

Contact

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Top Skills

Manage client expectations

Key Accounts

Client Accounts

Certifications

From Likes to Leads: Interact with Customers Online

Attract and Engage Customers with Digital Marketing

Foundations of Digital Marketing and E-commerce

Wolfgang Almeida

Key Account Manager/ Project Manager
United States

Summary

Although my time in the Marine Corps taught me a great deal of things, the most important of all was adaptability. It was a great foundation that put me on a path of curiosity, pushing the boundaries of possibility, and the true meaning of cohesion. Being able to adapt to any location, mission, or team gave me a unique ability to truly appreciate the power in pushing yourself to be the best while also pushing others to be the best possible version of themselves. After also being humbled on a few occasions and learning to become more open-minded towards ideas, I found that work became a lot easier if you trained and trusted your team. As a Mobile Facility Technician, I worked with all areas of the Marine Corps Air Wing including Avionics, Airframe Mechanics, Engine Techs, and Logistics Marines. Our job was to support them with all inclusive facility support which entailed all electrical, air conditioning, diesel generation, welding, and logistical support both home and abroad.

Following my transition from the military, I worked as a contractor with R3 Strategic Solutions, which was an incredible experience. I truly could not have asked for a better first job where I could build on my technical skills as well as support the incredible mission of the United States Navy. The level of professionalism from both the active duty personnel and the fellow veterans that worked within the company was incredible.

Following my time in the contracting sector, my wife received orders to Marine Corps Air Station Iwakuni, Japan. I started working with Marine Corps Community Services as a Lead Recreation Assistant with one of the gyms, but soon found that I was looking for more. I then was hired on with the Marketing Department as a Marketing Technician and then a Marketing Coordinator which was a true blessing. Within the Department, I excelled in both the day to day operations of client marketing strategies and products, as well as handling internal support within the department. Here, I developed

skills in digital media marketing, market segmentation, graphic design, and contracting and procurement.

Experience

Marine Corps Community Services

1 year 6 months

Account Manager Key Account/ Marketing Analyst

March 2022 - May 2023 (1 year 3 months)

Recreation Lead

December 2021 - March 2022 (4 months)

Iwakuni, Japan

Lead a front desk staff in day to day activities of a Marine Corps fitness facility.

R3 Strategic Support Group, Inc.

Diesel Mechanic

November 2020 - May 2021 (7 months)

Coronado, California, United States

Contracting as a diesel mechanic with R3 was such a pleasant and humbling experience. I not only got to work with amazing service members of the Navy, but also true role model veterans who embodied professionalism. In the short time I was there, I not only was able to make an impact on their deployable capability, but also learn how to navigate the struggles of transitioning from the military with the amazing guidance I received. My stint there was halted once my wife (active duty) received orders to MCAS Iwakuni, Japan.

United States Marine Corps

Mobile Facility Technician

August 2012 - September 2020 (8 years 2 months)

MCAS Futenma, MCAS Miramar

Served 8 years as a Mobile Facility Technician in the United States Marine Corps. Both home and abroad, gained dynamic skills in leadership, self and employee development, and a working knowledge of technical, logistical, and time-sensitive problem solving areas. I was honorably discharged with the goal of finding my next calling and making an impact with the freedom so many have sacrificed so much for.

Education

Mainland Regional High School

· (June 2009 - June 2012)