### COURSES

**UBIQUITI ENTERPRISE WIRELESS ADMIN, UBIQUITI CARRIER WIRELESS ADMIN**, **UBIQUITI BROADBAND WIRELESS SPECIALIST, UBIQUITI AIRMAX CERTIFIED ADMIN UBIQUITI ACADEMY** 

FEB 2014 - MAR 2015

**RUIJIE SPECIALIST ENGINEER - REYEE. RUIJIE SPECIALIST ENGINEER - ENTERPRISE** RUIJIE SEP 2023

**CNPILOT CERTIFIED, PTP** 650 CERTIFIED, PTP 820 **CERTIFIED CAMBIUM NETWORKS** SEP 2016

**HIKVISION CERTIFIED SECURITY ASSOCIATE**, **HIKVISION CERTIFIED SECURITY ASSOCIATE -VIDEO MANAGEMENT SOFTWARE HIKVISION** AUG 2023

**MIKROTIK CERTIFIED NETWORK ASSOCIATE, MIKROTIK CERTIFIED ROUTING ENGINEER. MIKROTIK CERTIFIED USER MANAGEMENT ENGINEER WIZMASTER** MAR 2023

**CERTIFIED FIBER OPTIC TECHNICIAN SUBNET SERVICES** NOV 2017

**BASIC OCCUPATIONAL SAFETY AND HEALTH** TRAINING (BOSH), CONSTRUCTION **OCCUPATIONAL HEALTH AND SAFETY COURSE** (COSH) **COSHEMAP** SEP 2018

**IDAS EDUCATION C2** (NXDN MULTI-SITE **CONVENTIONAL SYSTEM), MARINE VHF RECEIVERS** ICOM **DEC 2016** 

**LEADING STRATEGIC EXECUTION** ATENEO DE MANILA **GRADUATE SCHOOL JAN 2018** 

**ITIL 2011 FOUNDATION AXELOS** AUG 2018

**AI ESSENTIALS GOOGLE** 

JUN 2024

## **SKILLS**

WIRELESS NETWORKING: DESIGN, CONFIGURATION, AND TROUBLESHOOTING.

INSTALLATION, CONFIGURATION, AND MANAGEMENT.

SURVEILLANCE SYSTEMS:

PROJECT MANAGEMENT TOOLS: SMARTSHEET, GOOGLE WORKSPACE.

AI TOOLS: GOOGLE GEMINI, CHAT GPT, PERPLEXITY.

PROTOTYPING, USER FLOWS, INFORMATION ARCHITECTURE, INTERACTION DESIGN CODING SKILLS: HTML, CSS,

UX/UI DESIGN: WIREFRAMING,

WIRELESS NETWORKING SOFTWARE UBIQUITI AIRLINK, CAMBIUM LINK

PLANNER, RUIJIE CLOUD.

DESIGN, BOOTSTRAP, PHP, MYSQL.

JAVASCRIPT, RESPONSIVE WEB

SURVEILLANCE SYSTEM SOFTWARE **HIKVISION HIKCENTRAL** PROFESSIONAL, DAHUA SMARTPSS,

SMARTSHEET, VISUAL STUDIO, MICROSOFT VISIO

NETWORK MANAGEMENT MIKROTIK

**ROUTEROS** 

PHOTOSHOP, FIGMA

**DESIGN AND MODELLING SOFTWARE** AUTODESK AUTOCAD, ADOBE

## MARC ERWIN REGALADO



MANAGER I UX DESIGNER

# marcregalado1785@gmail.com

### **ABOUT ME**

I'm a licensed Electronics Engineer with nearly 20 years of experience in telecommunications, fire protection, and security systems. As the current leader of the technical department at an IT/Security company, I manage projects from initial design to final handover. Recently, I have enhanced my skills by completing Google's UX Design and Project Management Professional Certificates, alongside developing a strong foundation in HTML, CSS, and JavaScript. I'm now eager to leverage my technical expertise and project management experience in a junior web developer role, while also remaining open to opportunities in wireless network engineering and CCTV systems. In my free time, I enjoy exploring the outdoors and traveling.

### **WORK EXPERIENCE**

### **AGN REALTY LESSOR**

### Nov 2024 - Dec 2024

### **Website Designer and Developer**

-Designed and developed a responsive website for AGN Realty Lessor using WordPress and Elementor, ensuring a userfriendly and visually appealing layout.

-Created and optimized all website content using Yoast SEO to improve search engine rankings and drive organic traffic. -Managed web hosting setup and configuration, ensuring seamless deployment and reliable performance.

