

BAPTISTE SOUILLARD



Office H4.143
ECARES, SBS-EM, ULB
Avenue F. D. Roosevelt 50, CP114/04
1050 Brussels, Belgium
+32 (0)2 650 33 73

@ baptiste.souillard@ulb.be
www.baptistesouillard.com
[in](https://www.linkedin.com/in/baptiste-sld/) baptiste-sld [@baptiste_sld](https://twitter.com/baptiste_sld)
French citizen, Belgian resident
26 years old (October 10, 1994)

EDUCATION

2017-present	PhD in Economics, Université Libre de Bruxelles, advisor: Prof. Mathieu Parenti
2015-2017	Engineering degree in Statistics, ENSAE Paris, <i>summa cum laude</i>
2016-2017	MRes in Economics, École Polytechnique, ENS Paris-Saclay, ENSAE Paris, HEC, Université Paris-Saclay, <i>magna cum laude</i>
2014-2015	MA in Economics, Paris School of Economics, Université Paris 1 Panthéon-Sorbonne, <i>summa cum laude</i> and valedictorian
2011-2014	BSc in Econometrics, Université Paris 1 Panthéon-Sorbonne, <i>summa cum laude</i>

WORK EXPERIENCE

2019-2023	Research fellow, Fund for Scientific Research-FNRS
2020	Visiting researcher, Université du Québec à Montréal
2019	Research assistant, French Council of Economic Analysis
2017	Research assistant, Université Libre de Bruxelles
2016	Research assistant, CERDI

AWARDS & GRANTS

2021	Award for Best Research Work on Investment and Development, United Nations Conference on Trade and Development (UNCTAD) and Academy of International Business (AIB)
2020	International Mobility Grant, Fund for Scientific Research-FNRS
2019	Aspirant Grant (2+2 years), Fund for Scientific Research-FNRS
	E.G. de Barsy Award, Fund for Scientific Research-FNRS
2018	Hans Raupach Award, European Association for Comparative Economic Studies (EACES)
	New Economic Talent Finalist, Center for Economic Research and Graduate Education-Economics Institute (CERGE-EI)
2016	Excellence Scholarship, Groupe des Écoles Nationales d'Économie et Statistique (GENES)
2014	Excellence Scholarship, French Ministry of Higher Education, Research and Innovation

RESEARCH FIELDS

Primary	International and public economics, corporate tax avoidance
Secondary	Financial and labor economics, industrial organization

WORKING PAPERS

- [The Indirect Effect of Import Competition on Corporate Tax Avoidance, SSRN Working Paper, 3662998](#)
- [Profit Shifting, Employee Pay, and Inequalities: Evidence from US-Listed Companies, SSRN Working Paper, 3750623](#)

-  **Intra-Industry Diffusion of Profit Shifting Strategies**, SSRN Working Paper, 3796015
-  **Learning the Ropes? Executive Experience and Location Choices of Multinational Firms**, SSRN Working Paper, 3700932
-  **Quantifying the Effects of International Tax Reforms** (with S. Laffitte, M. Parenti, and F. Toubal)

POLICY NOTES

-  **Taxation of Multinationals: Design and Quantification** (with S. Laffitte, J. Martin, M. Parenti, and F. Toubal), *Focus du Conseil d'Analyse Économique*, 2021, 64
-  **International Corporate Taxation After Covid-19: Minimum Taxation as the New Normal** (with S. Laffitte, J. Martin, M. Parenti, and F. Toubal), CEPPII Policy Brief, 2020, 30
-  **Profit Shifting in France: Evidence from Firm-level Administrative Databases** (with S. Laffitte, M. Parenti, and F. Toubal), *Focus du Conseil d'Analyse Économique*, 2019, 36
-  **Quel Reporting Pays par Pays pour les Futures Réformes ?** (with S. Delpeuch, S. Laffitte, H. Paris, M. Parenti, and F. Toubal), *Focus du Conseil d'Analyse Économique*, 2019, 38

