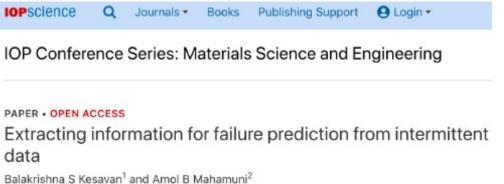
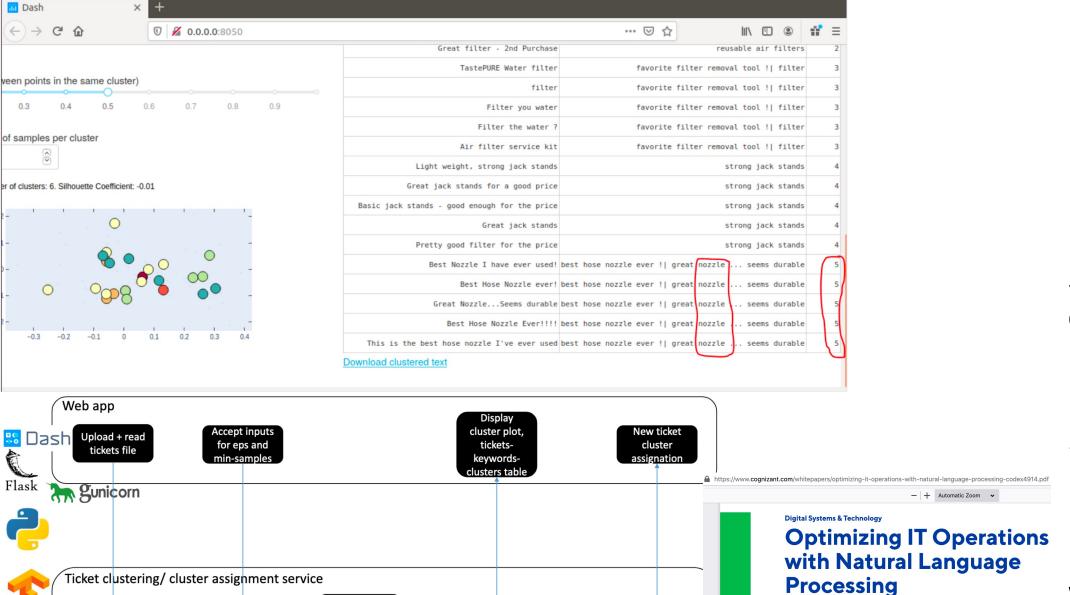
### Overview

Data Science projects since 2014: Pharma, Utility, Predictive Maintenance, Services 10 years US onsite: business process, ERP/BPM, management. BFSI, Mfg

	Tabular data		Text		
ML	<ol> <li>1.</li> <li>2.</li> <li>3.</li> </ol>	Reducing call center load (ARIMA)  Failure prediction (survival)  Optimizing project staffing (RF)	<ol> <li>2.</li> </ol>	Measuring project health (polarity & valence)  Azure helpdesk chatbot (cloud)	
DL	1.	Securing edge devices (T-CNN Auto Encoder)	<ol> <li>1.</li> <li>2.</li> <li>3.</li> </ol>	FLR improvement helpdesk tickets (TFHub, DBSCAN) Asset reuse (Word2Vec) Preventing revenue leakage (LSTM & BERT)	







Calculated output:

