

BELLABEAT

**Presented by
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Project Purpose

Analyze user behavior and identify what are the trends in smart device usage. The insight gained will help Bellabeat to understand how customers are using one of its wellness products and how the company can improve their marketing strategies and product features based on these patterns.

The analysis focuses on key wellness indicators including:

Calories Burned

Total Hours of Sleep

Weight (Kg)

Other metrics like activity level or total time in bed, were excluded to focus on the most relevant wellness indicators.

Data Cleaning Steps:

1- Removed zeros and missing values to ensure accurate averages.

2- Convert sleep from minutes to hours.

3- Created a “people table” with average calories, average sleep hours, and average weight per user.

Raw Data

	A	B	C	D	E	F	G	H	I	K	L	M	N	O	P	Q	R	S	T	U	V	W			
1	IsCleared	DateCleared	CombinedKey	TotalSteps	TotalDistance	TrackerDistance	LoggedActivityMinutes	VeryActiveDistance	ModeratelyActiveDistance	LightlyActiveDistance	SedentaryDistance	VeryActiveMinutes	LightlyActiveMinutes	SedentaryMinutes	Calories	WeightKg	WeightPounds	TotalSleepRecord	TotalMinutesAsleep	TotalTimeInBed	Calories				
2	1503060368	04-12-2016	1503060368_04/12/2016	13162	8.5	0	8.79999998	0.5500000119	0.5500000119	0.5500000119	0	15	329	185	1	327	346	1985							
3	1503060368	04-12-2016	1503060368_04/12/2016	10720	6.48999992	0.5500000119	0.5500000119	0.5500000119	0.5500000119	0	21	271	716	136	1	304	407	1985							
4	1503060368	04-12-2016	1503060368_04/12/2016	10880	6.73999971	6.73999971	0	2.44000051	0.400000098	3.910000098	0	30	111	181	1218	1778						1778			
5	1503060368	04-15-2016	1503060368_04/15/2016	9782	6.28000021	0	2.14000105	1.25999924	2.82999924	0	29	34	209	726	1745	1	412	442	1745						
6	1503060368	04-16-2016	1503060368_04/16/2016	12961	8.15999947	8.15999947	0	2.71000038	0.409999964	5.03999962	0	36	101	221	773	1683	2	340	367	1985					
7	1503060368	04-17-2016	1503060368_04/17/2016	13164	8.52999973	8.52999973	0	3.16000049	0.409999964	2.50999962	0	36	101	230	530	1729	1	200	712	1729					
8	1503060368	04-18-2016	1503060368_04/18/2016	13019	8.590000153	8.590000153	0	3.28	0.539999637	4.71000038	0	42	16	233	1146	1901						1901			
9	1503060368	04-19-2016	1503060368_04/19/2016	15050	9.800000114	9.800000114	0	3.529999671	1.32000002	6.03000021	0	50	31	264	776	2035	1	304	320	2035					
10	1503060368	04-20-2016	1503060368_04/20/2016	10544	6.67999928	6.67999928	0	0.96000038	0.479999993	4.73999971	0	28	12	208	818	1786	1	360	377	1786					
11	1503060368	04-21-2016	1503060368_04/21/2016	10602	6.80999943	6.80999943	0	0.96000038	0.479999993	4.73999971	0	28	12	208	818	1786	1	325	344	1786					
12	1503060368	04-22-2016	1503060368_04/22/2016	12764	8.13000114	8.13000114	0	4.76000229	1.12000005	2.40000001	0	66	27	130	1217	1627						1627			
13	1503060368	04-23-2016	1503060368_04/23/2016	14371	9.03999962	9.03999962	0	2.80999948	0.870000048	5.360000134	0	41	21	262	732	1949	1	381	388	1949					
14	1503060368	04-24-2016	1503060368_04/24/2016	10039	6.40999947	6.40999947	0	2.92000076	0.209999934	3.77999971	0	39	8	238	709	1788	1	430	448	1788					
15	1503060368	04-25-2016	1503060368_04/25/2016	10580	6.80999943	6.80999943	0	0.96000038	0.479999993	4.73999971	0	28	12	208	818	1786	1	327	346	1786					
16	1503060368	04-26-2016	1503060368_04/26/2016	13750	8.73999962	8.73999962	0	2.32999952	0.500000147	5.53999962	0	31	21	279	833	1970	1	245	274	1970					
17	1503060368	04-27-2016	1503060368_04/27/2016	18134	12.21000054	12.21000054	0	6.40000048	0.609999964	5.40999947	0	78	11	243	1108	2159						2159			
18	1503060368	04-28-2016	1503060368_04/28/2016	13164	8.53999962	8.53999962	0	3.16000049	0.409999964	5.15999962	0	48	28	189	782	1988	1	366	383	1988					
