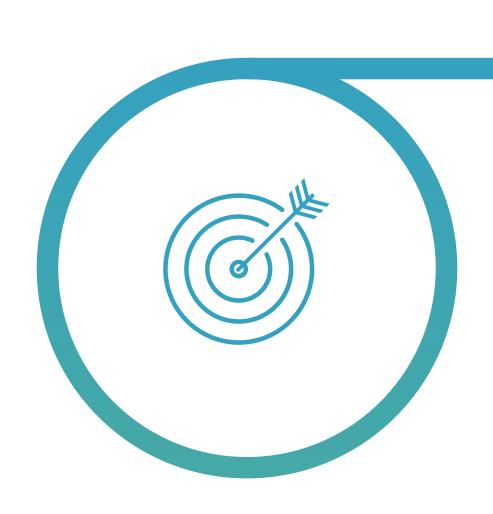
#### Data Science

## The Movie Industry

Bao Tram Duong



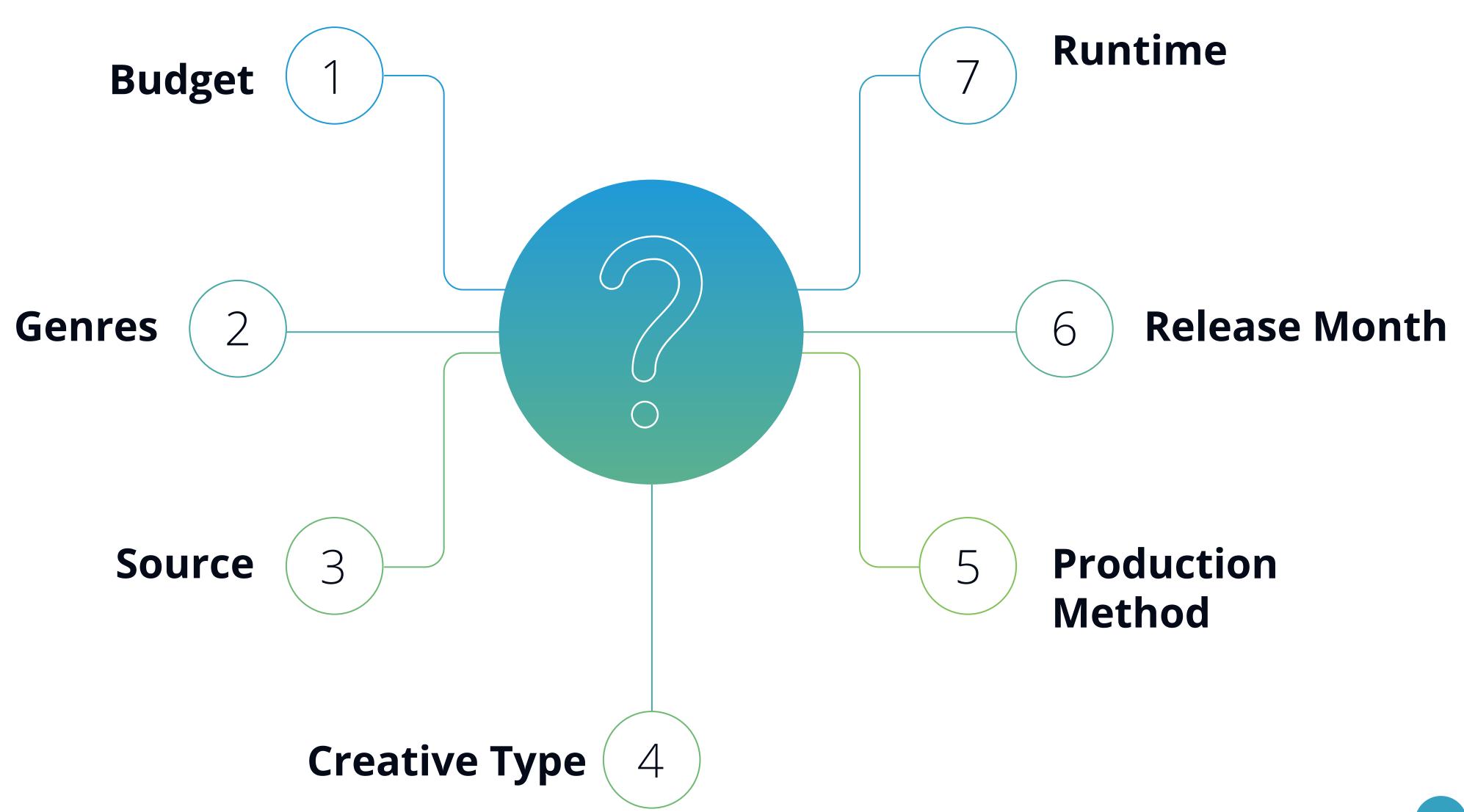
### Introduction

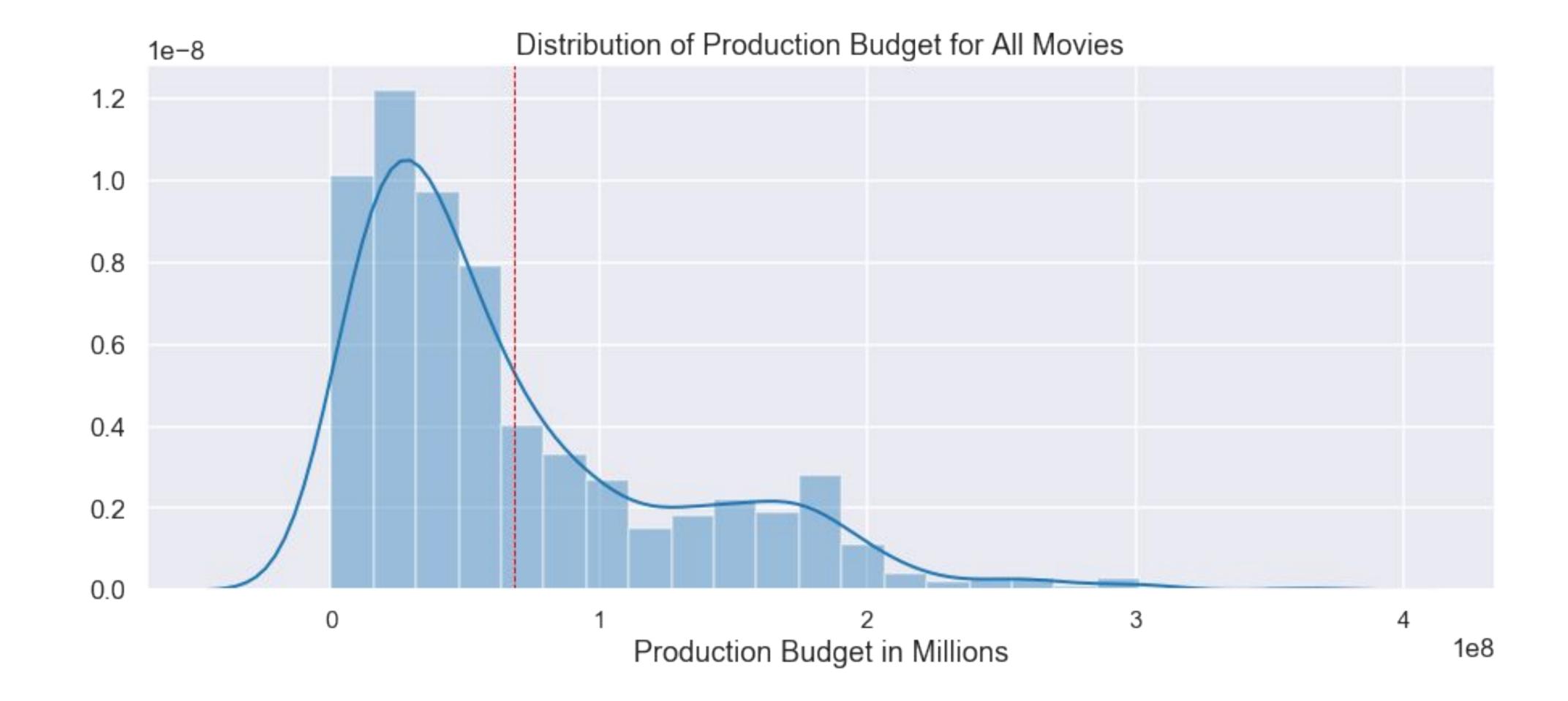
 The movie industry generated \$35.3B in revenue in 2019

 The U.S is among the biggest film industries in the world

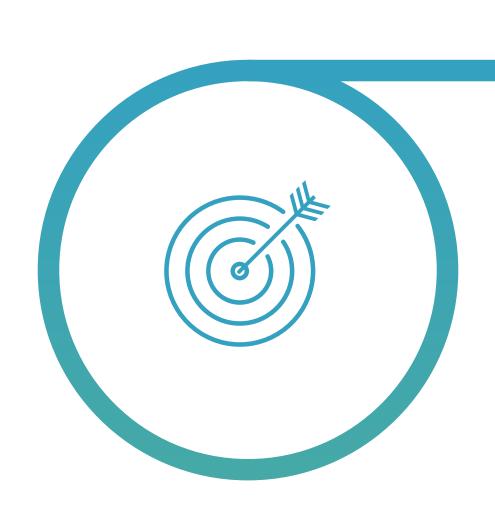
We are here to help **Microsoft** to become a powerful contributor in this industry.

### Business Problems





- \$68M to produce a major studio movie
- \$35M for marketing and distributions

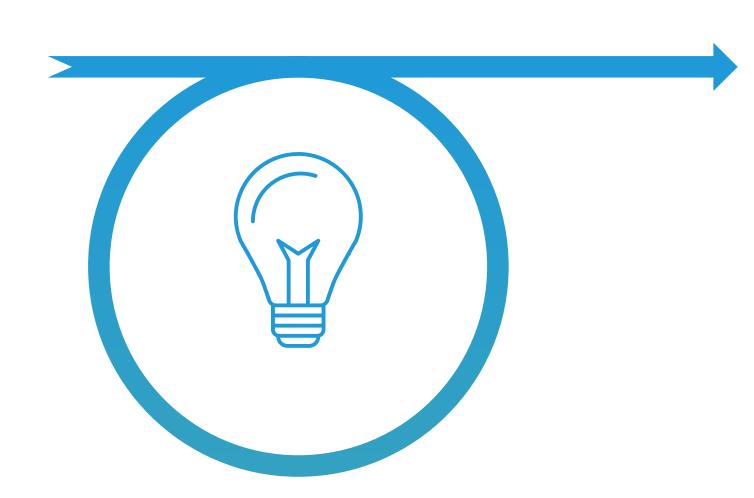


### Methodology

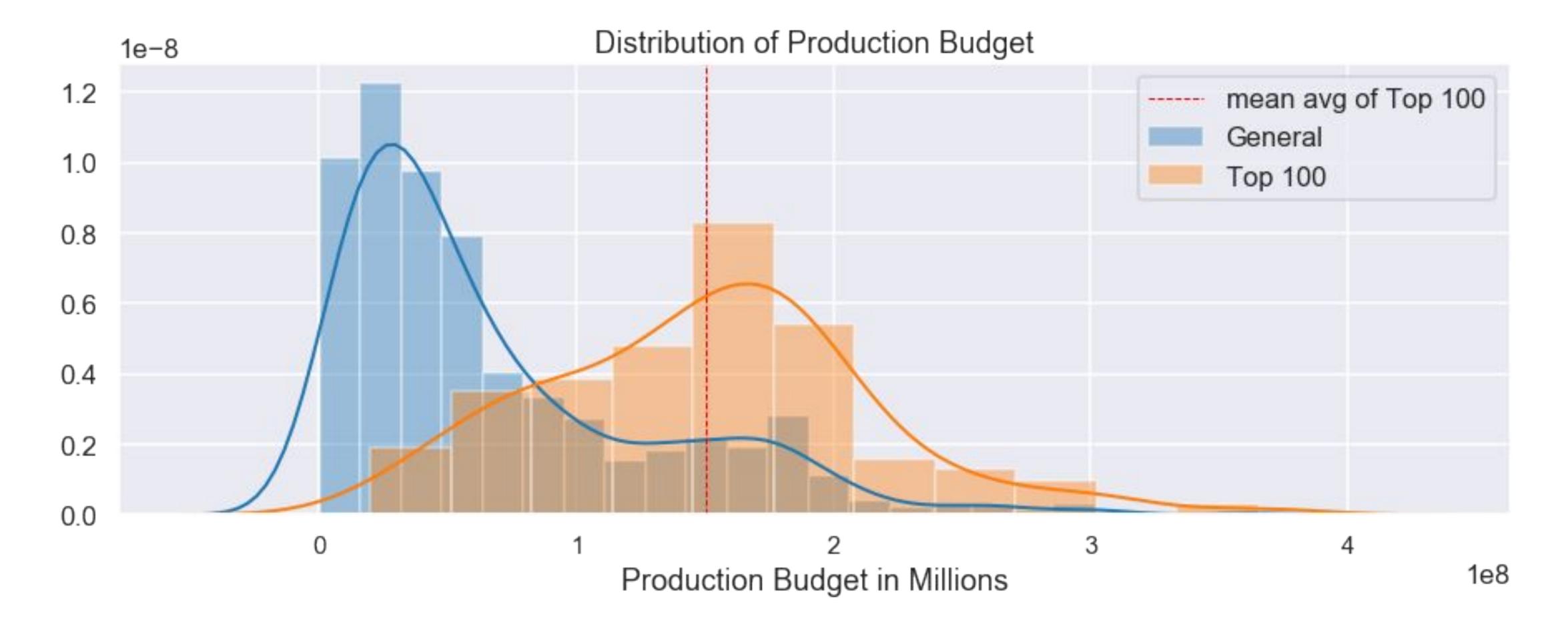
We split our dataset into 2 groups:

- The General Movies group contains all 625 movies in the dataset.
- The **Top 100 Movies** group contains the top 100 movies that generate the highest worldwide profit.

