

# Scientific Theory in Informatics A1N



## Lecture 15

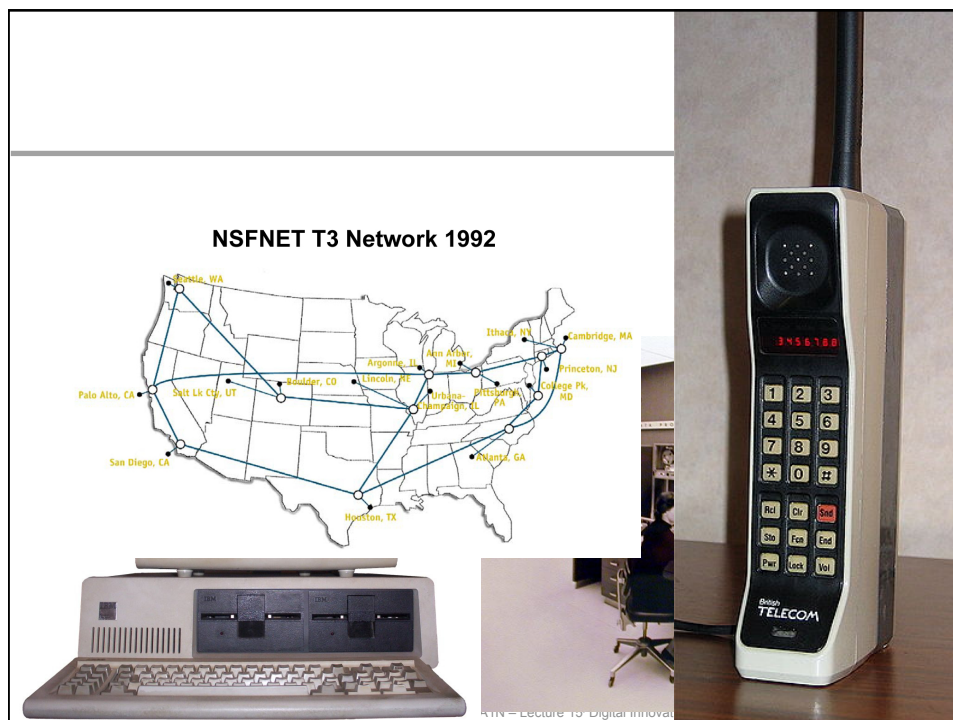
### Digital Innovation

(innovation concepts and theories, software innovation, digital innovation)

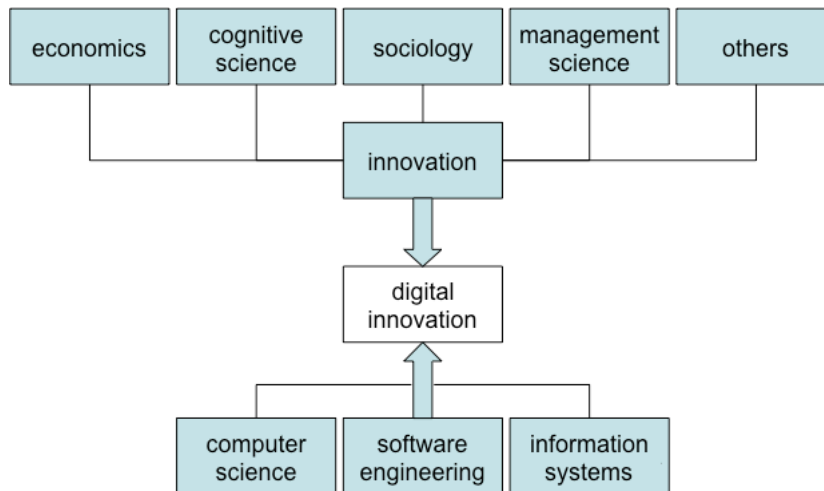
Jeremy Rose  
Informatics Research Centre  
University of Skövde

jeremy.rose@his.se

Scientific Theory in Informatics A1N – Lecture 15 Digital Innovation



## Digital innovation: discipline background



Scientific Theory in Informatics A1N – Lecture 15 Digital Innovation

## Digital innovation: lecture structure



- ◆ Historical foundations of IS: organisation, management
- ◆ Contemporary theme and good bet for the future: innovation
  - No unified framework or commonly agreed research agenda
- ◆ Part 1: innovation: concepts and theories
  - Various sources (mostly explained in the book see below)
- ◆ Part 2: software innovation (how to produce innovative software)
  - Rose, J. (2010) [\*Software Innovation: eight work-style heuristics for creative software developers\*](#). Software Innovation, Dept. of Computer Science, Aalborg University, Aalborg.
  - Rose, J., Jones, M. & Furneaux, B. (accepted) An Integrated Model of Innovation Drivers for Smaller Software Firms. *Information & Management*.
- ◆ Part 3: digital innovation (how software innovations help to change organizations and society)
  - Various sources