19	1503060368	04-29-2016	1503060368_04/29/2016	11616	7.15000029	7.15000029	0	0.96000038	0.479999993	4.73999971	0	46	12	208	818	1786	1	341	360	1786					
20	1503060368	04-30-2016	1503060368_04/30/2016	14873	9.25	9.25	0	3.55999943	1.49999997	4.26999981	0	62	34	217	719	1947	1	404	420	1947					
21	1503060368	05-01-2016	1503060368_05/01/2016	10602	6.80999943	6.80999943	0	2.92000076	0.209999934	3.77999971	0	33	35	246	730	1820	1	389	398	1820					
22	1503060368	05-02-2016	1503060368_05/02/2016	14727	9.71000038	9.71000038	0	3.21000038	0.509999928	5.920000028	0	41	15	277	798	2024	52	559999647	115.9631465	115.9631465	1	277	309	2024	
23	1503060368	05-03-2016	1503060368_05/03/2016	10580	6.80999943	6.80999943	0	0.96000038	0.479999993	4.73999971	0	45	24	208	818	1786	1	325	344	1786					
24	1503060368	05-04-2016	1503060368_05/04/2016	11100	7.15000095	7.15000095	0	2.48000038	0.700000048	3.61999933	0	36	22	203	1178	1819						1819			
25	1503060368	05-05-2016	1503060368_05/05/2016	14070	8.89999916	8.89999916	0	2.92000076	0.160000043	4.880000114	0	45	24	250	857	1859	1	247	264	1859					
26	1503060368	05-06-2016	1503060368_05/06/2016	12159	8.02999973	8.02999973	0	0.97000029	0.479999943	4.73999971	0	24	8	209	754	1996	1	334	357	1996					
27	1503060368	05-07-2016	1503060368_05/07/2016	11616	7.15000029	7.15000029	0	2.11000049	0.409999964	5.15999962	0	36	68	140	457	1729	1	341	360	1729					
28	1503060368	05-08-2016	1503060368_05/08/2016	10580	6.73999952	6.73999952	0	0.539999371	0.319999933	2.73000019	0	44	8	203	874	1740	1	594	611	1740					
29	1503060368	05-09-2016	1503060368_05/09/2016	12022	7.71999978	7.71999978	0	3.45000048	0.529999614	3.76000001	0	46	11	208	835	1819	1	338	342	1819					
30	1503060368	05-10-2016	1503060368_05/10/2016	12027	7.78999981	7.78999981	0	3.34999905	1.15999967	3.55999998	0	45	31	214	748	1859	1	383	403	1859					
31	1503060368	05-11-2016	1503060368_05/11/2016	12764	8.13000141	8.13000141	0	2.55999943	1.030000141	4.880000141	0	36	23	251	688	1729	1	286	306	1729					
32	1503060368	05-12-2016	1503060368_05/12/2016	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0				
33	1503060368	05-13-2016	1503060368_05/13/2016	8163	5.30999943	5.30999943	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0				
34	1624540001	04-12-2016	1624540001_04/12/2016	7007	4.350000191	4.350000191	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0				
35	1624540001	04-13-2016	1624540001_04/13/2016	4974	3.23000019	3.23000019	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0				
36	1624540001	04-14-2016	1624540001_04/14/2016	6349	4.13000114	4.13000114	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0				
37	1624540001	04-15-2016	1624540001_04/15/2016	4974	3.23000019	3.23000019	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0				
38	1624540001	04-16-2016	1624540001_04/16/2016	832	6.550000191	6.550000191	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0				
39	1624540001	04-17-2016	1624540001_04/17/2016	6078	3.96000048	3.96000048	0	1.14999976	0.910000062	1.88999998	0	16	18	185	1221	1617									
40	1624540001	04-18-2016	1624540001_04/18/2016	6497	4.21999979	4.21999979	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0				
41	1624540001	04-19-2016	1624540001_04/19/2016	8307	5.44000057	5.44000057	0	1.11000014	1.87000002	4.40000038	0	17	38	154	1233	1670									
42	1624540001	04-20-2016	1624540001_04/20/2016	2798	1.78999962	1.78999962	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0				
43	1624540001	04-21-2016	1624540001_04/21/2016	2398	1.54999952	1.54999952	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0				
44	1624540001	04-22-2016	1624540001_04/22/2016	5474	4.21999979	4.21999979	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0				
45	1624540001	04																							

