

Experience



**Wireless Link Technologies Inc.**  
**Door No. 2 De Paseo Bldg., Aparente St., cor. Block 2, City Heights, General Santos City**  
Technical Network Services Delivery Department Head  
2013 - Present

- Spearhead technical network and services delivery with a focus on operational excellence and efficiency.
- Conduct meticulous site surveys, preliminary designs, and quotations for top-tier corporate and government clients.
- Drive strategic technical negotiations, optimizing project scope and deliverables for client satisfaction.
- Collaborate with sales to craft accurate bills of materials, streamlining project cost analysis.
- Cultivate and sustain strong client partnerships, facilitating technical alignment on project objectives.
- Oversee comprehensive project implementation from installation to commissioning, ensuring quality standards.
- Initiate and lead training programs to enhance technical team expertise and client proficiency.
- Remain at the forefront of the industry by researching emerging product innovations and technologies.merging product innovations and technologies.
- Provide project leadership for key ventures, including expansive wireless surveillance networks and educational infrastructure solutions.



**Albilad Fire Fighting Systems Co. Ltd.**  
**P.O. Box 694 2nd Industrial City, Dammam K.S.A**  
Estimation Engineer  
2008 - 2012

- Developed preliminary designs and cost estimates for diverse fire fighting systems, including sprinkler, deluge, clean agent, and kitchen hood systems, as well as fire detection and alarm systems, ensuring compliance with NFPA, Saudi Aramco, SABIC, and SEC standards.
- Collaborated with the engineering team to optimize the cost-effectiveness of proposed fire protection solutions.
- Engaged in client interfacing to collect precise requirements and executed site surveys to ensure design accuracy.
- Negotiated with suppliers to obtain competitive pricing, contributing to cost-efficient project execution.



**Dctech Micro Services, INC.**  
**Dctech Building, Shanghai Street, Matina Aplaya, Davao City**  
Technical Engineer  
2007 - 2008

- Delivered technical support, swiftly resolving client issues.
- Spearheaded deployment of robust wireless and wired network infrastructures.
- Maintained peak network performance within designated responsibility zones.