Scientific Theory in Informatics A1N – Lecture 15 Digital Innovation

## Part 1: innovation: concepts and theories

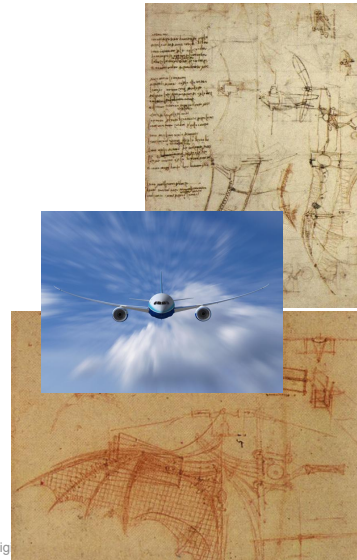
### Basic terms

- ◆ invention – the creation of something new (such as a new algorithm, program or software development technique)
- ◆ creativity – a state of mind which leads to innovative thinking
- ◆ innovation - creative act and invention carried into wider use, leading to substantial kinds of change; thus the successful exploitation of new idea

## Innovation overview

◆ (digital) innovation =  
invention + exploitation +  
diffusion

- invention: the creative act or process and its result (e.g. a software program)
- exploitation: commercial development and adaptation to practical situations
- diffusion: adoption by a wider audience



## (digital) innovation: consequences

- ◆ installed base = starting point
- ◆ result of digital innovation is experienced as change in
  - the way people work
  - the way business is carried out
  - people's choice of entertainment
  - communication habits and interaction
  - governance of communities
- ◆ types of (digital) innovation
  - radical
  - incremental
- ◆ innovation is not simply a good
- ◆ all change involves winners and losers
- ◆ may provoke resistance



## (high-tech) innovation: the motor of the economy (Schumpeter)



- ◆ new products
- ◆ new methods of production
- ◆ new sources of supply
- ◆ the exploitation of new markets
- ◆ new ways to organise business
- ◆ meets resistance (inertia) from established players
- ◆ driven by the entrepreneurial function

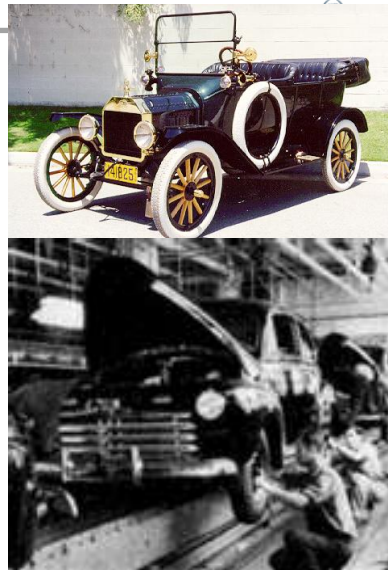


Scientific Theory in Informatics A1N – Lecture 15 Digital Innovation

## Innovation: product and process

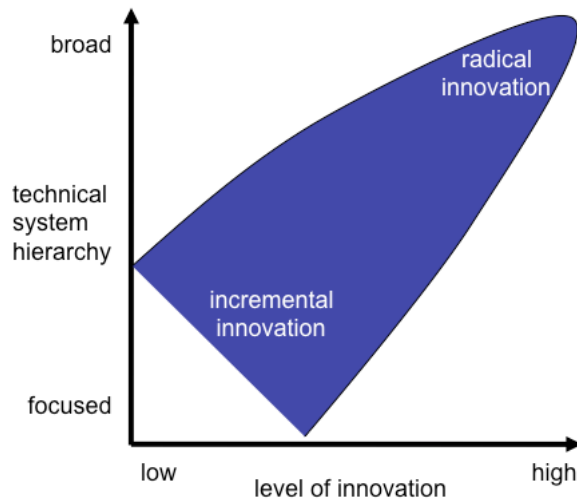


- ◆ (software/digital) product innovation – (the creation of novel and useful software programs)
- ◆ (software/digital) process innovation – (the introduction of novel and useful ways of developing software)