Cleaned Data

A	B	C	D	E	F	G	H	I	K	M	N	O	P	R	S	T	V	W	X	Y	Z					
Collected	Collected	Collected	TotalSteps	TotalDistance	TotalTime	UserActive	VeryActive	LightlyActive	ModeratelyActive	ActiveDistance	LightlyActiveDistance	SedentaryActiveDistance	VeryActiveMinutes	FairlyActiveMinutes	LightlyActiveMinutes	SedentaryMinutes	Calories	Sleeping_Cleaned	TotalSleep_Cleaned	TotalHoursASleep_Cleaned	TotalHoursASleep	TotalTimeSpent				
1529060368	04-12-2016	1529060368_04-12-2016	13142	8.3	8.3	0	1,879,999949	0	0	0	0	328	728	1802	0	0	327	5,412	348	0	0					
1529060368	04-13-2016	1529060368_04-13-2016	10733	8.96999979	8.96999979	0	0	1,870,000052	0	0	0	0	21	776	1792	0	0	21	384	6,4	402	0				
1529060368	04-14-2016	1529060368_04-14-2016	10400	8.96999979	8.96999979	0	0	1,870,000052	0	0	0	0	11	628	1942	0	0	11	344	6,4	402	0				
1529060368	04-15-2016	1529060368_04-15-2016	9782	8.28000021	8.28000021	0	0	1,870,000101	0	0	0	0	29	34	209	726	1745	0	0	1	412	6,366,666687	442			
1529060368	04-16-2016	1529060368_04-16-2016	12669	8.159999847	8.159999847	0	0	2,710,000039	0	0	0	0	36	103	221	773	1863	0	0	21	340	5,669,666687	367			
1529060368	04-17-2016	1529060368_04-17-2016	10319	8.96999979	8.96999979	0	0	1,870,000052	0	0	0	0	20	163	239	1727	0	0	0	0	0	0	0			
1529060368	04-18-2016	1529060368_04-18-2016	13019	8.96999979	8.96999979	0	0	1,870,000153	0	0	0	0	20	163	233	1146	1901	0	0	0	0	0	0			
1529060368	04-19-2016	1529060368_04-19-2016	15508	9.680000114	9.680000114	0	0	1,529,999971	0	0	0	0	43	161	233	1146	1901	0	0	0	0	304	5,069,666687	320		
1529060368	04-20-2016	1529060368_04-20-2016	10319	8.96999979	8.96999979	0	0	1,870,000052	0	0	0	0	31	264	775	2035	0	0	1	31	366	5,069,666687	320			
1529060368	04-21-2016	1529060368_04-21-2016	98119	8.34000021	8.34000021	0	0	1,340,000033	0	0	0	0	25	121	265	181	1769	0	0	1	325	5,416,666687	364			
1529060368	04-22-2016	1529060368_04-22-2016	12784	8.130000114	8.130000114	0	0	4,780,00029	0	0	0	0	68	27	130	2171	1827	0	0	0	0	0	0	0		
1529060368	04-23-2016	1529060368_04-23-2016	14371	9.03999942	9.03999942	0	0	3,870,000043	0	0	0	0	41	21	263	732	1948	0	0	0	0	361	6,156,666687	264		
1529060368	04-24-2016	1529060368_04-24-2016	12530	8.96999979	8.96999979	0	0	1,870,000052	0	0	0	0	28	13	238	709	1781	0	0	1	423	7,166,666687	364			
1529060368	04-25-2016	1529060368_04-25-2016	15568	9.680000191	9.680000191	0	0	5,289,999962	0	0	0	0	73	141	218	814	2013	0	0	1	277	4,616,666687	323			
1529060368	04-26-2016	1529060368_04-26-2016	13755	8.789999492	8.789999492	0	0	1,299,999924	0	0	0	0	31	23	279	833	1970	0	0	1	245	4,083,333353	272			
1529060368	04-27-2016	1529060368_04-27-2016	13154	8.529999733	8.529999733	0	0	1,539,999960	0	0	0	0	48	26	169	782	1898	0	0	1	366	6,1	390			
1529060368	04-28-2016	1529060368_04-28-2016	11181	7.150000395	7.150000395	0	0	1,058,999943	0	0	0	0	16	12	243	815	1872	0	0	1	341	5,683,333353	354			
1529060368	04-29-2016	1529060368_04-29-2016	10319	8.96999979	8.96999979	0	0	1,870,000052	0	0	0	0	33	24	271	151	1947	0	0	1	365	6,156,666687	323			
1529060368	05-01-2016	1529060368_05-01-2016	10602	8.60999943	8.60999943	0	0	2,289,999960	0	0	0	0	33	35	248	730	1805	0	0	1	369	6,105	398			
1529060368	05-02-2016	1529060368_05-02-2016	14727	9.71000038	9.71000038	0	0	3,210,000039	0	0	0	0	41	15	277	798	2044	0	0	1	277	4,616,666687	309			
