## Aditi Singhal | PGP 18105 | Female | 24 years



$\mathbf{E}$	DUCATION	AL BACKGROUND				
F	B.E. + M.Sc.	BITS Pilani (Electrical & Electronics; Biological Sciences)	8.54/10		tment; 10/10 in 2 semesters	
	Class XII	M.G.D. Girls' School, Jaipur, CBSE	90.60%		de A1 in 4/5 subjects	2011
	Class X	M.G.D. Girls' School, Jaipur, CBSE	94.20%	Highest gra	de A1 in 5/5 subjects	2009
SO	CHOLASTIC	ACHIEVEMENTS			2012	
	Competitions	• National Winner (out of 15 categories and 100+ to	,	1 /		2013
C		• National Winner (out of 100+ teams) in the "Busi		_	*	2015
		• National Winner (out of 100+ participants) in an o	online Nati	onal Aptitude Ta	lent Competition	2013
		• 3 <sup>rd</sup> Position (in school) in International Informatics (	Olympiad (	organised by Com	puter Literacy Foundation	2007
ø	Technical	• National Winner (out of 80+ teams) for presenting	review pa	<b>per</b> on "Arithme	tic & Logic circuits"	2015
Papers	Public Policy	• Framed policy input paper on smart grid practices, inventory of dynamic tariff plans & best global practices				2015
Pa	IIM-B	• Proposed approach paper to power distribution corporations in one pilot area of Bangalore to manage load				2013
	Scholarship	• BIT'S MCN Scholarship: Awarded ~40% fee waiver (₹ 3.95L+) in all 10 semesters for academic excellence 20				
Thesis		• Accomplished <b>Perfect Grade</b> for excellent performance in designing a protocol to stabilise DNA & miRNA 2				
Comp. Exams						2018
		AL EXPERIENCE				
A	xis Bank Ltd.	Senior Manager (Busines	s Analytic	s) 2	22 months (Jul '16 – Ma	ıy '18)
	ecognitions	• Fast-track promotion in 18 months (average 30 mo	onths) to S	enior Manager (S	M) from Manager	
R		• "Youngest Senior Manager" (out of 10000+ SMs) is	n the entire	e organisation at t	he time of promotion	
1		• Received "Exceeded Expectations" rating (top 10%)	) from ser	ior leadership c	onsistently over 2 review	cycles
		• 1/15 out of 250+ to receive 2 BIU Star Awards for sett				
ø	NPA	• Boosted ~2% YoY performance of ₹ 2000 Cr worth				
Achievements	Planning	• Effected 25% & 13% YoY decrease in NPA rates for				
em	Debt	• Attained 13% efficiency increase & monthly process			· .	_
iev	Recovery	• Segmented ₹ 150 Cr unreachable pool from ₹ 2,500 C				
chi	Mgmt.	Igmt.       Designed a simulator for ₹ 168K Cr worth retail assets portfolio to monitor its performance and revise t				
⋖	Strategie	• Ideated & executed ~₹ 10 Cr/month worth nation			_	
	Initiatives	• Achieved ~8% YoY decrease in cost-to-collect and ~			•	
		• Selected (out of 9+) to lead 7-member team to forecast ₹3,500 Cr worth NPA pool & design recovery strategies				
Responsibilities						
110	esponsibilities		600+ empl	oyees of Collection	ns' Business & Operations	s team
		• Led 3-member team to design multivariate performance	600+ empl	oyees of Collection	ns' Business & Operations	s team
	NTERNSHIP	• Led <b>3-member team</b> to design multivariate performance	600+ emple scorecard f	oyees of Collection or collection agend	ns' Business & Operations cies & implement dynamic p	s team payout
IN	TERNSHIP Byju's	<ul> <li>Led 3-member team to design multivariate performance</li> <li>Achieved 100% improvement in test completion rate by §</li> </ul>	scorecard f	oyees of Collection or collection agence	ns' Business & Operations cies & implement dynamic p g question-specific feedback	s team payout
(T	NTERNSHIP Byju's 'hink & Learn)	<ul> <li>Led 3-member team to design multivariate performance</li> <li>Achieved 100% improvement in test completion rate by §</li> <li>Attained 35% hike in retention by launching personal</li> </ul>	scorecard f	oyees of Collection or collection agence	ns' Business & Operations cies & implement dynamic p g question-specific feedback	s team payout
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(T	NTERNSHIP Byju's 'hink & Learn) OSITIONS O Director PR,	<ul> <li>Led 3-member team to design multivariate performance</li> <li>Achieved 100% improvement in test completion rate by §</li> <li>Attained 35% hike in retention by launching personal</li> <li>F RESPONSIBILITY</li> <li>Led 3-tier team of 80+ to organize workshops &amp; sen</li> </ul>	600+ emploses scorecard for gamifying qualised push	or collection agence izzes & revamping notifications &  + schools & col	ns' Business & Operations cies & implement dynamic p g question-specific feedback improved in-app navigator leges (5,000+ students)	s team payout 2016