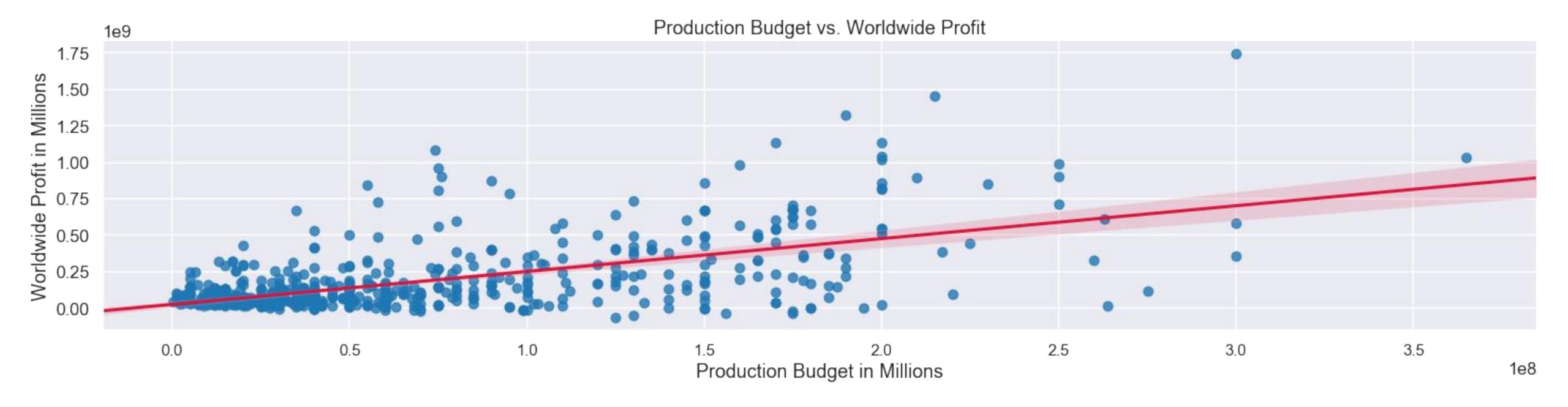
Compare & observe what the Top 100 Movies are doing differently to set themselves apart



# Business Solution Production Budget

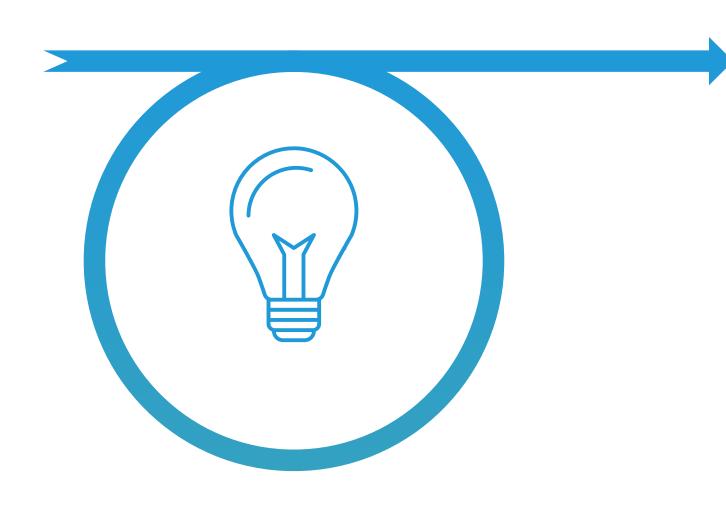


- The average production budget in the General Movies group is \$68M.
- The average production budget in Top 100 Movies group is \$150M.



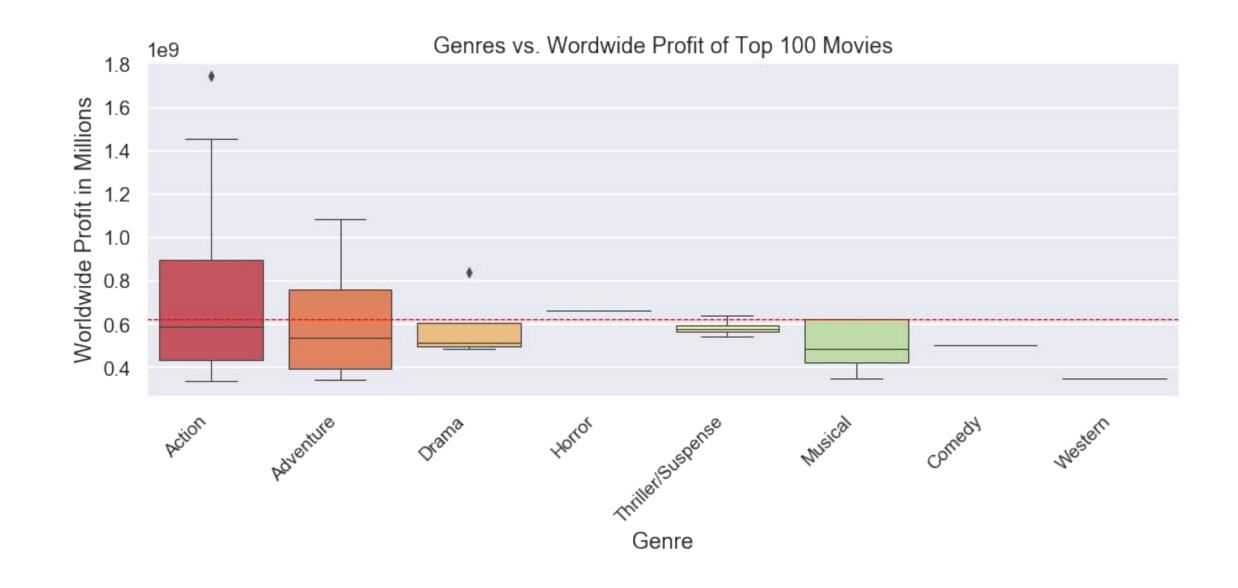
- The average worldwide profit in General Movies group is \$179M.
- The average worldwide profit of the Top 100 Movies group is \$624M.