1529060368	05-03-2016	1529060368_05-03-2016	11110	7.150000693	7.150000693	0	0	2,460,000039	0	0	0	0	58	24	254	643	1864	0	0	1	277	4,616,666687	309			
1529060368	05-04-2016	1529060368_05-04-2016	11110	7.150000693	7.150000693	0	0	2,670,000048	0	0	0	0	38	22	203	1178	1818	0	0	0	0	0	0	0		
1529060368	05-05-2016	1529060368_05-05-2016	14070	8.69999919	8.69999919	0	0	1,860,000043	0	0	0	0	45	24	292	857	1954	0	0	0	0	247	4,166,666687	264		
1529060368	05-06-2016	1529060368_05-06-2016	10319	8.96999979	8.96999979	0	0	1,870,000052	0	0	0	0	28	8	268	754	1865	0	0	0	0	264	5,069,666687	323		
1529060368	05-07-2016	1529060368_05-07-2016	11942	7.71000038	7.71000038	0	0	2,460,000038	0	0	0	0	37	46	175	833	1821	0	0	0	0	331	5,166,666687	349		
1529060368	05-08-2016	1529060368_05-08-2016	10061	8.789999492	8.789999492	0	0	1,519,999917	0	0	0	0	44	8	279	874	1743	0	0	1	364	6,1	311			
1529060368	05-09-2016	1529060368_05-09-2016	12207	7.739999961	7.739999961	0	0	3,349,999901	0	0	0	0	48	31	214	748	1808	0	0	1	363	8,433,333353	403			
1529060368	05-10-2016	1529060368_05-10-2016	12770	8.130000114	8.130000114	0	0	2,559,999943	0	0	0	0	36	23	251	669	1783	0	0	0	0	285	4,383,333353	475		
1529060368	05-11-2016	1529060368_05-11-2016	8163	5.32999943	5.32999943	0	0	1,039,999999	0	0	0	0	6	1	146	1241	1432	0	0	0	0	0	0	0		
1529060368	05-12-2016	1529060368_05-12-2016	7068	4.85000019	4.85000019	0	0	0	0	0	0	0	0	0	0	168	1292	1411	0	0	0	0	0	0	0	
1529060368	05-13-2016	1529060368_05-13-2016	9161	6.899999847	6.899999847	0	0	0	0	0	0	0	0	0	0	258	1254	1572	0	0	0	0	0	0	0	
1529060368	05-14-2016	1529060368_05-14-2016	13110	0.899999194	0.899999194	0	0	0	0	0	0	0	0	0	0	96	1341	1241	0	0	0	0	0	0	0	
1529060368	05-15-2016	1529060368_05-15-2016	5370	3.490000031	3.490000031	0	0	0	0	0	0	0	0	0	0	0	178	1264	1403	0	0	0	0	0	0	0
1529060368	05-16-2016	1529060368_05-16-2016	6176	4.059999492	4.059999492	0	0	2,150,000049	0	0	0	0	15	22	227	1272	1594	0	0	0	0	0	0	0	0	
1529060368	05-17-2016	1529060368_05-17-2016	12090	8.96999979	8.96999979	0	0	1,870,000052	0	0	0	0	23	22	227	1241	1591	0	0	0	0	0	0	0	0	
1529060368	05-18-2016	1529060368_05-18-2016	2918	1.89999979	1.89999979	0	0	0	0	0	0	0	0	0	0	141	1298	1435	0	0	0	0	0	0	0	
1529060368	05-19-2016	1529060368_05-19-2016	6974	3.23000019	3.23000019	0	0	0	0	0	0	0	0	0	0	151	1298	1448	0	0	0	0	0	0	0	
1529060368	05-20-2016	1529060368_05-20-2016	4052	2.619999498	2.619999498	0	0	0	0	0	0	0	0	0	0	169	1241	1448	0	0	0	0	0	0	0	
1529060368	05-21-2016	1529060368_05-21-2016	8497	4.21999979	4.21999979	0	0	0	0	0	0	0	0	0	0	109	1241	1470	0	0	0	0	0	0	0	
1529060368	05-22-2016	1529060368_05-22-2016	2626	1.84000033	1.84000033	0	0	0	0	0	0	0	0	0	0	202	1238	1402	0	0	0	0	0	0	0	
1529060368	05-23-2016	1529060368_05-23-2016	8330	5.550000191	5.550000191	0	0	0	0	0	0	0	0	0	0	227	1212	1562	0	0	0	0	0	0	0	
1529060368	05-24-2016	1529060368_05-24-2016	12090	1.14999997	1.14999997	0	0	0	0	0	0	0	0	0	0	161	1231	1561	0	0	0	0	0	0	0	
1529060368	05-25-2016	1529060368_05-25-2016	2626	0.420000048	0.420000048	0	0	0	0	0	0	0	0	0	0	161	1231	1561	0	0	0	0	0	0	0	
1529060368	05-26-2016	1529060368_05-26-2016	2798	1.149999962	1.149999962	0	0	0	0	0	0	0	0	0	0	51	1232	1401	0	0	0	0	0	0	0	
1529060368	05-27-2016	1529060368_05-27-2016	12090	0.559999998	0.559999998	0</																				

