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Literature List	Price/100	Quantity	Cost (US \$)
Garden			
Landscape Architecture, color, 12 pages Illustrated booklet shows and describes redwood grades for a variety of garden applications.	63.00		
Redwood Design Gallery, color, 8 pages Dozens of photos are packed into this tabloid-sized gallery o projects featuring decks, fences, arbors, trellises and gates.	45.00 f		
Deck Construction, black & white, 8 pages Do-it-yourselfer's general construction information for building a redwood deck and a variety of steps and railings.	42.00		
Redwood Fences for All Reasons, color, 16 pages Idea booklet with over 30 photos. Also includes construction drawings for dozens of fence designs and step-by-step building instructions.	2.25 each (Includes shipping)		
Redwood Fences—Practical Elegance, color, 4 pages Colorful booklet features various fence designs.	36.00		
Deck Grades, Nails, Finishes, black & white, 2 pages Answers to the most-often-asked questions about redwood for garden applications.	18.00		
Project Plans, 2 color, 4-8 pages Exciting new or updated plans for attractive and popular garden written for the novice to moderately skilled do-it-yourselfer. (Spec			
Mendocino Bench Monterey Potting Center	Windsor Shade Shelter	Adirono	dack Swing
Sonoma Picnic Table Deck Over Concrete	Lake Tahoe Gazebo	Adirono	dack Chair
Petaluma Planters Freestanding Deck	Calistoga Spa Surround	Santa (Oruz Sandbox
Garden Tool Shed 2x2 Baluster Railings			
All Decked OutRedwood Decks, color, 160 pages, 8 ¹ / ₂ "x11" Stunning full-color book features 55 redwood decks and outdoo projects. Created by Schiffer Publishing Ltd. using 215 CRA photos. Includes a 32-page how-to-build decks section.			
Fancy Fences and Gates, color, 80 pages, 81/2"x11" Full color book featuring all redwood fences and gates; great idea starter for backyard carpenters.	21.00 each (Includes shipping)		
Special Purpose Structural Grades for Decks, black & white, 2 pages. Describes special purpose grades, Redwood Deck Heart and Redwood Deck Common.	18.00		
Architectural Guide, color, 8 pages Architect's guide to specifying redwood; includes lumber patterns and finishing details.	60.00		
Finger-Jointed Redwood, black & white, 2 pages Technical Data Sheet describes properties and uses of this unique knot-free redwood product.	18.00		

Literature List	Price/100	Quantity	Cost (US \$)
Architectural (Continued)			
Using Redwood Siding Over Rigid Foam Sheathing, black & white, 4 pages. Discusses construction details that are critical to good siding performance when installed over rigid foam sheathing.	24.00		
Siding Patterns and Applications , black & white, 8 pages Builder's details for applying Certified Kiln Dried siding; includes pattern profiles plus nailing and finishing information.	42.00		
Siding Application Checklist, black & white, 2 pages Helpful Technical Data Sheet lists key points for proper installation of Certified Kiln Dried siding.	18.00		
Fastenings & Finishes			
Exterior Finishes, color, 4 pages Easy-to-read chart describes and illustrates the variety of exterior finishes for redwood. Our most requested piece.	36.00		
Interior Finishes, color, 4 pages Easy-to-read chart describes and illustrates the variety of interior finishes for redwood.	36.00		
Painting Exterior Redwood , black & white, 4 pages Technical Data Sheet describes preparation, painting and maintenance of exterior redwood.	24.00		
No-Maintenance Option: Naturally Weathered Redwood, black & white, 2 pages. Technical Data sheet discusses the no-maintenance option of leaving redwood unfinished.	18.00		
Color Restoration of Redwood Siding and Decks, black & white, 4 pages. A guide for effectively restoring the appearance of redwood's natural color.	24.00		
General			
Grades & Uses, color, 4 pages Illustrated guide to the general purpose redwood grades.	36.00		
Softwood Lumber Sizes Explained , black & white,1 page Describes differences between nominal and actual sizes for dry and green commercial softwood lumber.	18.00		
Dimensional Stability of California Redwood, black & white, 4 pages. Technical Data Sheet discusses low, relative shrinkage of redwood.	24.00		
Availability of California Redwood Lumber, black & white, 2 pages Technical Data Sheet discusses bright future for availability of redwood lumber.	18.00		
Pattern Book, black & white, 28 pages Full size details of all the standard redwood lumber patterns.	6.00 each		
Behind the RIS Grade Stamp, black & white, 2 pages Details services offered by Redwood Inspection Service and explains grade marks.	Free		
RIS Redwood Lumber Grades and Uses Poster, color, 23"x32" Full-color photos with descriptions of general purpose grades, plus overview of applications and grade stamp definition.	Free		
Redwood: Right in Your Own Backyard Poster, color, 20"x28" Full color poster shows the beauty and durability of a fifteen-year-old redwood deck which has been left unfinished.	2.50 each		