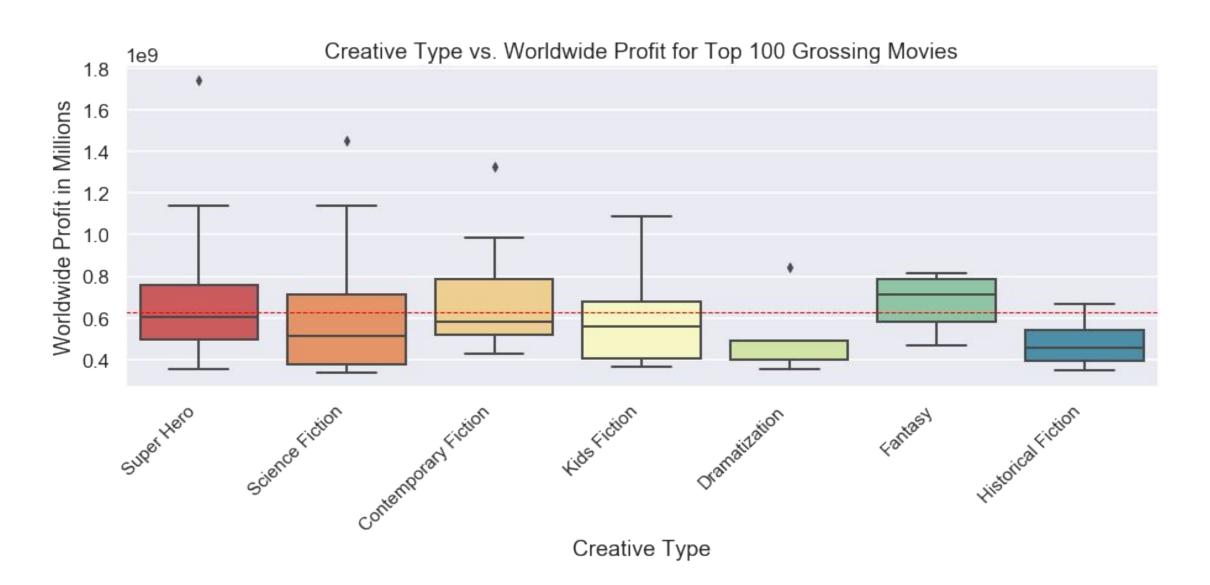


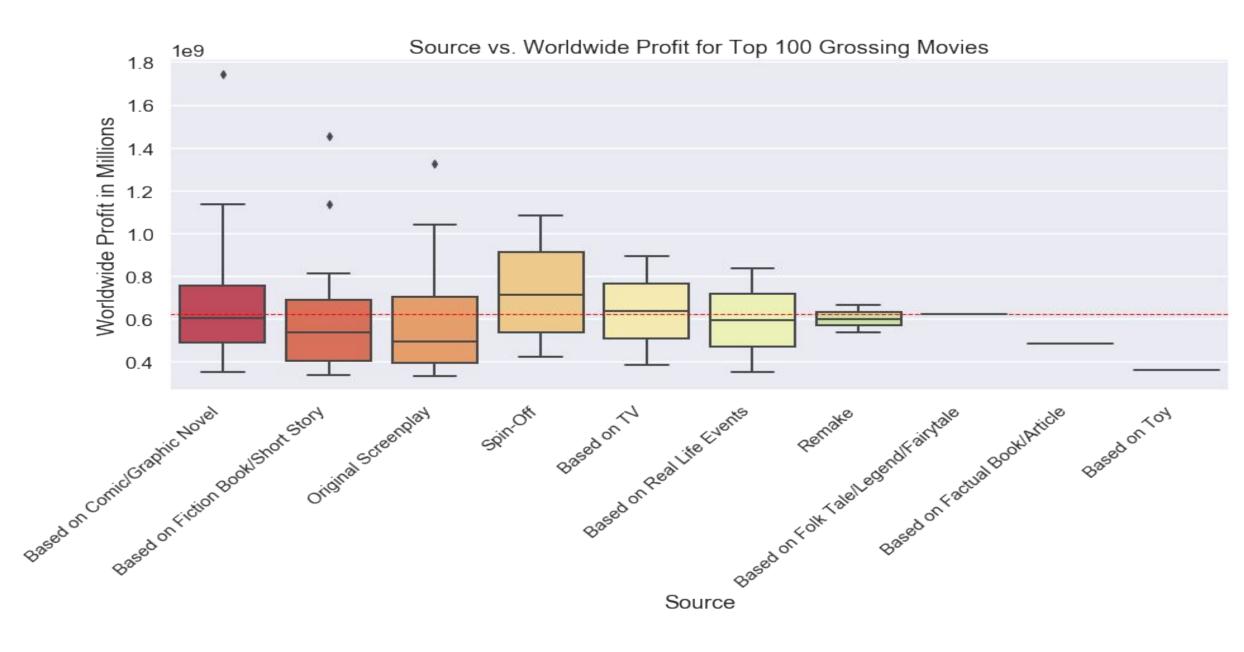


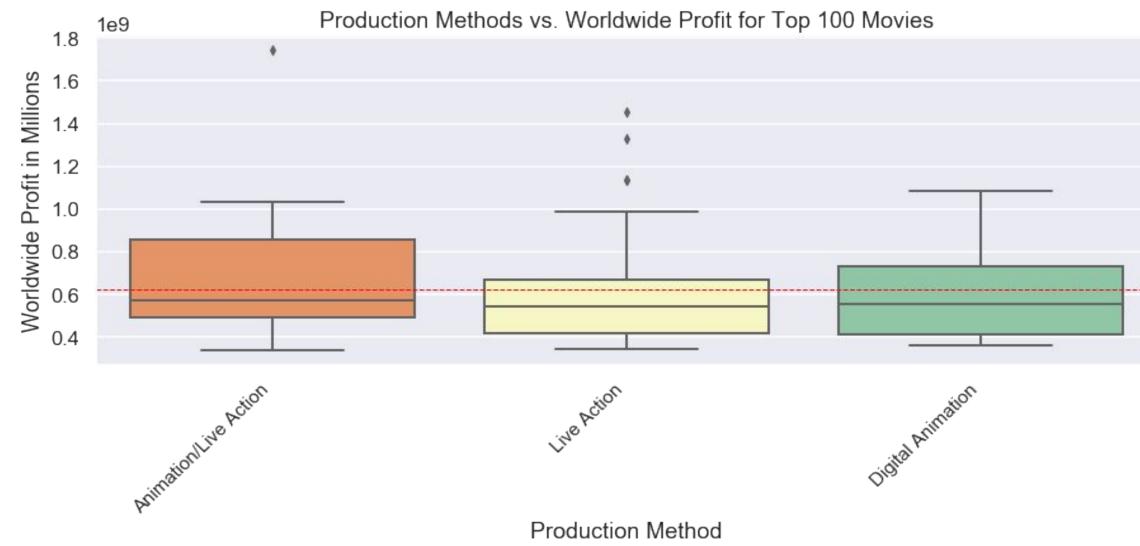
### Business Solution

Genre
Source
Creative Type
Production Method

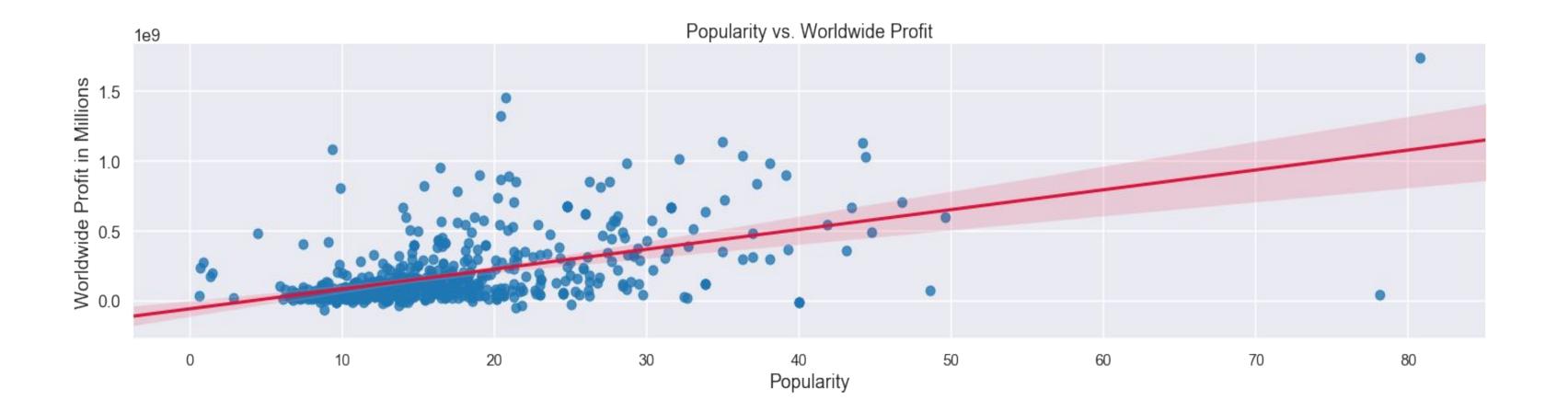


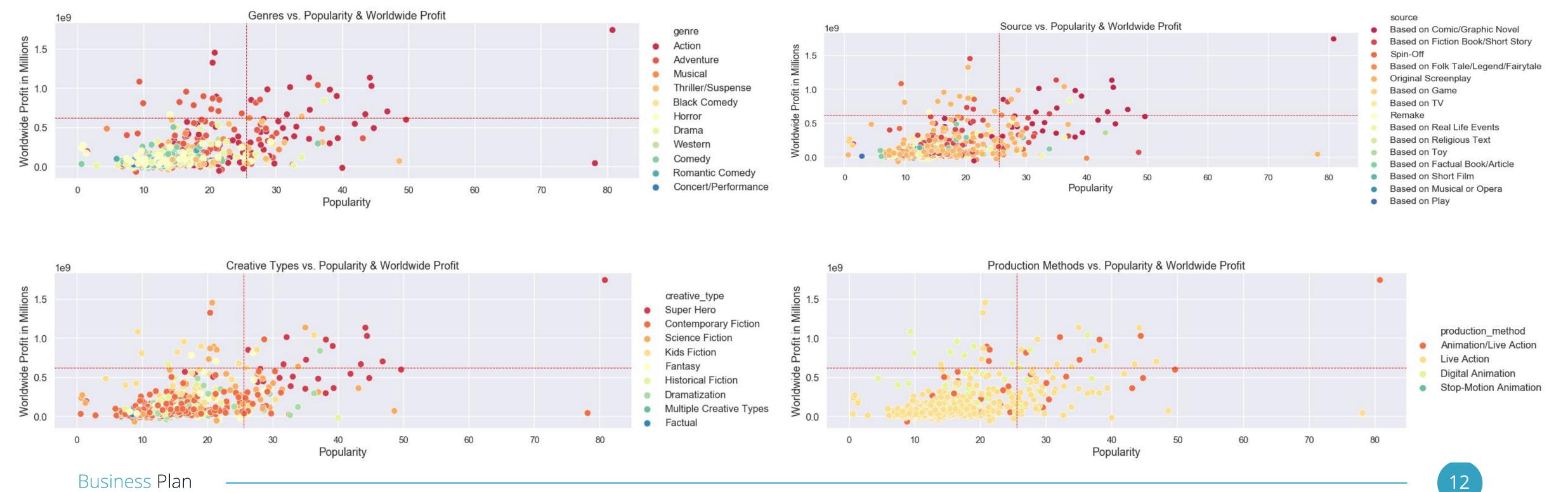


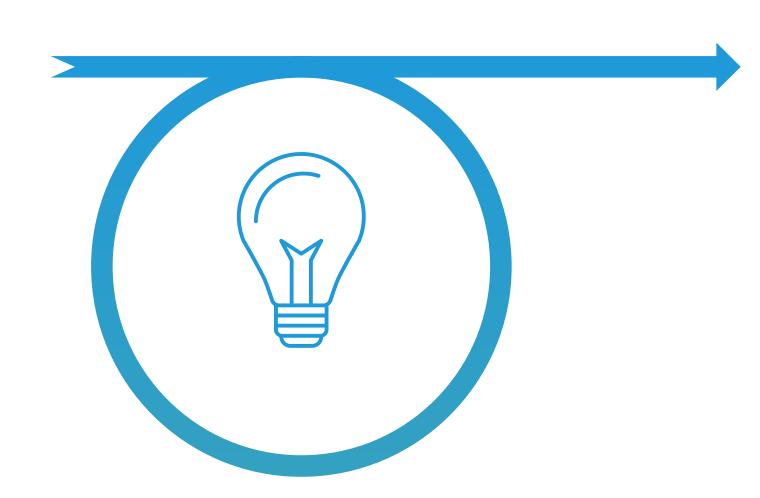




Business Plan

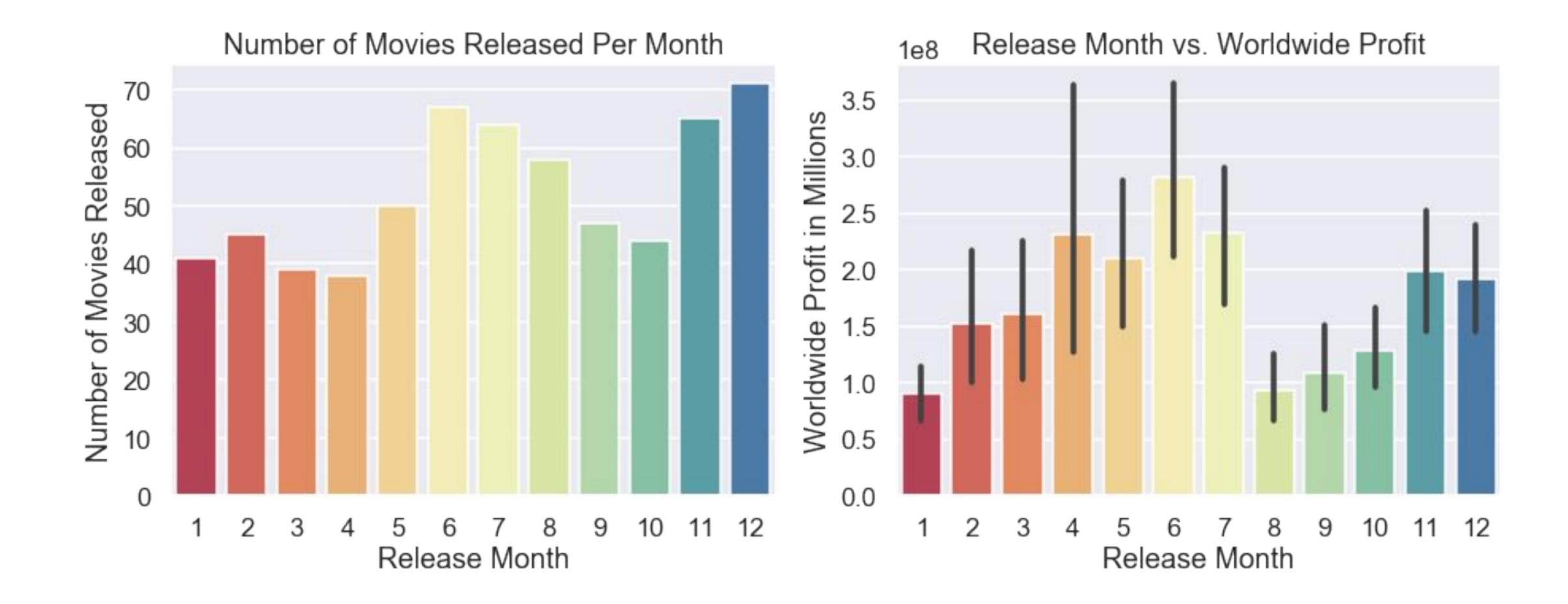






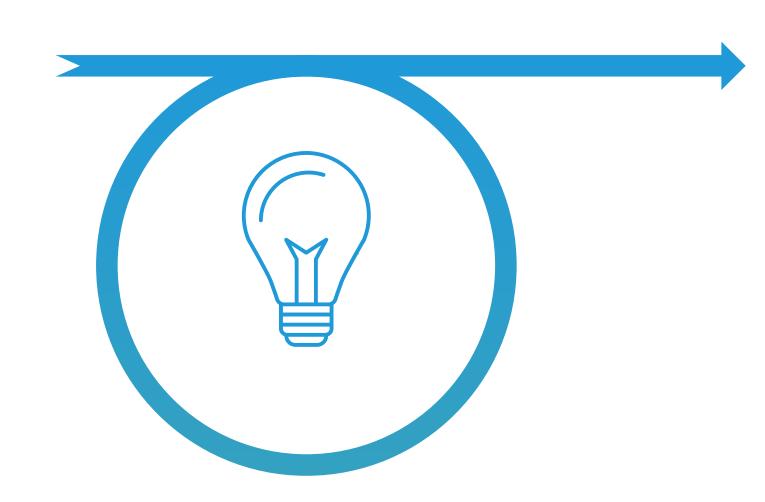
## Business Solution

### Release Month

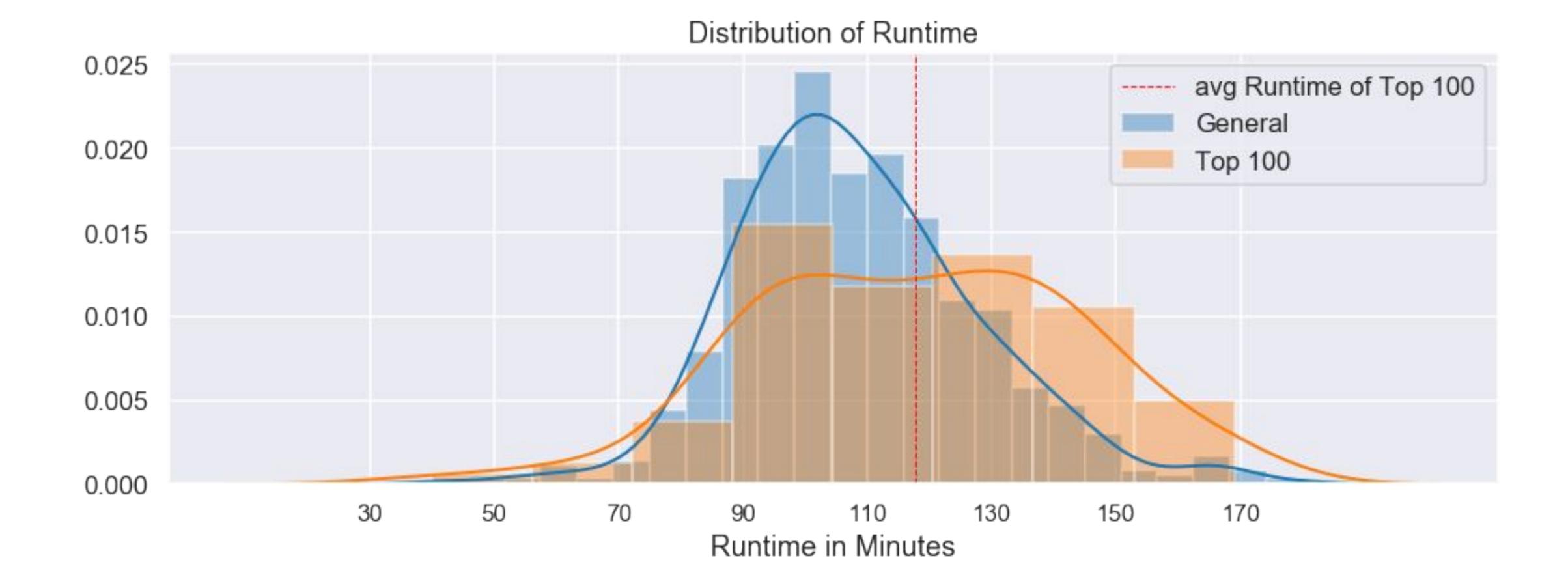


- Most release = June, December
- Most profit = June

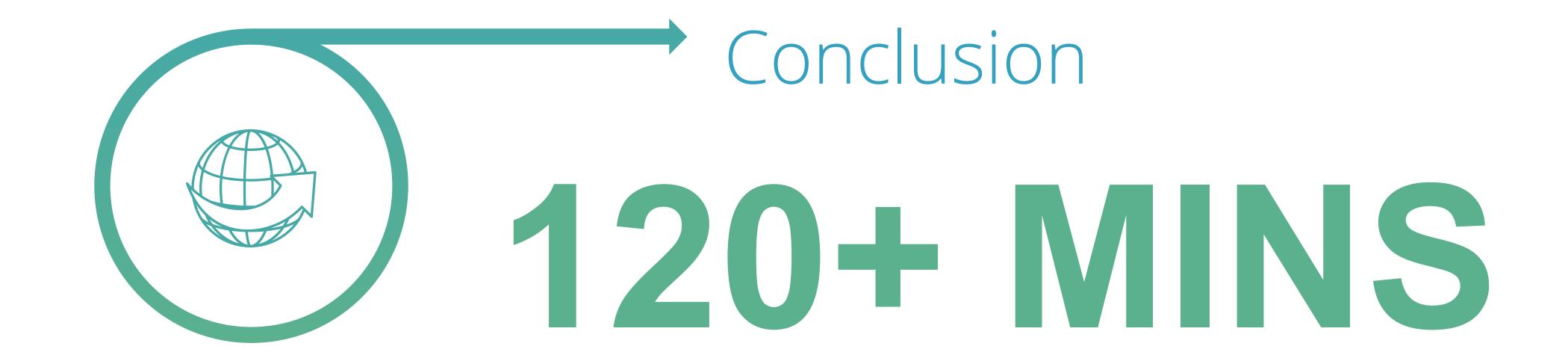




# Business SolutionRuntime

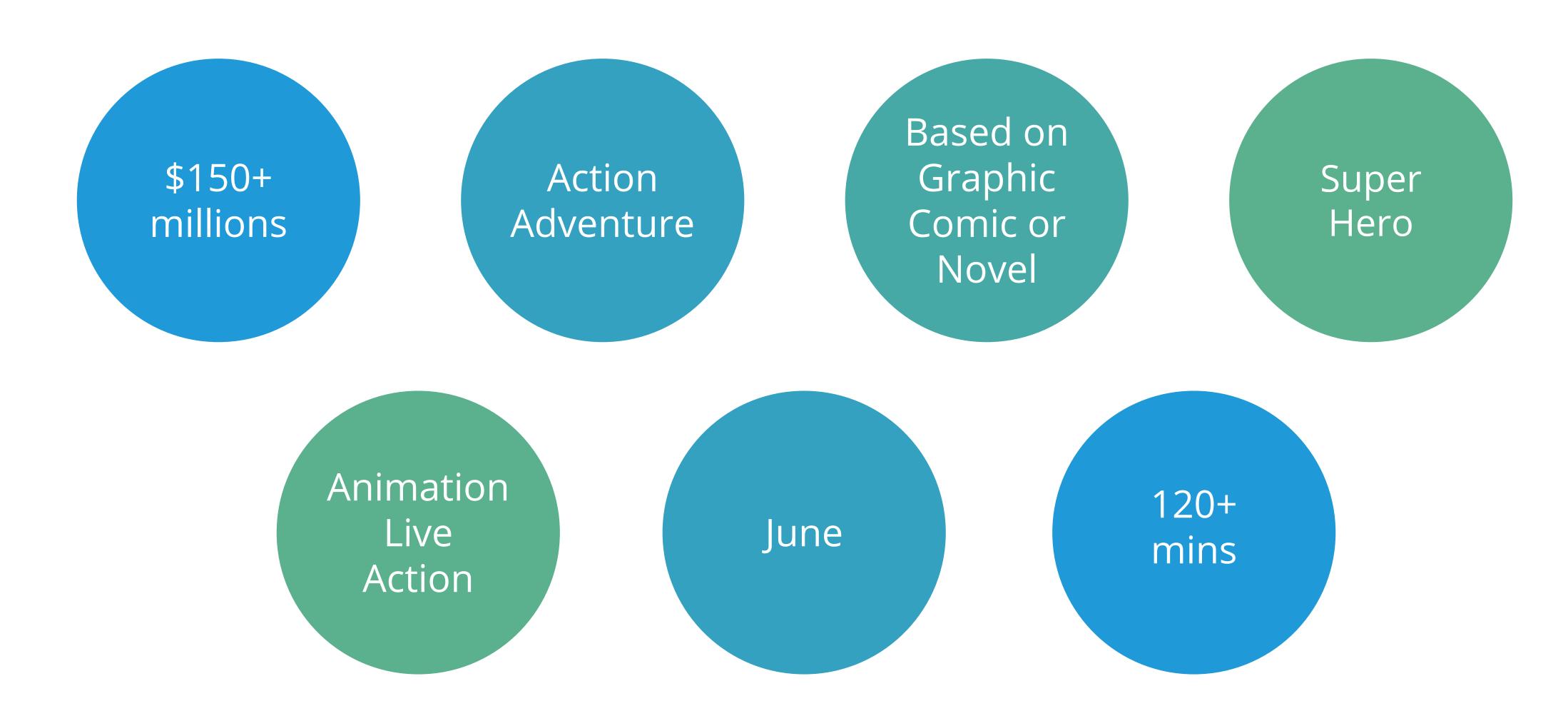