-Delivered a comprehensive solution that combined technical proficiency, creative content development, and strategic SEO implementation to meet client objectives.

### **GRAND PALMERA** HOTEL

### General Santos City Aug 2024 - Sep 2024

## Web Developer

-Designed and developed a booking website for local deployment using PHP, Java (for backend logic), HTML (for frontend design), and SQL (for database management). -Implemented system features to prevent double bookings and restrict past-date reservations, ensuring accurate and error-free scheduling.

-Created a secure and efficient database using SQL to manage booking data.

-Delivered a user-friendly interface to streamline staff operations and improve overall system usability, tailored to the hotel's specific requirements.

### **TECHNOLOGIES** General Santos City

**WIRELESS LINK** 

## Feb 2013 - Present

**Technical Network & Services Delivery - Head** 

- Spearhead technical network and services delivery with a focus on operational excellence and efficiency.
- Conduct meticulous site surveys, preliminary designs, and quotations for top-tier corporate and government clients.
- Drive strategic technical negotiations, optimizing project scope and deliverables for client satisfaction.
- Collaborate with sales to craft accurate bills of materials and streamline project cost analysis. - Cultivate and sustain strong client partnerships, facilitating
- technical alignment on project objectives. - Oversee comprehensive project implementation from
- installation to commissioning, ensuring quality standards. - Initiate and lead training programs to enhance technical team expertise and client proficiency.
- Remain at the forefront of the industry by researching emerging product innovations and technologies.merging product innovations and technologies.
- Provide project leadership for key ventures, including expansive wireless surveillance networks and surveillance infrastructure solutions.

### FIGHTING SYSTEMS LTD

**ALBILAD FIRE** 

### Dhahran Airport, Dammam, Saudi Arabia Apr 2008 - Dec 2012

## **Estimation Engineer**

- Developed preliminary designs and cost estimates for diverse fire fighting systems, including sprinkler, deluge, clean agent, and kitchen hood systems, as well as fire detection and alarm systems, ensuring compliance with NFPA, Saudi Aramco, SABIC, and SEC standards.

- Collaborated with the engineering team to optimize the costeffectiveness of proposed fire protection solutions.
- Engaged in client interfacing to collect precise requirements and executed site surveys to ensure design accuracy.
- Negotiated with suppliers to obtain competitive pricing, contributing to cost-efficient project execution.

### SERVICES INC. Davao City

DC TECH MICRO

Jan 2007 - Mar 2008

### **Technical Engineer** - Delivered technical support, swiftly resolving client issues.

- Spearheaded deployment of robust wireless and wired network infrastructures. - Maintained peak network performance within designated

responsibility zones.

## **NOTABLE PROJECTS**

### Digos City Feb 2024

Wireless Video Surveillance System

A wireless video surveillance system in Digos City. This network of cameras provides enhanced security and real-time monitoring of key locations in the city.

Pagadian City

Mar 2023

### **Systems** A city-wide security system featuring a network of 200 strategically placed cameras, composed of Fixed bullet

Wireless Video Surveillance and Body Worn Camera

cameras,PTZ cameras and facial recognition cameras. Law enforcement personnel were further equipped with 50 bodyworn cameras. A central Command Center with a Video Wall system allows for real-time monitoring and response, enhancing public safety. Structured Cabling, General Tuna Corporation

General Santos

Jan 2021

Feb 2022

Genreral Santos

### A comprehensive structured cabling system for the new canning facility of General Tuna Corporation.

Communications, Inc.

Structured Cabling & Wifi Enterprise, Globe Innove

### A secure, high-performance network infrastructure for a hospital. This project included a comprehensive structured cabling system and robust Wi-Fi network, ensuring reliable data

connectivity. Wireless Bridging, Sultan Kudarat Electric Cooperative, Inc. Established reliable local area network (LAN) connectivity for a

rural electric cooperative's remote offices. This project utilized wireless bridging technology to overcome geographical

**IMMACULATE** 

**CONCEPTION** Davao City 2005

**GOOGLE** General Santos

**GOOGLE** 

Tacurong City May 2019

## **EDUCATION**

UNIVERSITY OF THE

limitations and connect remote offices to the Main Office.

**Bachelor of Science in Electronics and Communications** 

2024

**UX Design Professional Certificate** 

### General Santos 2024

**Project Management** 

**Engineering** 

PERSONAL DETAILS

Date of birth

11 Mar 1983

### **Nationality** Filipino

Marital status Single

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LINKS

Linkedin:

https://www.linkedin.com/in/marc-erwin-r

Portfolio: www.balot1785.site