

# BG Group Sales Analysis Report.

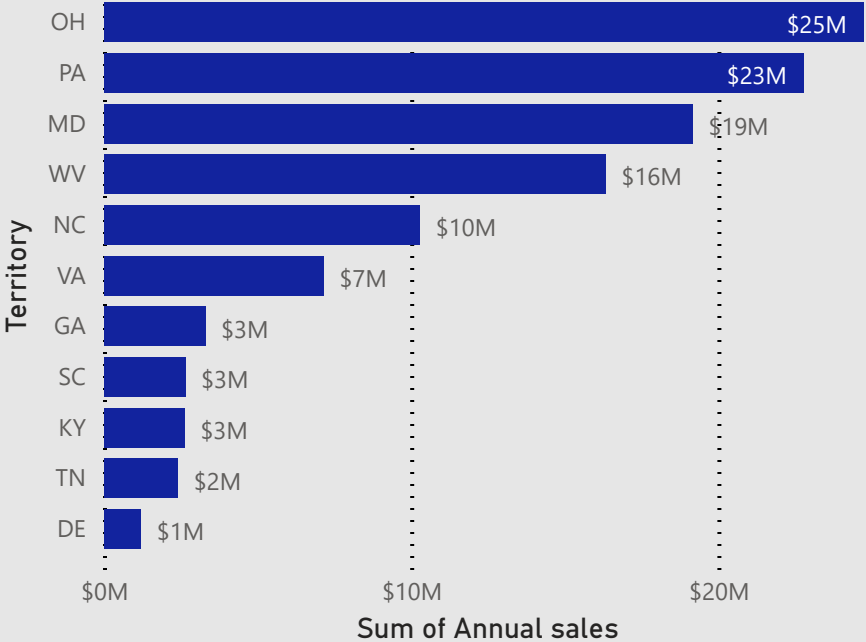
Number of stores

104

Sum of Annual Sales

\$112.56M

Sum of Annual Sales by Territory



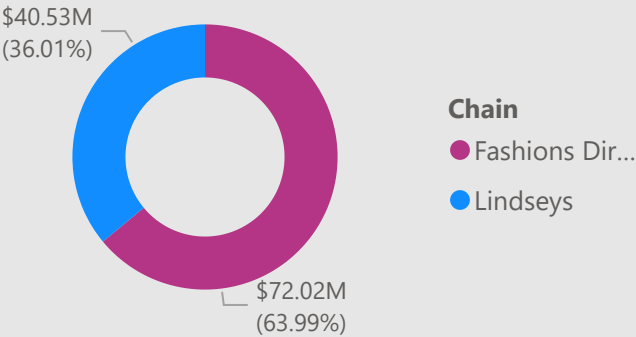
Bottom 5 Stores & Territory

| Name                    | Territory | Competitive Territory | Sum of Annual sales |
|-------------------------|-----------|-----------------------|---------------------|
| Goldsboro Lindseys      | NC        | n                     | \$330,066.27        |
| Cary Lindseys           | NC        | n                     | \$313,829.9325      |
| Raleigh PV Lindseys     | NC        | n                     | \$309,777.255       |
| Ft. Oglethorpe Lindseys | GA        | n                     | \$296,748.1575      |
| Knoxville Lindseys      | TN        | n                     | \$244,639.2375      |
| Total                   |           |                       | \$1,495,060.8525    |

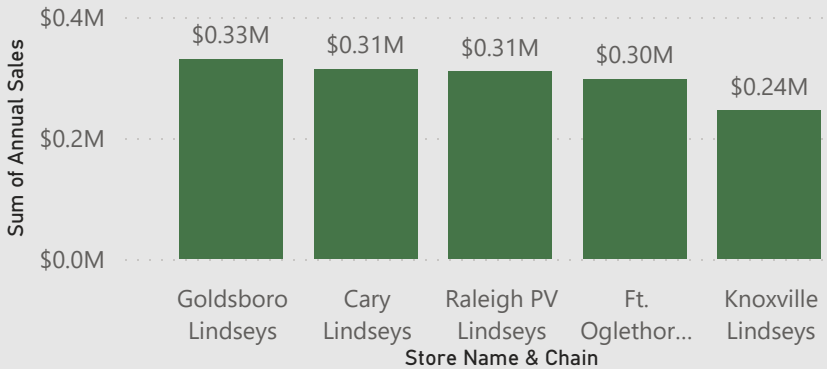
Top 5 Stores & Territory

| Name                       | Territory | Competitive Territory | Sum of Annual sales |
|----------------------------|-----------|-----------------------|---------------------|
| Laurel Lindseys            | MD        | y                     | \$3,618,798.075     |
| Charleston Fashions Direct | WV        | n                     | \$3,084,628.7475    |
| Pasadena Lindseys          | MD        | y                     | \$2,784,272.94      |
| Harrisburg Fashions Direct | PA        | n                     | \$2,685,090.8475    |
| Annapolis Lindseys         | MD        | v                     | \$2,652,687.99      |
| Total                      |           |                       | \$17,478,166.59     |

Sum of Annual Sales By Chain



Bottom 5 Stores By Annual Sales



Top 5 Stores By Annual Sales