- The average runtime in General Movies is 108 minutes.
- The average runtime in Top 100 Movies is 118 minutes.

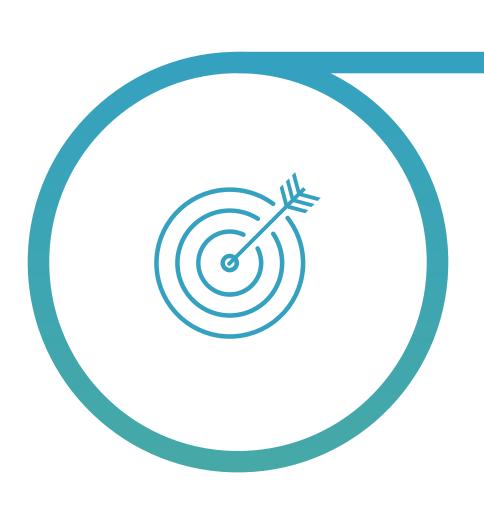


### Our Recommendations

What Makes a Movie Successful



Business Plan



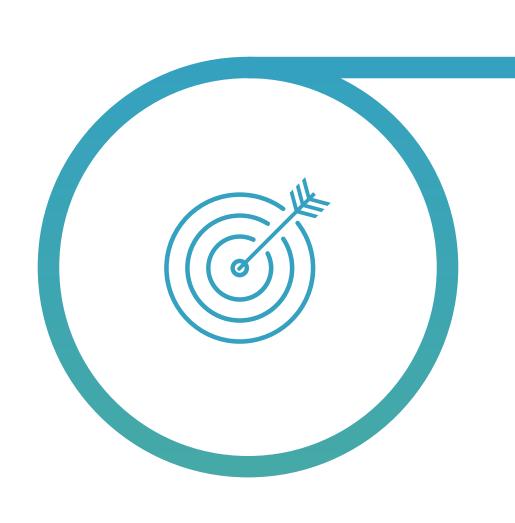
### Methodology

- Do analysis in term of ROI
- Domestic market and international market
- MPAA rating
- Star quality
- Quality of script
- Special effects, sound design, music
- Marketing campaign
- Popularity of the film preceding it (if it's a sequel)
- Directors
- Writers
- Critics
- Diversity: female directors, women of color, Black Lives Matter movement, etc.