Silhouette score, # of

clusters, ticket-clusters,

cluster keywords

Assign new ticket

right cluster,

cosine distance

Cluster plot,

matplotlib

keywords per

embeddings

clustering,

DBSCAN

Ticket description

to text

embedding, TF &

matpl tlib

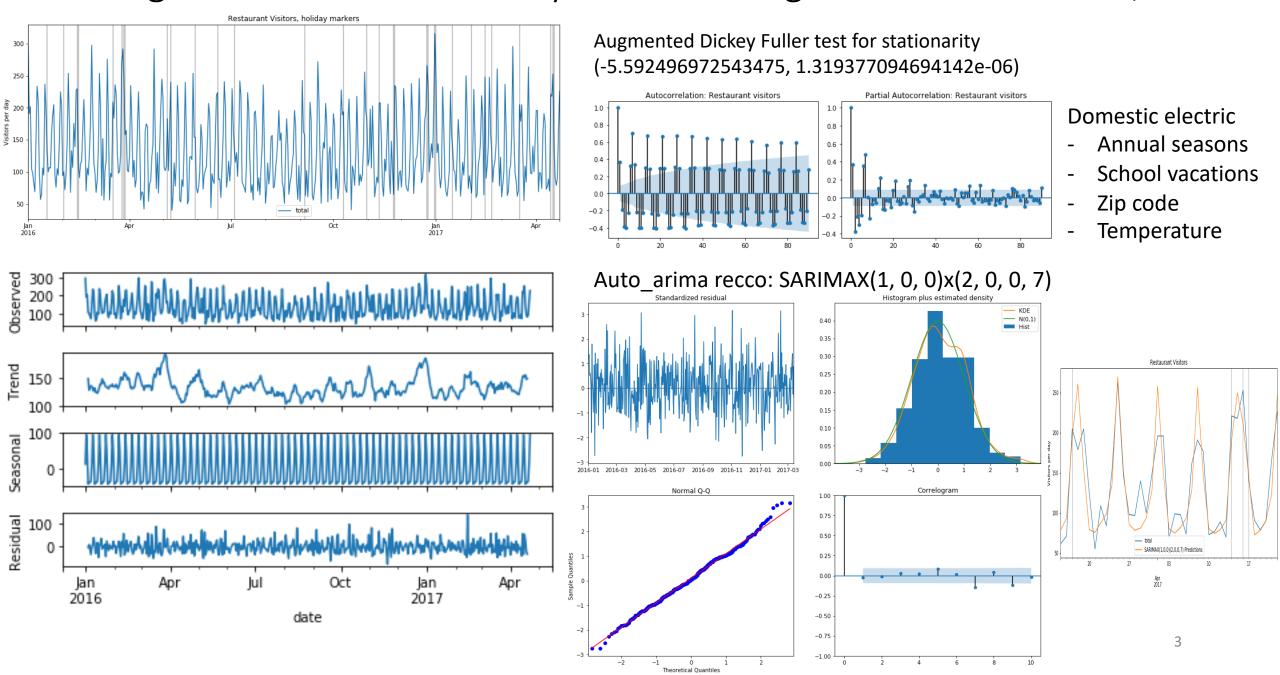
Pharma helpdesk left shift:

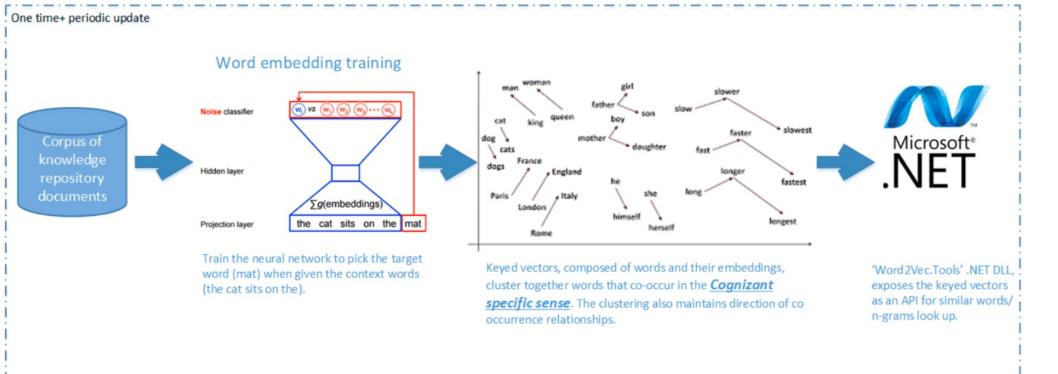
50% SME effort reduction

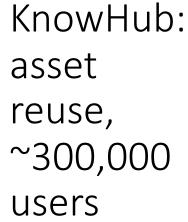
20 % improveme nt in FLR

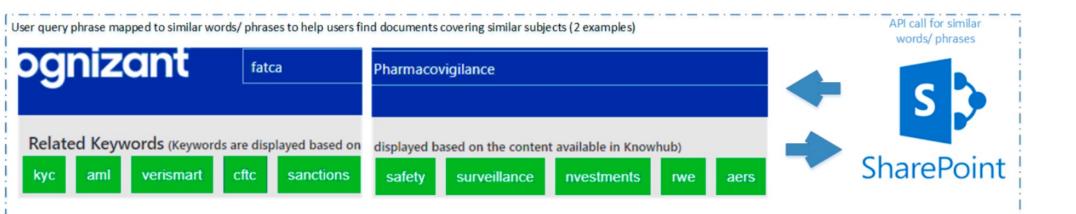
Whitepaper

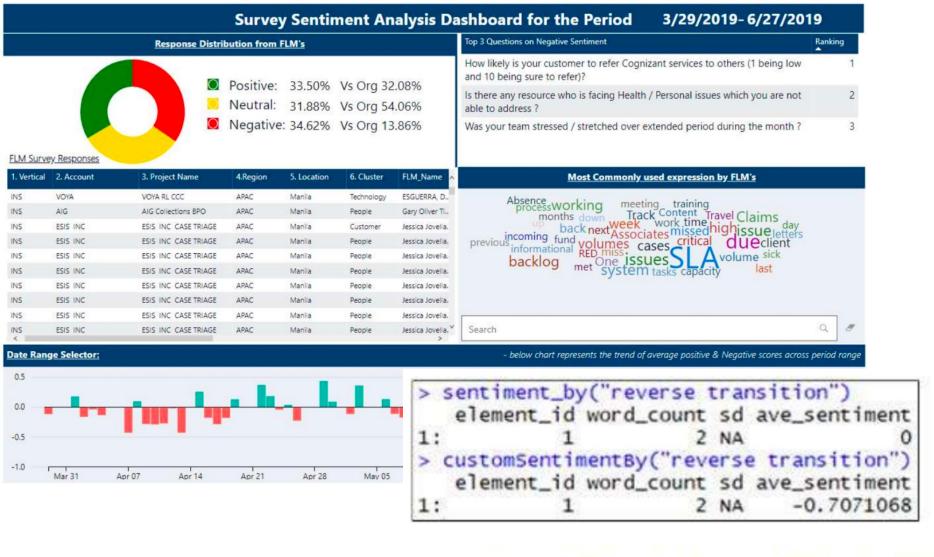
## Reducing call center load - utility client serving ~10Mn consumers, ARIMA



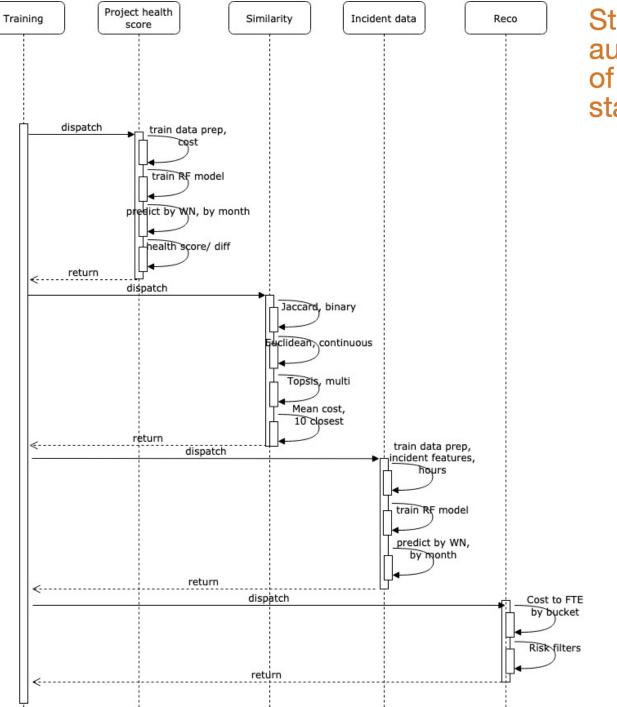








BPO: project health measure tor \$17Bn projects



Statistical methods for automated generation of service engagement staffing plans

J. Hu B. K. Ray M. Singh

Optimizing project staffing:

Benchmark similar + well run projects

Identified 8% labor cost savings



```
HOME DATA DISCUSSION SCRIPTS SUBMISSION LEADERBOARD

28. Bala Kesavan 0.96127
```

```
#definining a bi-directional LSTM leak
inp = Input(shape=(maxlen,))
```

```
x = Embedding(max_features, embed_size, weights=[embedding_matrix])(inp)
x = Bidirectional(LSTM(50, return_sequences=True, dropout=0.05, recurrent_dropout=0.05))(x)
x = Bidirectional(LSTM(50, return_sequences=True, dropout=0.05, recurrent_dropout=0.05))(x)
x = GlobalMaxPool1D()(x)
x = Dense(50, activation="relu")(x)
x = Dropout(0.1)(x)
```

x = Dense(10, activation="sigmoid")(x)
model = Model(inputs=inp, outputs=x)

model = model(Inputs=Inp, outputs=x)
model.compile(loss='categorical crossentropy', optimizer='adam', metrics=['accuracy'])