ACADEMIC EXPERIENCE

Talks in conferences & seminars

2021	Academy of International Business Annual Conference (Michigan State University), Annual Conference of the Society of Labor Economists (SOLE), Annual Conference on Finance and Accounting (Prague University of Economics and Business), BICEPS Conference on Corruption, Tax Evasion, and Institutions (Baltic International Centre for Economic Policy Studies), Conference on the Enablers of Economic Crime: Tax, finance and societies (Cambridge University and Copenhagen Business School) Conference on the Shadow Economy, Tax Behaviour and Institutions (Brunel University London), ECARES PhD Seminar (Université Libre de Bruxelles), European Association for Research in Industrial Economics Annual Conference (NHH Norwegian School of Economics), European Association of Labor Economists Annual Conference (University of Padua), European Network for Training in Economic Research Jamboree (UAB Barcelona), European Trade Study Group Annual Conference (Ghent University), Global Economic Policy Group Meeting on Politics, Integration and Trade (FernUniversität and University of Westminster), Human Rights and the 4 "Rs" of Tax Justice (Tax Justice Network), International Workshop for Early Career Economists on Globalization (Johannes Gutenberg-Universität Mainz), International Young Finance Scholar's Conference (Peking University HSBC Business School), Irish Economic Association Annual Conference (Trinity College Dublin), MaCCI Annual Conference (University of Mannheim and ZEW), Meeting of the European Public Choice Society (Université de Lille), PhD Global Tax Symposium (Leiden University), RGS Doctoral Conference in Economics (Ruhr Graduate School in Economics), Royal Economic Society Annual Conference (Queen's University), Scottish Economic Society Annual Conference (University of Glasgow), Spring Meeting of Young Economists (University of Bologna), Workshop on Industrial and Public Economics (Universitat Rovira i Virgili)
2020	CEPS Seminar (ENS Paris Saclay), ECARES Internal Seminar (Université Libre de Bruxelles), ECARES PhD Seminar (Université Libre de Bruxelles), Econometric Society European Winter Meeting (University of Nottingham), Econometric Society - Delhi Winter School (Delhi School of Economics), Graduate Student Chinese Economy Workshop (University of International Business and Economics), Graduate Student International Political Economy Workshop (Yale University), ITSG Annual Meeting (Università Politecnica delle Marche), JKU Economics Research Seminar (Johannes Kepler Universität Linz), Seminars in Economic Geography (UCLA and University College Dublin), WIEM Annual Conference (University of Warsaw), Young Economists Symposium (University of Pennsylvania)
2019	DIAL Development Conference (Université Paris Dauphine), Doctoral Workshop in Economics (Université Catholique de Louvain), ECARES PhD Workshop (Université Libre de Bruxelles), ETSG Annual Conference (World Trade Institute), FIW Research Conference (Austrian Institute of Economic Research), INFER Annual Conference (Vrije Universiteit Brussel), RIEF Doctoral Meeting (Aix-Marseille School of Economics)

2018	DG TAXUD Seminar (European Commission), EACES/IOS/APB Workshop Akademie für Politische Bildung), ECARES PhD Workshop (Université Libre de Bruxelles), ETSG Annual Conference (Warsaw School of Economics)
------	---

Coordination & organization of scientific events

2021-present	Board member of the European Association of Young Economists (EAYE)
2019-present	ECARES PhD Seminars (Université Libre de Bruxelles)
2021	GSIPE Conference on Trade (Graduate Student International Political Economy group)
2020	GSIPE Conference on Aid and Development (Graduate Student International Political Economy group)
2019	24th Spring Meeting of Young Economists (European Association of Young Economists)

TEACHING & FACULTY

Teaching assistantship

2018-2020	Graduate Microeconomics (MRes, Université Libre de Bruxelles)
2018-2019	Advanced Topics International Economics (MSc, Université Libre de Bruxelles)
	International Trade Theory (BSc, Université Libre de Bruxelles)
	Topics in Economic Integration (BSc, Université Libre de Bruxelles)

Faculty service

2021-present	Representative of the Scientific Staff (Université Libre de Bruxelles)
2018-2021	Member of the examination board of the Admission Exam (Université Libre de Bruxelles)

SKILLS

Languages	French (native), English (fluent), German (basic)
Softwares	Stata, Matlab/Octave, R/RStudio, Dynare, EViews
Document	L ^A T _E X/BibL ^A T _E X, L ^A Y _X , Microsoft Office