Q & A

## Thank You

## Appendix



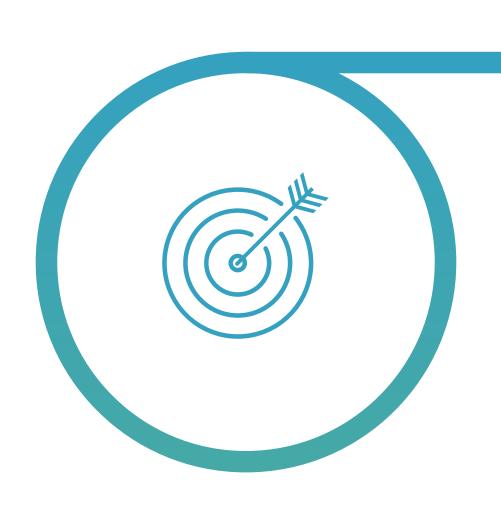
### Examples

Pirates of the Caribbean: On Stranger Tides
 (2011) - \$379M budget, \$1B earned

Avenger: Age of Ultron (2015) - \$365M budget,
 \$1.3B earned

• *Spectre* (1997) - \$300M budget, \$879M earned

Business Plan

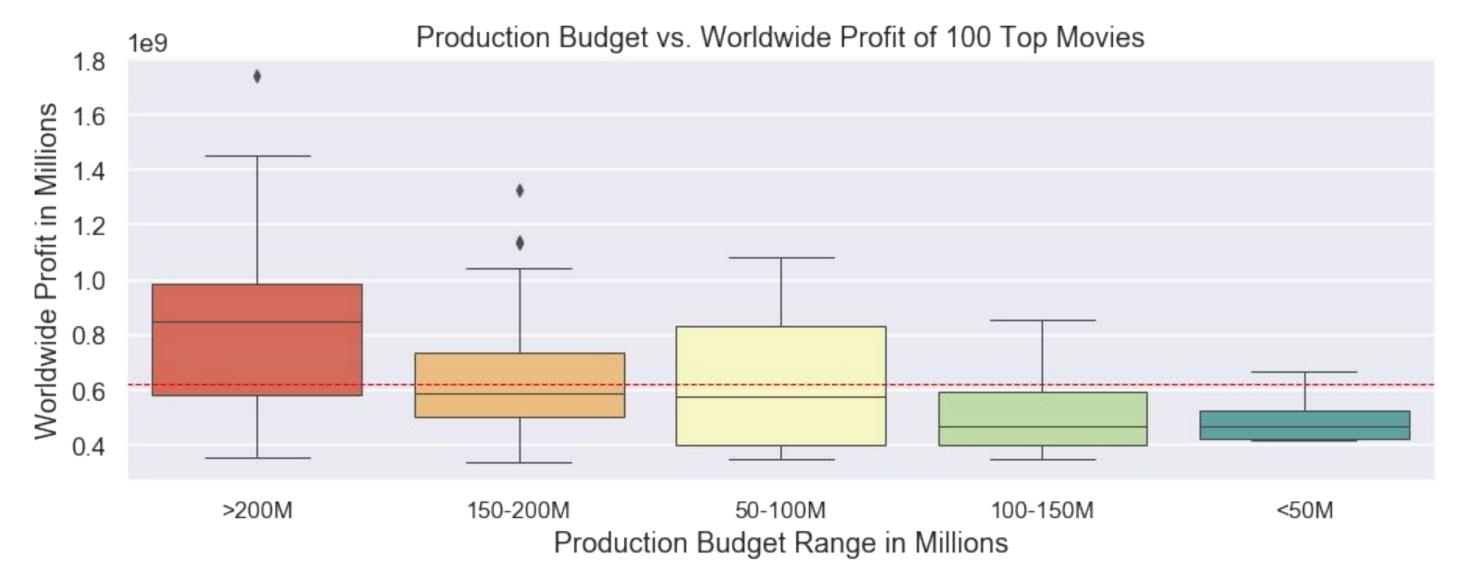


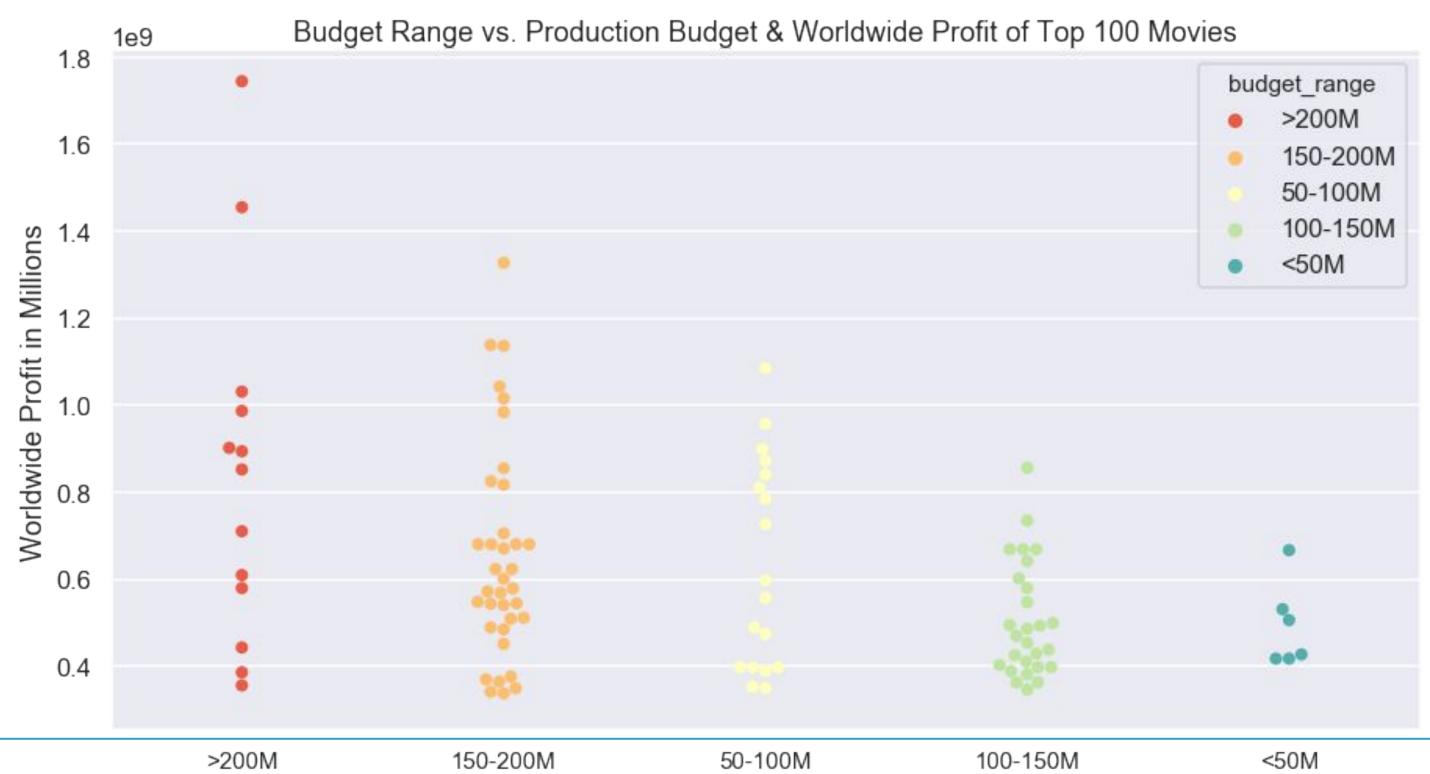
### Examples

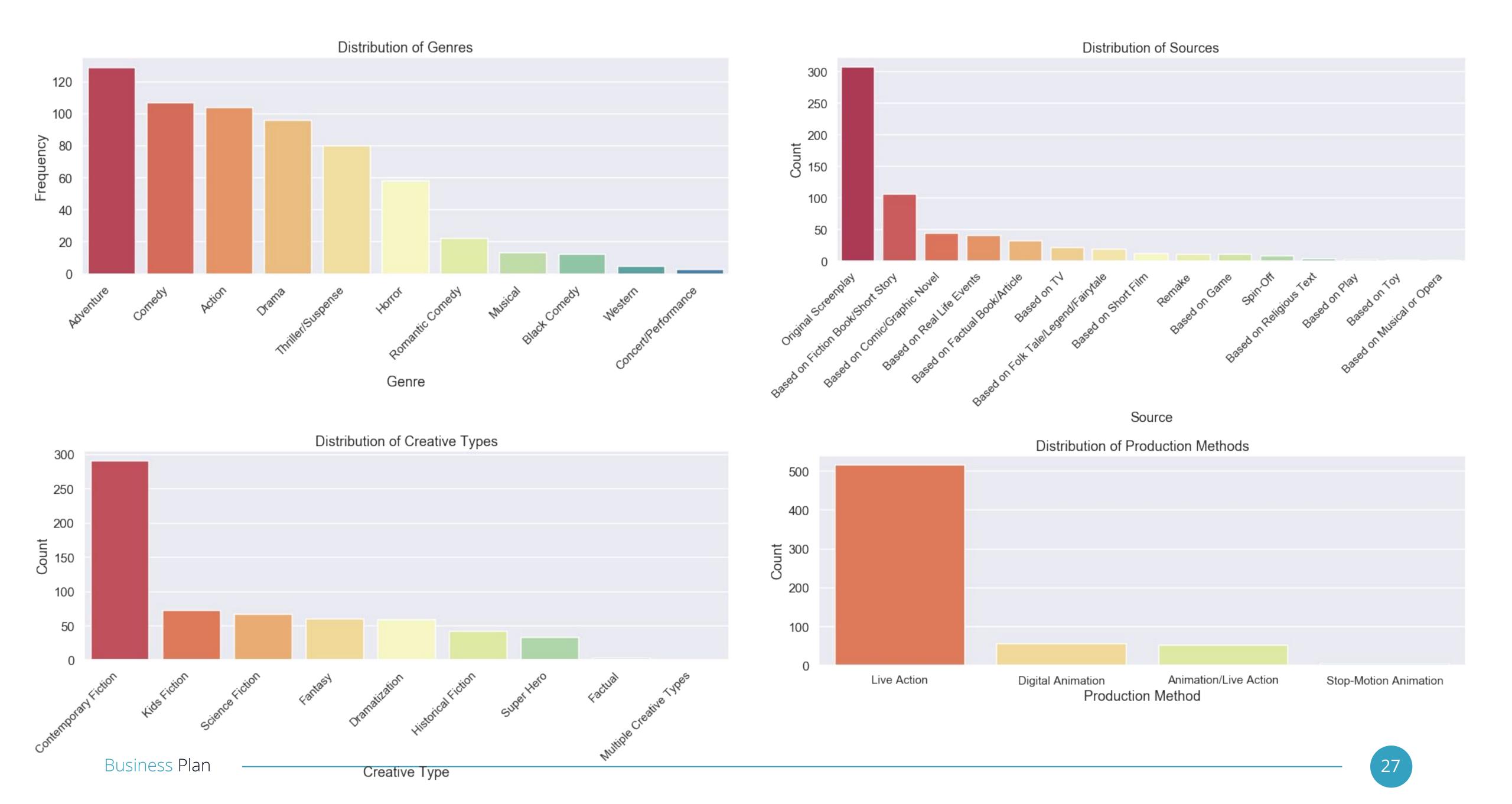
• *Facing the Giants* (2006) - \$100,000 budget, \$24.4M earned

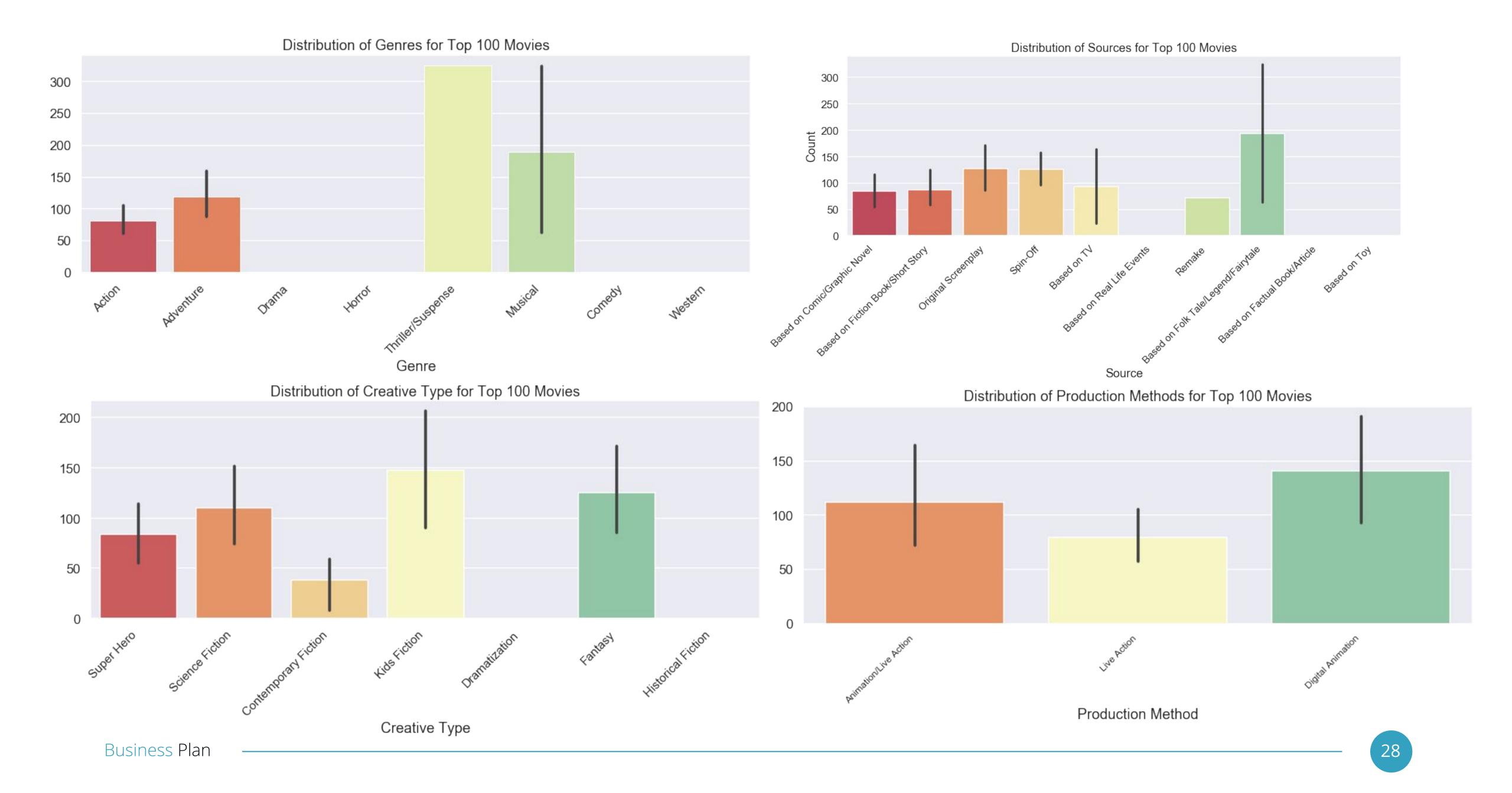
• *Once* (2007) - \$150,000 budget, Oscar nominations, \$19M earned

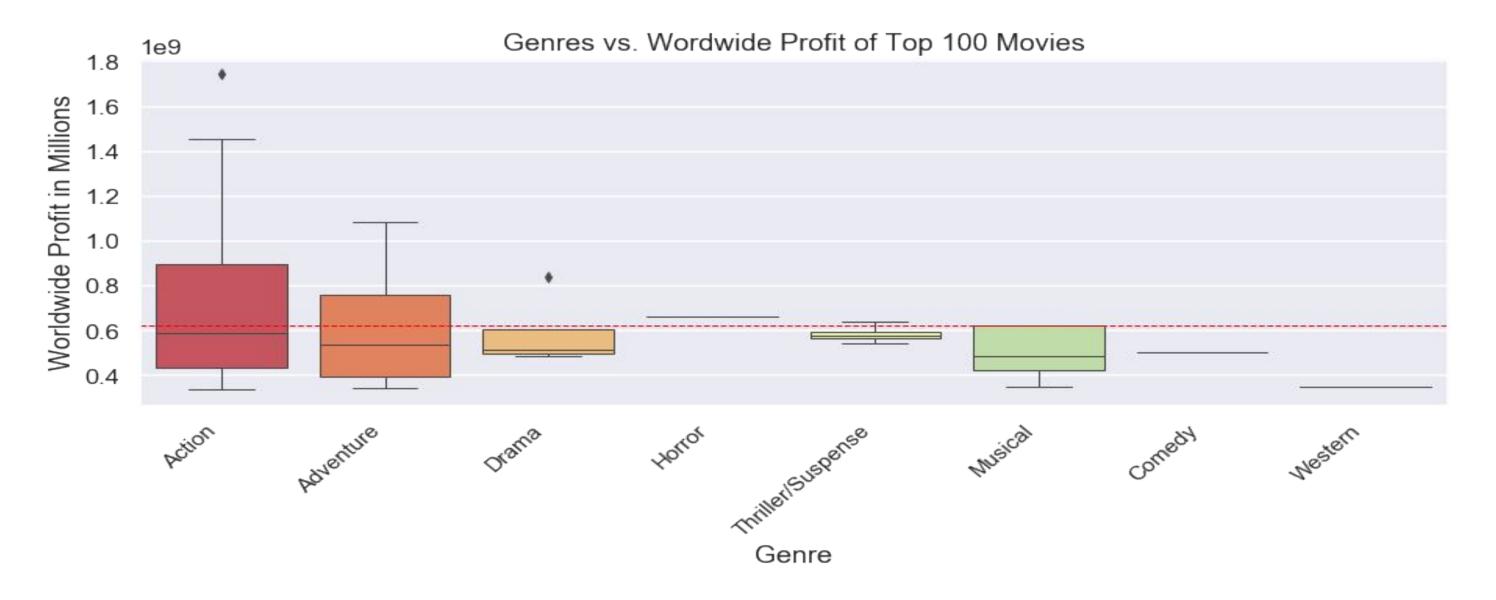
Mad Max (1980), \$200,000 budget, \$49.6M
 earned