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IL (I P)	Byju's 'hink & Learn) OSITIONS O Director PR, MUN Convener, Speaker Series City Head, Aarohan Cultural & Hostel Head Events Lead, Axis Bank IIMA XTRA-CURR Maths, computing & Creatives	<ul> <li>Led 3-member team to design multivariate performance</li> <li>Achieved 100% improvement in test completion rate by §</li> <li>Attained 35% hike in retention by launching personal F RESPONSIBILITY</li> <li>Led 3-tier team of 80+ to organize workshops &amp; sense Achieved 25% YoY increase in participation; allied well Roped-in 8 international speakers (footfall 1,200+)</li> <li>Secured institute funding worth ₹ 3.5L and negotiate Attained response of 7,000+ papers pan India &amp; 1000+ and team of 10+ to conduct national scientific talent huntered team of 10+ to conduct national scientific talent huntered team of 10+ to organize flagship show (1000- and team of 10+ to describe the students; achieved 200% increase in the Managed ₹ 1L budget, organized flagship show (1000- and team to conduct weekly advanced and the sense of 10+ to organise a 2-day annual team to conduct weekly advanced and the Member - Finesse (1/13 out of 51); Chaos - Speaker (</li></ul>	scorecard for scorecard for scorecard for scorecard for scorecard for score sc	byees of Collection or collection agence in collection agence in collection agence in collections & colleges in India, S d a chat with enter to on-board MTV conducting paper polycities & 100+ s APOGEE (Annuts' participation in estrategy meet for sions with 50+ er /5 out of 40); Participating Competed Mathematics evoluter Science Qui	ns' Business & Operations sies & implement dynamic pages (5,000+ students) in Lanka and Bangladesh repreneurs (footfall 500+) as the media partner presentation event schools (10,000+ students) and Technical Festival) and Association event in inter-hostel events ar 75+ employees macea (1/14 out of 68)  Checkmate sition (150+ participants) ent – Fast n Curious z – MindTurner 3.0	2014 2014 2014 2014 2017 2018 2013 2012 2013 2012
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IL (I P)	Byju's 'hink & Learn) OSITIONS O Director PR, MUN Convener, Speaker Series City Head, Aarohan Cultural & Hostel Head Events Lead, Axis Bank IIMA XTRA-CURR Maths, computing & Creatives	<ul> <li>Led 3-member team to design multivariate performance</li> <li>Achieved 100% improvement in test completion rate by §</li> <li>Attained 35% hike in retention by launching personal F RESPONSIBILITY</li> <li>Led 3-tier team of 80+ to organize workshops &amp; sense Achieved 25% YoY increase in participation; allied well Roped-in 8 international speakers (footfall 1,200+)</li> <li>Secured institute funding worth ₹ 3.5L and negotian and Attained response of 7,000+ papers pan India &amp; 1000+ in the Led team of 10+ to conduct national scientific talent huntered Garnered ₹ 40K+ worth funding from 12 schools of the Managed ₹ 1L budget, organized flagship show (1000-100) increase in the Managed budget of ₹ 10L+ to organise a 2-day annual to Led 8-member team to conduct weekly advanced and the Member - Finesse (1/13 out of 51); Chaos - Speaked ICULAR ACTIVITIES</li> <li>National Winner (out of 200+ participants) in an organise Runners-up (out of 250+ participants) in national-100 in Runners-up (out of 100+ participants) in national-100 in National Winner "Best Speaker Award" (out of 200+ Winner "Best Delegate" (50+ participants) in Intra-Bit</li> </ul>	scorecard for scorecard for scorecard for scorecard for scorecard for score ted a property of spanning 19 for Jaipur for footfall, in girl stude all corporate all to corporate all to score ted all corporate all score footfall, in girl stude all corporate all to corporate all to corporate all to corporate all the terms of the ter	byees of Collection or collection agence in izzes & revamping renotifications & colleges in India, S d a chat with entropy on the conducting paper polythetics & 100+s and APOGEE (Annuals participation or strategy meet for its participation or colleges of the participatio	ns' Business & Operations sies & implement dynamic pages (5,000+ students) in Lanka and Bangladesh repreneurs (footfall 500+) as the media partner presentation event schools (10,000+ students) and Technical Festival) and Association event in inter-hostel events ar 75+ employees macea (1/14 out of 68)  Checkmate sition (150+ participants) ent – Fast n Curious z – MindTurner 3.0 competition tes) in National English Quiz	2014 2014 2014 2014 2017 2018 2012 2012 2012 2012 2012