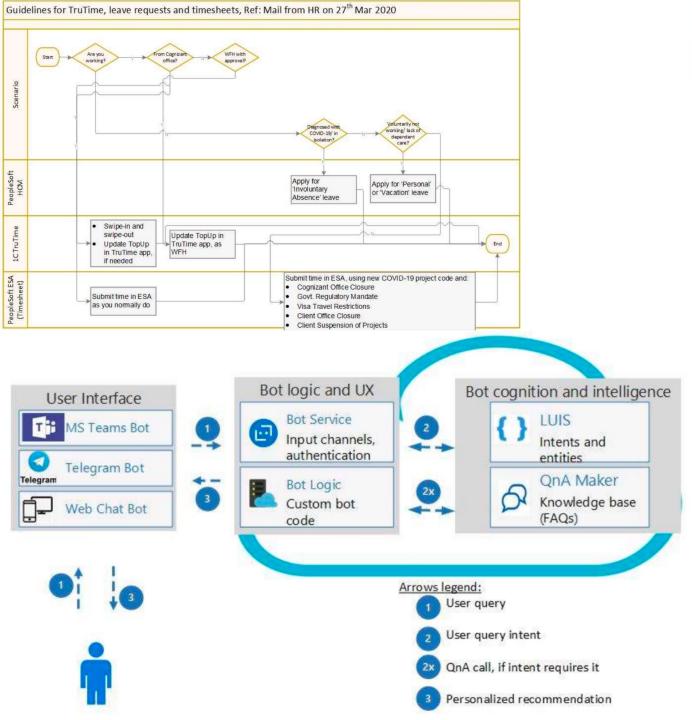
label	precision	recall	fscore	support
0	0.94	0.91	0.93	598
1	0.78	0.80	0.79	99
2	0.93	0.93	0.93	395
3	0.96	0.96	0.96	196
4	0.92	0.93	0.92	492
5	0.83	0.89	0.86	482
6	0.87	0.86	0.87	118
7	0.78	0.73	0.75	162
8	0.92	0.73	0.81	151
9	0.75	0.86	0.80	154

Preventing revenue leakage

Obligations extraction from contracts

Proxy data, hackathon entry

Text classifier: BERT + TF2.0, LSTM + Keras



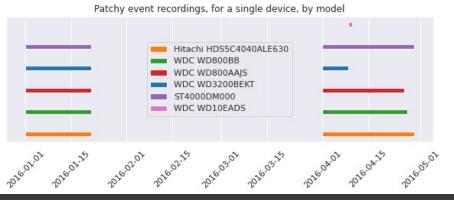


Azure helpdesk chatbot:

Employee experience

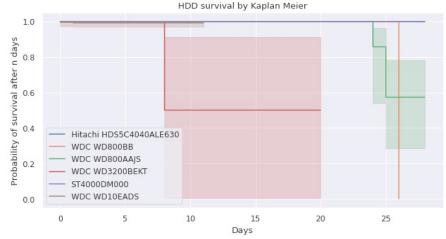
Time to roll out

# Edge device failure prediction

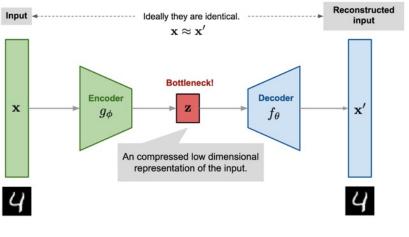


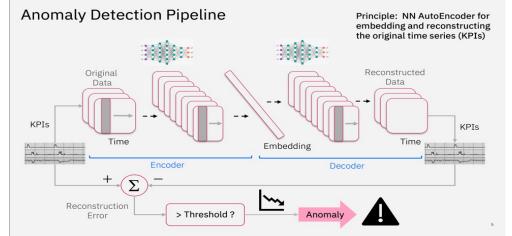
$$\hat{S} = \prod_{t_i < t} \frac{n_i - d_i}{n_i}$$

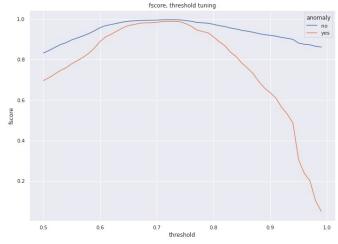
Day	Number of devices at risk	Number of devices that failed	Survival probability (product of terms)
0	2	0	(2-0)/2 = 1
8	2	1	$\{(2-0)/2\}x\{(2-1)/2\} = 0.5$
20	1	0	${(2-0)/2}x{(2-1)/2}x{(1-0)/1} = 0.5$