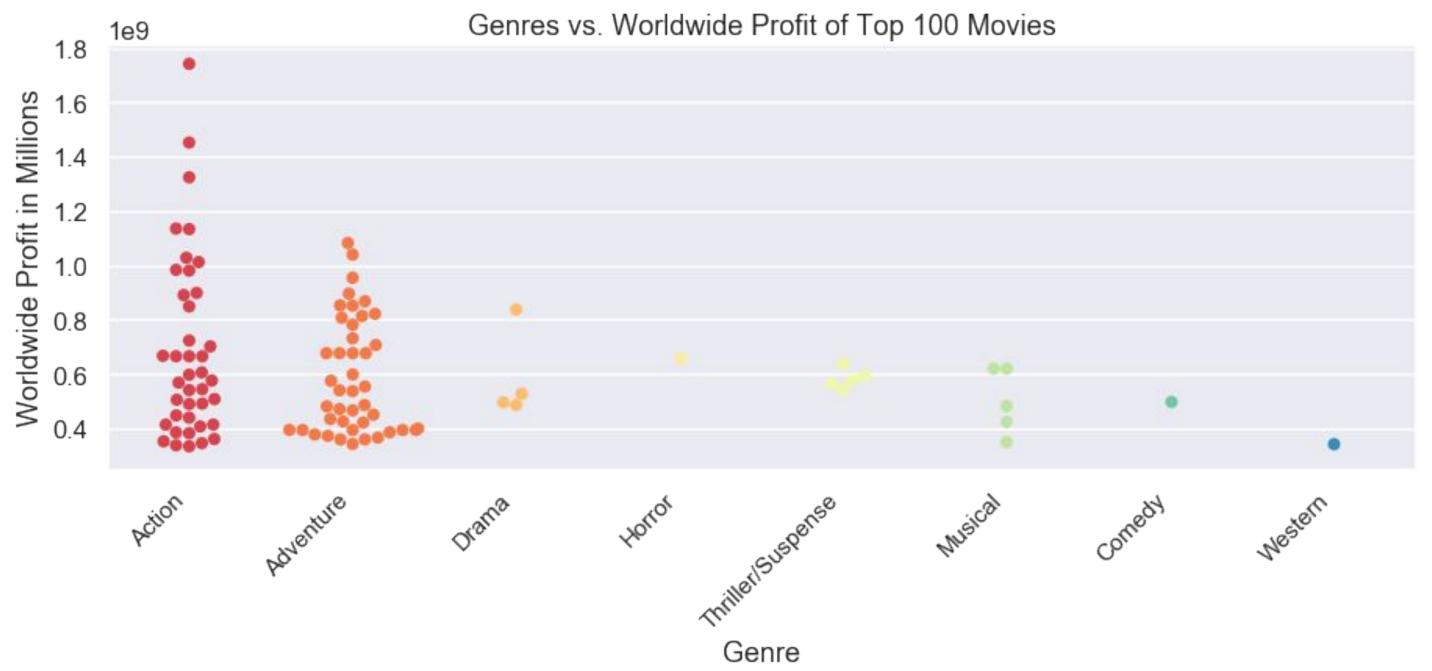


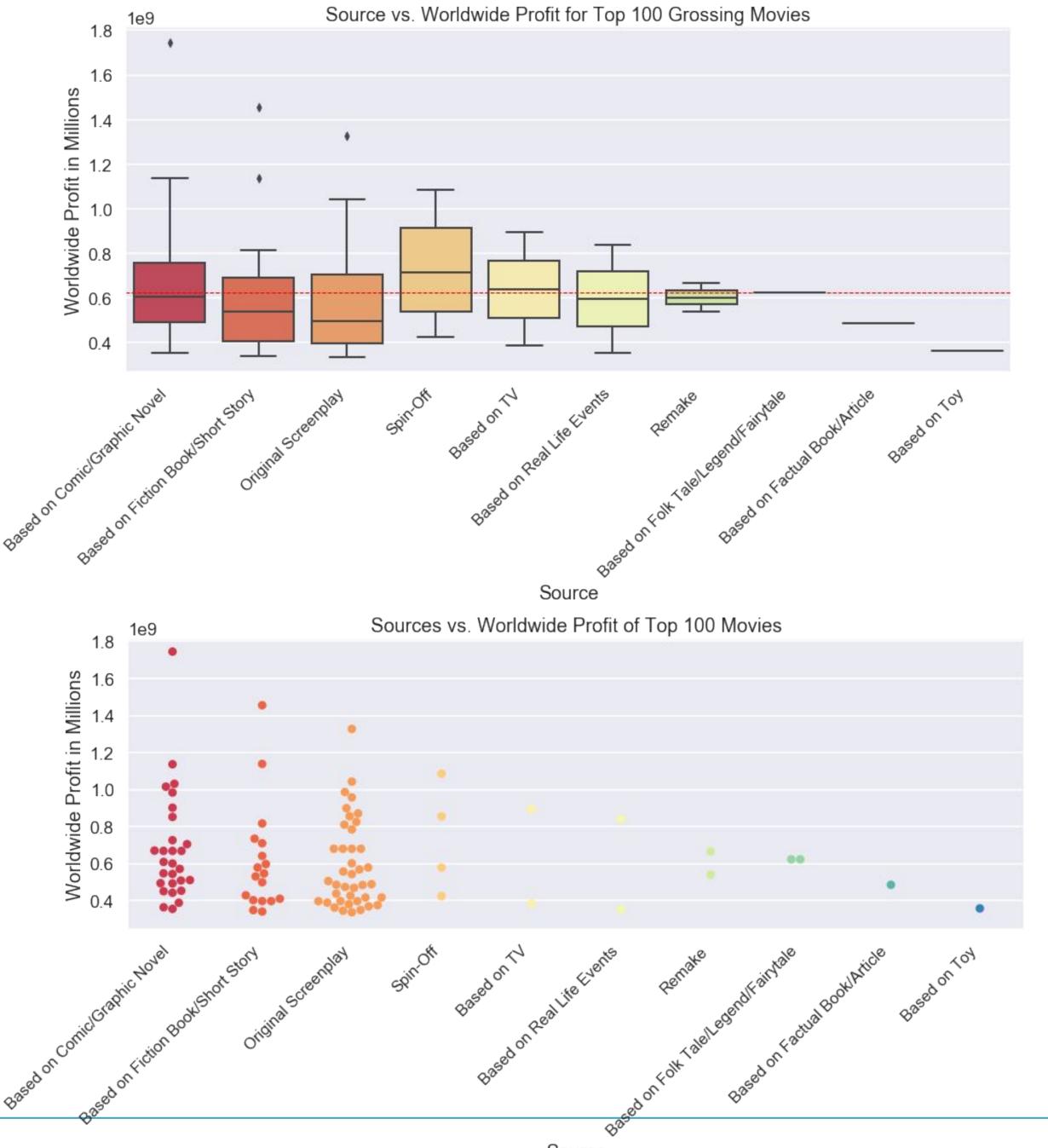


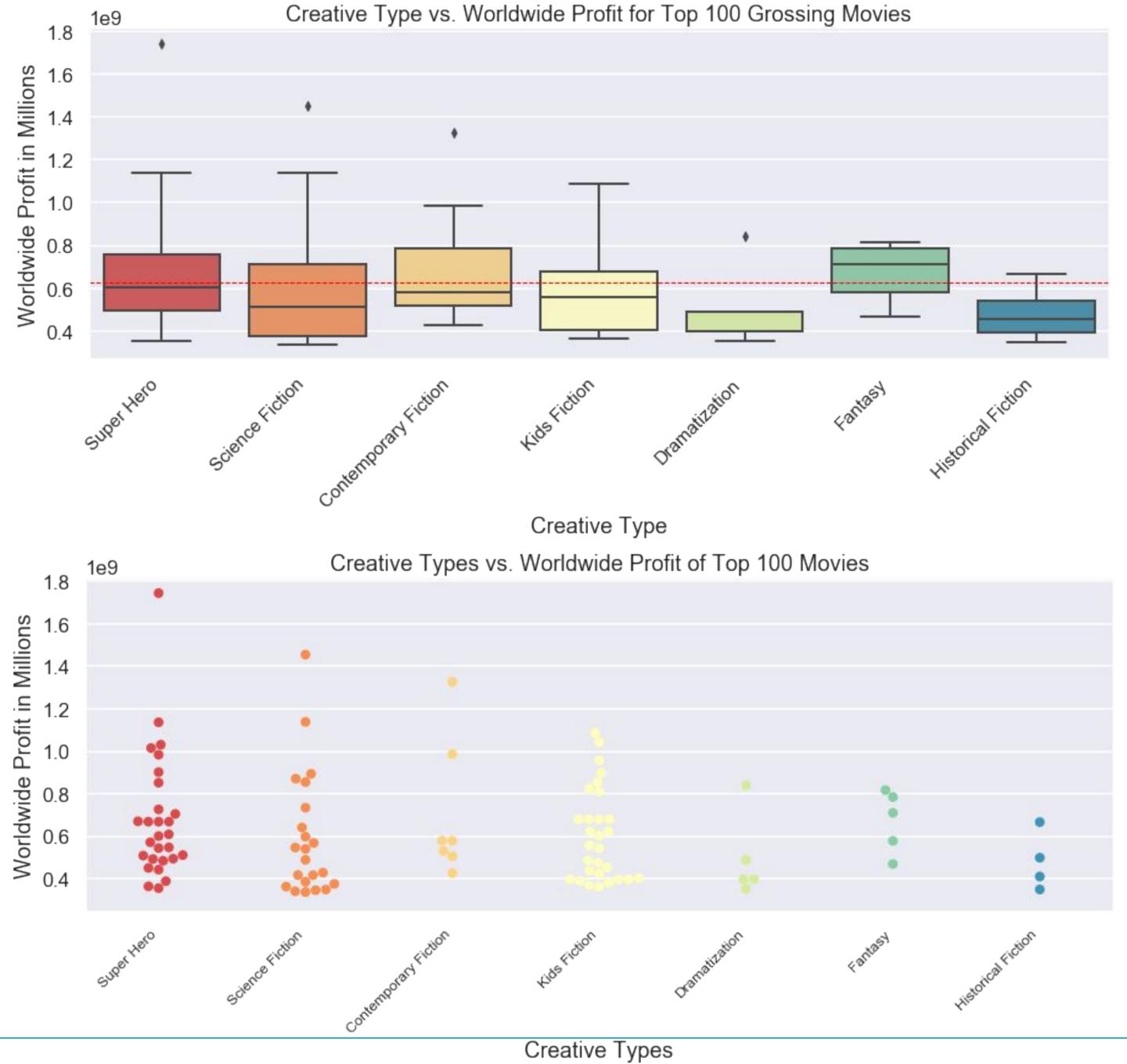


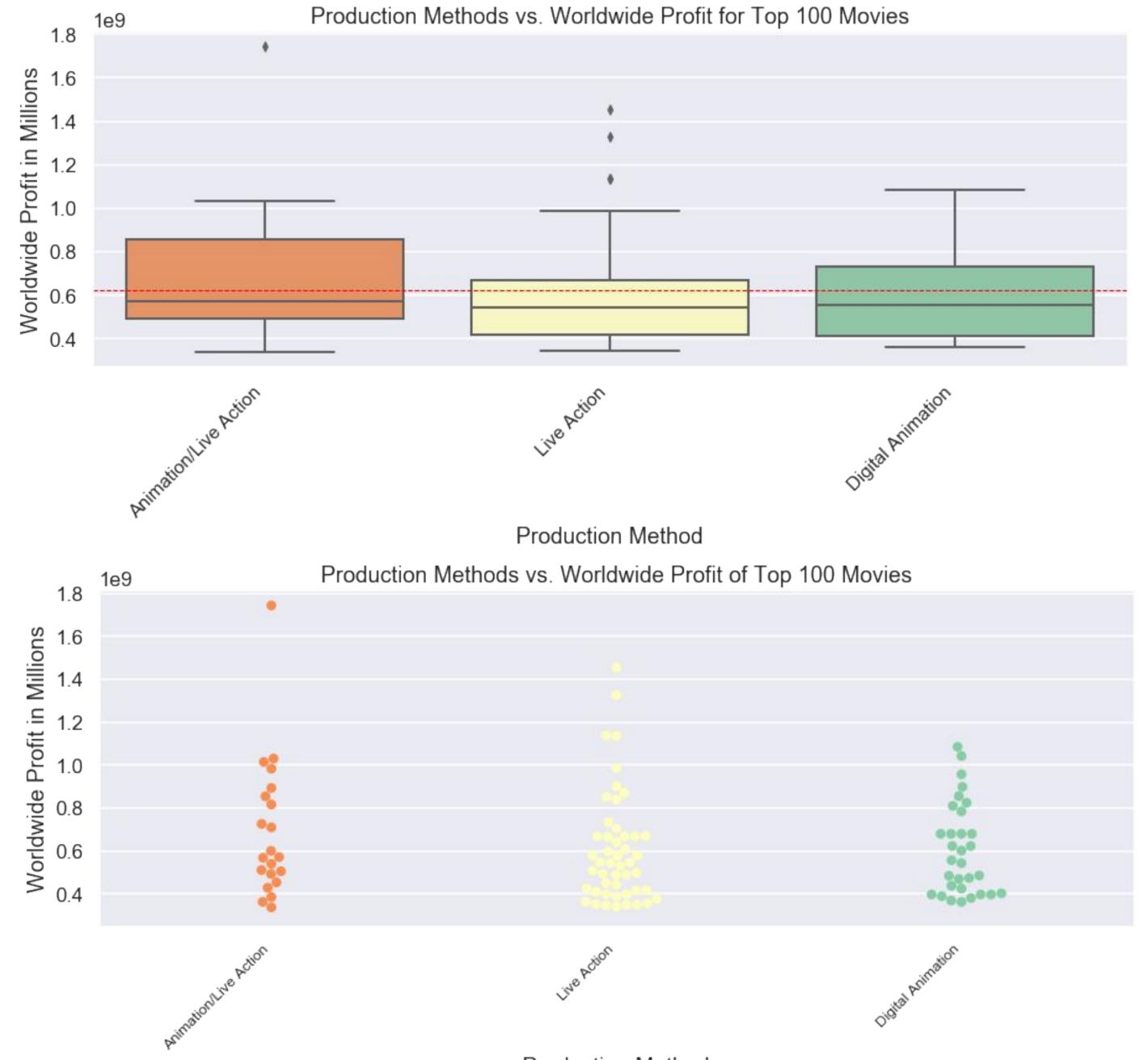


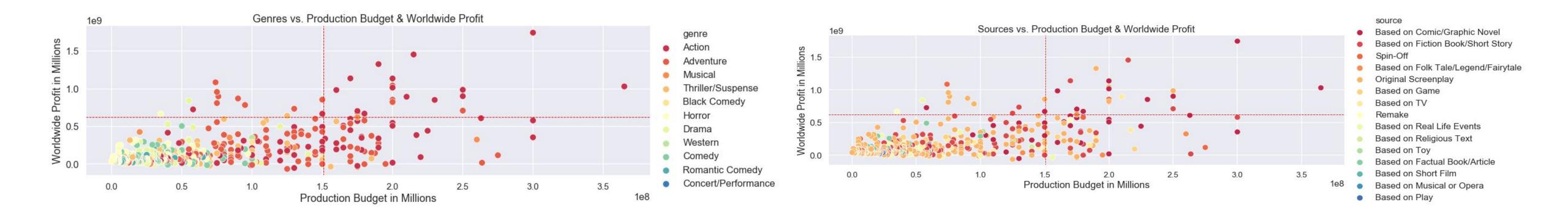


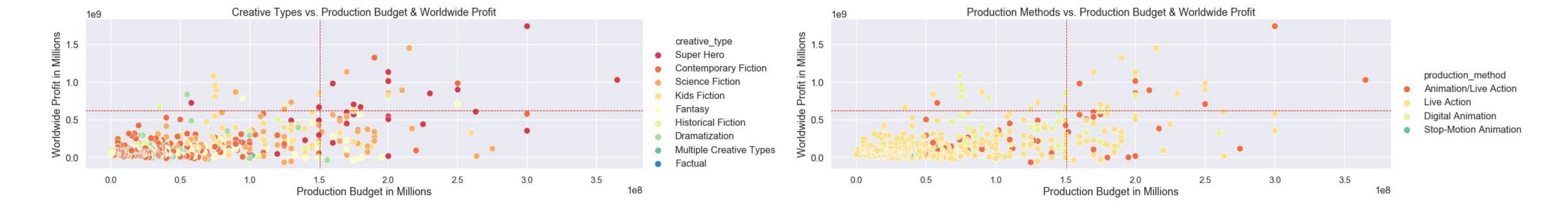


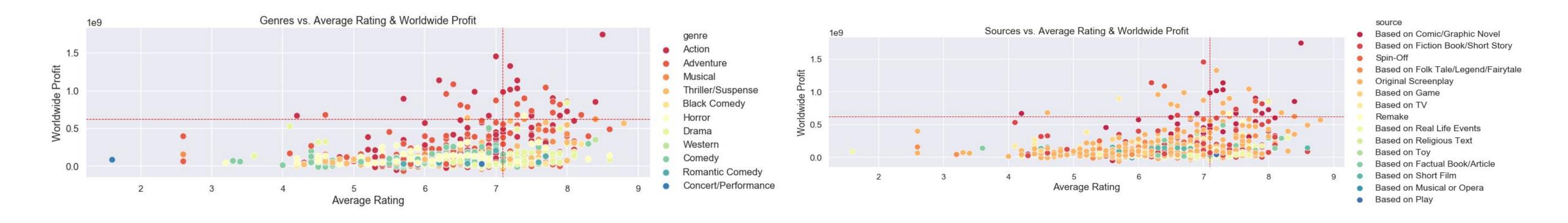


