

# BAPTISTE SOUILLARD

## Economist

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📍 Brussels, Belgium  
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## WORK EXPERIENCE

### External consultant

United Nations (UNCTAD) 2021-current  
Apply econometric techniques to evaluate the effect of international policies on firm investment

### Research fellow

Fund for Scientific Research (FNRS) 2019-current  
Work on multinational firms' activities in tax havens

### External collaborator

French Council of Economic Analysis (CAE) 2019-2021  
Built a new quantitative and general equilibrium model to simulate corporate tax reforms

### Visiting researcher

Université du Québec à Montréal (UQAM) 2020

### Teaching assistant

Université libre de Bruxelles (ULB) 2018-2020

### Research assistant

Université libre de Bruxelles (ULB) 2017-2018  
CERDI - CNRS 2016

## EDUCATION

### PhD in Economics

Université libre de Bruxelles (ULB) 2022 (expected)  
Essays on international trade and corporate tax avoidance  
Supervisor: Prof. Mathieu Parenti

### Engineering degree in Statistics

ENSAE Paris 2017  
Summa cum laude

### MRes in Economics

École Polytechnique, ENS Paris-Saclay, ENSAE Paris, HEC and Université Paris-Saclay 2017  
Magna cum laude

### MA in Economics

Université Paris 1 Panthéon-Sorbonne and Paris School of Economics (PSE) 2015  
Summa cum laude

### BSc in Econometrics

Université Paris 1 Panthéon-Sorbonne 2014  
Summa cum laude

## ACADEMIC RESEARCH

### Areas of expertise

Business and international economics  
Corporate tax avoidance  
Industrial organization

### Dissemination

5 working papers & 4 policy notes  
50+ talks in conferences and seminars

### Awards

Best research on Investment and Development (United Nations & Academy of International Business)  
Hans Raupach Award (European Association for Comparative Economic Studies)  
New Economic Talent Finalist (CERGE-EI)

### Media coverage

Financial Times, Agence France Presse, Le Monde, Les Échos, Tax Notes, La Tribune, Le Parisien, Le Figaro, Libération, Alternatives Économiques, Duke University School of Law FinReg Blog, etc

### Organization of events

Board member of the European Association of Young Economists (EAYE)  
Coordinator of the ULB PhD seminars

## SKILLS

### Data

Firm-, individual- and macro-level data  
Web scraping Data mining Factor analysis  
Regression analysis Causal inference

### Softwares

Stata Matlab & Octave R & RStudio  
Dynare EViews L<sup>A</sup>T<sub>E</sub>X Microsoft Office

### Languages

French  
English  
German

