

BAPTISTE SOUILLARD

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EDUCATION

2018- **PhD in Economics**, Université Libre de Bruxelles (ULB), advisor: Prof. Mathieu Parenti
2015-2017 **Engineering degree in Statistics**, ENSAE Paris, *summa cum laude*
2016-2017 **MRes in Economics**, École Polytechnique, ENS Paris-Saclay, ENSAE Paris, HEC, Université Paris-Saclay, *magna cum laude*
2014-2015 **MA in Theoretical and Empirical Economics**, Université Paris 1 Panthéon-Sorbonne, Paris School of Economics, *summa cum laude*
2011-2014 **BSc in Econometrics**, Université Paris 1 Panthéon-Sorbonne, *summa cum laude*

WORK EXPERIENCE

2019- **Research fellow**, Fund for Scientific Research-FNRS
2021-2022 **External consultant**, United Nations (UNCTAD)
2019-2021 **External collaborator**, French Council of Economic Analysis (CAE)
2020 **Visiting researcher**, Université du Québec à Montréal (UQAM)
2018-2020 **Teaching assistant**, Université Libre de Bruxelles (ULB)
2017-2018 **Pre-doctoral fellow**, Université Libre de Bruxelles (ULB)
2016 **Research assistant**, Centre d'Etudes et de Recherches en Développement International (CERDI)

RESEARCH FIELDS

Business taxation, foreign direct investments, industrial organization, international corporate tax avoidance, multinational companies





AWARDS & GRANTS

2022 Young Researcher Award, EU Tax Observatory
2021 Best Research Work on Investment and Development, United Nations (UNCTAD) and Academy of International Business (AIB)
2020 International Mobility Grant, Fund for Scientific Research-FNRS
2019 Aspirant Grant (2+2 years), Fund for Scientific Research-FNRS
 E.G. de Barse Award, Fund for Scientific Research-FNRS
2018 Hans Raupach Award, European Association for Comparative Economic Studies (EACES)
 New Economic Talent Finalist, Center for Economic Research and Graduate Education-EI
2016 Excellence Scholarship, Groupe des Ecoles Nationales d'Economie et Statistique (GENES)
2014 Excellence Scholarship, French Ministry of Higher Education, Research and Innovation






ACADEMIC ARTICLES

📄 **A New Framework to Assess the Fiscal Impact of a Global Minimum Tax on FDI** (with B. Casella), *Transnational Corporations*, 2022, 29(2), 99-137
📄 **Corporate Tax Cuts and Firm Employment: A Match Made in Haven?**, *Economics Letters*, 2022, 219, 110835




WORKING PAPERS

-  **Intra-Industry Spillovers of Profit Shifting and Tax Haven FDIs**, *SSRN Working Paper*, 3796015 (R&R at *Journal of Economic Behavior and Organization*)
-  **The Indirect Effect of Import Competition on Corporate Tax Avoidance**, *SSRN Working Paper*, 3662998 (under review)
-  **Executive Experience and Expansion Strategies of Multinational Firms**, *SSRN Working Paper*, 3700932 (under review)
-  **Profit Shifting, Employee Pay, and Inequalities: Evidence from US-Listed Companies**, *SSRN Working Paper*, 3750623

POLICY NOTES

-  **World Investment Report 2022: International Tax Reforms and Sustainable Investment** (co-author of Chapter III “The Impact of a Global Minimum Tax on FDI”), *United Nations Publications*, 2022
-  **Taxation of Multinationals: Design and Quantification** (with S. Laffitte, J. Martin, M. Parenti, and F. Toubal), *Focus du Conseil d'Analyse Économique*, 2021, 64
-  **International Corporate Taxation After Covid-19: Minimum Taxation as the New Normal** (with S. Laffitte, J. Martin, M. Parenti, and F. Toubal), *CEPII Policy Brief*, 2020, 30
-  **Profit Shifting in France: Evidence from Firm-level Administrative Databases** (with S. Laffitte, M. Parenti, and F. Toubal), *Focus du Conseil d'Analyse Économique*, 2019, 36
-  **Quel Reporting Pays par Pays pour les Futures Réformes ?** (with S. Delpeuch, S. Laffitte, H. Paris, M. Parenti, and F. Toubal), *Focus du Conseil d'Analyse Économique*, 2019, 38

MEDIA

-  **Minimum Effective Tax Rate on Global Multinational Profits** (with S. Laffitte, J. Martin, M. Parenti, and F. Toubal), *VoxEU*, 2020
-  **Une taxation minimale des multinationales pour enrayer l'évitement fiscal** (with S. Laffitte, J. Martin, M. Parenti, and F. Toubal), *Libération*, 2020
-  **How Import Competition Contributes to Corporate Tax Avoidance**, *Duke University School of Law FinReg Blog*, 2020

