

POSITIONS OF RESPONSIBILITY				
Manager, Events Festember (Cultural Fest)	<ul style="list-style-type: none">• 1 of 7 people to lead a 50-member Events Team of Festember with a footfall of 12000 people• Spearheaded 'Fashionitas', the pioneering fashion show event with a team of 5 people• Led a team of 8 to organize Miss India Campus Princess event with Purva Rana as judge• Onboarded Green Trends as Styling Partner for hair and makeup for about 40 participants			2012-14
Manager, PR and Hospitality Pragyan (Technical Fest)	<ul style="list-style-type: none">• 1 of 9 to lead a 50-member PR and Hospitality Team of Pragyan footfall of 12000+ people• Supported participants from 500+ colleges with transportation and accommodation facilities• Assisted the organizing team and arranged for certificates and prizes for participants/winners			2015
Member, Rotaract Club of NIT Trichy	<ul style="list-style-type: none">• 1 of 70 members of Rotaract Club of NIT Trichy which organized varied events in campus• Organized Model AIEEE – mock exam with a footfall of 1000 students giving the test• Organized Fest-e-Cole - cultural fest for about 10 local schools with a footfall 1500 students• Organized Bounce Crescendo - farewell for dance and music troupe, footfall of 2000 people• Facilitated distribution of roses for around 900+ students who celebrated Rose Day• Organized annual Blood Donation Camp, with participation from around 1000 donors• Organized 30+ sports and athletics events for 13 departments, footfall of 4000 students			2012-15
Manager, OC NITT-Fest	<ul style="list-style-type: none">• 1 of 9 people to lead a 50-member team for NITT-Fest with a footfall of 4000+ people• Organized 50+ competitions for dance, music, arts and literature among 13 departments			2013-15
Chaos'19, IIM-A	• 1/15 out of 185 applicants to be selected for events and competitions cell in Chaos - 2019			2018
EDUCATIONAL BACKGROUND				
B.Tech (ECE)	National Institute of Technology, Tiruchirappalli	A grade in 3 subjects	6.03/10	2015
Class XII	Kendriya Vidyalaya HVF Avadi, CBSE	A1 grade in 2/5 subjects	81.2%	2011
Class X	Kendriya Vidyalaya HVF Avadi, CBSE	A1 grade in 5/5 subjects	94%	2009
ACADEMIC ACHIEVEMENTS				
Scholarship	• Recipient for award of NTSE Scholarship conducted by NCERT for Class VIII category			2007
Internship	• Interned for Tele-Education project (Govt. of Karnataka undertaking) at IIM Bangalore			2014
PROFESSIONAL EXPERIENCE (17 MONTHS)				
Management Trainee, CreditMantri Finserv Pvt Ltd			12 months (May'17 – May '18)	
Awards	• Awarded " Coach of the Month " for cracking Credit Card performance in "New to Credit" segment			
Achievements	<ul style="list-style-type: none">• Improved lead flow by 20 X times in a span of 6 months for "New to Credit" segment for Credit Cards• Disbursed a total value of 1 Crore for Business Loans which was a 5 X jump in a span of 4 months• Improved month on month sales growth by 36% and conversion rate by 2 X times for Credit Cards• Increased revenue by 50% by adding value to product by incorporating "pay per lead" revenue model• Increased docs upload ratio by 20% and reduced TAT for feedback from 2-3 days to almost instant			
Responsibilities	<ul style="list-style-type: none">• Drove monthly sales of Tailormade Credit Cards for "New to Credit" segment and Business Loans• Coordinated with 5 internal teams to initiate and implement product changes in an effective manner• Interacted with lenders through daily, weekly and monthly calls and mails to achieve monthly sales targets• Monitored Funnel behaviour and shared weekly report with insights and necessary action items with lender			
Business Development Executive, Cityinfo Services Pvt Ltd			5 months (Dec'16– Apr '17)	
Achievements	<ul style="list-style-type: none">• Provided solutions for several IT and ITES companies in by engaging them with key builders in the city• Closed a deal to generate revenue of Rs. 2.2 Lakhs from a US based IT company in a month's time			
Responsibilities	<ul style="list-style-type: none">• Identified new clients and developed harmonious relationships through proactive calls and meetings• Built proposals and arranged site inspections for clients smoothly in terms of planning and punctuality• Initiated meetings and negotiations ensuring client, developer and senior managers are well represented• Prepared reports and discussed new avenues of generating business for weekly and monthly reviews			
EXTRA-CURRICULAR ACTIVITIES				
Debate	• Winner in Debate competition representing Narmada House for Seniors at KV HVF Avadi			2010
Science Exhibition	• Secured 2nd position in Mathematical Modelling, Science Exhibition held by KVS Chennai			2007
Badminton	<ul style="list-style-type: none">• Winner in Badminton Doubles representing Kambar House during Annual Sports Day• Secured 3rd position in Badminton Doubles for under 19 held by KVS Chennai Region			2010
Singing	• Secured 2nd position in Group Song Competition representing Narmada House at KV HVF			2010
Dancing	• Secured 3rd position in Group Dance Competition representing Kambar House at KV HVF			2011
HOBBIES	Singing	Playing Ukulele	Dancing	Travelling
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