Note: From Chi-square table corresponding p-value will be calculated

- ANOVA and Chi-Square analysis in R & SAS
- CASE STUDY – Internet Survey in R & SAS