Scientific Theory in Informatics A1N – Lecture 15 Digital Innovation

## Radical and incremental innovation (after Altshuller)

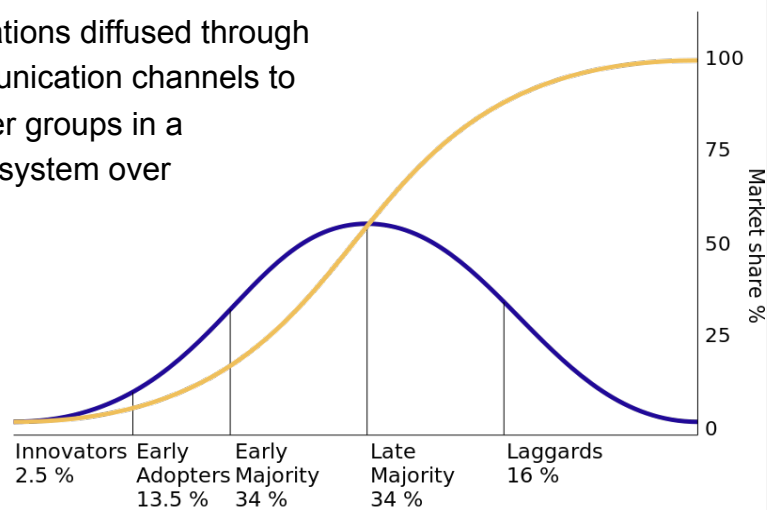


Scientific Theory in Informatics A1N – Lecture 15: Digital Innovation

## Diffusion of innovation (Rogers)



- ◆ Innovations diffused through
- ◆ communication channels to
- ◆ adopter groups in a
- ◆ social system over
- ◆ time



Scientific Theory in Informatics A1N – Lecture 15: Digital Innovation

## Sociology of science: actor-network theory (Callon, Latour)



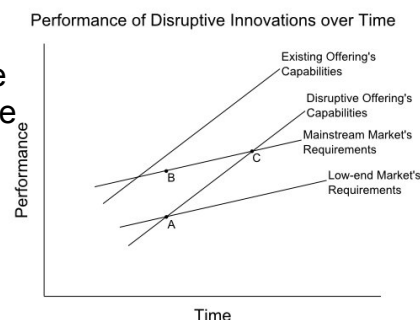
- ◆ Descriptive theory of (innovation in) science
- ◆ Actant, actor-network, assemblage, inscription, black box, irreversibility
- ◆ Translation (Callon):
  - Problematisation: defines the problem or opportunity with which an actor proposes a solution. Defining the proposed solution acts as the obligatory passage point;
  - Interessement: attracts other actors in the proposed solution to favour a new opportunity which confirms the problematisation phase.
  - Enrolment: a negotiation process to exhibits how the interessement meets the actors' interests and needs and persuades them to accept the new actor-network.
  - Mobilisation: an important process which ensures that actors represent other actors' interests.
- ◆ Example: Latour's description of the development of the diesel engine in Science in Action

Scientific Theory in Informatics A1N – Lecture 15 Digital Innovation

## Disruptive innovation (Christensen)



- ◆ Sustaining v. disruptive innovations
- ◆ Well-managed companies produce sustaining innovations but new entrants capitalise on disruptive ones
- ◆ Disruptive technologies locate components with low end performance in new value networks to create new markets
- ◆ Established companies ignore disruptive innovations because the markets are small – can't compete with the first movers
- ◆ Disk drive example