Analysis Summary

After cleaning the data, the following analyses were performed:

- Calculated average calories burned per user.
- Calculated average total hours of sleep per user.
- Calculated average weight per user.
- Observed general trends and patterns across users.
- I used a scatter plot between calories and hours of sleep and the same with calories and weight(kg) revealed that most users burned between 2000 and 4000 calories per day and slept between 2.8 and 3.5 hours on average. The points were highly clustered, indicating no strong correlation similarly between weight and calories burned.
- The results might be influenced by limitations in the data set like the amount of participants were not enough, short tracking period and a lot of missing data specially for sleep and weight. While no correlation was observed, this analysis highlights the importance of collecting more comprehensive and diverse user data

DateCleaned	AVERAGE of WeightKg_Cleaned
04-12-2016	4.49
04-13-2016	8.50
04-14-2016	4.43
04-15-2016	1.86
04-16-2016	4.61
04-17-2016	7.02
04-18-2016	6.77
04-19-2016	4.58
04-20-2016	4.58
04-21-2016	6.33
04-22-2016	1.92
04-23-2016	4.59
04-24-2016	4.59
04-25-2016	6.79
04-26-2016	2.66
04-27-2016	4.58
04-28-2016	4.57
04-29-2016	4.57
04-30-2016	4.73
05-01-2016	7.23
05-02-2016	6.32
05-03-2016	6.84
05-04-2016	7.51
05-05-2016	2.11
05-06-2016	5.05
05-07-2016	2.11
05-08-2016	5.43
05-09-2016	8.04
05-10-2016	2.39
05-11-2016	6.14
05-12-2016	9.68
Grand Total	5.13