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Literature List	Price/100	Quantity	Cost (US \$)
RIS Standard Specifications, black & white, 128 pages The official grade rule book for redwood grades as established by the Redwood Inspection Service. Convenient pocket size.	5.00 each (Includes shipping)		
RIS Standard Specs on CD, CD Rom (other formats available) Grade rule book as electronic reference file viewable with Adobe® Acrobat® Reader (supplied on CD Rom) on Macintosh or PC platforms. Copy, cut and paste text.	10.00 each (Includes shipping)		
Redwood Placards, two color, 12"x14" Features "Redwood — The Natural Choice" message in bold red and black. Use as bin, wrap or end tags.	\$15.00		
Education/Conservation			
Using Redwood: An Environmentally Sound Decision, black & white, 4 pages. Discusses environmental impact of using redwood.	18.00 (First 100 free)		
Redwood Forests Certified for Sustainable Harvests, black & white, 2 pages. Technical Data Sheet discusses third-p certification of commercial redwood forestlands.	Free party		
The State of the Redwoods Today, 2 color, 16 pages Informative and factual reference booklet regarding redwood harvesting and forest management.	50.00 (First 50 free)		
Today's Redwood Forests Folded to fit #10 envelope. Pamphlet describes differences between redwood parks and commercial forests.	Free		
Posters , 2 color Two point-of-purchase posters graphically answer questions about redwood's growth and preservation, and properties and performant			
81/2"x11" Growth and preservation Properties and performance 18"x24"	.50 each		
Growth and preservation Properties and performance	1.50 each 1.50 each		
Sales & Promotion			
Redwood—Frequently Asked Questions , 4"x5", 40 pages Handy reference pocket-size book can be used alone or as follow-up training aide to <i>Selling Redwood</i> video.	3.60 each (Includes shipping)		
Selling Redwood Video , 12 minutes Retail sales training tool covers redwood grades and uses, wood performance, fasteners, finishes and environmental issues.	30.00 each (Includes shipping)		
Redwood—Beauty That Lasts Video , 8 minutes, 20 seconds Builder's sales tool shows variety of redwood applications, decks, fences and outdoor structures.	30.00 each (Includes shipping)		
Dream Deck TV Commercial , 30 seconds Professional quality and broadcast-ready with space for dealer identification.	3/4" 52.50 each 1" 60.00 each (Includes shipping)		
Doorhanger, 2 colors, 41/4" x 101/4", 100 pieces Advertising tool for deck builders; has die-cut slot for inserting business card.	30.00 /pkg. (Includes shipping)		
Reprints, CRA Ads, full color, 1 page Reprints of CRA ads. ideal for handouts or direct mail—print your own message on the back: prices lists, package promotions.	21.00		

Literature List		Price/100		Quantity	Cost (US \$)
Sales & Promotion (Continued)					
Banner, 3 colors, 3' x 8' Message reads: "Redwood—The Natural Choic polyvinyl, ideal for in-store/outdoor promotion o		48.00	each		
Neon Sign, 2 colors, 2' x 3' Bold message promotes redwood decks and fe window or on wall, or stand on flat surface.	ences. Hang in	385.00	each		
Correspondence Course, eight lessons 'Redwood Basics for Sales and Marketing" will effective and productive. Framed certificate for		200.00	each		
Reference Files					
Reference files consist of CRA literature collected in	a three-ring binder and	organized fo	or use by	professionals.	
Redwood Landscape Architect—includes only		12.00			
relevant to landscape architects.		(Includes sh	ipping)		
Redwood Specifier (for Builders and Architect		15.00	each		
literature relating to architectural and garden in plus fastening and finishing details.	formation	(Includes sh	ipping)		
Redwood Dealer—contains all CRA literature pand promotion materials.	olus sales	18.00 (Includes sh			
Literature Order Order through your redwood supplier who may be willing to	o share costs. Prices do no	ot include ship	pina excel	it wiere moted/	
California residents must add sales tax. Please remit in US			-	jo.op.tod/	
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For CRA use only					
Date Shipped Billed Inv	voice #		Literature Cost		
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			Shipping		
Number of Packages			Total		



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The Pacific Lumber Company
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Simpson Timber Company