## Vatsal K Shah

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WORK EXPERIENCE:

dmg Events - Middle East & Asia

December 2014 — June 2015

Intern

#### Responsibilities at dmg Events:

- Chiefly worked on the Indian Telecom sector. Also worked on the Medical, Hospitality and Tourism sectors of India.
- Extensive market research and analysis of the above projects.
- Minutely studying the market size & market trends to formulate a strong project report.
- Mapping the competition and constantly evaluating the projects on basis of the gathered information.
- Formulating a strong conference agenda as a part of the main event.

iSMG Corp

May 2014 — July 2014

Research Associate

Research analysis & conference production for the IT sector across India, Middle East and South East Asia. Conceptualization & inception of ideas based on solid market analysis & research and implementing them with successful completion of professional B2B conferences, meetings, summits, round-tables, seminars and workshops with a particular focus on Information Security.

#### Responsibilities at iSMG:

- Forming the structure, programs, content and theme for all conferences and events on Information Security
- In-depth market research
- Project management
- Client management

**Anand Publications** 

August 2013 — February 2014

**Business Development Intern** 

Worked on the launch of "Anand Upvan" magazine by Anand Publications.

#### Responsibilities at Anand Publications:

- Formulating marketing strategies
- Extensive market research mapping potential customers
- Advertising and public relations
- Content development

EDUCATION: Bachelor of Engineering -

2011 — Present

Computers

Shah and Anchor Kutchhi Engineering College

Average : 53.5%

#### RESEARCH

#### **Enhancement of Tumor Detection (2015-16)**

PROJECTS:

- Developing algorithms to distinguish malignant regions from benign regions using Image Processing Fundamentals
- Working on various algorithms like Global Thresholding, Linde-Buzo-Gray,

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- Kekre's Propotionate Error and K-means Clustering to accurately map sample mammograms
- Designing an imaging system to increase the accuracy of standard tumor detection systems

#### Hospital System Management (2015)

- Develop an Electronic Health Record System for patient management
- Create a statistical database on bases of the patient records to support research and development in medical field

#### Standard Furniture Website Prototype (2014-15)

- Designed a functional prototype of a standard e-commerce furniture website
- Outlined payment gateway and drafted client database

# PUBLICATIONS & CONFERENCES:

- 2015 ICCIC IEEE International Conference on Computational Intelligence and Computing Research with proceedings in the IEEE Xplore 10 to 12 December, Madurai, India Artificial Intelligence Management in Financial Crisis Author: Vatsal Kamlesh Shah
- Imperial Journal of Interdisciplinary Research The Effect of E-Business and Information Management on Supply Chain Operations for SMEs 2015, Author: Vatsal Kamlesh Shah
- International Journal of Business and Management Modeling Organizational Planning Management 2015, Author Vatsal Kamlesh Shah, Co-author Afreen Bhumgara
- International Journal of e-education e-business e-management and e-learning Business Marketing Environment & Dynamics 2015, Author: Vatsal Kamlesh Shah, Co-authors: Afreen Bhumgara, Irfan Sayyed. (under review)

#### **ACHIEVEMENTS:**

- Attended the 2014 ISACA (Information Systems Audit and Control Association) conference as the youngest intern representing iSMG
- Represented Teach for India at the Reliance Foundation (EFA) event at the Indian Premier League 2014 and 2015.
- Successfully completed the Oracle certified fundamental & advanced Pl/SQl course, 2014
- Successfully finished the Latex training course from IIT-Bombay with 74% (Class highest 79%), 2015
- Topper of the High School in SSC with 92%.

### EXTRA CURRICULAR:

- Social activities: Served as an Assisting Intern & Volunteer with Teach For India, worked briefly with the Rotract Club of Mumbai.
- *Travel:* Organised and arranged local treks, have covered major regions of North India with youth camps.
- *Cultural Activities:* Have actively participated in science fairs, inter-college debates, essay and elocution competitions which immensely helped gain a better control over general vocabulary and public-speaking.
- *Other interests:* Have been a part of numerous on-stage concerts and events, watching classic cinema has been an appreciated priority

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