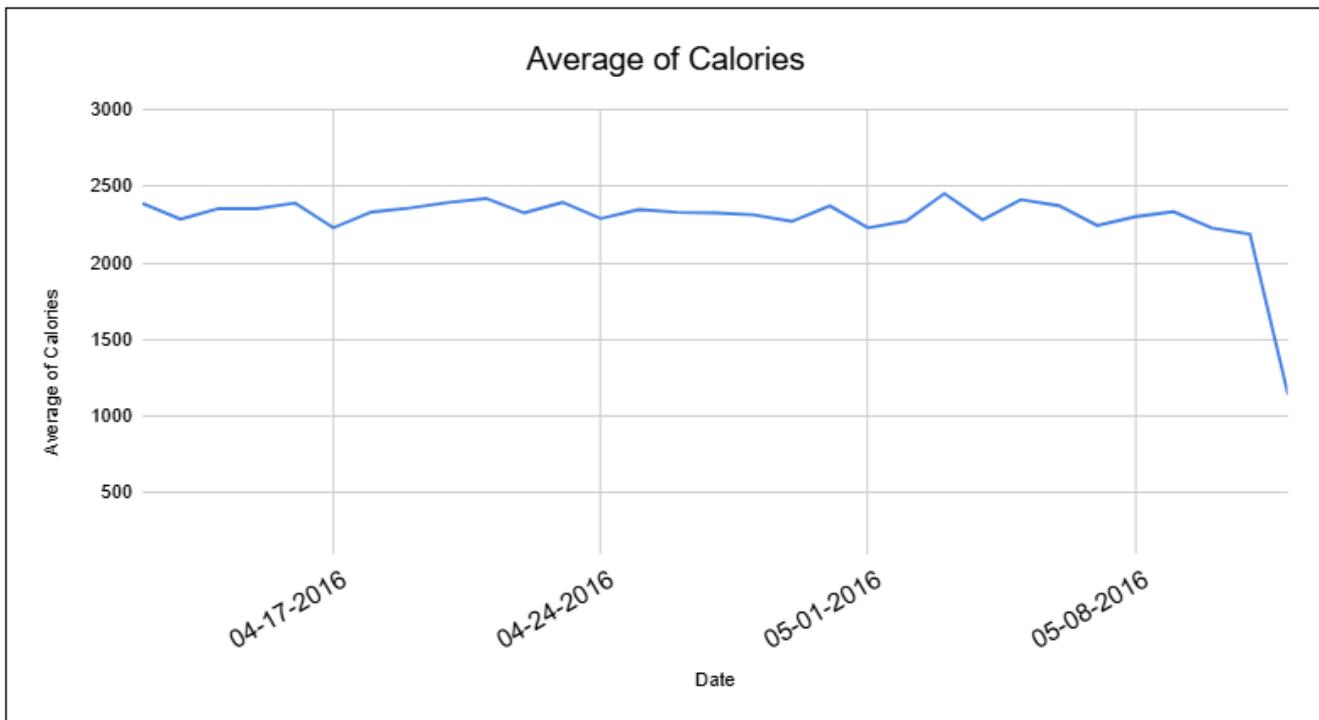
DateCleaned	AVERAGE of TotalHoursAsleep
04-12-2016	2.90
04-13-2016	3.04
04-14-2016	2.92
04-15-2016	3.67
04-16-2016	2.86
04-17-2016	2.90
04-18-2016	2.19
04-19-2016	2.98
04-20-2016	3.49
04-21-2016	2.94
04-22-2016	2.66
04-23-2016	3.36
04-24-2016	3.30
04-25-2016	2.48
04-26-2016	2.69
04-27-2016	3.12
04-28-2016	3.32
04-29-2016	3.02
04-30-2016	3.58
05-01-2016	3.78
05-02-2016	3.31
05-03-2016	2.74
05-04-2016	2.97
05-05-2016	2.49
05-06-2016	2.84
05-07-2016	3.03
05-08-2016	3.83
05-09-2016	2.83
05-10-2016	3.13
05-11-2016	3.35
05-12-2016	2.81
Grand Total	3.05

DateCleaned	AVERAGE of Calories
04-12-2016	2390.69697
04-13-2016	2286.636364
04-14-2016	2356.393939
04-15-2016	2355.181818
04-16-2016	2392.9375
04-17-2016	2230.96875
04-18-2016	2333.375
04-19-2016	2359.09375
04-20-2016	2395.21875
04-21-2016	2421.875
04-22-2016	2327.65625
04-23-2016	2397.15625
04-24-2016	2291.4375
04-25-2016	2349.5625
04-26-2016	2331.375
04-27-2016	2328.5625
04-28-2016	2316.0625
04-29-2016	2272.5625
04-30-2016	2373.935484
05-01-2016	2230.433333
05-02-2016	2275.448276
05-03-2016	2453.896552
05-04-2016	2283.137931
05-05-2016	2415.068966
05-06-2016	2375.068966
05-07-2016	2246.241379
05-08-2016	2303.444444
05-09-2016	2335.666667
05-10-2016	2229.346154
05-11-2016	2190.083333
05-12-2016	1139.285714
Grand Total	2303.609574

