



Revolutionizing Drug Discovery with AI

We're building the future of pharmaceutical research by combining quantum computing with machine learning to reduce drug discovery timelines from 10+ years to just 18 months.

Founded: January 2023 | Location: Berlin, Germany

The Problem

Traditional drug discovery costs pharmaceutical companies an average of \$2.6 billion per approved drug. Our research (funded with our current €4.2M in capital reserves) shows that 90% of this cost comes from failed trials.

The market opportunity is massive - the global drug discovery market is projected to reach \$71B by 2025, growing at 15% annually.

Our Solution & Traction

QuantumBio's proprietary AI platform reduces drug candidate screening time by 85%. We've partnered with 3 major pharmaceutical companies already.

Recent Milestones:

- Q1 2024: Signed our first enterprise contract worth €800K ARR
- March 2024: Revenue growing at approximately 35 percent month-over-month
- Current burn rate is around €180,000 per month covering 12 full-time employees
- Pipeline: €2.4M in potential deals closing in Q2

Team & Operations

Dr. Sarah Chen - CEO & Co-founder (ex-Pfizer, PhD in Computational Biology)

Dr. Marcus Weber - CTO & Co-founder (ex-Google Quantum AI, MIT PhD)

Financial Snapshot (as of May 2024):

Our financial position remains strong with four million two hundred thousand euros in our bank account. Monthly operational expenses average €180K (including salaries, cloud computing costs, and R&D;). We're experiencing healthy revenue growth at 35% MoM and expect to reach break-even by Q4 2025.

Note: All figures in EUR. Revenue growth calculated month-over-month. Burn rate includes all operational expenses but excludes one-time capital expenditures.

Investment Opportunity

We're raising a €5M Series A to:

- Scale our sales team (3 → 10 people)
- Expand to US market
- Accelerate product development
- Extend runway to 36+ months

With our current trajectory and the additional capital, we project €15M ARR by end of 2025.

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