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IL C	NTERNSHIP Byju's 'hink & Learn) OSITIONS O Director PR, MUN Convener, Speaker Series City Head, Aarohan Cultural & Hostel Head Events Lead, Axis Bank HMA XTRA-CURR Maths, Computing & Creatives Public Speaking Women	<ul> <li>• Led 3-member team to design multivariate performance</li> <li>• Achieved 100% improvement in test completion rate by §</li> <li>• Attained 35% hike in retention by launching personal FRESPONSIBILITY</li> <li>• Led 3-tier team of 80+ to organize workshops &amp; send Achieved 25% YoY increase in participation; allied w</li> <li>• Roped-in 8 international speakers (footfall 1,200+)</li> <li>• Secured institute funding worth ₹ 3.5L and negotiate Attained response of 7,000+ papers pan India &amp; 1000+ post team of 10+ to conduct national scientific talent huntered for the funding from 12 schools of the Managed ₹ 1L budget, organized flagship show (1000-post fleeted by 300+ students; achieved 200% increase in the Managed budget of ₹ 10L+ to organise a 2-day annual for Led 8-member team to conduct weekly advanced and post fleeted by 300+ students; achieved 200% increase in the Managed budget of ₹ 10L+ to organise a 2-day annual for Led 8-member team to conduct weekly advanced and the Member - Finesse (1/13 out of 51); Chaos - Speaked ICULAR ACTIVITIES</li> <li>• National Winner (out of 200+ participants) in an organize in national-participants in national</li></ul>	scorecard for scorecard for scorecard for scorecard for scorecard for scorecard for score ted a deal to score ted a deal to score ted a deal to score to the score ted a deal to score to the score ted a deal to score to the score ted a deal to sco	byees of Collection or collection agend or collection agend or collection agend or collections & colleges in India, S d a chat with entropy on-board MTV conducting paper polycities & 100+s APOGEE (Annuals acts) in Region or strategy meet for sions with 50+ er painting Competed Mathematics evoluter Science Quitants) in debate college awareness lesson afety by automatic	ns' Business & Operations sies & implement dynamic pages (specific feedback improved in-app navigator leges (5,000+ students) in Lanka and Bangladesh repreneurs (footfall 500+) as the media partner presentation event in inter-hostel events in 75+ employees macea (1/14 out of 68)  Checkmate sition (150+ participants) ent – Fast n Curious in National English Quiz is against domestic violence is sending of SOS messages	2014 2014 2014 2014 2017 2018 2012 2012 2012 2012 2012 2012 2013
IL C	NTERNSHIP Byju's 'hink & Learn) OSITIONS O Director PR, MUN Convener, Speaker Series City Head, Aarohan Cultural & Hostel Head Events Lead, Axis Bank IIMA XTRA-CURR Maths, computing & Creatives Public Speaking Women Safety Health	<ul> <li>• Led 3-member team to design multivariate performance</li> <li>• Achieved 100% improvement in test completion rate by §</li> <li>• Attained 35% hike in retention by launching personal FRESPONSIBILITY</li> <li>• Led 3-tier team of 80+ to organize workshops &amp; send Achieved 25% YoY increase in participation; allied w</li> <li>• Roped-in 8 international speakers (footfall 1,200+)</li> <li>• Secured institute funding worth ₹ 3.5L and negotiate Attained response of 7,000+ papers pan India &amp; 1000+ post to conduct national scientific talent huntered for the conduct national scientific talent huntered for the conduct national scientific talent huntered for footfall 1,200+ papers pan India &amp; 1000+ post to conduct national scientific talent huntered for footfall for footfall for footfall for footfall footfall for footfall footfa</li></ul>	scorecard for sc	byees of Collection or collection agend or collection agend or collection agend or collections & colleges in India, S d a chat with entro on-board MTV conducting paper por cities & 100+s APOGEE (Annual 15 acts) in Region of the strategy meet for sions with 50+ end and Ability event — Painting Competed Mathematics even and (60+ participants) awareness lesson of the Exec. Memb	ns' Business & Operations sies & implement dynamic pages (specific feedback improved in-app navigator leges (5,000+ students) in Lanka and Bangladesh repreneurs (footfall 500+) as the media partner presentation event in inter-hostel Festival) and Association event in inter-hostel events in inter-h	2014 2014 2014 2014 2017 2018 2012 2013 2012 2012 2012 2012 2013 2014
