

## Contact

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[www.hbinsurance.com](https://www.hbinsurance.com) (Company)

## Top Skills

Customer Relationship Management (CRM)  
Customer Retention  
Sales

# Lindsey Farrar

Business Development and Marketing, CRM, RWCS, WCP  
Greater Burlington Area

## Summary

Licensed Workers Compensation Adjuster Licensed in Vermont, New York and New Hampshire and RWCS (Registered Workers Compensation Specialist). CRM (certified risk manager). WCP (Workers compensation specialist). Was named IAIP's Risk Management Professional of the year at the Region 1 conference in Princeton, NJ in 2017. Named IAIP Risk Management Professional of the year Region 1 in 2021 and went onto Orlando, FL for the International Conference.

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## Experience

G.W. Savage Corporation  
Business Development and Marketing  
November 2022 - Present (1 year 1 month)  
Vermont, United States

Hickok & Boardman Insurance Group  
Risk Management Advisor  
November 2013 - November 2022 (9 years 1 month)  
Burlington, Vermont

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## Education

University of Vermont  
Business Management · (2005 - 2007)