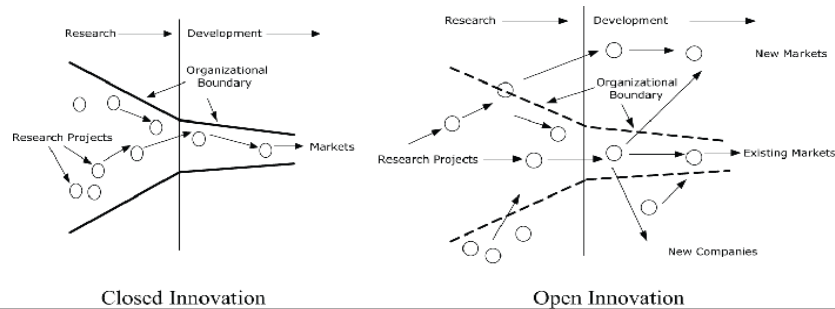


Scientific Theory in Informatics A1N – L

## Open Innovation (Chesbrough)



- ◆ not all the smart people work for us; work with smart people inside and outside our company
- ◆ external R&D can create significant value; internal R&D is needed to claim some portion of that value
- ◆ we don't have to originate the research to profit from it
- ◆ building a better business model is better than getting to market first
- ◆ if we make the best use of internal and external ideas, we will win
- ◆ profit from others' use of our intellectual properties, buy others' intellectual properties whenever it advances our own business model



## Concepts and theories summary



- ◆ Invention, creativity, innovation
- ◆ Invention + exploitation + diffusion
- ◆ Digital innovation as change in social systems
- ◆ Economic theories of innovation
- ◆ Product and process
- ◆ Radical and incremental innovation
- ◆ Diffusion of innovation
- ◆ ANT: sociology of science
- ◆ Disruptive innovation
- ◆ Open innovation



## Part 2: software innovation

(how to produce innovative software)

## Software innovation

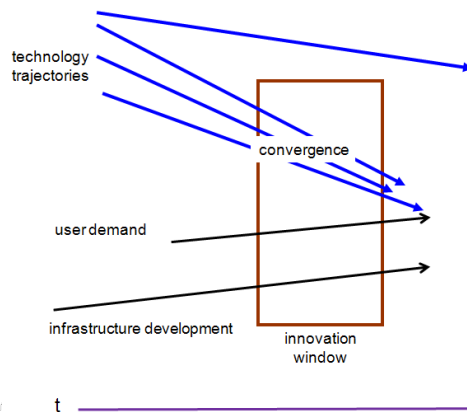
- ◆ Software trajectories and innovation windows
- ◆ Knowledge communities and innovation
- ◆ The innovative software product
- ◆ Innovative software processes
- ◆ Creativity in the software developer
- ◆ The innovative software team
- ◆ Innovation toolboxes: tools and techniques
- ◆ Innovation assessment and evaluation



## Software trajectories and innovation windows



- ◆ market and technology trajectories
- ◆ hardware and software convergence
- ◆ market (user demand)
- ◆ infrastructure development
- ◆ innovation windows

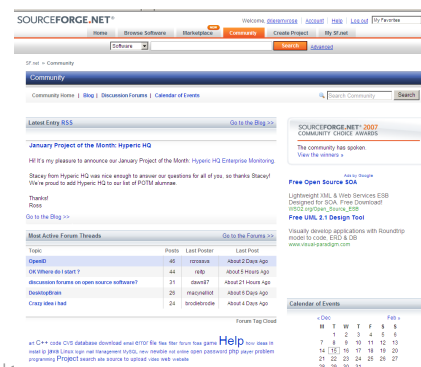


Scientific Theory in Informa

## Knowledge communities and innovation



- ◆ knowledge production: absorptive capacity
- ◆ innovation networks: theory
- ◆ crowd-sourcing
- ◆ open innovation
- ◆ open source community



Scientific Theory in Informatics A1N – L6

# The innovative software product



- ◆ invention v. innovation
- ◆ novelty and utility
- ◆ consequence = social change
- ◆ incremental v. radical
- ◆ utility forms
  - computing infrastructural
  - technology enabling
  - user service
  - business change enabling
  - interaction/communication
  - entertainment
- ◆ innovation profile

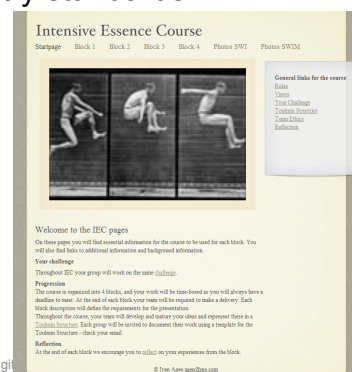
## innovation profile:

- novelty
- utility
- user community
- social change
- market
- technical innovation
- infrastructure dependence