IL (I P)	NTERNSHIP Byju's hink & Learn) OSITIONS O Director PR, MUN Convener, Speaker Series City Head, Aarohan Cultural & Hostel Head Events Lead, Axis Bank IIMA XTRA-CURR Maths, computing & Creatives Public Speaking Women Safety Health Awareness	<ul> <li>Achieved 100% improvement in test completion rate by a Attained 35% hike in retention by launching personal FRESPONSIBILITY</li> <li>Led 3-tier team of 80+ to organize workshops &amp; send Achieved 25% YoY increase in participation; allied we Roped-in 8 international speakers (footfall 1,200+)</li> <li>Secured institute funding worth ₹ 3.5L and negotian Attained response of 7,000+ papers pan India &amp; 1000+ and Attained response of 7,000+ papers pan India &amp; 1000+ and Attained response of 7,000+ papers pan India &amp; 1000+ and Attained response of 7,000+ papers pan India &amp; 1000+ and Attained response of 7,000+ papers pan India &amp; 1000+ and Attained response of 7,000+ papers pan India &amp; 1000+ and Elected team of 10+ to conduct national scientific talent hunt</li> <li>Garnered ₹ 40K+ worth funding from 12 schools of and Managed ₹ 1L budget, organized flagship show (1000-Elected by 300+ students; achieved 200% increase in Managed budget of ₹ 10L+ to organise a 2-day annual Led 8-member team to conduct weekly advanced and Member - Finesse (1/13 out of 51); Chaos - Speaker ICULAR ACTIVITIES</li> <li>National Winner (out of 200+ participants) in an organized Runners-up (out of 250+ participants) in national-lead Runners-up (out of 100+ participants) in national-lead Runners-up (out of 100+ participants) in Intra-Bi Counselled 10+ underprivileged women of Self-Help Gold Led 4-member team to design Alert System; ensured to Achieved collection of 700+ units (10% YoY inc.), 800+ Conducted eye-checkup drive for 130+ participants</li> </ul>	gamifying question of the scorecard for scorecard for scorecard for scorecard for score the score ted a deal to score the score the score the score ted a deal to score the scor	byees of Collection or collection agence in izzes & revamping notifications & colleges in India, S d a chat with entry of the conducting paper polytheters & 100+s and Apogen (Annuts) in Region at the Exec. Member of Healthcare (Colleges) in India, S d a chat with entry on the conducting paper polytheters & 100+s and Apogen (Annuts) in Region at the Exec. Member of Healthcare (Colleges) in India (College	ns' Business & Operations sies & implement dynamic processes & implement dynamic processes & implement dynamic processes & improved in-app navigator leges (5,000+ students) and Bangladesh repreneurs (footfall 500+) as the media partner presentation event schools (10,000+ students) and Technical Festival) and Association event in inter-hostel events ar 75+ employees macea (1/14 out of 68)  Checkmate sition (150+ participants) ent – Fast n Curious z – MindTurner 3.0 competition in National English Quiz is against domestic violence is sending of SOS messages er, Blood Donation Camp Club, IIM-A	2014 2014 2014 2014 2014 2017 2018 2012 2013 2012 2012 2012 2012 2013 2014 2014 2014
IL C	Byju's 'hink & Learn) OSITIONS O Director PR, MUN Convener, Speaker Series City Head, Aarohan Cultural & Hostel Head Events Lead, Axis Bank IIMA XTRA-CURR Maths, computing & Creatives  Public Speaking Women Safety Health Awareness Education	<ul> <li>Achieved 100% improvement in test completion rate by a Attained 35% hike in retention by launching personal FRESPONSIBILITY</li> <li>Led 3-tier team of 80+ to organize workshops &amp; send Achieved 25% YoY increase in participation; allied were Roped-in 8 international speakers (footfall 1,200+)</li> <li>Secured institute funding worth ₹ 3.5L and negotian Attained response of 7,000+ papers pan India &amp; 1000+ in the Led team of 10+ to conduct national scientific talent hunthous Garnered ₹ 40K+ worth funding from 12 schools of increase in Managed ₹ 1L budget, organized flagship show (1000- increase in Managed budget of ₹ 10L+ to organise a 2-day annual increase in Managed budget of ₹ 10L+ to organise a 2-day annual increase increase increase (1/13 out of 51); Chaos - Speaker ICULAR ACTIVITIES</li> <li>National Winner (out of 200+ participants) in Trebuctor Runners-up (out of 250+ participants) in national-increase Runners-up (out of 100+ participants) in national-increase Runners-up (out of 100+ participants) in Intra-Bitor Counselled 10+ underprivileged women of Self-Help Gold Led 4-member team to design Alert System; ensured were Achieved collection of 700+ units (10% YoY inc.), 800+ Conducted eye-checkup drive for 130+ participants and Increased enrolment by 150% by tutoring 100+ underprivalegents.