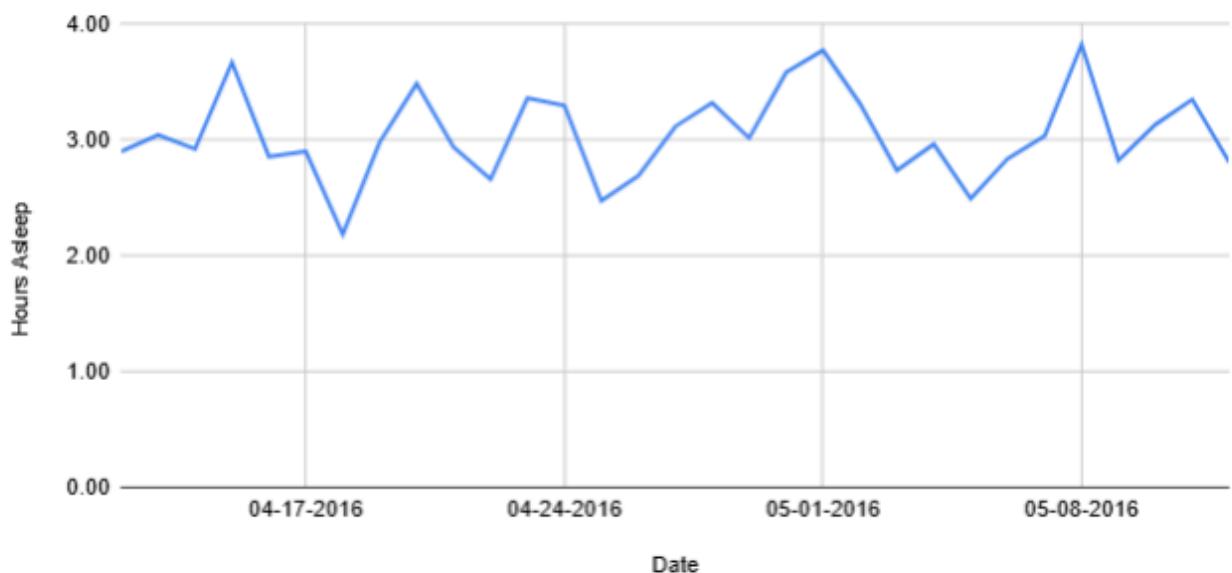
Visualizations

Visual charts were created to help stakeholders quickly understand the data trends:

1. Average Calories per User – Bar chart showing calories burned across users.
2. Average Sleep Hours per User – Bar chart showing trends in sleep duration.
3. Average Weight per User – Bar chart showing weight distribution.
4. Scatter Plots – To illustrate relationships between sleep and weight, or calories and sleep.