# The innovative software process



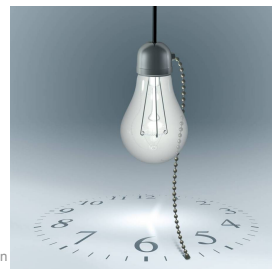
- ◆ agility: necessary, not sufficient
- ◆ market-led and technology-led software innovation
- ◆ blue ocean – innovating on industry standards
- ◆ improvisation, bricolage
- ◆ six innovation process strategies
  - creative requirements analysis
  - designed process framework
  - low-tech prototyping
  - user-driven innovation
  - community development
  - research prototype



## The creative software developer



- ◆ the developer's mental process: recognising and exploiting discovery points
- ◆ a set of personal development competences concerned with both solving problems and recognising opportunities
- ◆ a style of thinking associated with different strengths in individual's development personalities
- ◆ meta-thinking: recognising predispositions and tendencies in one's own (and others') thinking and coming beyond them
- ◆ whole-brain thinking: beyond rationality
- ◆ a relationship between the individual developer and communities of people and ideas (domain, field)
- ◆ a state of mind: the way the developer's mind is disposed when being creative (flow)
- ◆ a universal mental skill to be enhanced



Scientific Theory in Informatics A1N – Lecture 15: Digital Innovation

## The innovative software team



- ◆ negative:
  - creativity barriers
  - group dysfunction
- ◆ positive:
  - innovation team roles
  - innovation team interaction
  - team learning
  - innovative social patterns
    - accommodation of divergent thinking
    - expertise integration
    - overview, vision, common purpose, shared learning
  - environmental scanning



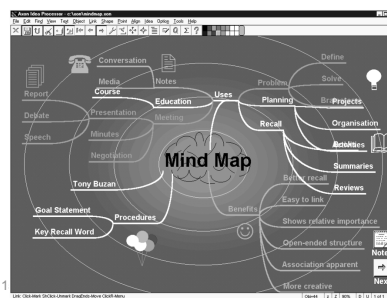
Scientific Theory in Informatics A1N – Lecture 15: Digital Innovation

## Tools and techniques for innovative development



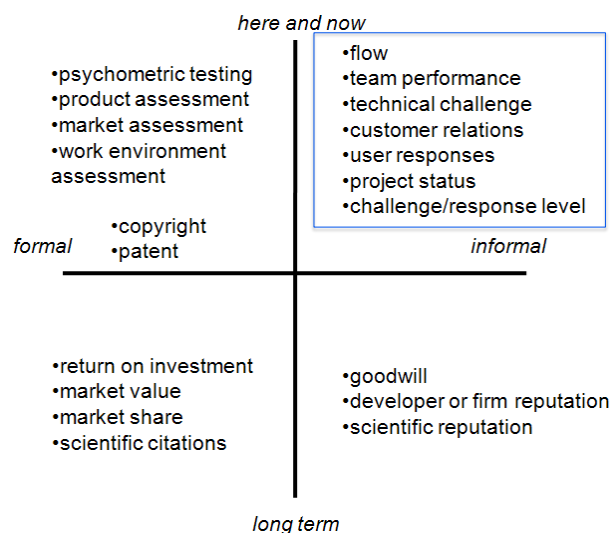
- ◆ creativity techniques
- ◆ tools for:
  - support for escaping routine work
  - sandbox tools
  - knowledge tools
  - collaboration tools
  - visualization and overview support
  - creativity technique support

- ◆ repertoire
- ◆ situational choice



Scientific Theory in Informatics A1N – Lecture 1

## Evaluating software innovation

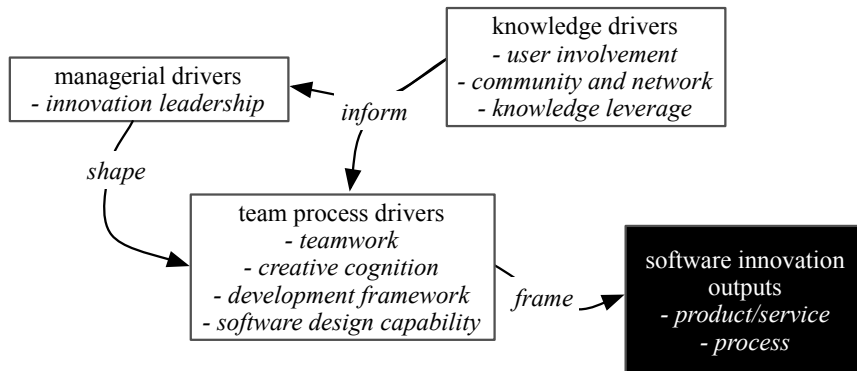


Scientific Theory in Informatics A1N – Lecture 15: Digital Innovation

## Software innovation summary



- ♦ Rose, J., Jones, M. & Furneaux, B. (accepted) An Integrated Model of Innovation Drivers for Smaller Software Firms. *Information & Management*.