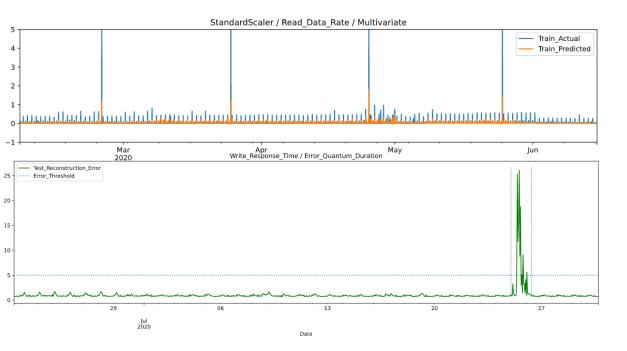


· ·	,	10	Days		23
t_0	-1				
null_distribution chi s	quared				
degrees_of_freedom	1				
test_name logra	nk_test				
			test_statistic	P	-log2(p)
Hitachi HDS5C4040ALE630	ST400	00DM000	5.41	0.02	5.64
	WDC W	D10EADS	18.72	<0.005	16.01
	WDC WE	)3200BEKT	751.37	<0.005	547.10
	WDC W	D800AAJS	799.60	<0.005	581.94
	WDC V	VD800BB	262.02	<0.005	193.36
ST4000DM000	WDC W	D10EADS	24.96	<0.005	20.70
	WDC WE	)3200BEKT	389.80	<0.005	285.82
	WDC W	D800AAJS	621.79	<0.005	453.49
	WDC V	VD800BB	90.00	<0.005	68.51
WDC WD10EADS	WDC WE	)3200BEKT	13.30	<0.005	11.88
	WDC W	D800AAJS	0.22	0.64	0.65
	WDC V	VD800BB	0.05	0.83	0.27
WDC WD3200BEKT	WDC W	D800AAJS	14.00	<0.005	12.42
	WDC V	VD800BB	3.00	9 0.08	3.59
WDC WD800AAJS	WDC V	VD800BB	0.47	0.49	1.02





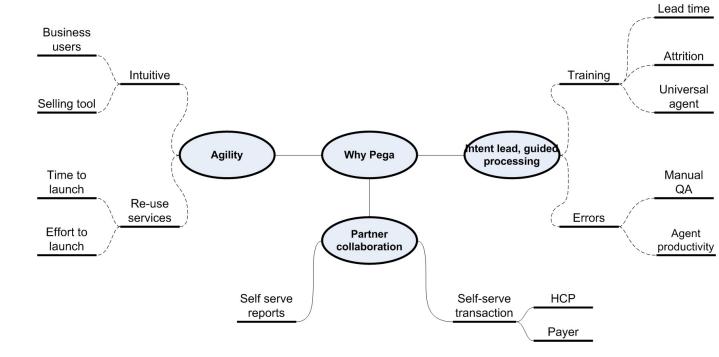




Layer (type)	Output	Shape	Param #
convld_3 (ConvlD)	(None,	24, 64)	30784
dropout_4 (Dropout)	(None,	24, 64)	0
convld_4 (ConvlD)	(None,	12, 32)	12320
dropout_5 (Dropout)	(None,	12, 32)	0
convld_5 (ConvlD)	(None,	6, 16)	3088
convld_transpose_4 (ConvlDTr	(None,	12, 16)	1552
dropout_6 (Dropout)	(None,	12, 16)	0
convld_transpose_5 (ConvlDTr	(None,	24, 32)	3104
dropout_7 (Dropout)	(None,	24, 32)	0
convld_transpose_6 (ConvlDTr	(None,	48, 64)	12352
convld_transpose_7 (ConvlDTr	(None,	48, 80)	30800
Total params: 94,000 Trainable params: 94,000 Non-trainable params: 0			

Securing edge devices (T-CNN Auto Encoder), anomaly detection

# Pharma market access



### Intent lead guided processing

- 1. Training: Strongly emphasized pain point
- 1.Lead time for deploying a new hire (6 to 8 wks): Less to memorize/ "know". Shorter time to productivity.
- 2.Attrition (50%): Trainees unable to cope with system complexity. Eliminate complexity, improve retention.
- 3.Universal agent (currently program specific): Common process + system guidance = enhance agent mobility across programs = Easy scalability.
- 2.Errors: Prevent through advanced validations, helpful search + scripts + links to sources + personalized tips
- 1.100% manual QA, 50:350 overheads: Eliminate waste.
- 2.Agent productivity: Enables "first time right"... prevent going three screens in to discover an earlier error and having to back out

#### Agility

- 1.Re-use services: Launch same service for new customer with more configuration than coding
- 1.Time to launch: 16 wks slash
- 2.Effort to launch: \$ 1Mn slash
- 2.Intuitive
- 1.Business user editable: Stated requirement. Provided with production class controls.
- 2. Selling tool: Enables client sales team to make customized pitches to prospects

### Partner collaboration

- 1.Reports: Secure access to live reports that provide deep insight. <Ad hoc reports?>
- 2.Transactions:
- 1.HCP: Access the same process as the call center agents
- 2. Payer: Secure token (DWA) to complete "zero touch process" (potentially)