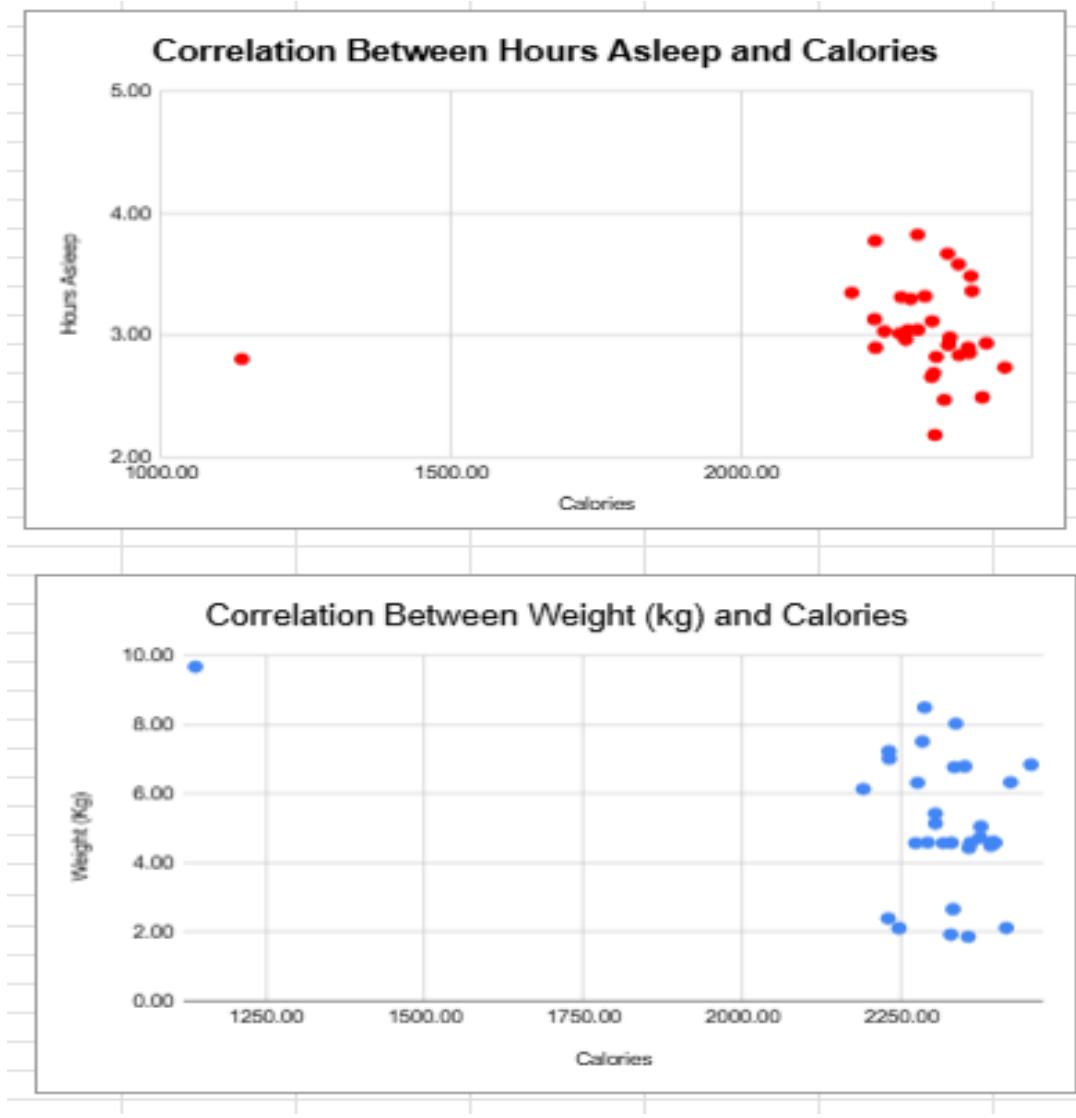


Average of Hours asleep



Average of Weight (Kg)





8. Key Findings

- Sleep: Average sleep hours are lower than recommended, suggesting users may benefit from reminders or tips for better sleep habits. Users may be benefits from: bed time reminders, relaxation routines.
- Calories: Calories burned fluctuate daily, but averages are generally consistent across users.
- Weight: Weight remains mostly stable with minor variations, users either did not track weight frequently or the dataset contains incomplete or abbreviated weight information.
- Correlation: Weak correlation observed between calories, sleep, and weight.

Sleep and Calories: Users who sleep longer tend to burn slightly more calories the next day, indicating a weak but meaningful relationship between rest and activity levels.

Weight and calories: No strong correlation was detected, suggesting that weight data may be insufficient or recorded inconsistently.

Sleep and Weight: No meaningful relationship observed, likely due to limited weight entries.

9. Recommendations for Bellabeat product

Based on the observed trends, the following recommendations are proposed for the Bellabeat product:

1. Sleep Tracking: Provide users with reminders or tips to improve sleep duration.
2. Calories & Activity Engagement: Encourage wellness challenges and activity streaks based on calories burned trends.
3. Weight Monitoring: Display personalized insights on the app dashboard to help users track progress like weekly weight-insights summaries.
4. Marketing Strategies: Use insights on sleep and activity patterns to create targeted campaigns for engagement and retention

Conclusion & Next Steps

This analysis highlights general user behavior trends from non-Bellabeat smart device users. By applying these insights to the Bellabeat product, the company can enhance user engagement, improve product features, and inform marketing campaigns.

Next Steps:

- Include additional metrics, such as activity level and total time in bed, for a more comprehensive analysis.
- Explore longer periods of data to identify seasonal or long-term trends.
- Test recommendations with actual Bellabeat users to validate insights.