Scientific Theory in Informatics A1N – Lecture 15 Digital Innovation

## Part 3: digital innovation

(how software innovations help to change organizations and society)



Scientific Theory in Informatics A1N – Lecture 15 Digital Innovation

## Digital Innovation: some themes



- ◆ Sociology of science: technological determinism, social shaping, mutually constitutive models
- ◆ Digitalisation as innovation
- ◆ Digital artifacts and their characteristics
- ◆ Digital artifact characteristics and openness
- ◆ Generative capability for digital innovation
- ◆ Digital ecosystems – the new innovation landscape
- ◆ Digital architectures for the digital ecosystem
- ◆ A transformational model of digital innovation

## Sociology of science background (hugely simplified)

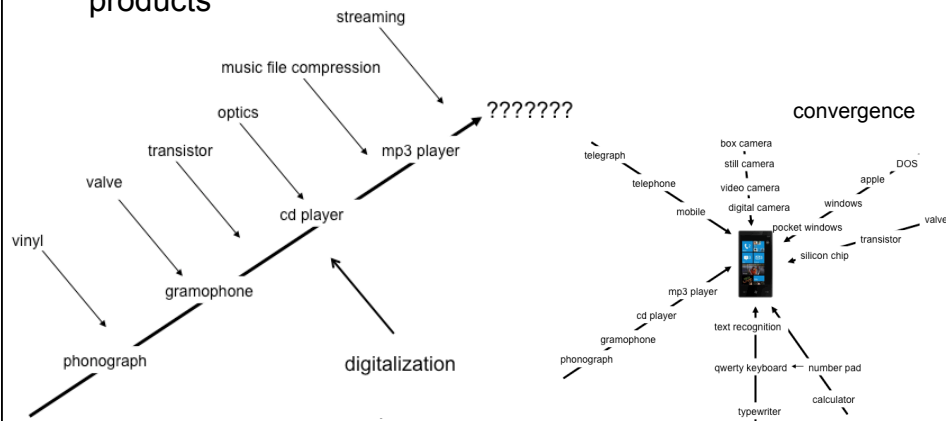


- ◆ Hypothesis - technological determinism: the structure and culture of society is decided by the technologies it develops
  - To paraphrase Marx ('the windmill gives you society with the feudal lord: the steam-mill, society with the industrial capitalist'): the spear makes a hunter gatherer society, the plough an agrarian society, the steam engine an industrial society and the computer a knowledge society
- ◆ Antithesis - social shaping (ANT, social construction of technology (Bijker)): the structures and culture of society are inscribed into the technologies it develops, technology is a reflection of society
- ◆ Synthesis - socio-materialism: the social and the material are entangled together and can't be separated, technology both shapes and is shaped by society
- ◆ Digital innovation: digital artefacts (see next slide) shape and are shaped by social groups (team, organisation, society) in complex ways (which can't completely be unravelled) to produce change – some change is significant enough to be called innovation

## Digitalisation as innovation



- ◆ The conversion of a non-digital artefact to a digital one - possible with anything that can be represented as information – the inclusion of digital artefacts in physical products



## Digital artefacts and their characteristics



- ◆ Composed of bit-sequences
  - e.g: emails, blogs, picture, videos, apps, software, operating systems, digital platforms
- ◆ Characteristics which are different from those of physical products, including
  - *device versatility* – many different bearer machines (hardware) that can store and execute them
  - *deep homogeneity* – through common representation: 'bitstrings all the way down' (Yoo, Henfridsson et al. 2010)
  - *recombinability* (Quah 2003) - can be combined and modularised in different ways
  - *modifiability* (Kallinikos, Aaltonen et al. 2013) - can easily be changed or reprogrammed
  - *self-referentiality* (Yoo, Henfridsson et al. 2010) - created and modified by other digital objects
  - *non-rivalry* - can be used by many simultaneously without degrading their value
  - *expansibility* - can be reproduced infinitely many times with minimal cost
  - *non-excludability* - difficult for the creators of a digital object to prevent others using it (Quah 2003)
  - *spreadability* (Jenkins, Ford et al. 2013) - disseminate easily, leading to network effects (such as increase in value with wide use), and skewed outcomes (disproportionate returns for the minority of digital products that achieve a broad uptake).
- ◆ Tight or loose (but dependent) relationship with many varied kinds of hardware (bearer machines)