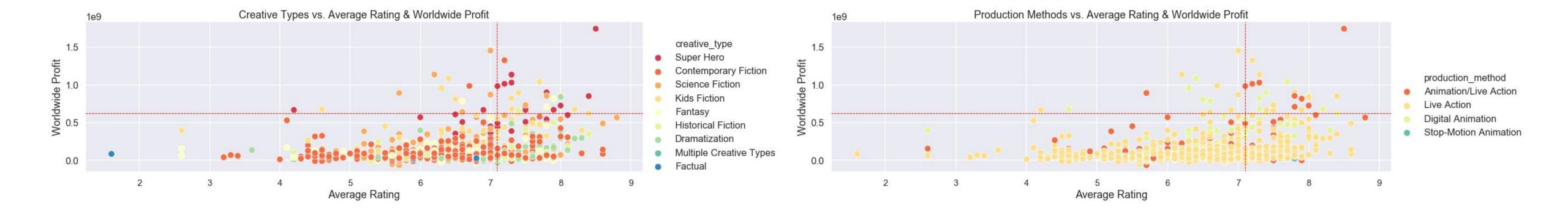


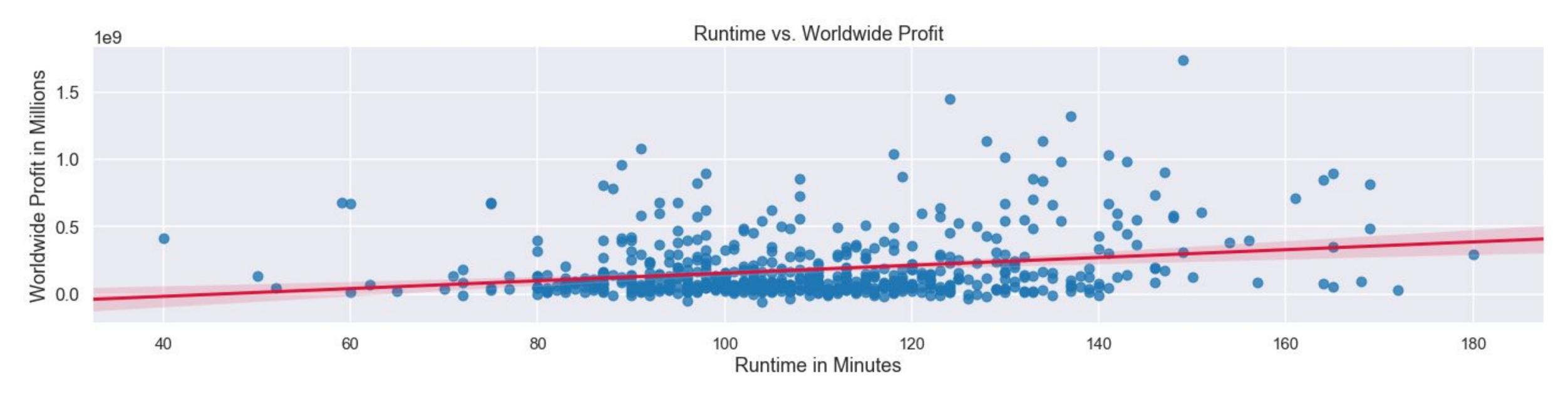


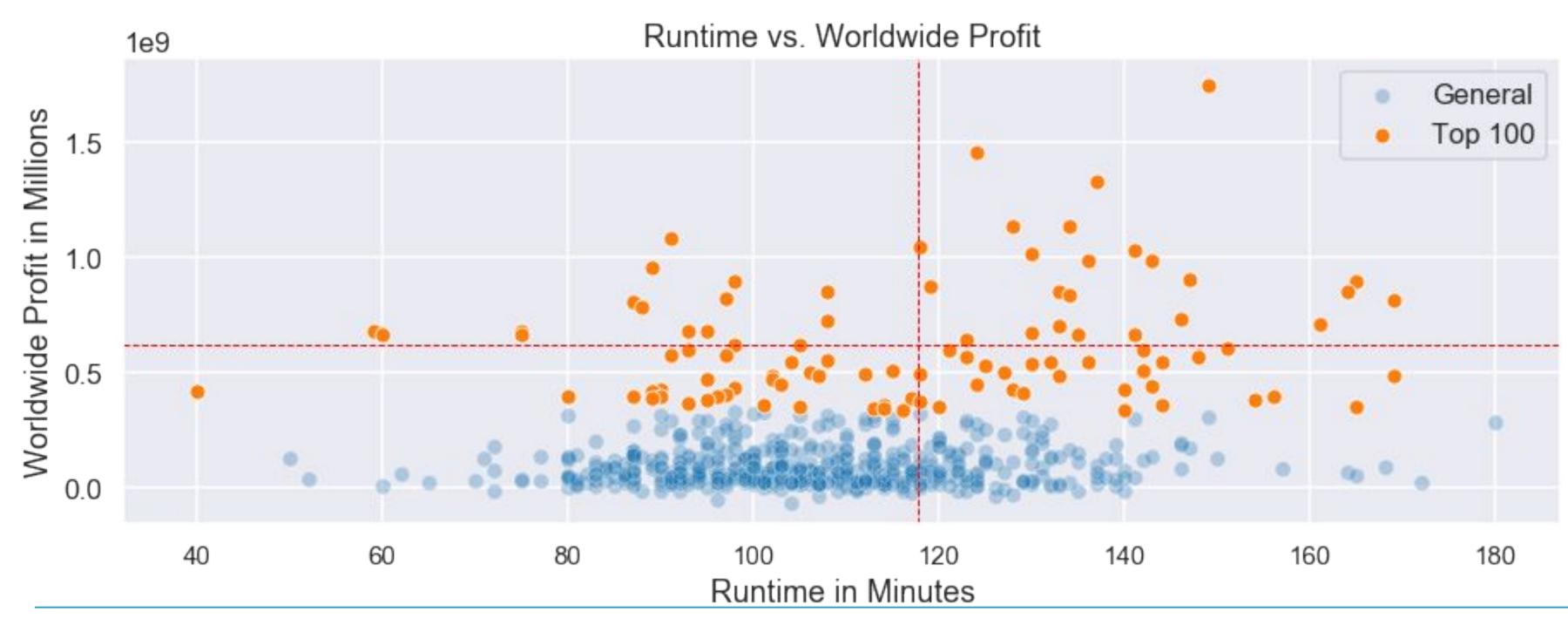




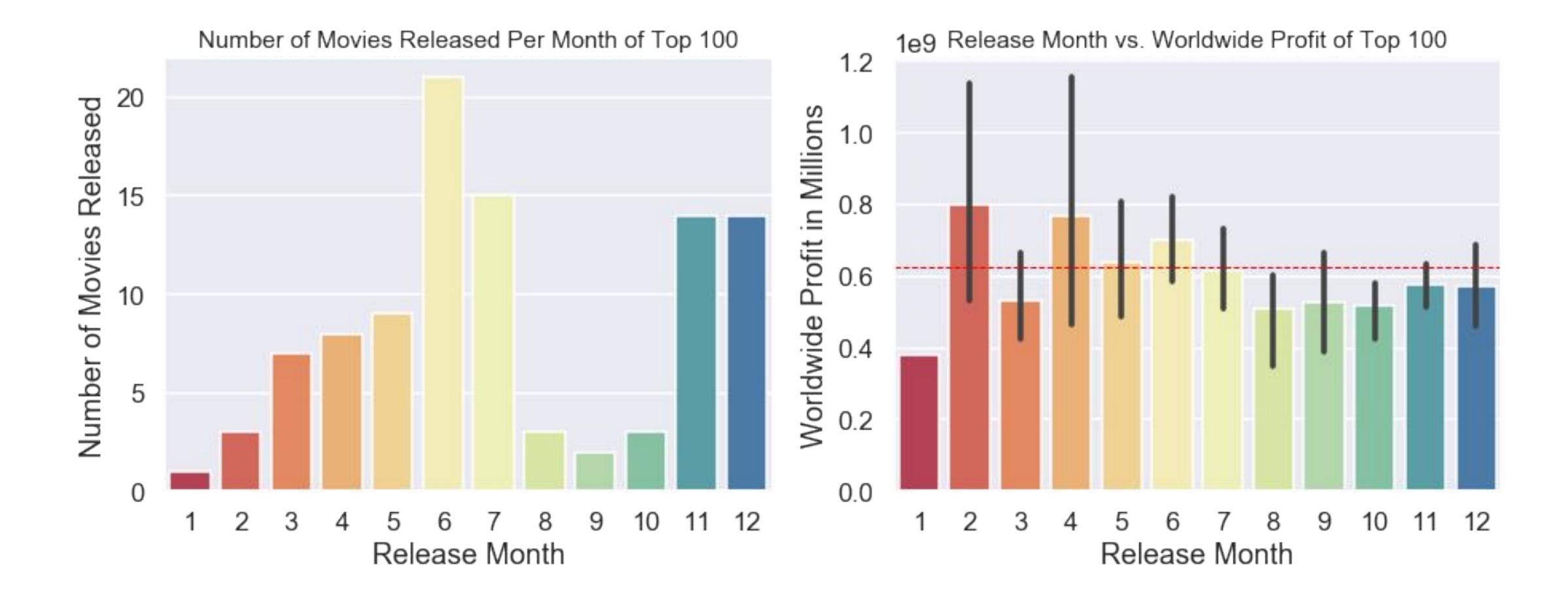




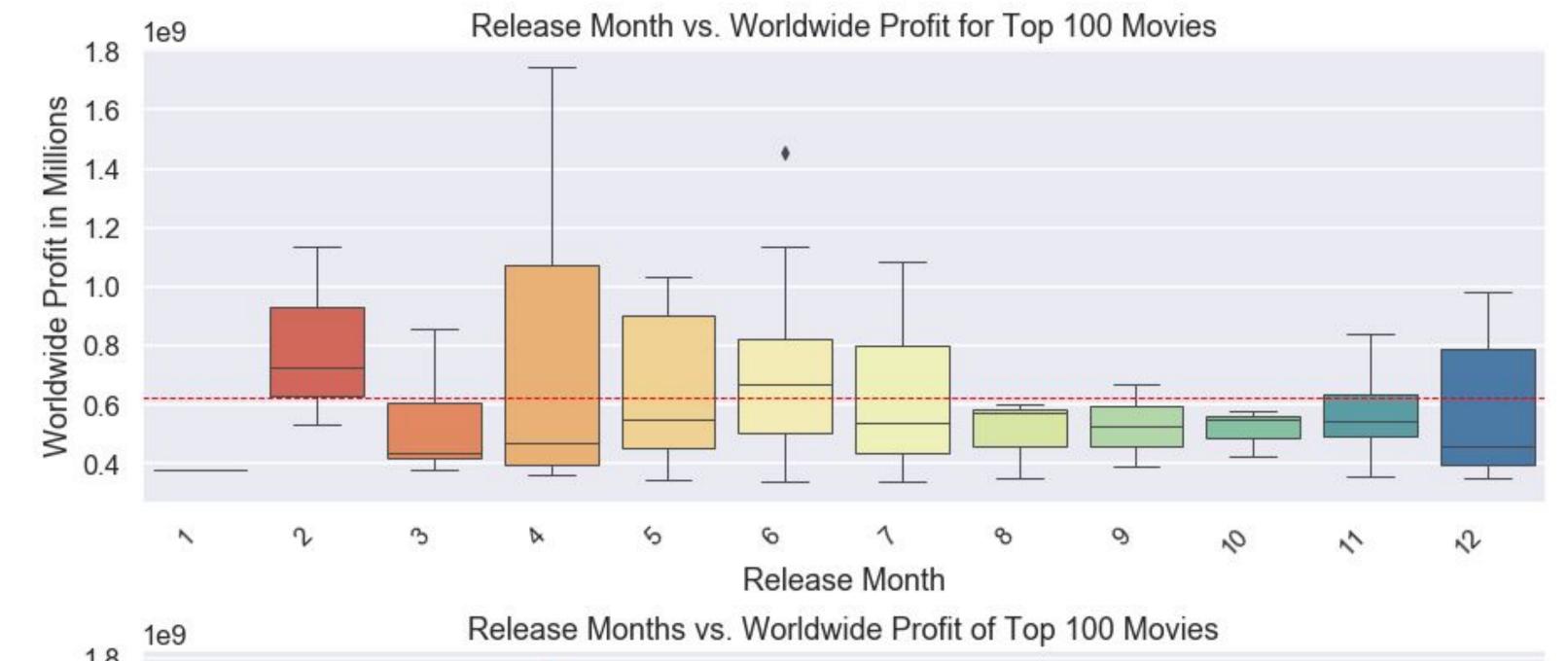


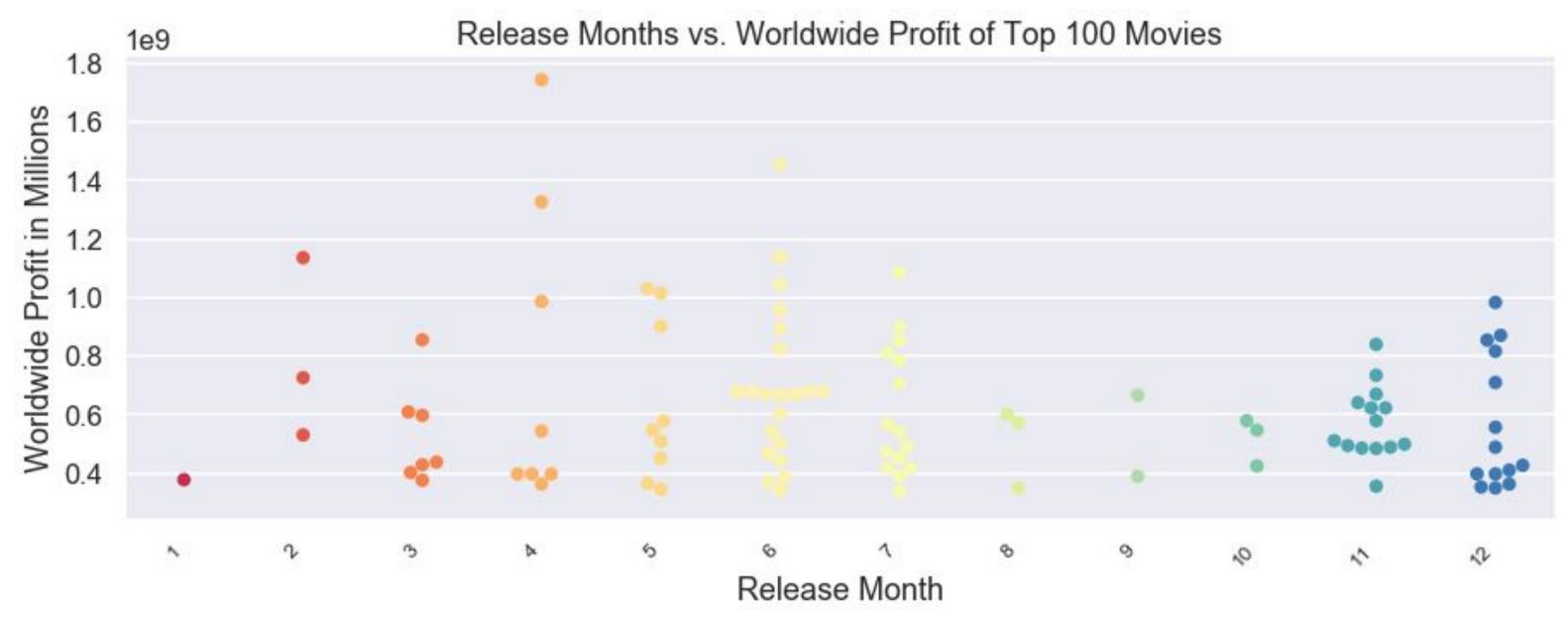




