# **RESUME**

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# **ASHIEDU BAMISERE MICHEAL**

# **SUMMARY**

A dynamic Sales Executive and Product Designer(UIUX) / Web Master with nearly 9 years of rich experience, spearheading business operation with key focus on top line profitability. An effective communicator with excellent relationship building & interpersonal skills; strong analytical, problem solving & organization abilities; possess a flexible & detail-oriented attitude.

# **SKILLS**

- Customer Focused Sales Strategies
- Team Management & Mentoring
- Excellent Micro-Soft Word abilities
- Excellent MS Excel abilities: Pivot tables & market trends
- Bilingual in English
- Social Media Sales
- Product Designer
- Web & Mobile App Designs , Developer/ Web Master
- HTML
- HTML5
- CSS
- CSS3
- JavaScript
- Figma: Prototyping & Designing
- WordPress: Website upload & Web design
- Canva: Product Logo design

### **EXPERIENCE**

# GENERATOR PLANT SALE COMPANY, MAXTECH COMPANY LTD

2007-2015

- Sales & Business Development of generators, generators parts sales, services and repairs.
- Preparing strategies to increase sales by organizing promotions and for customers and partners.
- Ensuring Prompt after sale Service, establishing strong buyer-seller relationships and achieving maximum customer satisfaction.

# **AUTOMOBILE SALE COMPANY, SHAWN AUTOMOBILES LTD**

2015-2023

- Responsible for resolving problems, identifying and analyzing market trends, monitoring competitors activities and responding to customer needs.
- Designed and Developed company's website to boost business and ensure company achieves customer service expectations.

# **EDUCATION**

# **FIRST FOUNDATION COLLEGE**

2004

WEST AFRICAN SENIOR SCHOOL CERTIFICATE EXAMINATION

#### GOSHEN COMPUTER COLLEGE

2006

DIPLOMA IN DESKTOP PUBLISHING/MS WORD/MS EXCEL

# LAGOS CITY COMPUTER COLLEGE

2006

**DIPLOMA IN COMPUTER STUDIES** 

DIPLOMA IN WEB DESIGN

**GOOGLE DEVELOPERS CERTIFICATE &** 

2023

**AWARDS** 

CERTIFICATE: Web Developer

ANDROID DEVELOPER

2023

CERTIFICATE: Android Developer

**HER TECH TRAIL** 

2021

**CERTIFICATE: UIUX Design** 

Available on request REFERENCES