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**Kiran S. Awate**

Dec 2023

# EDUCATION

**Ph.D.** The Ohio State University, Fisher College of Business,

Department of Management, 2018

Major: International Business

Dissertation: Essays on Learning from Failure while pursuing novel Innovation.

Committee: Mona Makhija (Chair), Oded Shenkar, Michael Leiblein, Benjamin Campbell

**M.B.A** Indian Institute of Management, Bangalore, 2011

**B.E.** Pune University, College of Engineering, 1997

# ACADEMIC APPOINTMENTS

2018-current Assistant Professor, Virginia Polytechnic Institute and State University

2016-2017 Instructor, Fisher College of Business, The Ohio State University

2012-2018 Research Assistant, Fisher College of Business, The Ohio State University

# SCHOLARLY WORK

# Academic Publications

1. Awate K. Makhija M., A Trojan Horse inside the gates? Knowledge spillovers during patent litigation. ***Academy of Management Journal*** 65, no. 5 (2022): 1747-1769
2. Awate K., Makhija M., Xiao T. A Puzzle of Knowledge Spillovers to During Patent Litigation ***Academy of Management Perspectives****.* In-press

# Other Publications

1. Awate KS., Makhija M., Protecting Your Patent Can Be a Learning Experience—for Your Adversary – ***Harvard Business Review*** Sep-Oct 2021
2. Awate KS., Protect your IP. ***Harvard Business Manager (Germany edition of HBR)*** – Dec 2021
3. Patent Lawsuits Can Reveal Even More to Competitors – ***AOM Insights***:amj.2018.1181.summary

# Work Under Review

1. Awate KS., Srikanth K., Khanna R., What stars do and why does it matter? *2nd Revise and Resubmit*. ***Organization Science.***
2. Awate KS., Khanna R., Star Departure and Coinventors’ Productivity: Role of Stars’ Network Brokerage and Boundary Spanning Capabilities. Reject & Resubmit. ***Research Policy.***
3. Kumar P., Awate KS., Failure and Friendship Favor the Structural Hole Spanners: Initial Ego-Network Structure and Rapid Covid-19 Vaccine Development. Reject & Resubmit. ***Strategic Management Journal.*** Nominated for Responsible Research Award – SMS 2022 London.
4. Awate KS., Srikanth K., Shenkar O., Does others’ experience matter for my innovation performance? A quasi replication and extension. ***Organization Science.***

# Conference Proceedings, Papers & Presentations:

1. Symposium Organizer: Search for Innovation: Past, Present, and Future. Participants - Gautam Ahuja, Melissa Schilling, Lee Fleming, and Mary Tripsas. **Academy of Management, Seattle 2022**
2. Awate K., Kumar P. Learning under squeezed timelines. Example from Covid Vaccine Development (Draft Stage) – **Strategic Management Society London 2022**.
3. Ketkar A., Awate K., Makhija M. Institutional voids, and innovation in small firms in developing countries – **Academy of International Business, Miami 2022**; Academy of Management, Seattle 2022.
4. Awate K., Khanna R., Anand J., Herding and Competition, **Academy of Management, Boston, 2019**. Refereed paper
5. Awate K., Shenkar O., Learning from Partner’s failures, **Academy of Management, Chicago, 2018**. Refereed paper
6. Awate K., Makhija M., Knowledge spillover in patent litigation, **Academy of Management, Chicago, 2018**. Refereed paper
7. Leiblein M., Awate K., (How) Do Economic Governance and Location Choices (Jointly) Affect Performance? **Academy of International Business, Bangalore 2015**. Refereed paper
8. Awate K., Makhija M. Does CSR create or Destroy Value? **Atlantic Conference on Competitive Advantage, Atlanta 2015**. Refereed paper.
9. Awate K., Makhija M. Is CSR helpful or hurtful? Academy of Management, Vancouver 2015. Refereed paper.
10. Awate K., Makhija M., Tension between CSR and Profit maximization, **Academy of International Business, Vancouver, 2014**. Refereed paper.

# AWARDS & RESEARCH GRANTS

## Awards

1. Responsible Research Award nomination – SMS London 2022.
2. Virginia Tech Department of Management Faculty Research Excellence Award. 2021
3. Dissertation Award Finalist – Academy of Management - STR Division, Boston, 2019.
4. Best Case Study Competition nomination – EFMD, Germany, 2018
5. Temple Best Paper nomination – Academy of International Business, Bangalore, 2015
6. Research Paper Presentation 3rd prize - Invitational Hayes Research Forum, Columbus 2017.
7. Research Paper Presentation 1st prize - Invitational Hayes Research Forum, Columbus 2015.

## Research Grants

1. Learning from failures in the process of innovation, 2019, $5,000 (Pamplin Summer Grant)
2. Center for International Business and Education, 2017, $2,400
3. Research Scholarship - National Science Foundation (2013 -16) – (P.I.: Dr. Michael Leiblein)
4. Research Scholarship - Kauffman Foundation (2017) - (P.I.: Dr. Benjamin Campbell
5. Center for International Business and Education, 2016, $5,500
6. Center for International Business and Education, 2016, $1,000
7. Center for International Business and Education, 2014, $2,000

**SERVICE TO THE ACADEMIC PROFESSION**

1. Adhoc reviewer – Organization Science: Since 2022
2. Adhoc reviewer - Journal of International Business Studies: Since 2014
3. Adhoc reviewer - Global Strategy Journal: Since 2016
4. Adhoc reviewer - Journal of Management: Since 2021
5. Adhoc reviewer – Strategic Organization: Since 2022
6. SMS Annual Conference Reviewer: Since 2018

**SERVICE TO THE UNIVERSITY**

1. Undergraduate Curriculum Committee 2019-2022
2. Guest Speaker Seminar Series – 2018-

**TEACHING**

1. Business Analytics - Undergraduate – Pamplin College of Business, Virginia Tech
   1. Ratings on a scale of 6 with the college mean – 5.29 / 5.16 (2023)
2. Strategic Management – Undergraduate – Pamplin College of Business, Virginia Tech
   1. Ratings on a scale of 6 with the college mean – 5.62 / 5.19 (2022); 5.38 /5.16 (2021)
3. International Business - Undergraduate – Fisher College of Business, The Ohio State University
   1. Ratings on a scale of 5 with the college mean – 4.3 / 3.90 (2017); 4.2 /3.85 (2016)