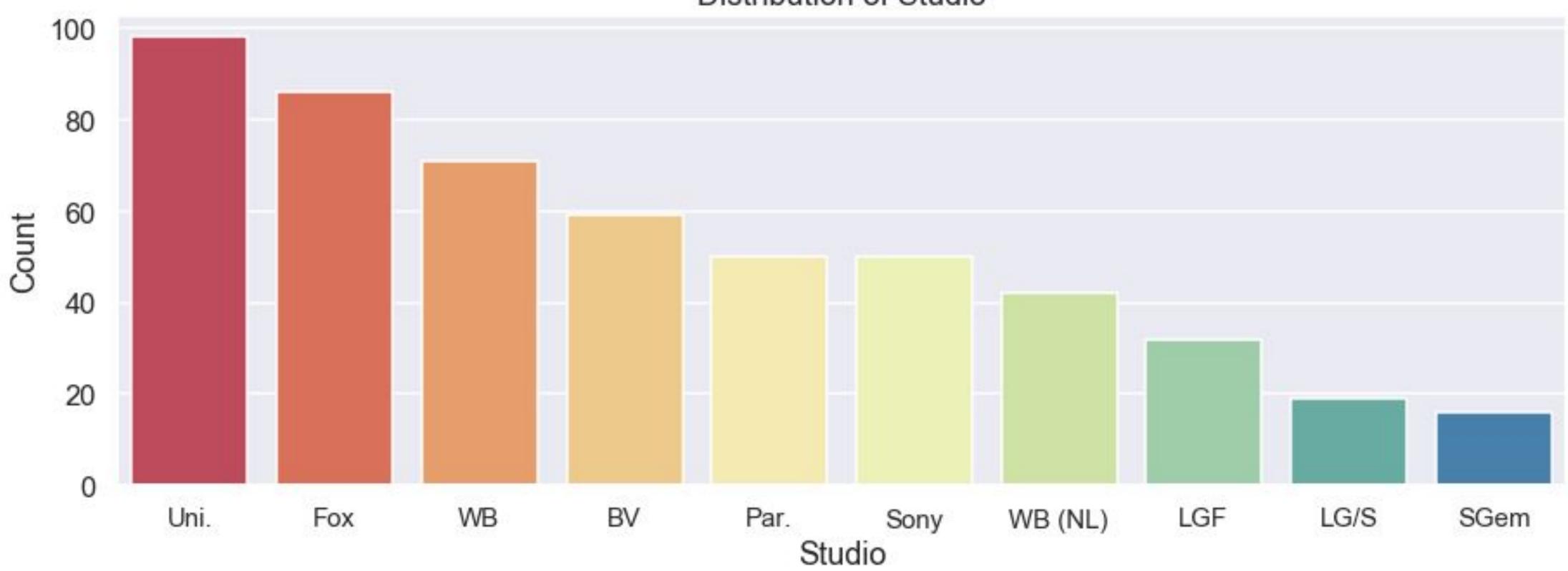


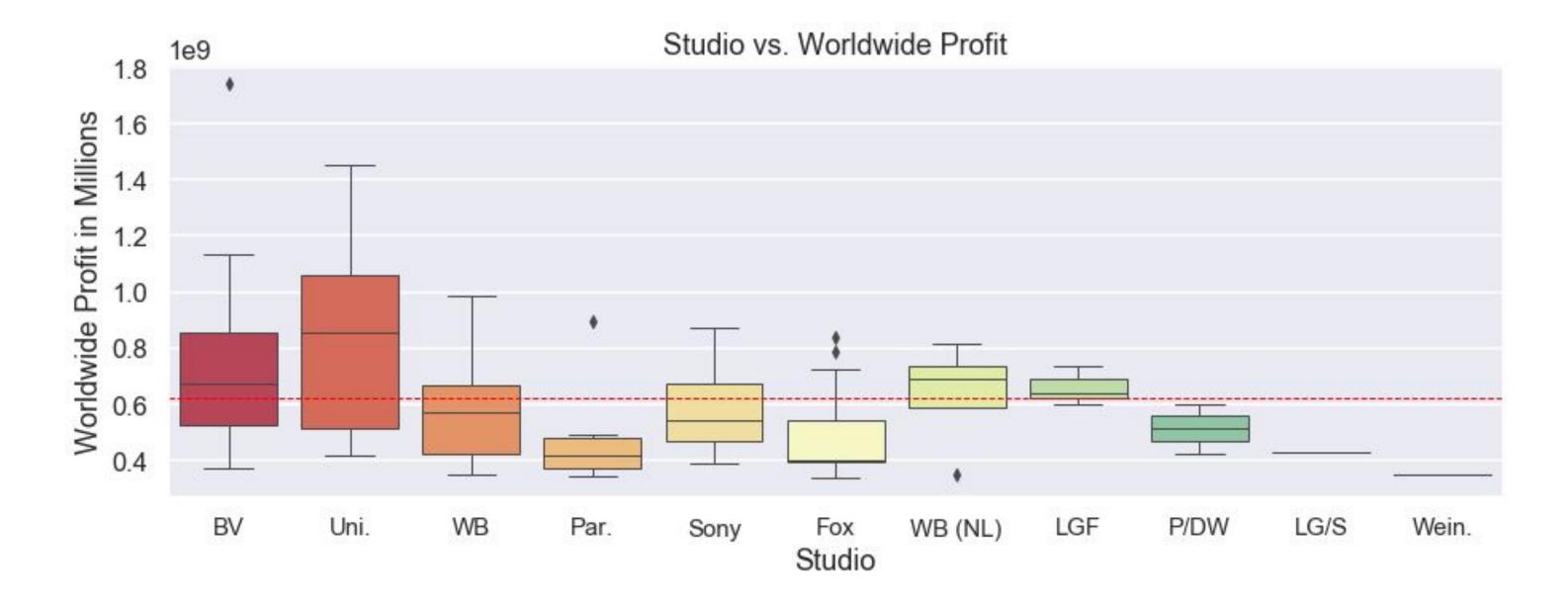
- Most release = June, December
- Most profit = Febuary, April but not by much



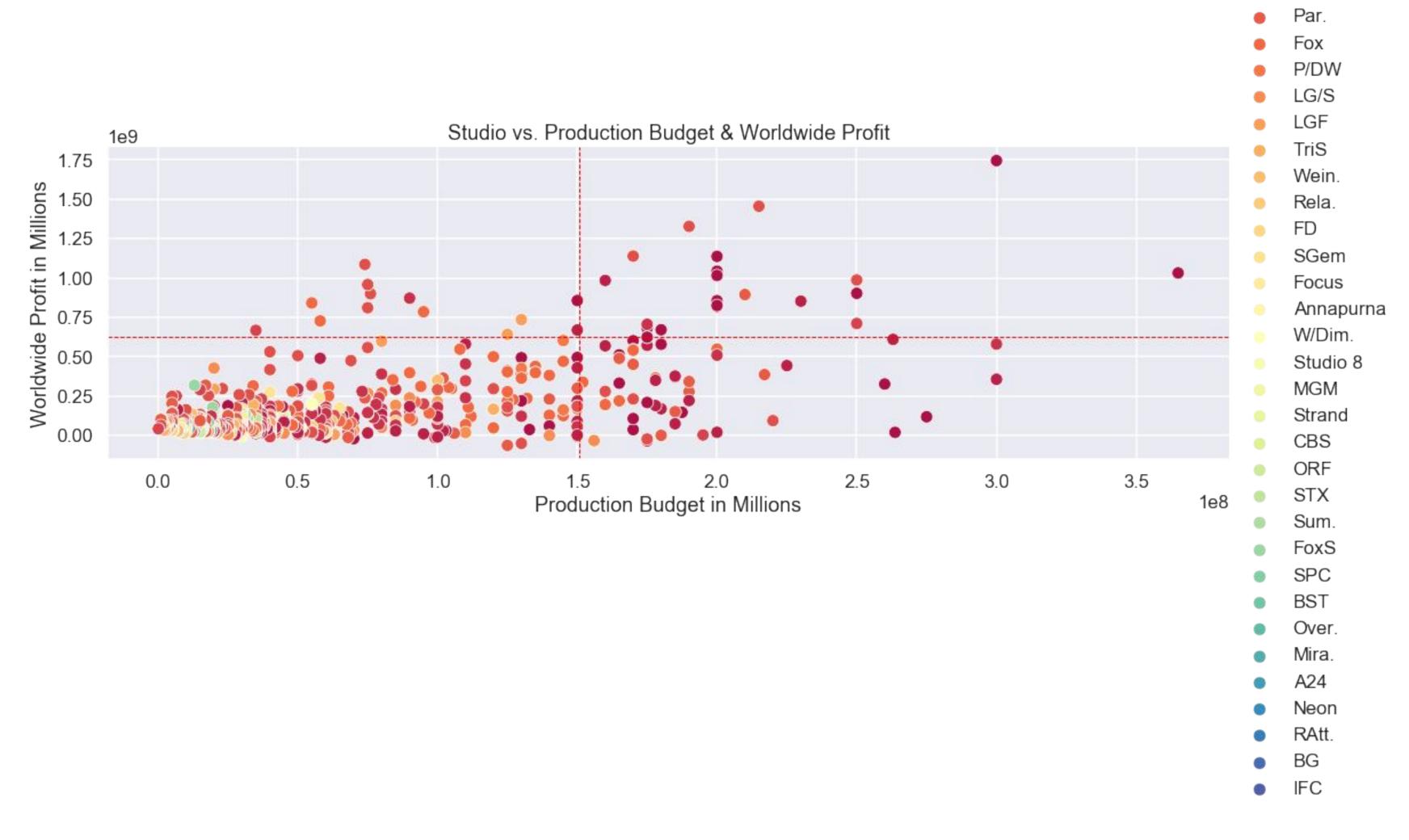


#### Distribution of Studio









studio

 $\mathsf{BV}$ 

WB

Uni.

Sony

WB (NL)