</li> </ul>	gamifying question of the scorecard for scorecard for scorecard for scorecard for score the score ted a deal to score the score the score the score ted a deal to score the scor	byees of Collection or collection agence in izzes & revamping notifications & colleges in India, S d a chat with entry to on-board MTV conducting paper polyticities & 100+ states and interpretation of the interpretation	ns' Business & Operations sies & implement dynamic pages (5,000+ students) in Lanka and Bangladesh repreneurs (footfall 500+) as the media partner presentation event schools (10,000+ students) and Technical Festival) and Association event in inter-hostel events ar 75+ employees macea (1/14 out of 68)  Checkmate sition (150+ participants) ent – Fast n Curious z – MindTurner 3.0 competition tas in National English Quiz against domestic violence is sending of SOS messages er, Blood Donation Camp Club, IIM-A books for donation drive	2014 2014 2014 2014 2017 2018 2012 2013 2012 2012 2012 2012 2013 2014 2014 2018 2014 2018 2014
Social BITS Pilani	NTERNSHIP Byju's hink & Learn) OSITIONS O Director PR, MUN Convener, Speaker Series City Head, Aarohan Cultural & Hostel Head Events Lead, Axis Bank IIMA XTRA-CURR Maths, computing & Creatives Public Speaking Women Safety Health Awareness	<ul> <li>Achieved 100% improvement in test completion rate by § Attained 35% hike in retention by launching personal FRESPONSIBILITY</li> <li>Led 3-tier team of 80+ to organize workshops &amp; sen Achieved 25% YoY increase in participation; allied we Roped-in 8 international speakers (footfall 1,200+)</li> <li>Secured institute funding worth ₹ 3.5L and negotian Attained response of 7,000+ papers pan India &amp; 1000+ in Led team of 10+ to conduct national scientific talent huntens Garnered ₹ 40K+ worth funding from 12 schools of the Managed ₹ 1L budget, organized flagship show (1000-in Elected by 300+ students; achieved 200% increase in Managed ₱ 10L+ to organise a 2-day annual to Led 8-member team to conduct weekly advanced and Member - Finesse (1/13 out of 51); Chaos - Speaker ICULAR ACTIVITIES</li> <li>National Winner (out of 200+ participants) in Trebuction Runners-up (out of 100+ participants) in national-in Runners-up (out of 100+ participants) in national-in National Winner "Best Speaker Award" (out of 200+ Winner "Best Delegate" (50+ participants) in Intra-Billo Counselled 10+ underprivileged women of Self-Help Got Led 4-member team to design Alert System; ensured to Achieved collection of 700+ units (10% YoY inc.), 800+ Conducted eye-checkup drive for 130+ participants in Increased enrolment by 150% by tutoring 100+ underprivale and Swimming</li> </ul>	scorecard for scorecard for scorecard for scorecard for scorecard for scorecard for score ted a deal to footfall by comparison of spanning 19 for Jaipur for the footfall, in girl stude all corporate all score scores all footfall scores footfall score ted all corporate all score footfall for score ted footfall for score ted footfall for score ted footfall for score footfall as as a membeorivileged I	byees of Collection or collection agence in izzes & revamping notifications & colleges in India, S d a chat with entropy on the conducting paper polythetics & 100+ states and the interpretation of t	ns' Business & Operations sies & implement dynamic processes & implement dynamic processes & implement dynamic processes & improved in-app navigator leges (5,000+ students) and Bangladesh repreneurs (footfall 500+) as the media partner presentation event schools (10,000+ students) and Technical Festival) and Association event in inter-hostel events ar 75+ employees macea (1/14 out of 68)  Checkmate sition (150+ participants) ent – Fast n Curious z – MindTurner 3.0 competition in National English Quiz is against domestic violence is sending of SOS messages er, Blood Donation Camp Club, IIM-A	2014 2014 2014 2014 2017 2018 2012 2013 2012 2012 2012 2012 2013 2014 2014 2018 2014 2014