## Digital artefact characteristics and openness



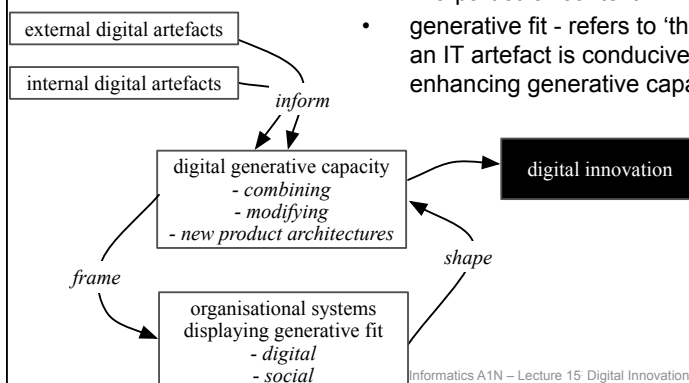
- ◆ Digital characteristics enable, facilitate openness, e.g:
- ◆ Open source and innovation
  - New innovation model: private collective model (von Hippel and von Krogh)
  - Virtual communities, incremental development models, code sharing
- ◆ Open source and proprietary software development now integrated (e.g. Google android)
- ◆ Variety of open source licenses
- ◆ New business models

Scientific Theory in Informatics A1N – Lecture 15' Digital Innovation

## Generative capability for digital innovation

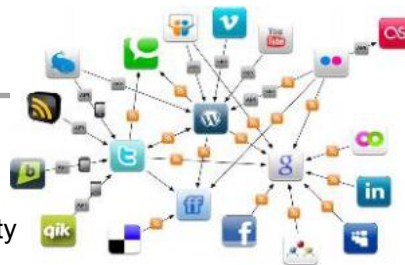


- ◆ generative capacity and fit (Avital and Te'eni, 2008)
  - generative capacity refers to 'the ability to produce something ingenious, or at least new in a particular context'
  - generative fit - refers to 'the extent to which an IT artefact is conducive to evoking and enhancing generative capacity'



Informatics A1N – Lecture 15' Digital Innovation

## Digital ecosystems – the new innovation landscape



- ◆ 'a distributed, adaptive, open socio-technical system with properties of self-organisation, scalability and sustainability inspired by natural ecosystems' Wikipedia
- ◆ Describes the multiple inter-connectedness of digital artefacts, bearer devices (hardware) and their producers and consumers
  - For example - blog, email, social network, app, software program, operating system, network, internet, software platform, multiple devices
- ◆ Example: digital platform (iOS, iStore), multiple apps from multiple independent developers, low entry costs, multiple incremental innovations, few winners ('killer' apps) – innovation dependent on crowding effects not single heroic innovator (Boudreau, 2012)

Scientific Theory in Informatics A1N – Lecture 15 Digital Innovation

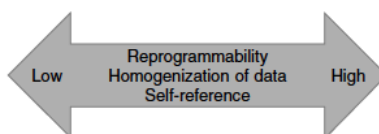
## Digital architectures for the digital ecosystem



- ◆ New product architectures, value networks
- ◆ Loosely coupled layers of devices, networks, services, and contents
- ◆ Serve as a platform in one layer, and a component in another
- ◆ Example: eBook (Kindle, Amazon, .epub standard, self-publishing (Lulu), iPad)

### MODULAR ARCHITECTURE

- Fixed product boundary and meaning
- Loose coupling between components through standardized interfaces
- Components nested in a single design hierarchy
- Product-specific components
- Components designed and produced by firms sharing product-specific knowledge



Yoo, Henfridsson + Lyytinen, 2010

### LAYERED MODULAR ARCHITECTURE

- Fluid product boundary and meanings
- Loose coupling between components through standardized interfaces
- Heterogeneous layers following multiple design hierarchies
- Product-agnostic components
- Layer are coupled through standards and protocols shared by heterogeneous firms

# A transformational model of digital innovation