POLICY & SCIENTIFIC EVENTS

TALKS

- 2022 Area Conference on Public Economics (CESifo), Conference on Global Tax Equity (World Bank & Institute for Fiscal Studies), FIW Research Conference (Austrian Institute of Economic Research), Webinar on SEZs in Africa and tax reforms (African Union, GIZ, UNCTAD), Workshop on Inequalities (OECD Paris)
- 2021 Academy of International Business Annual Conference (Michigan State University), Annual Conference of the Society of Labor Economists (SOLE), Annual Conference on Finance and Accounting (Prague University of Economics and Business), BICEPS Conference on Corruption, Tax Evasion, and Institutions (Baltic International Centre for Economic Policy Studies), Comparative Analysis of Enterprise Data Conference (University of Coimbra), Conference on Law and Macroeconomics (Yale University), Conference on the Enablers of Economic Crime: Tax, finance and societies (Cambridge University and Copenhagen Business School), Conference on the Shadow Economy, Tax Behavior and Institutions (Brunel University London), ECARES PhD Seminar (Université Libre de Bruxelles), European Association for Research in Industrial Economics Annual Conference (NHH Norwegian School of Economics), European Association of Labor Economists Annual Conference (University of Padua), European Network for Training in Economic Research Jamboree (UAB Barcelona), European Trade Study Group Annual Conference (Ghent University), Global Economic Policy Group Meeting on Politics, Integration and Trade (FernUniversität and University of Westminster),

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| | Human Rights and the 4 “Rs” of Tax Justice (Tax Justice Network), INTECO Workshop (University of Valencia), International Workshop for Early Career Economists on Globalization (Johannes Gutenberg-Universität Mainz), International Young Finance Scholar’s Conference (Peking University HSBC Business School), Irish Economic Association Annual Conference (Trinity College Dublin), MaCCI Annual Conference (University of Mannheim and ZEW), Meeting of the European Public Choice Society (Université de Lille), PhD Global Tax Symposium (Leiden University), RGS Doctoral Conference in Economics (Ruhr Graduate School in Economics), Royal Economic Society Annual Conference (Queen’s University), Scottish Economic Society Annual Conference (University of Glasgow), Spring Meeting of Young Economists (University of Bologna), Tax Havens and their Role in the Global Economy (University College Dublin), Workshop on Industrial and Public Economics (Universitat Rovira i Virgili), World Inequality Conference (Paris School of Economics) |
| 2020 | CEPS Seminar (ENS Paris Saclay), ECARES Internal Seminar (Université Libre de Bruxelles), ECARES PhD Seminar (Université Libre de Bruxelles), Econometric Society European Winter Meeting (University of Nottingham), Econometric Society - Delhi Winter School (Delhi School of Economics), Graduate Student Chinese Economy Workshop (University of International Business and Economics), Graduate Student International Political Economy Workshop (Yale University), ITSG Annual Meeting (Università Politecnica delle Marche), JKU Economics Research Seminar (Johannes Kepler Universität Linz), Seminars in Economic Geography (UCLA and University College Dublin), WIEM Annual Conference (University of Warsaw), Young Economists Symposium (University of Pennsylvania) |
| 2019 | DIAL Development Conference (Université Paris Dauphine), Doctoral Workshop in Economics (Université Catholique de Louvain), ECARES PhD Workshop (Université Libre de Bruxelles), ETSG Annual Conference (World Trade Institute), FIW Research Conference (Austrian Institute of Economic Research), INFER Annual Conference (Vrije Universiteit Brussel), RIEF Doctoral Meeting (Aix-Marseille School of Economics) |
| 2018 | DG TAXUD Seminar (European Commission), EACES/IOS/APB Workshop Akademie für Politische Bildung, ECARES PhD Workshop (Université Libre de Bruxelles), ETSG Annual Conference (Warsaw School of Economics) |

COORDINATION & ORGANIZATION

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| 2021- | Board member of the European Association of Young Economists (EAYE) |
| 2019-2021 | ECARES PhD Seminars (Université Libre de Bruxelles) |
| 2021 | GSIFE Conference on Trade (Graduate Student International Political Economy group) |
| 2020 | GSIFE Conference on Aid & Development (Graduate Student International Political Economy group) |
| 2019 | 24th Spring Meeting of Young Economists (European Association of Young Economists) |

TEACHING & FACULTY

TEACHING ASSISTANTSHIP

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| 2018-2020 | Graduate Microeconomics (MRes, Université Libre de Bruxelles) |
| 2018-2019 | Advanced Topics International Economics (MSc, Université Libre de Bruxelles) |
| | International Trade Theory (BSc, Université Libre de Bruxelles) |
| | Topics in Economic Integration (BSc, Université Libre de Bruxelles) |

FACULTY SERVICE

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| 2021- | Representative of the Scientific Staff (Université Libre de Bruxelles) |
| 2018-2021 | Member of the examination board of the Admission Exam (Université Libre de Bruxelles) |

SKILLS

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| Languages | French (native), English (fluent), German (basic) |
| Softwares | Stata, Matlab/Octave, R/RStudio, Dynare, EViews, L ^A T _E X/BibT _E X, L ^y X, Office Pack |